

Reinsurance Group Of America Reports Strong Fourth-Quarter Earnings; Premiums Increase 23 Percent

January 30, 2003

ST. LOUIS--(BUSINESS WIRE)--Jan. 30, 2003--Reinsurance Group of America, Incorporated (NYSE:RGA), one of North America's leading providers of life reinsurance, reported net income for the fourth quarter of \$33.4 million, or \$0.67 per diluted share, compared with a net loss of \$28.1 million, or \$0.57 per diluted share in the prior year. Operating earnings from continuing operations totaled \$37.8 million, or \$0.76 per diluted share and excluded \$2.0 million, after tax, in net capital losses and related deferred acquisition costs and a \$2.4 million after-tax loss associated with the company's discontinued accident and health segment. Operating earnings from continuing operations in the prior year totaled \$2.2 million, or \$0.04 per diluted share, and excluded \$23.4 million, after tax, in net capital losses and related deferred acquisition costs and a \$6.9 million after-tax loss associated with the company's discontinued accident and health segment. Year-ago fourth-quarter operating results were adversely affected by higher-than-normal claims levels in the U.S. segment and reserve strengthening on Argentine pension business.

Fourth-quarter net premiums increased 23 percent, to \$590.6 million from \$482.0 million in 2001. Consolidated net investment income increased 27 percent, to \$113.7 million from \$89.5 million in 2001, due to a 31 percent increase in invested assets.

"Results for the quarter were very good, in terms of both top- and bottom-line performance," said A. Greig Woodring, president and chief executive officer. "Business volume is normally strong in the fourth quarter, and the fourth quarter of 2002 was particularly strong."

Woodring continued, "For the quarter, net premiums in the U.S. increased to \$401.5 million, or 13 percent, and the full-year premiums were up 14 percent from 2001 levels. Mortality for the quarter was within our range of expectations, as has been the case for the entire year. Pre-tax operating income for the quarter totaled \$49.2 million compared with \$35.3 million in the prior-year quarter, when we experienced adverse mortality. We executed two large fixed annuity transactions as well as several small to medium-sized in-force transactions during the quarter. The annuity transactions added \$700 million of assets to our balance sheet during the quarter. Business activity in the U.S. surged as direct life insurance companies sought reinsurance solutions to manage their risk profile and the increasing pressure on their capital levels.

"For the fourth quarter, Canada reported pre-tax operating income of \$11.3 million compared with \$9.9 million in the prior year, a 14 percent increase. For the year, pre-tax operating income decreased to \$38.8 million from \$42.4 million in 2001. Mortality experience was as expected for the quarter, but somewhat higher than expected for the year. We are pleased with the segment's results for the quarter.

"Operations in Asia Pacific, Europe and South Africa continued to grow at a strong pace during the fourth quarter, with net premiums increasing 95 percent to \$134.9 million. On a full-year basis, net premiums increased 80 percent to \$387.0 million. That growth was fueled by production on several large treaties in the UK, in addition to strong growth across all our markets. Pre-tax operating income for the quarter was breakeven with some adverse mortality experience in selected markets. For the year, these operations contributed \$9.1 million in pre-tax operating income compared with \$2.1 million in the prior year. We expect profits and expanding margins from these operations going forward as our base of business in force increases."

Fourth-quarter results benefited from a lower effective tax rate as a result of reduced federal income taxes associated with the favorable resolution of certain tax positions taken by the company. The related reduction in tax liabilities amounted to \$2.0 million, or \$0.04 per share.

For 2002, the company reported net income of \$122.8 million, or \$2.47 per diluted share, compared with \$33.0 million, or \$0.66 per diluted share in the prior year. Operating earnings from continuing operations for 2002 totaled \$139.2 million and excluded \$10.0 million, after tax, in net capital losses and related deferred acquisition costs, goodwill write-off of \$0.7 million and a \$5.7 million after-tax loss associated with the company's discontinued accident and health segment. For 2001, operating earnings from continuing operations totaled \$87.1 million and excluded \$47.2 million, after tax, in net capital losses and related deferred acquisition costs and \$6.9 million after-tax loss associated with the company's discontinued accident and health segment. Consolidated net premiums totaled \$1,980.7 million, up 19 percent over the prior-year total of \$1,661.8 million.

Turning to the outlook for 2003, Woodring said, "We expect operating earnings per share to be within a range of \$2.95 to \$3.15, reflecting consolidated premium growth of between 12 to 15 percent and expected lower investment yields." He also reported that the company will begin expensing stock option grants in 2003, which are expected to have an impact of between \$0.02 and \$0.03 per share. If stock options had been expensed in 2002, the earnings impact would have been approximately \$0.02 per share.

Woodring concluded, "We are pleased with the results for the quarter and the year. We continue to execute a strategy that will allow us to grow, generate very good returns on capital and expand the value of our business."

The company announced that its board of directors declared a regular quarterly dividend of \$0.06 per share, payable February 25 to shareholders of record as of February 4.

A conference call to discuss the company's fourth-quarter results will begin at 9:00 a.m. Eastern Time on Friday, January 31. Interested parties may access the call by dialing 800/967-7140 (domestic) or 719/457-2629 (international). The access code is 628928. A live audio webcast of the conference call will be available on the company's investor relations web page at www.rgare.com. A replay of the conference call will be available via telephone through February 7 at 888/203-1112, access code 628928.

Reinsurance Group of America, Incorporated, through its subsidiaries, RGA Reinsurance Company and RGA Life Reinsurance Company of Canada, is among the largest providers of life reinsurance in North America. In addition to its North American operations, Reinsurance Group of America, Incorporated has subsidiary companies or branch offices in Argentina, Australia, Barbados, Hong Kong, India, Japan, Korea, Mexico, South Africa, Spain, Taiwan and the United Kingdom. Worldwide, the company has approximately \$768 billion of life reinsurance in force, and assets of \$8.9 billion.

MetLife, Inc. is the beneficial owner of approximately 59 percent of RGA's outstanding shares.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among others, statements relating to projections of the earnings, revenues, income or loss, future financial performance and growth potential of Reinsurance Group of America, Incorporated and its subsidiaries (which we refer to in the following paragraphs as "we," "us" or "our"). The words "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe," and other similar expressions also are intended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) material changes in mortality and claims experience, (2) market or economic conditions that adversely affect our ability to make timely sales of investment securities, (3) competitive factors and competitors' responses to our initiatives, (4) general economic conditions affecting the demand for insurance and reinsurance in our current and planned markets, (5) changes in our financial strength and credit ratings or those of Metropolitan Life Insurance Company ("MetLife"), General American Life Insurance Company ("General American"), and their respective affiliates, and the effect of such changes on our future results of operations and financial condition, (6) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (7) changes in investment portfolio yields due to interest rate or credit quality changes, (8) the stability of governments and economies in the markets in which we operate, (9) adverse litigation or arbitration results, (10) the success of our clients, (11) successful execution of our entry into new markets, (12) successful development and introduction of new products, (13) regulatory action that may be taken by state Departments of Insurance with respect to us, MetLife, or General American, (14) changes in laws, regulations, and accounting standards applicable to us, our subsidiaries, or our business, and (15) other risks and uncertainties described in this document and in our other filings with the Securities and Exchange Commission.

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect our business, including those mentioned in this document and described in the periodic reports we file with the Securities and Exchange Commission. You are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date on which they are made. We do not undertake any obligations to update these forward-looking statements, even though our situation may change in the future. We qualify all of our forward-looking statements by these cautionary statements.

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

Condensed Consolidated Statements of Income

(Dollars in thousands, except per share data)

	Three Mont	ree Months Ended		Twelve Months Ended		
(Unaudited)	Decemb	er 31,	December 31,			
	2002	2001	2002	2001		
_						
Revenues:						
Net premiums	\$590,553	\$482,016	\$1,980,666	\$1,661,762		
Investment income, net						
of related expenses	113,733	89,501	374,512	340,559		
Realized investment						
losses, net	(3,700)	(33,075)	(14,651)	(68,431)		
Other revenues	13,702	12,544	41,436	34,394		
Total revenues	714,288	550,986	2,381,963	1,968,284		
Danafitz and amounts:						
Benefits and expenses: Claims and other						
	440 667	400 150	1 520 464	1 276 000		
policy benefits	442,667		1,539,464			
Interest credited	46,938	32,122	126,715	111,712		
Policy acquisition						
costs and other						
insurance expenses	138,898	100,270	391,504	304,217		
Other operating						
Expenses	27,052	24,426	94,786	91,306		
Interest expense	9,041	4,378	35,516	18,097		
Total benefits						
and expenses	664,596	583,346	2,187,985	1,902,134		
Income from continuing						
operations before						
income taxes	49,692	(32,360)	193,978	66,150		
income caxes	10,002	(32,300)	100,010	00,130		
Provision (benefit)						
for income taxes	13,912	(11,120)	65,515	26,249		

Income from continuing

Operations	35,780	(21,240)	128,463	39,901
Discontinued operation Loss from disconti accident and healt operations, net of	nued h			
income taxes	(2,393)	(6,855)	(5,657)	(6,855)
Net income (loss)	\$ 33,387	\$(28,095)	\$122,806	\$ 33,046

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income (Dollars in thousands, except per share data)

(Unaudited)		nths Ended mber 31,		onths Ended Der 31,
	2002	2001	2002	2001
Earnings per share from continuing operations:				
Basic earnings per share	\$ 0.72	\$(0.43)	\$ 2.60	\$ 0.81
Diluted earnings per share	\$ 0.72	\$(0.43)	\$ 2.59	\$ 0.80
Diluted earnings before realized investment gains (losses) and related deferred acquisition cost and goodwill writeoff	S	\$ 0.04	\$ 2.80	\$ 1.75
Earnings per share from net	income:			
Basic earnings per share	\$ 0.68	\$(0.57)	\$ 2.49	\$ 0.67
Diluted earnings per share	\$ 0.67		\$ 2.47	
Weighted average number of and common equivalent share				
outstanding (in thousands)	49,626	49,926	49,648	49,905

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Business Summary

(Unaudited)	At or Fo Twelve Mont December 2002	ths Ended er 31,
Gross life reinsurance in force (in billions) North American business International business	\$ 604.4 163.4	-
Gross life reinsurance written (in billions) North American business International business	158.2 80.7	108.1 63.0
Consolidated cash and invested assets (in millions) Invested Asset book yield - trailing three months excluding funds withheld	6,738.3	5,315.1
Investment portfolio mix Cash and short-term investments Fixed maturity securities Mortgage loans Policy loans	51.61%	6.91% 52.08% 3.08% 14.58%

Funds withheld at interest Other invested assets	29.31% 1.85%	
Book value per share outstanding Book value per share outstanding, before	\$ 24.72	\$ 20.30
impact of FAS 115	22.64	20.31
Treasury stock	1,596,629	1,526,730

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES U.S. OPERATIONS (Dollars in thousands)

		n thousands)	١			
	(DOITALS I	ii tilousailus,)			
Three Months Ended December 31, 2002 Non-traditional						
			Financial	Total		
(Unaudited) Revenues:	Traditional	Intensive	Reinsurance	U.S.		
Net premiums	\$ 400.515	\$ 990	\$	\$ 401,505		
Investment income,		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	т	,,		
of related expense Realized investment	s 41,644	46,076	36	87,756		
gains/(losses), ne		120		(4,899)		
Other revenues	1,173	1,593		11,557		
Total revenues				495,919		
Total Tevenaes	150,515	10,775	0,027	100,010		
Benefits and expenses Claims and other	; :					
policy benefits	309.885	362		310,247		
Interest credited	14,973	30,051		45,024		
Policy acquisition costs and other	, .	,		,		
insurance expenses Other operating	73,078	10,434	2,679	86,191		
Expenses Total benefits	7,449	498	2,290	10,237		
and expenses	405,385	41,345	4,969	451,699		
Income before						
income taxes	\$ 32,928	\$ 7,434	\$ 3,858	\$ 44,220		
	Three Mo	nths Ended I Non-tradit	December 31,	2001		
			Financial	Total		
	Traditional		Reinsurance			
Revenues:						
Net premiums	\$ 355,569	\$ 1,121	\$	\$ 356,690		
Investment income,	net					
of related expense Realized investment		28,554	12	66,494		
losses, net	(13,473)	(609)		(14,082)		
Other revenues	1,445	659	9,741	11,845		
Total revenues	381,469	29,725	9,753	420,947		
Benefits and expenses	; :	·	·	·		
Claims and other						
policy benefits	285,556	563		286,119		
Interest credited	13,706	17,831		31,537		
Policy acquisition costs and other		_				
insurance expenses Other operating	59,336	8,146	4,181	71,663		
armanaaa	0 527	172	1 701	10 401		

expenses

8,537 173 1,781 10,491

Total benefits and expenses	367,135	26,713 5,962	399,810
Income before income taxes	\$ 14,334	\$ 3,012 \$ 3,791	\$ 21,137

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES U.S. OPERATIONS (Dollars in thousands)

	Twelve M	onths Ended Non-tradit	December 31,	2002
		Asset-	Financial	Total
(Unaudited) Revenues:	Traditional	Intensive	Reinsurance	u.s.
Net premiums \$		\$ 3,786	\$	\$ 1,399,791
Investment income, of related expenses	160,945	110,019	191	271,155
Realized investment losses, net	(6,129)	(4,135)		(10,264)
Other revenues	2,713	7,277	26,586	36,576
Total revenues		116,947	26,777	1,697,258
Benefits and expenses Claims and other	:			
policy benefits	1,091,630	17,376		1,109,006
Interest credited	56,480	65,504		121,984
Policy acquisition costs and other				,,,,,
insurance expenses Other operating	224,707	18,560	8,196	251,463
Expenses	27,216	1,242	9,295	37,753
Total benefits and expenses	1,400,033	102,682	17,491	1,520,206
Income before				
income taxes \$	153,501	\$ 14,265	\$ 9,286	\$ 177,052
	Twelve Mon	Non-tradit		
		Asset-	Financial	Total
Revenues:	raditional	Intensive	Reinsurance	U.S.
Net premiums \$ Investment income, net of related	1,219,674	\$ 3,248	\$	\$ 1,222,922
expenses	•	93,252	474	243,988
Realized investment gains/(losses), net		1,193		(28,740)
Other revenues	2,232	2,379	25,958	30,569
Total revenues	1,342,235	100,072	26,432	1,468,739
Benefits and expenses Claims and other po				
benefits	976,740	4,658		981,398
Interest credited Policy acquisition	51,596	58,087		109,683
costs and other insurance expenses	181,307	21,632	9,925	212,864
Other operating expenses	30,363	740	7,980	39,083
Total benefits and expenses	1,240,006	85,117	17,905	1,343,028
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Income before

income taxes \$ 102,229 \$ 14,955 \$ 8,527 \$ 125,711

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES CANADIAN OPERATIONS (Dollars in thousands)

	Three Months Ended		
	December 31,		
(Unaudited)	2002	2001	
Revenues:			
Net premiums	\$ 48,653	\$ 46,580	
Investment income, net of related expenses	18,385	16,267	
Realized investment gains/(losses), net	(141)	1,133	
Other revenues	96	22	
Total revenues	66,993	64,002	
Benefits and expenses:			
Claims and other policy benefits	49,294	46,540	
Interest credited	337	51	
Policy acquisition costs and other			
insurance expenses	3,994	3,938	
Other operating expenses	2,165	2,401	
Total benefits and expenses	55,790	52,930	
Income before income taxes	\$ 11,203	\$ 11,072	
	Twelve Mont		
		•	
Descenses	2002	2001	
Revenues:	\$181,224	č172 260	
Net premiums		65,006	
Investment income, net of related expenses Realized investment gains/(losses), net	· ·	9,148	
	(163)	-	
Other revenues	136	201	
		201	
Other revenues Total revenues	136	201	
Other revenues Total revenues Benefits and expenses:	136 251,715	201 247,624	
Other revenues Total revenues Benefits and expenses: Claims and other policy benefits	136 251,715 186,398	201 247,624 172,799	
Other revenues Total revenues Benefits and expenses: Claims and other policy benefits Interest credited	136 251,715	201 247,624	
Other revenues Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs and other	136 251,715 186,398 1,070	201 247,624 172,799 299	
Other revenues Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs and other insurance expenses	136 251,715 186,398 1,070 16,136	201 247,624 172,799 299 14,101	
Other revenues Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs and other	136 251,715 186,398 1,070	201 247,624 172,799 299	
Other revenues Total revenues Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs and other insurance expenses Other operating expenses	136 251,715 186,398 1,070 16,136 9,480	201 247,624 172,799 299 14,101 8,909 196,108	

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES OTHER INTERNATIONAL (Dollars in thousands)

Three Months Ended December 31, 2002 Europe Total Latin Asia & South Inter-(Unaudited) America Pacific Africa national Revenues: Net premiums \$ 5,510 \$62,366 \$72,519 \$140,395 Investment income, 2,183 net of related expenses 552 418 3,153 Realized investment gains/ 906 (losses), net (133)(143) 1,182 Other revenues 84 657 1,288 2,029

Total revenues	6,013	65,063	75,407	146,483
Benefits and expenses: Claims and other policy				
benefits	477	46,957	35,692	83,126
Interest credited	1,577			1,577
Policy acquisition costs and				
other insurance expenses	2,106	-		
Other operating expenses	1,213	-	-	
Interest expense Total benefits and		229	181	410
expenses	5,373	64,227	75,246	144,846
Income before income taxes	\$ 640	\$ 836	\$ 161	\$ 1,637
	Three Mont			31, 2001 otal
	Latin	Asia	& South	Inter-
	America	Pacific	Africa r	national
Revenues:				
Net premiums	\$ 9,502	\$ 33,928	\$35,316	\$ 78,746
Investment income, net of related expenses	3,692	656	426	4,774
Realized investment gains/	3,692	030	420	4,//4
(losses), net	(12,051)	37	(76)	(12,090)
Other revenues	250			
Total revenues	1,393	35,290	35,341	72,024
Benefits and expenses:				
Claims and other policy benefits	44 001	01 242	02 207	00 401
Interest credited	44,821 534	21,343	23,321	89,491 534
Policy acquisition costs and				234
other insurance expenses		9.753	9,298	24.669
Other operating expenses	2,731		•	9,007
Interest expense		184	210	394
Total benefits and				
expenses	53,704	34,372	36,019	124,095
Income (loss) before				
income taxes	\$(52,311)	\$ 918	\$ (678)	\$(52,071)

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES OTHER INTERNATIONAL (Dollars in thousands)

	Twelve Mon		December	•
	Latin	Asia	& South	Inter-
(Unaudited)	America	Pacific	Africa	national
Revenues:				
Net premiums	\$ 12,608	\$160,197	\$226,846	\$399,651
Investment income,				
net of related expenses	4,201	7,059	1,009	12,269
Realized investment gains/				
(losses), net	(4,087)	(268)	894	(3,461)
Other revenues	251	2,363	2,064	4,678
Total revenues	12,973	169,351	230,813	413,137
Benefits and expenses:				
Claims and other policy				
benefits	2,279	110,806	130,975	244,060
Interest credited	3,661			3,661
Policy acquisition costs and	l			

other insurance expenses Other operating expenses Interest expense Total benefits and expenses	5,992 	36,660 14,727 842 163,035	13,049 680	33,768 1,522
-				
<pre>Income (loss) before income taxes</pre>	\$ (3,504)	\$ 6,316	\$ 3,409	\$ 6,221
	Twelve Mon			31, 2001 Total
	Latin	Asia	-	
		Pacific		
Revenues:				
Net premiums	\$ 51,069	\$119,702	\$94,800	\$265,571
Investment income,				
net of related expenses	14,684	3,935	1,536	20,155
Realized investment gains/				
(losses), net	(32,619)	113	(137)	(32,643)
Other revenues	547	•		3,706
Total revenues	33,681	126,653	96,455	256,789
Benefits and expenses: Claims and other policy				
benefits	87,581	75,595	59,429	222,605
Interest credited	1,730			1,730
Policy acquisition costs and				
other insurance expenses		36,103	26,753	77,251
Other operating expenses	9,072	11,081	10,555	30,708
Interest expense		867	681	1,548
Total benefits and				
expenses	112,778	123,646	97,418	333,842
Income (loss) before				
income taxes	\$(79,097)	\$ 3,007	\$ (963)	\$(77,053)

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