# Reinsurance Group of America, Incorporated\*

# **Financial Supplement**

# Third Quarter 2015

# (Unaudited)

#### World Headquarters

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#### **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company Limited	AA-	NR	NR
RGA Global Reinsurance Company Limited	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
RGA Americas Reinsurance Company, Ltd.	AA-	A+	NR
RGA Atlantic Reinsurance Company Ltd.	NR	A+	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A-	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA."

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RGA Quarterly Financial Supplement

#### Reinsurance Group of America, Incorporated Financial Supplement

This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated ("RGA") with the SEC.

#### Non-GAAP Disclosures

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, and other items that management believes are not indicative of the company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to pre-tax operating income (loss) is presented herein.

RGA evaluates its stockholder equity position excluding the impact of Accumulated Other Comprehensive Income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

Additionally, RGA uses a non-GAAP financial measure called operating return on equity, which is calculated as operating income divided by average shareholders' equity excluding AOCI.



#### PRIOR PERIOD RECLASSIFICATIONS

Effective January 1, 2015, the Company further segmented the Canada; Europe, Middle East and Africa; and Asia Pacific segments into traditional and non-traditional businesses to reflect the expanded product offerings within its geographic-based segments. The prior-period presentation has been adjusted to conform to the new segment reporting structure.



# Reinsurance Group of America, Incorporated Financial Highlights

				-	Thre	ee Months Er	ded	_				С	urrent Qtr			Y	ear-to Date	
(USD thousands, except inforce & per share data)	S	Sept. 30, 2015		June 30, 2015	]	March 31, 2015		Dec. 31, 2014			Sept. 30, 2014		vs. PY Quarter	S	Sept. 30, 2015		Sept. 30, 2014	Change
Net premiums	\$ 2	,089,345	\$	2,129,043	\$	2,023,852	\$ 2	2,217,772		\$	2,168,285	\$	(78,940)	\$6	,242,240	\$ (	5,452,082	\$ (209,842)
Net income		83,534		130,391		125,114		191,091			157,996		(74,462)		339,039		492,956	(153,917)
Operating income		127,086		130,270		121,778		208,288			159,823		(32,737)		379,134		429,761	(50,627)
Operating return on equity (ex AOCI) -																		
annualized		9.5%		9.8%		9.2%		15.8%	, 0		12.5%		(3.0)%					
trailing 12 months		11.1%		11.8%		12.5%		12.5%	ó		11.7%		(0.6)%					
Total assets	47	,606,120	4	7,460,271	4	4,691,268	44	4,679,611		4	2,910,363	4	,695,757					
Assumed Life Reinsurance in Force (in billions)																		
U.S. and Latin America Traditional	\$	1,476.1	\$	1,475.6	\$	1,479.4	\$	1,483.9		\$	1,387.2	\$	88.9					
U.S. and Latin America Non-Traditional		2.2		2.1		2.1		1.4			2.2							
Canada Traditional		343.0		360.7		349.0		402.8			383.9		(40.9)					
Europe, Middle East and Africa Traditional		566.0		573.9		553.3		561.1			573.0		(7.0)					
Asia Pacific Traditional		461.8		512.7		460.6		494.0			577.0		(115.2)					
Asia Pacific Non-Traditional		0.3		0.3		0.3		0.3			0.3							
Total Life Reinsurance in Force	\$	2,849.4	\$	2,925.3	\$	2,844.7	\$	2,943.5	_	\$	2,923.6	\$	(74.2)					
<b>Assumed New Business Production (in billions)</b>			_		_				-	_		_						
U.S. and Latin America Traditional	\$	26.4	\$	15.7	\$	19.7	\$	118.1	(1)	\$	16.6	\$	9.8	\$	61.8	\$	58.8	\$ 3.0
Canada Traditional		9.1		11.1		9.7		13.9			11.6		(2.5)		29.9		34.4	(4.5)
Europe, Middle East and Africa Traditional		24.7		32.3		48.6		38.5			22.5		2.2		105.6		136.7	(31.1
Asia Pacific Traditional		24.4		12.6		27.8		22.4			21.1		3.3		64.8		59.2	5.6
Total New Business Production	\$	84.6	\$	71.7	\$	105.8	\$	192.9		\$	71.8	\$	12.8	\$	262.1	\$	289.1	\$ (27.0)
Per Share and Shares Data							_		-	_		_						
Basic earnings per share																		
Net income	\$	1.26	\$	1.97	\$	1.84	\$	2.78		\$	2.30	\$	(1.04)	\$	5.07	\$	7.10	\$ (2.03)
Operating income	\$	1.92	\$	1.96	\$	1.79	\$	3.03		\$	2.33	\$	(0.41)	\$	5.67	\$	6.19	\$ (0.52)
Diluted earnings per share																		
Net income	\$	1.25	\$	1.94	\$	1.81	\$	2.75		\$	2.28	\$	(1.03)	\$	5.01	\$	7.03	\$ (2.02)
Operating income	\$	1.90	\$	1.94	\$	1.77	\$	2.99		\$	2.31	\$	(0.41)	\$	5.60	\$	6.13	\$ (0.53)
Wgt. average common shares outstanding																		
(basic)		66,205		66,351		68,141		68,718			68,642		(2,437)		66,895		69,426	(2,531)
(diluted)		66,882		67,120		68,942		69,550			69,335		(2,457) (2,453)		67,644		70,101	(2,351)
						00,742							(2,433)		07,044		70,101	(2,437)
Common shares issued		79,138		79,138		79,138		79,138			79,138		—		79,138		79,138	—
Treasury shares		13,389		12,716		12,699		10,365			10,472		2,917		13,389		10,472	2,917
Common shares outstanding		65,749		66,422		66,439		68,773			68,666		(2,917)		65,749		68,666	(2,917)
Book value per share	\$	94.92	\$	97.61	\$	107.62	\$	102.13		\$	97.28							
Per share effect of accumulated other	Ψ	, <u>-</u>	Ψ	27.01	Ψ	107102	Ψ	102.10		Ψ	<i>,</i> ,, <u></u> ,, <u></u> ,,							
comprehensive income (AOCI)	\$	13.78	\$	17.31	\$	28.36	\$	24.10		\$	21.84							
Book value per share, excluding AOCI	\$	81.14	\$	80.30	\$	79.26	\$	78.03		\$	75.44							
· · ·			Ψ	00.50	Ψ	19.20	φ	,0.05		Ψ	, 5.11							
Shareholder dividends paid	\$	24,592.1	\$	21,850.5	\$	22,668.8	\$	22,669.4		\$	22,632.1	\$	1,960.0	\$	69,111.4	\$	64,586.8	\$ 4,524.6

(1) Increase in new business production related to the Voya Financial transaction that closed during the 4th quarter of 2014.



#### **Reinsurance Group of America, Incorporated Consolidated GAAP Income Statement (incl. Operating Income Reconciliations)**

		Th	ree Months En	ded		Current Otr		Year-to Date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(USD thousands)	2015	2015	2015	2014	2014	Ouarter	2015	2014	Change
Revenues:									
Net premiums	\$ 2,089,345	\$2,129,043	\$ 2,023,852	\$ 2,217,772	\$ 2,168,285	\$ (78,940)	\$ 6,242,240	\$ 6,452,082	\$ (209,842)
Investment income, net of related expenses	389,597	450,539	426,891	451,603	447,106	(57,509)	1,267,027	1,262,088	4,939
Investment related gains (losses), net									
OTTI on fixed maturity securities	(23,111)	(4,137)	(2,527)	(6,347)	(246)	(22,865)	(29,775)	(1,419)	(28,356)
Other investment related gains (losses), net	(88,235)	(12,041)	10,110	(32,876)	22,564	(110,799)	(90,166)	226,835	(317,001)
Total investment related gains (losses), net	(111,346)	(16,178)	7,583	(39,223)	22,318	(133,664)	(119,941)	225,416	(345,357)
Other revenue	71,038	66,936	62,287	67,261	78,879	(7,841)	200,261	267,195	(66,934)
Total revenues	2,438,634	2,630,340	2,520,613	2,697,413	2,716,588	(277,954)	7,589,587	8,206,781	(617,194)
Benefits and expenses:									
Claims and other policy benefits	1,831,819	1,866,183	1,775,451	1,866,042	1,855,037	(23,218)	5,473,453	5,540,599	(67,146)
Interest credited	34,008	77,246	120,678	103,523	120,952	(86,944)	231,932	347,508	(115,576)
Policy acquisition costs and other insurance expenses	249,702	300,412	277,043	290,775	336,411	(86,709)	827,157	1,100,658	(273,501)
Other operating expenses	142,270	131,600	121,618	166,280	133,737	8,533	395,488	372,135	23,353
Interest expense	35,565	35,851	35,627	(9,660)	36,065	(500)	107,043	106,360	683
Collateral finance and securitization expense	5,133	5,258	6,071	3,710	2,571	2,562	16,462	7,731	8,731
Total benefits and expenses	2,298,497	2,416,550	2,336,488	2,420,670	2,484,773	(186,276)	7,051,535	7,474,991	(423,456)
Income before income taxes	140,137	213,790	184,125	276,743	231,815	(91,678)	538,052	731,790	(193,738)
Income tax expense	56,603	83,399	59,011	85,652	73,819	(17,216)	199,013	238,834	(39,821)
Net income	\$ 83,534	\$ 130,391	\$ 125,114	\$ 191,091	\$ 157,996	\$ (74,462)	\$ 339,039	\$ 492,956	\$ (153,917)
Pre-tax Operating Income Reconciliation:									· · · · · · · · · · · · · · · · · · ·
Income before income taxes	140,137	213,790	184,125	276,743	231,815	(91,678)	538,052	731,790	(193,738)
Investment and derivative losses (gains)—	,	,	,	,	,			,	( )
non-operating (1)	(35,028)	41,526	(20,946)	(22,453)	(8,413)	(26,615)	(14,448)	(72,855)	58,407
Change in value of modified coinsurance and		,	,	( ) )	( ) /			,	,
funds withheld embedded derivatives (1)	46,169	23,098	2,325	14,523	(56,812)	102,981	71,592	(212,888)	284,480
GMXB embedded derivatives (1)	95,373	(50,878)	25,133	52,901	47,479	47,894	69,628	76,323	(6,695)
Funds withheld losses (gains)-investment income	(2,212)	(3,002)	(11,402)	(1,371)	(5,501)	3,289	(16,616)	(11,844)	(4,772)
EIA embedded derivatives-interest credited	(10,995)	(10,488)	10,313	(362)	(415)	(10,580)	(11,170)	(59)	(11,111)
DAC offset, net	(25,945)	(1,187)	(8,951)	(15,253)	26,521	(52,466)	(36,083)	127,132	(163,215)
Non-investment derivatives	(383)	493	(108)	(472)	28	(411)	2	28	(26)
<b>Operating Income Before Income Taxes</b>	\$ 207,116	\$ 213,352	\$ 180,489	\$ 304,256	\$ 234,702	\$ (27,586)	\$ 600,957	\$ 637,627	\$ (36,670)
After-tax Operating Income Reconciliation:	φ 207,110	<u> </u>	φ 100,10 <u></u>	<u>φ 301,230</u>	φ 251,702	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Net Income	83,534	130,391	125,114	191,091	157,996	(74,462)	339,039	492,956	(153,917)
Investment and derivative losses (gains)—	05,554	150,571	125,114	171,071	157,770	(/4,402)	557,057	472,750	(155,717)
non-operating (1)	(22,750)	27,152	(14,585)	(15,281)	(5,517)	(17,233)	(10,183)	(49,344)	39,161
Change in value of modified coinsurance	(22,750)	27,152	(14,505)	(13,201)	(3,317)	(17,255)	(10,105)	(+),5++)	59,101
and funds withheld embedded derivatives (1)	30,010	15,014	1,511	9,440	(36,928)	66,938	46,535	(138,377)	184,912
GMXB embedded derivatives (1)	61,992	(33,070)	16,336	34,386	30,861	31,131	45,258	49,610	(4,352)
Funds withheld losses (gains)—investment income	(1,438)	(1,951)	(7,412)	(891)	(3,576)	2,138	(10,801)	(7,699)	(3,102)
EIA embedded derivatives—interest credited	(7,147)	(6,817)	6,703	(236)	(3,370)	(6,878)	(7,261)	(7,099)	(7,223)
DAC offset, net	(16,865)	(0,817) (770)	(5,819)	(9,914)	17,238	(34,103)	(23,454)	82,635	(106,089)
Non-investment derivatives	(10,805)	321	(70)	(307)	17,238	(268)	(23,+34)	18	(100,089)
Operating Income	\$ 127,086	\$ 130,270	\$ 121,778	\$ 208,288	\$ 159,823	\$ (32,737)	\$ 379,134	\$ 429,761	\$ (50,627)
Operating income	$\psi$ 127,000	ψ 130,270	ψ 121,//0	φ 200,200	ψ 157,025	$\psi$ (32,137)	ψ 577,134	φ τ27,701	ψ (30,027)

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement

#### Reinsurance Group of America, Incorporated Consolidated Operating Income Statement

		Th	ree Months End	ded		Current Otr		Year-to-Date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(USD thousands, except per share data)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
Revenues:									
Net premiums	\$ 2,089,345	\$ 2,129,043	\$ 2,023,852	\$ 2,217,772	\$ 2,168,285	\$ (78,940)	\$ 6,242,240	\$ 6,452,082	\$ (209,842)
Investment income, net of related expenses	387,385	447,537	415,489	450,232	441,605	(54,220)	1,250,411	1,250,244	167
Investment related gains (losses), net	(4,832)	(2,432)	14,095	5,748	4,572	(9,404)	6,831	15,996	(9,165)
Other revenue	70,655	67,429	62,179	66,789	78,907	(8,252)	200,263	267,223	(66,960)
Total revenues	2,542,553	2,641,577	2,515,615	2,740,541	2,693,369	(150,816)	7,699,745	7,985,545	(285,800)
Benefits and expenses:									
Claims and other policy benefits	1,831,819	1,866,183	1,775,451	1,866,042	1,855,037	(23,218)	5,473,453	5,540,599	(67,146)
Interest credited	45,003	87,734	110,365	103,885	121,367	(76,364)	243,102	347,567	(104,465)
Policy acquisition costs and other insurance expenses	275,647	301,599	285,994	306,028	309,890	(34,243)	863,240	973,526	(110,286)
Other operating expenses	142,270	131,600	121,618	166,280	133,737	8,533	395,488	372,135	23,353
Interest expense	35,565	35,851	35,627	(9,660)	36,065	(500)	107,043	106,360	683
Collateral finance and securitization expense	5,133	5,258	6,071	3,710	2,571	2,562	16,462	7,731	8,731
Total benefits and expenses	2,335,437	2,428,225	2,335,126	2,436,285	2,458,667	(123,230)	7,098,788	7,347,918	(249,130)
Operating income before income taxes	207,116	213,352	180,489	304,256	234,702	(27,586)	600,957	637,627	(36,670)
Operating income tax expense	80,030	83,082	58,711	95,968	74,879	5,151	221,823	207,866	13,957
Operating income	\$ 127,086	\$ 130,270	\$ 121,778	\$ 208,288	\$ 159,823	\$ (32,737)	\$ 379,134	\$ 429,761	\$ (50,627)
Wgt. Average Common Shares Outstanding (Diluted)	66,882	67,120	68,942	69,550	69,335	(2,453)	67,644	70,101	(2,457)
Diluted Earnings Per Share—Operating Income	\$ 1.90	\$ 1.94	\$ 1.77	\$ 2.99	\$ 2.31	\$ (0.41)	\$ 5.60	\$ 6.13	\$ (0.53)
Foreign currency effect on (1):									
Net premiums	\$ (145,047)	\$ (121,287)	\$ (96,024)	\$ (61,093)	\$ 5,906	\$ (150,953)	\$ (362,358)	\$ (49,283)	\$ (313,075)
Operating income before income taxes	\$ (15,526)	\$ (8,700)	\$ (11,833)	\$ (9,276)	\$ (2,016)	\$ (13,510)	\$ (36,059)	\$ (9,430)	\$ (26,629)

(1) Compared to comparable prior year period

#### Reinsurance Group of America, Incorporated Consolidated Balance Sheets

	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,
(USD thousands)	2015	2015	2015	2014	2014
Assets					
Fixed maturity securities, available-for-sale	\$ 27,411,788	\$ 28,063,975	\$ 25,801,223	\$ 25,480,972	\$ 24,475,451
Mortgage loans on real estate	3,170,002	3,073,313	2,913,486	2,712,238	2,617,091
Policy Joans	1,444,009	1,438,156	1,284,085	1,284,284	1,249,948
Funds withheld at interest	5,675,174	5,840,076	5,841,554	5,922,561	5,969,006
Short-term investments	58,200	76,118	89,136	97,694	44,437
Other invested assets	1,187,504	1,110,107	1,243,033	1,198,319	1,165,021
Total investments	38,946,677	39,601,745	37,172,517	36,696,068	35,520,954
Cash and cash equivalents	1,747,692	1,335,661	1,083,179	1,645,669	1,118,745
Accrued investment income	342,088	322,069	283,665	261,096	305,880
Premiums receivable and other reinsurance balances	1,553,093	1,518,208	1,509,810	1,527,729	1,491,993
Reinsurance ceded receivables	661,185	711,463	665,797	578,206	596,704
Deferred policy acquisition costs	3,311,086	3,299,541	3,286,348	3,342,575	3,297,616
Other assets	1,044,299	671,584	689,952	628,268	578,471
Total assets	\$ 47,606,120	\$ 47,460,271	\$ 44,691,268	\$ 44,679,611	\$ 42,910,363
Liabilities and Stockholders' Equity					
Future policy benefits	\$ 16,574,783	\$ 16,773,035	\$ 14,152,780	\$ 14,476,637	\$ 13,541,687
Interest-sensitive contract liabilities	13,699,896	13,516,059	12,508,201	12,591,497	12,638,117
Other policy claims and benefits	3,892,036	3,857,610	3,822,699	3,824,069	3,861,060
Other reinsurance balances	280,093	311,388	320,950	306,915	276,314
Deferred income taxes	2,285,066	2,246,086	2,529,733	2,365,817	2,149,076
Other liabilities	1,405,675	1,032,980	1,118,645	994,230	967,303
Long-term debt	2,313,053	2,313,470	2,313,884	2,314,293	2,314,693
Collateral finance and securitization notes	914,452	926,410	774,351	782,701	482,115
Total liabilities	41,365,054	40,977,038	37,541,243	37,656,159	36,230,365
Stockholders' Equity:					
Common stock, at par value	791	791	791	791	791
Additional paid-in-capital	1,812,377	1,805,858	1,802,774	1,798,279	1,784,818
Retained earnings	4,482,709	4,425,302	4,339,028	4,239,647	4,074,047
Treasury stock	(961,290)	(898,082)	(876,804)	(672,394)	(679,265)
Accumulated other comprehensive income (AOCI):	()01,290)	(0)0,002)	(070,001)	(072,371)	(07),2007
Accumulated currency translation adjustment, net of income taxes	(119,493)	(13,989)	(35,924)	81,847	131,936
Unrealized appreciation of securities, net of income taxes	1,071,990	1,211,056	1,968,697	1,624,773	1,387,957
Pension and postretirement benefits, net of income taxes	(46,018)	(47,703)	(48,537)	(49,491)	(20,286)
Total stockholders' equity	6,241,066	6,483,233	7,150,025	7,023,452	6,679,998
Total liabilities and stockholders' equity	\$ 47,606,120	\$ 47.460.271	\$ 44.691.268	\$ 44.679.611	\$ 42,910.363
Tour mondo un storniones oquity	<u>w 17,000,120</u>		<u> </u>	<u> </u>	
Total stockholders' equity, excluding AOCI	\$ 5,334,587	\$ 5,333,869	\$ 5,265,789	\$ 5,366,323	\$ 5,180,391

# Reinsurance Group of America, Incorporated U.S. and Latin America Traditional Segment Pre-tax Operating Income

			8	I					
		Tł	ree Months End	led		Current Otr		Year-to-date	
USD thousands)	Sept. 30, 2015	June 30, 2015	March 31, 2015	Dec. 31, 2014	Sept. 30, 2014	vs. PY Quarter	Sept. 30, 2015	Sept. 30, 2014	Change
Revenues:									
Net premiums	\$1,150,936	\$1,170,931	\$1,114,094	\$1,221,862	\$1,171,916	\$ (20,980)	\$3,435,961	\$3,503,643	\$ (67,682)
Investment income, net of related expenses	154,210	163,390	143,005	142,753	139,272	14,938	460,605	410,052	50,553
Other revenue	6,566	4,567	664	1,323	783	5,783	11,797	2,192	9,605
Total revenues	1,311,712	1,338,888	1,257,763	1,365,938	1,311,971	(259)	3,908,363	3,915,887	(7,524)
Benefits and expenses:									
Claims and other policy benefits	1,049,973	1,041,390	1,039,407	1,021,046	1,030,525	19,448	3,130,770	3,109,262	21,508
Interest credited	20,999	21,875	12,944	13,101	12,993	8,006	55,818	38,083	17,735
Policy acquisition costs and other insurance expenses	158,452	169,035	158,567	168,395	161,120	(2,668)	486,054	473,390	12,664
Other operating expenses	27,562	27,155	26,529	29,276	28,408	(846)	81,246	79,070	2,176
Total benefits and expenses	1,256,986	1,259,455	1,237,447	1,231,818	1,233,046	23,940	3,753,888	3,699,805	54,083
Operating income before income taxes	54,726	79,433	20,316	134,120	78,925	(24,199)	154,475	216,082	(61,607)
<b>Operating to U.S. GAAP Reconciliation:</b>									
Operating income before income taxes	54,726	79,433	20,316	134,120	78,925	(24,199)	154,475	216,082	(61,607)
Investment and derivative (losses) gains - non-operatin	g926	3,360	(2,473)	(5,268)	(1,092)	2,018	1,813	6,711	(4,898)
Income before income taxes	\$ 55,652	\$ 82,793	\$ 17,843	\$ 128,852	\$ 77,833	\$ (22,181)	\$ 156,288	\$ 222,793	\$ (66,505)
Loss and Expense Ratios:									
Claims and other policy benefits	91.2%	88.9%	93.3%	83.6%	87.9%	3.3%	91.1%	88.7%	2.4%
Policy acquisition costs and other insurance expenses	13.8%	14.4%	14.2%	13.8%	13.7%	0.1%	14.1%	13.5%	0.6%
Other operating expenses	2.4%	2.3%	2.4%	2.4%	2.4%	0.0%	2.4%	2.3%	0.1%



#### Reinsurance Group of America, Incorporated U.S. and Latin America Non-Traditional Segment—Asset Intensive Reinsurance Pre-tax Operating Income

		Th	ree Months End	ded		Current Qtr		Year-to-date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(SD thousands)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
evenues:									
Net premiums	\$ 5,177	\$ 5,941		\$ 4,747	\$ 5,168		\$ 16,159	\$ 15,332	\$ 827
Investment income, net of related expenses	103,052	152,616	141,470	155,557	170,608	(67,556)	397,138	473,154	(76,016)
Investment related gains (losses), net	1		—	1	(2)	3	1	(1)	2
Other revenue	28,973	26,634	26,544	28,436	28,944	29	82,151	86,596	(4,445)
Total revenues	137,203	185,191	173,055	188,741	204,718	(67,515)	495,449	575,081	(79,632)
enefits and expenses:									
Claims and other policy benefits	16,832	19,983	6,726	5,289	5,586	11,246	43,541	14,559	28,982
Interest credited	29,530	69,530	84,672	86,294	104,985	(75,455)	183,732	296,666	(112,934)
Policy acquisition costs and other insurance expenses	30,718	34,163	37,005	36,380	31,960	(1,242)	101,886	108,730	(6,844)
Other operating expenses	4,893	5,113	4,318	4,764	4,211	682	14,324	12,118	2,206
Total benefits and expenses	81,973	128,789	132,721	132,727	146,742	(64,769)	343,483	432,073	(88,590)
Operating income before income taxes	55,230	56,402	40,334	56,014	57,976	(2,746)	151,966	143,008	8,958
perating to U.S. GAAP Reconciliation:									
Operating income before income taxes	55,230	56,402	40,334	56,014	57,976	(2,746)	151,966	143,008	8,958
Investment and derivative gains (losses) - non-operating (1	73,476	(39,497)	21,787	28,086	18,001	55,475	55,766	51,713	4,053
Change in value of modified coinsurance and funds withher	ld								
embedded derivatives (1)	(47,094)	(26,456)	147	(13,490)	56,490	(103,584)	(73,403)	214,954	(288,357)
GMXB embedded derivatives (1)	(95,373)	50,878	(25,133)	(52,901)	(47,479)	(47,894)	(69,628)	(76,323)	6,695
Funds withheld gains (losses) - investment income	1,003	2,748	6,367	1,154	4,914	(3,911)	10,118	9,929	189
EIA embedded derivatives - interest credited	10,995	10,488	(10,313)	362	415	10,580	11,170	59	11,111
DAC offset, net	25,945	1,187	8,951	15,253	(26,521)	52,466	36,083	(127,132)	163,215
Income before income taxes	\$ 24,182	\$ 55,750	\$ 42,140	\$ 34,478	\$ 63,796	\$ (39,614)	\$ 122,072	\$ 216,208	\$ (94,136)

(1) Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement

# Reinsurance Group of America, Incorporated U.S. and Latin America Non-Traditional Segment—Asset Intensive Reinsurance Pre-tax Operating Income

(Cont'd)

			Tł	nree l	Months End	ded			
(USD millions)	-	t. 30, )15	ine 30, 2015	Μ	arch 31, 2015		Dec. 31, 2014	S	ept. 30, 2014
Annuity account values:									
Fixed annuities (deferred)	:	\$ 4,883	\$ 5,004	\$	4,779	\$	4,859	\$	4,919
Net interest spread (fixed annuities):		2.5%	2.5%		2.3%		3.5%		3.2%
Equity-indexed annuities	:	\$ 4,536	\$ 4,622	\$	4,666	\$	4,695	\$	4,716
Variable annuities:									
No riders		\$ 791	\$ 843	\$	864	\$	881	\$	899
GMDB only		63	69		71		75		79
GMIB only		5	5		5		5		6
GMAB only CMWD and a		33	38		41		44		46
GMWB only GMDB / WB		1,426 361	1,540 391		1,600 410		1,636 427		1,676 427
Other		22	24		26		27		28
Total VA account values		\$ 2,701	\$ 2,910	\$	3,017	\$	3,095	\$	3,161
Fair value of liabilities associated with living benefit riders	:	\$ 229	\$ 134	\$	184	\$	159	\$	106
Interest-sensitive contract liabilities associated with:									
Guaranteed investment contracts		\$ 313	\$ 325	\$	336	\$	336	\$	336
Bank-owned life insurance (BOLI)		\$ 556	\$ 554	\$	551	\$	548	\$	544
Other asset-intensive business		\$ 67	\$ 67	\$	68	\$	69	\$	69
Future policy benefits associated with:									
Payout annuities		\$ 1,919	\$ 1,952	\$	_	\$	_	\$	_

#### Reinsurance Group of America, Incorporated U.S. and Latin America Non-Traditional Segment—Financial Reinsurance Pre-tax Operating Income

				Th	ee N	Ionths End	led				Cu	rrent Qtr		Ye	ar-to-date		
(USD thousands)		pt. 30, 2015		une 30, 2015		urch 31, 2015	Ι	Dec. 31, 2014		ept. 30, 2014		vs. PY	ept. 30, 2015		ept. 30, 2014	C	Change
Revenues:		2015		2015		2015		2014		2014		<u>`</u>	 2015		2014	_	munge
Investment income, net of related expenses	\$	1,438	\$	1,194	\$	1,145	\$	1,155	\$	1,003	\$	435	\$ 3,777	\$	3,336	\$	441
Other revenue		16,446		17,717		15,305		18,363		23,581		(7,135)	49,468		64,456		(14,988)
Total revenues		17,884	_	18,911		16,450		19,518		24,584		(6,700)	53,245		67,792		(14,547)
Benefits and expenses:																	
Policy acquisition costs and other insurance expenses		2,535		2,522		2,416		4,112		8,458		(5,923)	7,473		21,144		(13,671)
Other operating expenses		3,276		1,746	_	1,669		2,876		2,322		954	 6,691		6,809		(118)
Total benefits and expenses		5,811		4,268		4,085		6,988		10,780		(4,969)	14,164		27,953		(13,789)
Operating income before income taxes	_	12,073		14,643		12,365		12,530		13,804	_	(1,731)	 39,081		39,839		(758)
<b>Operating to U.S. GAAP Reconciliation:</b>																	
Operating income before income taxes		12,073		14,643		12,365		12,530		13,804		(1,731)	39,081		39,839		(758)
Investment and derivative gains (losses) - non-operating					_			(162)	_	(100)		100	 		51		(51)
Income before income taxes	\$	12,073	\$	14,643	\$	12,365	\$	12,368	\$	13,704	\$	(1,631)	\$ 39,081	\$	39,890	\$	(809)

# **Reinsurance Group of America, Incorporated Canada Traditional Segment Pre-tax Operating Income**

		Th	ree Months En	ded		Current Otr		Year-to-date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(USD thousands)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
Revenues:									
Net premiums	\$ 200,000	\$ 224,960	\$ 212,550	\$ 240,409	\$ 239,645	\$ (39,645)	\$ 637,510	\$ 712,980	\$ (75,470)
Investment income, net of related expenses	43,283	45,497	44,405	47,442	49,060	(5,777)	133,185	144,036	(10,851)
Investment related gains (losses), net	1,109	1,110	939	937	907	202	3,158	2,534	624
Other revenue	767	(454)	1,556	569	761	6	1,869	1,502	367
Total revenues	245,159	271,113	259,450	289,357	290,373	(45,214)	775,722	861,052	(85,330)
Benefits and expenses:									
Claims and other policy benefits	152,640	185,742	183,534	200,620	195,162	(42,522)	521,916	583,817	(61,901)
Interest credited	5	5	4	14	10	(5)	14	19	(5)
Policy acquisition costs and other insurance expenses	46,581	53,371	49,551	60,699	60,260	(13,679)	149,503	173,900	(24,397)
Other operating expenses	8,140	8,236	9,188	9,826	10,086	(1,946)	25,564	29,185	(3,621)
Total benefits and expenses	207,366	247,354	242,277	271,159	265,518	(58,152)	696,997	786,921	(89,924)
Operating income before income taxes	37,793	23,759	17,173	18,198	24,855	12,938	78,725	74,131	4,594
Operating to U.S. GAAP Reconciliation:									
Operating income before income taxes	37,793	23,759	17,173	18,198	24,855	12,938	78,725	74,131	4,594
Investment and derivative gains (losses) - non-operating	(4,930)	(1,277)	519	1,418	(1,282)	(3,648)	(5,688)	(444)	(5,244)
Funds withheld gains (losses) - investment income	1,209	254	5,035	217	587	622	6,498	1,915	4,583
Income before income taxes	\$ 34,072	\$ 22,736	\$ 22,727	\$ 19,833	\$ 24,160	\$ 9,912	\$ 79,535	\$ 75,602	\$ 3,933
Loss and Expense Ratios:									
Loss ratios (creditor business)	34.4%	31.8%	29.5%	31.3%	28.0%	6.4 %	31.8%	28.8%	3.0 %
Loss ratios (excluding creditor business)	86.6%						94.7%	97.8%	(3.1)%
Claims and other policy benefits / (net premiums + investment income)	62.7%						67.7%		(0.4)%
Policy acquisition costs and other insurance expenses (creditor business)	62.1%	64.0%	63.0%	65.8%	65.2%	(3.1)%	63.1%	63.7%	(0.6)%
Policy acquisition costs and other insurance expenses (excluding creditor business)	13.7%	13.2%	12.9%	11.9%	12.5%	1.2 %	13.3%	12.6%	0.7 %
Other operating expenses	4.1%	3.7%	4.3%	4.1%	4.2%	(0.1)%	4.0%	4.1%	(0.1)%
Foreign currency effect on <i>(1)</i> :									
Net premiums	\$ (40,371)	\$ (28,850)	\$ (26,121)	\$ (18,820)	\$ (11,917)	\$ (28,454)	\$ (95,342)	\$ (49,968)	\$ (45,374)
Operating income before income taxes	\$ (7,644)	\$ (3,065)	\$ (2,147) \$ (2,147)	\$ (1,750)	\$ (1,556)	\$ (6,088)	\$ (12,856)	\$ (5,571)	\$ (7,285)
Creditor reinsurance net premiums	\$ 39,462	\$ 46,629	\$ 44,054	\$ 59,451	\$ 57,412	\$ (17,950)	\$ 130,145	\$ 164,769	\$ (34,624)

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

(1) Compared to comparable prior year period

# Reinsurance Group of America, Incorporated Canada Non-Traditional Segment Pre-tax Operating Income (1)

			Thr	ee Mo	onths Enc	ded			Curi	rent Otr		Yea	ar-to-date		
(USD thousands)		ept. 30, 2015	ine 30, 2015		ch 31, 015		Dec. 31, 2014	pt. 30, 2014	VS	s. PY uarter	ept. 30, 2015		ept. 30, 2014	С	hange
Revenues:			 		010			 			 				<u> </u>
Net premiums	\$	9,275	\$ 9,725	\$	9,967	\$	4,615	\$ 5,491	\$	3,784	\$ 28,967	\$	16,577	\$	12,390
Investment income, net of related expenses		230	328		550		616	600		(370)	1,108		1,979		(871)
Other revenue		1,535	1,405		1,357		1,432	1,568		(33)	4,297		3,051		1,246
Total revenues		11,040	11,458		11,874		6,663	7,659		3,381	34,372		21,607		12,765
Benefits and expenses:															
Claims and other policy benefits		7,340	7,904		7,299		4,451	6,271		1,069	22,543		15,665		6,878
Policy acquisition costs and other insurance expenses		152	148		107		131	149		3	407		450		(43)
Other operating expenses		291	 312		337		350	 358		(67)	 940		1,038		(98)
Total benefits and expenses		7,783	8,364		7,743		4,932	6,778		1,005	23,890		17,153		6,737
Operating income before income taxes	_	3,257	 3,094	_	4,131		1,731	 881		2,376	 10,482	_	4,454		6,028
<b>Operating to U.S. GAAP Reconciliation:</b>															
Operating income before income taxes		3,257	3,094		4,131		1,731	881		2,376	10,482		4,454		6,028
Investment and derivative gains (losses) - non-operating			 				8	 3		(3)	 		72		(72)
Income before income taxes	\$	3,257	\$ 3,094	\$	4,131	\$	1,739	\$ 884	\$	2,373	\$ 10,482	\$	4,526	\$	5,956
Foreign currency effect on (2):															
Net premiums	\$	(1,872)	\$ (1,234)	\$	(1,302)	\$	(1,390)	\$ (29)	\$	(1,843)	\$ (4,408)	\$	(140)	\$	(4,268)
Operating income before income taxes	\$	(659)	\$ (397)	\$	(251)	\$	(146)	\$ (49)	\$	(610)	\$ (1,307)	\$	(310)	\$	(997)

(1) The Canadian non-traditional segment includes longevity and financial reinsurance business.

(2) Compared to comparable prior year period



#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional Segment Pre-tax Operating Income

		Th	ree Months En	ded		Current Otr		Year-to-date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(USD thousands)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
Revenues:									
Net premiums	\$ 276,111	\$ 275,745	\$ 269,746	\$ 288,191	\$ 291,015	\$ (14,904)	\$ 821,602	\$ 869,216	\$ (47,614)
Investment income, net of related expenses	12,066	13,092	12,089	15,099	13,050	(984)	37,247	36,987	260
Investment related gains (losses), net	(7,167)	(4,509)	12,208	3,678	2,550	(9,717)	532	10,326	(9,794)
Other revenue	3,051	(136)	1,140	(582)	2,878	173	4,055	2,946	1,109
Total revenues	284,061	284,192	295,183	306,386	309,493	(25,432)	863,436	919,475	(56,039)
Benefits and expenses:									
Claims and other policy benefits	232,473	240,942	235,307	247,959	244,010	(11,537)	708,722	749,801	(41,079)
Interest credited	(6,798)	(4,048)	12,349	4,076	2,959	(9,757)	1,503	11,495	(9,992)
Policy acquisition costs and other insurance expenses	17,680	14,183	12,008	14,038	17,205	475	43,871	42,934	937
Other operating expenses	25,085	23,956	25,086	30,414	25,028	57	74,127	74,027	100
Total benefits and expenses	268,440	275,033	284,750	296,487	289,202	(20,762)	828,223	878,257	(50,034)
Operating income before income taxes	15,621	9,159	10,433	9,899	20,291	(4,670)	35,213	41,218	(6,005)
Operating to U.S. GAAP Reconciliation:									
Operating income before income taxes	15,621	9,159	10,433	9,899	20,291	(4,670)	35,213	41,218	(6,005)
Investment and derivative gains (losses) - non-operating	289		49	3,330	990	(701)	338	5,858	(5,520)
Income before income taxes	\$ 15,910	\$ 9,159	\$ 10,482	\$ 13,229	\$ 21,281	\$ (5,371)	\$ 35,551	\$ 47,076	\$ (11,525)
Loss and Expense Ratios:									
Claims and other policy benefits	84.2%	87.4%	87.2%	86.0%	83.8%	0.4%	86.3%	86.3%	0.0%
Policy acquisition costs and other insurance expenses	6.4%	5.1%	4.5%	4.9%	5.9%	0.5%	5.3%	4.9%	0.4%
Other operating expenses	9.1%	8.7%	9.3%	10.6%	8.6%	0.5%	9.0%	8.5%	0.5%
Foreign currency effect on (1):									
Net premiums	\$ (29,879)	\$ (35,426)	\$ (29,430)	\$ (24,435)	\$ 13,415	\$ (43,294)	\$ (94,735)	\$ 43,484	\$(138,219)
Operating income before income taxes	\$ (716)	\$ (770)	\$ (1,301)	\$ (905)	\$ 1,157	\$ (1,873)	\$ (2,787)	\$ 2,348	\$ (5,135)
Critical illness net premiums	\$ 58,069	\$ 58,278	\$ 58,219	\$ 62,511	\$ 63,303	\$ (5,234)	\$ 174,566	\$ 195,238	\$ (20,672)

(1) Compared to comparable prior year period

#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Non-Traditional Segment Pre-tax Operating Income (1)

		Th	ree Months End	ded		Current Otr		Year-to-date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(USD thousands)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
Revenues:									
Net premiums	\$ 44,584	\$ 50,234	. ,		\$ 55,442		\$ 124,678	\$ 158,868	\$ (34,190)
Investment income, net of related expenses	17,305	15,782	16,877	28,799	16,141	1,164	49,964	26,244	23,720
Other revenue	6,953	9,694	7,640	8,725	10,640	(3,687)	24,287	26,434	(2,147)
Total revenues	68,842	75,710	54,377	95,218	82,223	(13,381)	198,929	211,546	(12,617)
Benefits and expenses:									
Claims and other policy benefits	37,923	39,849	32,081	66,032	53,982	(16,059)	109,853	138,078	(28,225)
Policy acquisition costs and other insurance expenses	(511)	266	(530)	(646)	(738)	227	(775)	(1,710)	935
Other operating expenses	2,592	3,761	4,191	5,948	5,290	(2,698)	10,544	13,759	(3,215)
Total benefits and expenses	40,004	43,876	35,742	71,334	58,534	(18,530)	119,622	150,127	(30,505)
Operating income before income taxes	28,838	31,834	18,635	23,884	23,689	5,149	79,307	61,419	17,888
<b>Operating to U.S. GAAP Reconciliation:</b>									
Operating income before income taxes	28,838	31,834	18,635	23,884	23,689	5,149	79,307	61,419	17,888
Investment and derivative gains (losses) - non-									
operating	8	50	851	2,314	206	(198)	909	13,208	(12,299)
Non-investment derivatives	388	(452)	148	512		388	84		84
Income before income taxes	\$ 29,234	<u>\$ 31,432</u>	<u>\$ 19,634</u>	<u>\$ 26,710</u>	<u>\$ 23,895</u>	<u>\$ 5,339</u>	<u>\$ 80,300</u>	<u>\$ 74,627</u>	\$ 5,673
Foreign currency effect on (2):									
Net premiums	\$ (3,394)		\$ (2,327)			\$ (4,420)	\$ (10,500)	\$ 851	\$ (11,351)
Operating income before income taxes	\$ (2,780)	\$ (4,214)	\$ (2,393)	\$ (1,510)	\$ 929	\$ (3,709)	\$ (9,387)	\$ 3,842	\$ (13,229)

(1) The Europe, Middle East and Africa non-traditional segment includes asset intensive, financial reinsurance, capital motivated and longevity closed block business.

(2) Compared to comparable prior year period



#### **Reinsurance Group of America, Incorporated** Asia Pacific Traditional Segment Pre-tax Operating Income

		Th	ree Months En	ded		Current Qtr		Year-to-date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
(USD thousands)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
Revenues:									
Net premiums	\$ 400,322	\$ 390,456	\$ 372,145	\$ 390,652	\$ 393,665	\$ 6,657	\$1,162,923	\$1,150,258	\$ 12,665
Investment income, net of related expenses	19,626	20,043	20,604	20,785	21,899	(2,273)	60,273	63,704	(3,431)
Investment related gains (losses), net	—	—		(1)	1	(1)		1	(1)
Other revenue	3,728	815	1,126	3,363	2,776	952	5,669	54,735	(49,066)
Total revenues	423,676	411,314	393,875	414,799	418,341	5,335	1,228,865	1,268,698	(39,833)
Benefits and expenses:									
Claims and other policy benefits	333,739	325,667	265,309	312,540	309,648	24,091	924,715	896,071	28,644
Policy acquisition costs and other insurance expenses	41,982	49,335	46,912	46,691	51,249	(9,267)	138,229	212,121	(73,892)
Other operating expenses	34,973	31,997	29,006	37,541	32,818	2,155	95,976	90,870	5,106
Total benefits and expenses	410,694	406,999	341,227	396,772	393,715	16,979	1,158,920	1,199,062	(40,142)
Operating income before income taxes	12,982	4,315	52,648	18,027	24,626	(11,644)	69,945	69,636	309
<b>Operating to U.S. GAAP Reconciliation:</b>									
Operating income before income taxes	12,982	4,315	52,648	18,027	24,626	(11,644)	69,945	69,636	309
Investment and derivative gains (losses) - non-operating	(1,706)			1,193	(324)	(1,382)	(1,706)	1,746	(3,452)
Income before income taxes	\$ 11,276	\$ 4,315	\$ 52,648	\$ 19,220	\$ 24,302	\$ (13,026)	\$ 68,239	\$ 71,382	\$ (3,143)
Loss and Expense Ratios:									
Claims and other policy benefits	83.4%	83.4%	71.3%	80.0%	78.7%	4.7 %	79.5%	77.9%	1.6 %
Policy acquisition costs and other insurance expenses	10.5%	12.6%	12.6%	12.0%	13.0%	(2.5)%	11.9%	18.4%	(6.5)%
Other operating expenses	8.7%	8.2%	7.8%	9.6%	8.3%	0.4 %	8.3%	7.9%	0.4 %
Foreign currency effect on (1):									
Net premiums	\$ (69,139)	\$ (50,842)	\$ (35,158)	\$ (23,238)	\$ 3,459	\$ (72,598)	\$ (155,139)	\$ (42,600)	\$(112,539)
Operating income before income taxes	\$ (601)	\$ 1,533	\$ (4,762)	\$ (2,414)	\$ (658)	\$ 57	\$ (3,830)	\$ (4,109)	\$ 279
Critical illness net premiums	\$ 86,341	\$ 75,120	\$ 69,867	\$ 76,231	\$ 67,105	\$ 19,236	\$ 231,328	\$ 199,431	\$ 31,897

(1) Compared to comparable prior year period

#### Reinsurance Group of America, Incorporated Asia Pacific Non-Traditional Segment Pre-tax Operating Income (1)

		Thr	ee N	Aonths End	ded				Cur	rent Qtr			Yea	r-to-date		
(USD thousands)	ept. 30, 2015	une 30, 2015		arch 31, 2015	Γ	Dec. 31, 2014		ept. 30, 2014	v	ys. PY Quarter		ept. 30, 2015		ept. 30, 2014	Cl	hange
Revenues:																
Net premiums	\$ 2,807	\$ 898	\$	10,282	\$	9,429	\$	5,757	\$	(2,950)	\$	13,987	\$	24,601	\$ (1	10,614)
Investment income, net of related expenses	4,482	3,888		3,649		4,264		4,546		(64)		12,019		13,708		(1,689)
Investment related gains (losses), net	706	507		501		665		645		61		1,714		2,190		(476)
Other revenue	4,306	3,839		5,117		5,539		6,174		(1,868)		13,262		17,212		(3,950)
Total revenues	 12,301	 9,132		19,549		19,897		17,122		(4,821)		40,982		57,711	(1	16,729)
Benefits and expenses:																
Claims and other policy benefits	903	4,706		5,735		8,103		9,859		(8,956)		11,344		33,352	(2	22,008)
Interest credited	1,023	169		184		195		221		802		1,376		701		675
Policy acquisition costs and other insurance expenses	292	419		546		367		603		(311)		1,257		1,929		(672)
Other operating expenses	 3,790	 3,187		2,960		4,006		3,621		169		9,937		9,936		1
Total benefits and expenses	6,008	8,481		9,425		12,671		14,304		(8,296)		23,914		45,918	(2	22,004)
Operating income before income taxes	 6,293	 651		10,124		7,226	_	2,818		3,475	_	17,068	_	11,793		5,275
Operating to U.S. GAAP Reconciliation:																
Operating income before income taxes	6,293	651		10,124		7,226		2,818		3,475		17,068		11,793		5,275
Investment and derivative gains (losses) - non-operating	 (881)	 (2,056)		21		(5,803)		(6,707)		5,826		(2,916)		(1,523)		(1,393)
Income (loss) before income taxes	\$ 5,412	\$ (1,405)	\$	10,145	\$	1,423	\$	(3,889)	\$	9,301	\$	14,152	\$	10,270	\$	3,882
Foreign currency effect on (2):																
Net premiums	\$ (392)	\$ (156)	\$	(1,686)	\$	(2,555)	\$	(48)	\$	(344)	\$	(2,234)	\$	(910)	\$	(1,324)
Operating income before income taxes	\$ (1,719)	(614)		(451)		(1,355)		(436)		(1,283)	\$	(2,784)		(1,258)		(1,526)

(1) The Asia Pacific non-traditional segment includes asset intensive, financial reinsurance, and disabled life closed block business.

(2) Compared to comparable prior year period



#### Reinsurance Group of America, Incorporated Corporate and Other Segment Pre-tax Operating Income

Revenues:   Image: Second S	
Colspan="6">2019201	
Net premiums \$ 133 \$ 153 \$ 167 \$ 173 \$ 186 \$ (53) \$ 453 \$ 607 \$   Investment income, net of related expenses 31,693 31,707 31,695 33,762 25,426 6,267 95,095 77,044 1 95,095 77,044 1   Investment related gains (losses), net 519 460 447 468 471 48 1,426 946 48 1,426 946   Other revenue (1,670) 3,348 1,730 (379) 802 (2,472) 3,408 8,099 (100,382 86,696 1) 30,675 35,668 34,039 34,024 26,885 3,790 100,382 86,696 1 80,696 1   Benefits and expenses: Claims and other policy benefits (4) 53 2 (6) 2 49 (6) 5 59 (63) 659 603 (59,362) (59,362) (60) 60 (100,382 86,696 1)   Policy acquisition costs and other insurance income (22,234) (21,843) (20,588) (24,139) (20,376) (1,858) (64,665) (59,362) (60) (00 ther operating expenses 31,668 26,137 18,334 41,279 21,595 10,073 76,139 55,323 2 (100,743 106,360 (Collateral finance and securitization expense 5,133 5,258 6,071 3,710 2,571 2,562 16,462 7,731	inge
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	(154)
Other revenue (1,670) 3,348 1,730 (379) 802 (2,472) 3,408 8,099 (0   Total revenues 30,675 35,668 34,039 34,024 26,885 3,790 100,382 86,696 1   Benefits and expenses: Image: Claims and other policy benefits (4) - 53 2 (6) 2 49 (6)   Interest credited 244 203 212 205 199 45 659 603 603   Policy acquisition costs and other insurance income (22,234) (21,843) (20,588) (24,139) (20,376) (1,858) (64,665) (59,362) (6)   Other operating expenses 31,668 26,137 18,334 41,279 21,595 10,073 76,139 55,323 22   Interest expense 35,565 35,851 35,627 (9,660) 36,065 (500) 107,043 106,360   Collateral finance and securitization expense 5,133 5,258 6,071 3,710 2,571 2,562 16,462 7,731	8,051
Total revenues 30,675 35,668 34,039 34,024 26,885 3,790 100,382 86,696 1   Benefits and expenses: Claims and other policy benefits (4) — 53 2 (6) 2 49 (6)   Interest credited 244 203 212 205 199 45 659 603   Policy acquisition costs and other insurance income (22,234) (21,843) (20,588) (24,139) (20,376) (1,858) (64,665) (59,362) (6)   Other operating expenses 31,668 26,137 18,334 41,279 21,595 10,073 76,139 55,323 22   Interest expense 35,565 35,851 35,627 (9,660) 36,065 (500) 107,043 106,360   Collateral finance and securitization expense 5,133 5,258 6,071 3,710 2,571 2,562 16,462 7,731	480
Benefits and expenses: (4) - 53 2 (6) 2 49 (6)   Interest credited 244 203 212 205 199 45 659 603   Policy acquisition costs and other insurance income (22,234) (21,843) (20,588) (24,139) (20,376) (1,858) (64,665) (59,362) (0)   Other operating expenses 31,668 26,137 18,334 41,279 21,595 10,073 76,139 55,323 22   Interest expense 35,565 35,851 35,627 (9,660) 36,065 (500) 107,043 106,360   Collateral finance and securitization expense 5,133 5,258 6,071 3,710 2,571 2,562 16,462 7,731	(4,691)
Claims and other policy benefits(4)532(6)249(6)Interest credited24420321220519945659603Policy acquisition costs and other insurance income(22,234)(21,843)(20,588)(24,139)(20,376)(1,858)(64,665)(59,362)(0)Other operating expenses31,66826,13718,33441,27921,59510,07376,13955,32322Interest expense35,56535,85135,627(9,660)36,065(500)107,043106,360100Collateral finance and securitization expense5,1335,2586,0713,7102,5712,56216,4627,73110	3,686
Claims and other policy benefits(4)532(6)249(6)Interest credited24420321220519945659603Policy acquisition costs and other insurance income(22,234)(21,843)(20,588)(24,139)(20,376)(1,858)(64,665)(59,362)(0)Other operating expenses31,66826,13718,33441,27921,59510,07376,13955,32322Interest expense35,56535,85135,627(9,660)36,065(500)107,043106,360100Collateral finance and securitization expense5,1335,2586,0713,7102,5712,56216,4627,73110	
Interest credited24420321220519945659603Policy acquisition costs and other insurance income(22,234)(21,843)(20,588)(24,139)(20,376)(1,858)(64,665)(59,362)(0Other operating expenses31,66826,13718,33441,27921,59510,07376,13955,32322Interest expense35,56535,85135,627(9,660)36,065(500)107,043106,360Collateral finance and securitization expense5,1335,2586,0713,7102,5712,56216,4627,731	
Policy acquisition costs and other insurance income(22,234)(21,843)(20,588)(24,139)(20,376)(1,858)(64,665)(59,362)(25,362)Other operating expenses31,66826,13718,33441,27921,59510,07376,13955,32322Interest expense35,56535,85135,627(9,660)36,065(500)107,043106,360Collateral finance and securitization expense5,1335,2586,0713,7102,5712,56216,4627,731	55
Other operating expenses31,66826,13718,33441,27921,59510,07376,13955,3232Interest expense35,56535,85135,627(9,660)36,065(500)107,043106,360Collateral finance and securitization expense5,1335,2586,0713,7102,5712,56216,4627,731	56
Interest expense   35,565   35,851   35,627   (9,660)   36,065   (500)   107,043   106,360     Collateral finance and securitization expense   5,133   5,258   6,071   3,710   2,571   2,562   16,462   7,731	(5,303)
Collateral finance and securitization expense   5,133   5,258   6,071   3,710   2,571   2,562   16,462   7,731	20,816
	683
	8,731
Total benefits and expenses   50,372   45,606   39,709   11,397   40,048   10,324   135,687   110,649   22	25,038
Operating income (loss) before income taxes (19,697) (9,938) (5,670) 22,627 (13,163) (6,534) (35,305) (23,953) (1	1,352)
Operating to U.S. GAAP Reconciliation:	
	1,352)
$\mathbf{I} = \{\mathbf{I} = \{\mathbf{I} \in \mathcal{I} \mid \mathbf{I} \in \mathcal{I} \in \mathcal{I} \in \mathcal{I} \in \mathcal{I} \}$	25,654)
Non-investment derivatives $(5)$ $(41)$ $(40)$ $(28)$ $23$ $(86)$ $(28)$	(58)
Income (loss) before income taxes $$ (50,931)$ $$ (8,727)$ $$ (7,990)$ $$ 18,891$ $$ (14,151)$ $$ (36,780)$ $$ (67,648)$ $$ (30,584)$ $$ (30,584)$	<u>87,064)</u>
Foreign currency effect on (1):	
Operating income (loss) before income taxes $\$$ (1,407) $\$$ (1,173) $\$$ (528) $\$$ (1,196) $\$$ (1,403) $\$$ (3,108) $\$$ (4,372)	1,264

(1) Compared to comparable prior year period

		Th	ree Months En	ded		Current Qtr		Year-to-date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	~
(USD thousands)	2015	2015	2015	2014	2014	Quarter	2015	2014	Change
U.S. and Latin America:									
Traditional	\$ 54,726	\$ 79,433	\$ 20,316	\$ 134,120	\$ 78,925	\$ (24,199)	\$ 154,475	\$ 216,082	\$ (61,607)
Non-Traditional:									
Asset Intensive	55,230	56,402	40,334	56,014	57,976	(2,746)	151,966	143,008	8,958
Financial Reinsurance	12,073	14,643	12,365	12,530	13,804	(1,731)	39,081	39,839	(758)
Total U.S. and Latin America	122,029	150,478	73,015	202,664	150,705	(28,676)	345,522	398,929	(53,407)
Canada:									
Canada Traditional	37,793	23,759	17,173	18,198	24,855	12,938	78,725	74,131	4,594
Canada Non-Traditional	3,257	3,094	4,131	1,731	881	2,376	10,482	4,454	6,028
Total Canada	41,050	26,853	21,304	19,929	25,736	15,314	89,207	78,585	10,622
Europe, Middle East and Africa:									
Europe, Middle East and Africa Traditional	15,621	9,159	10,433	9,899	20,291	(4,670)	35,213	41,218	(6,005)
Europe, Middle East and Africa Non-Traditional	28,838	31,834	18,635	23,884	23,689	5,149	79,307	61,419	17,888
Total Europe, Middle East and Africa	44,459	40,993	29,068	33,783	43,980	479	114,520	102,637	11,883
Asia Pacific:									
Asia Pacific Traditional	12,982	4,315	52,648	18,027	24,626	(11,644)	69,945	69,636	309
Asia Pacific Non-Traditional	6,293	651	10,124	7,226	2,818	3,475	17,068	11,793	5,275
Total Asia Pacific	19,275	4,966	62,772	25,253	27,444	(8,169)	87,013	81,429	5,584
Corporate and Other	(19,697)	(9,938)	(5,670)	22,627	(13,163)	(6,534)	(35,305)	(23,953)	(11,352)
Consolidated	\$ 207,116	\$ 213,352	\$ 180,489	\$ 304,256	\$ 234,702	\$ (27,586)	\$ 600,957	\$ 637,627	\$ (36,670)

#### Reinsurance Group of America, Incorporated Summary of Pre-tax Segment Operating Income

# **Cash and Invested Assets**

	 Sept. 30, 2015	June 30, 2015	 March 31, 2015	Dec. 31, 2014	 Sept. 30, 2014
Fixed maturity securities, available-for-sale	\$ 27,411,788	\$ 28,063,975	\$ 25,801,223	\$ 25,480,972	\$ 24,475,451
Mortgage loans on real estate	3,170,002	3,073,313	2,913,486	2,712,238	2,617,091
Policy loans	1,444,009	1,438,156	1,284,085	1,284,284	1,249,948
Funds withheld at interest	5,675,174	5,840,076	5,841,554	5,922,561	5,969,006
Short-term investments	58,200	76,118	89,136	97,694	44,437
Other invested assets	1,187,504	1,110,107	1,243,033	1,198,319	1,165,021
Cash and cash equivalents	 1,747,692	 1,335,661	 1,083,179	 1,645,669	 1,118,745
Total cash and invested assets	\$ 40,694,369	\$ 40,937,406	\$ 38,255,696	\$ 38,341,737	\$ 36,639,699

#### **Investment Income and Yield Summary**

				Tł	nree	Months End	ed				C	Current Otr			Ye	ar-to-Date	
		Sept. 30, 2015		June 30, 2015	N	March 31, 2015		Dec. 31, 2014		Sept. 30, 2014		vs. PY Quarter	S	Sept. 30, 2015		Sept. 30, 2014	 Change
Average invested assets at amortized cost (1)	\$2	0,988,046	\$2	21,029,197	\$2	21,073,262	\$2	20,672,245	\$2	20,424,141	\$	563,905	\$2	0,783,655	\$1	9,854,771	\$ 928,884
Net investment income (1)	\$	240,168	\$	252,131	\$	247,239	\$	250,757	\$	240,877	\$	(709)	\$	739,538	\$	707,125	\$ 32,413
Annualized investment yield (ratio of net investment income to average invested assets) (1)		4.66%		4.88%		4.78%		4.94%		4.80%		(0.14)%		4.77%		4.78%	(0.01)%

(1) Excludes spread-related business (e.g. coinsurance of annuities)

# Amortized cost, gross unrealized gains and losses, and estimated fair values of fixed maturity and equity securities (Excludes Funds Withheld Portfolios)

		September 30	), 2015							
		Amortized Cost		realized Gains	1	Unrealized Losses	Es	timated Fair Value	% of Total	Other-than- temporary Impairment in AOCI
Available-for-sale:										
Corporate securities	\$	15,801,362		702,697	\$	330,612	\$	16,173,447	59.1%	\$ —
Canadian and Canadian provincial governments		2,520,495		1,023,160		929		3,542,726	12.9%	—
Residential mortgage-backed securities		1,234,158		55,711		6,409		1,283,460	4.7%	(300)
Asset-backed securities		1,055,760		16,971		11,359		1,061,372	3.9%	354
Commercial mortgage-backed securities		1,441,845		58,555		8,449		1,491,951	5.4%	(1,609)
U.S. government and agencies		1,337,493		20,688		40,963		1,317,218	4.8%	
State and political subdivisions		466,685		42,564		7,746		501,503	1.8%	
Other foreign government, supranational, and foreign										
government-sponsored enterprises		1,986,997		89,648	_	36,534		2,040,111	7.4%	
Total fixed maturity securities	\$	25,844,795	\$	2,009,994	\$	443,001	\$	27,411,788	100.0%	\$ (1,555)
Non-redeemable preferred stock		89,726		2,737		7,754		84,709	76.7%	
Other equity securities		26,968				1,303		25,665	23.3%	
Total equity securities	\$	116,694	\$	2,737	\$	9,057	\$	110,374	100.0%	
		December 31	, 2014							
		Amortized Cost		realized	,	Unrealized	F	timated Fair		Other-than- temporary
		COSI		Gains		Losses	L.	Value	% of Total	Impairment in AOCI
		Cost	(	Gains		Losses				Impairment
Corporate securities	\$	14,010,604	\$	965,523	\$	Losses 90,544	\$		Total 58.4%	Impairment in AOCI
	\$		\$		\$			Value	Total	Impairment in AOCI
Corporate securities	\$	14,010,604	\$	965,523	\$	90,544		Value 14,885,583	Total 58.4%	Impairment in AOCI
Canadian and Canadian provincial governments	\$	14,010,604 2,668,852	\$	965,523 1,196,420	\$	90,544 7		Value 14,885,583 3,865,265	Total 58.4% 15.2%	Impairment in AOCI \$ —
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities	\$	14,010,604 2,668,852 991,867	\$	965,523 1,196,420 52,640	\$	90,544 7 6,611		Value 14,885,583 3,865,265 1,037,896	Total 58.4% 15.2% 4.1%	Impairment in AOCI \$ (300)
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities	\$	14,010,604 2,668,852 991,867 1,059,660	\$	965,523 1,196,420 52,640 20,301	\$	90,544 7 6,611 10,375		Value 14,885,583 3,865,265 1,037,896 1,069,586	Total 58.4% 15.2% 4.1% 4.2%	Impairment in AOCI \$
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities Commercial mortgage-backed securities	\$	14,010,604 2,668,852 991,867 1,059,660 1,453,657	\$	965,523 1,196,420 52,640 20,301 87,593	\$	90,544 7 6,611 10,375 8,659		Value 14,885,583 3,865,265 1,037,896 1,069,586 1,532,591	Total 58.4% 15.2% 4.1% 4.2% 6.0%	Impairment in AOCI \$
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities Commercial mortgage-backed securities U.S. government and agencies	\$	14,010,604 2,668,852 991,867 1,059,660 1,453,657 501,352	\$	965,523 1,196,420 52,640 20,301 87,593 25,014	\$	90,544 7 6,611 10,375 8,659 515		Value 14,885,583 3,865,265 1,037,896 1,069,586 1,532,591 525,851	Total 58.4% 15.2% 4.1% 4.2% 6.0% 2.0%	Impairment in AOCI \$
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities Commercial mortgage-backed securities U.S. government and agencies State and political subdivisions	\$	14,010,604 2,668,852 991,867 1,059,660 1,453,657 501,352	\$	965,523 1,196,420 52,640 20,301 87,593 25,014	\$	90,544 7 6,611 10,375 8,659 515		Value 14,885,583 3,865,265 1,037,896 1,069,586 1,532,591 525,851	Total 58.4% 15.2% 4.1% 4.2% 6.0% 2.0%	Impairment in AOCI \$
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities Commercial mortgage-backed securities U.S. government and agencies State and political subdivisions Other foreign government, supranational, and foreign	\$ <u></u>	14,010,604 2,668,852 991,867 1,059,660 1,453,657 501,352 378,457	\$	965,523 1,196,420 52,640 20,301 87,593 25,014 51,117	\$	90,544 7 6,611 10,375 8,659 515 3,498		Value 14,885,583 3,865,265 1,037,896 1,069,586 1,532,591 525,851 426,076	Total 58.4% 15.2% 4.1% 4.2% 6.0% 2.0% 1.7%	Impairment in AOCI \$ (300) 354 (1,609)  
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities Commercial mortgage-backed securities U.S. government and agencies State and political subdivisions Other foreign government, supranational, and foreign government-sponsored enterprises Total fixed maturity securities		14,010,604 2,668,852 991,867 1,059,660 1,453,657 501,352 378,457 2,041,148	\$	965,523 1,196,420 52,640 20,301 87,593 25,014 51,117 110,065		90,544 7 6,611 10,375 8,659 515 3,498 13,089	\$	Value 14,885,583 3,865,265 1,037,896 1,069,586 1,532,591 525,851 426,076 2,138,124	Total 58.4% 15.2% 4.1% 4.2% 6.0% 2.0% 1.7% 8.4%	Impairment in AOCI \$ (300) 354 (1,609)  
Corporate securities Canadian and Canadian provincial governments Residential mortgage-backed securities Asset-backed securities Commercial mortgage-backed securities U.S. government and agencies State and political subdivisions Other foreign government, supranational, and foreign government-sponsored enterprises		14,010,604 2,668,852 991,867 1,059,660 1,453,657 501,352 378,457 2,041,148 23,105,597	\$	965,523 1,196,420 52,640 20,301 87,593 25,014 51,117 <u>110,065</u> 2,508,673		90,544 7 6,611 10,375 8,659 515 3,498 <u>13,089</u> 133,298	\$	Value 14,885,583 3,865,265 1,037,896 1,069,586 1,532,591 525,851 426,076 2,138,124 25,480,972	Total 58.4% 15.2% 4.1% 4.2% 6.0% 2.0% 1.7% <u>8.4%</u> 100.0%	Impairment in AOCI \$ (300) 354 (1,609)  



#### Corporate Fixed Maturities Securities by Sector (Excludes Funds Withheld Portfolios)

		September	30, 2015			December	31, 2014	
	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings (1)	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings (1)
Financial Institutions								
Banking	\$ 3,288,755	\$ 3,385,294	21.0%	A-	\$ 3,085,645	\$ 3,227,988	21.6%	A-
Brokerage/Asset Managers/Exchanges	283,414	299,018	1.8%	А	247,955	268,439	1.8%	А
Finance Comp.	169,134	179,239	1.1%	A+	187,055	199,781	1.3%	A+
Insurance	766,110	805,743	5.0%	A-	692,464	758,825	5.1%	A-
REITs	526,359	548,550	3.4%	BBB+	513,412	544,302	3.7%	BBB+
Other Finance	58,702	62,035	0.4%	A-	63,037	67,073	0.5%	BBB+
Total Financial Institutions	\$ 5,092,474	\$ 5,279,879	32.7%		\$ 4,789,568	\$ 5,066,408	34.0%	
Industrials								
Basic	906,508	889,654	5.5%	BBB	893,754	921,843	6.2%	BBB
Capital Goods	909,546	912,370	5.6%	BBB	657,388	694,700	4.7%	BBB
Communications	1,666,341	1,707,885	10.6%	BBB	1,448,054	1,572,181	10.6%	BBB+
Consumer Cyclical	805,061	823,400	5.1%	BBB+	665,675	709,100	4.8%	BBB+
Consumer Noncyclical	1,527,762	1,577,355	9.8%	BBB+	1,299,879	1,397,510	9.4%	BBB+
Energy	1,954,763	1,914,710	11.8%	BBB+	1,647,847	1,699,885	11.2%	BBB
Technology	521,364	532,384	3.3%	BBB+	465,256	485,833	3.3%	BBB+
Transportation	600,905	621,471	3.8%	A-	453,106	486,736	3.3%	A-
Other Industrial	112,294	119,999	0.7%	BBB+	108,371	118,279	0.8%	A-
Total Industrials	\$ 9,004,544	\$ 9,099,228	56.2%		\$ 7,639,330	\$ 8,086,067	54.3%	
Utilities								
Electric	1,289,487	1,358,435	8.4%	BBB+	1,192,487	1,309,874	8.8%	BBB+
Natural Gas	256,190	265,816	1.6%	A-	234,761	251,110	1.7%	A-
Other Utility	158,667	170,089	1.1%	BBB+	154,458	172,124	1.2%	A-
Total Utilities	\$ 1,704,344	\$ 1,794,340	11.1%		\$ 1,581,706	\$ 1,733,108	11.7%	
Total	\$ 15,801,362	\$ 16,173,447	100.0%	BBB+	\$ 14,010,604	\$ 14,885,583	100.0%	BBB+

(1) The Average Credit Rating designations are based on the weighted average ratings from nationally recognized rating organizations, primarily those assigned by S&P. In instances where a S&P rating is not available, the Company will reference the rating provided by Moody's, and in the absence of both the Company will assign equivalent ratings based on information from the NAIC.

#### **Ratings of Fixed Maturity Securities** (Excludes Funds Withheld Portfolios)

		Septe	mber 30, 2015	5	Ju	ne 30, 2015		Ма	rch 31, 2015		Decer	mber 31, 2014	ļ	Septe	mber 30, 2014	4
NAIC Designation (1)	Rating Agency Designation (2)	Amortized Cost	Estimated Fair Value	% of Total												
1	AAA/AA/A	\$16,479,884	\$18,012,729	65.7%	\$16,880,974	\$18,443,284	65.7%	\$14,515,363	\$16,887,466	65.4%	\$14,855,946	\$16,866,777	66.1%	\$14,590,478	\$16,236,196	66.3%
2	BBB	7,567,172	7,691,301	28.1%	7,686,514	7,881,514	28.1%	6,957,089	7,450,140	28.9%	6,880,383	7,258,299	28.5%	6,530,399	6,895,202	28.2%
3	BB	1,061,245	1,015,762	3.7%	932,629	950,069	3.4%	799,090	825,796	3.2%	750,152	760,531	3.0%	729,311	751,110	3.1%
4	В	414,775	389,089	1.4%	510,894	504,272	1.8%	419,277	404,081	1.6%	387,456	372,375	1.5%	425,094	421,100	1.7%
5	CCC	261,015	246,211	0.9%	246,203	242,930	0.9%	219,271	214,370	0.8%	212,905	208,346	0.8%	152,363	150,845	0.6%
6	In or near default	60,704	56,696	0.2%	48,118	41,906	0.1%	23,626	19,370	0.1%	18,755	14,644	0.1%	25,296	20,998	0.1%
	Total	\$25,844,795	\$27,411,788	100.0%	\$26,305,332	\$28,063,975	100.0%	\$22,933,716	\$25,801,223	100.0%	\$23,105,597	\$25,480,972	100.0%	\$22,452,941	\$24,475,451	100.0%

(1) Structured securities held by the Company's insurance subsidiaries that maintain the National Association of Insurance Commissioners (NAIC) statutory basis of accounting that meet the definition of SSAP No. 43R utilize the NAIC rating methodology. All other securities will continue to utilize the Nationally Recognized Statistical Rating Organizations (NRSRO) ratings, as available, or equivalent rating based on information from the NAIC.

(2) The Rating Agency Designation includes all "+" or "-" at that rating level (e. g. 'BBB' includes 'BBB+', 'BBB', and 'BBB-').

#### **Structured Fixed Maturity Securities**

	Septembe	r 30, 2015	June 30	0, 2015	March 3	1, 2015	December	31, 2014	September	r 30, 2014
	Amortized Cost	Estimated Fair Value								
Residential mortgage-backed securities:										
Agency	\$ 614,272	\$ 657,066	\$ 626,139	\$ 656,940	\$ 644,367	\$ 692,101	\$ 639,936	\$ 677,352	\$ 597,413	\$ 625,070
Non-agency	619,886	626,394	528,593	533,939	428,048	435,573	351,931	360,544	367,023	375,647
Total residential mortgage-backed securities	1,234,158	1,283,460	1,154,732	1,190,879	1,072,415	1,127,674	991,867	1,037,896	964,436	1,000,717
Commercial mortgage-backed securities	1,441,845	1,491,951	1,471,419	1,525,469	1,448,372	1,534,274	1,453,657	1,532,591	1,404,648	1,481,822
Asset-backed securities	1,055,760	1,061,372	1,051,093	1,062,624	1,082,883	1,098,112	1,059,660	1,069,586	993,028	1,006,048
Total	\$ 3,731,763	\$ 3,836,783	\$ 3,677,244	\$ 3,778,972	\$ 3,603,670	\$ 3,760,060	\$ 3,505,184	\$ 3,640,073	\$ 3,362,112	\$ 3,488,587



# **Gross Unrealized Losses Aging**

# **Fixed Maturity Securities**

	September	30, 2015	June 30	, 2015	March 3	1, 2015	December	31, 2014	September	30, 2014
	Gross Unrealized Losses	% of Total								
Less than 20%	\$ 359,324	79.5%	\$ 369,658	94.0%	\$ 71,886	72.3%	\$ 110,346	81.8%	\$ 107,731	89.1%
20% or more for less than six months	69,197	15.3%	9,253	2.3%	14,581	14.7%	13,698	10.1%	683	0.6%
20% or more for six months or greater	14,480	3.2%	10,328	2.6%	11,546	11.6%	9,254	6.9%	9,510	7.9%
Total	\$ 443,001	98.0%	\$ 389,239	98.9%	\$ 98,013	98.6%	\$ 133,298	98.8%	\$ 117,924	97.6%

Equity Securities     September 30, 2015   June 30, 2015   March 31, 2015   December 31, 2014   September 30, 2014     Gross   <																
		September	30, 2015		June 30	), 2015		March 31	, 2015	I	December	31, 2014	1	S	eptember	30, 2014
	Un	realized		Un	realized		Un	realized		Unr	ealized			Unre	ealized	
Less than 20%	\$	4,127	0.9%	\$	3,654	0.9%	\$	712	0.7%	\$	1,619		1.2%	\$	2,926	2.4%
20% or more for less than six months		3,687	0.8%		948	0.2%		737	0.7%		—		0.0%		—	0.0%
20% or more for six months or greater		1,243	0.3%			0.0%			0.0%		2		0.0%		2	0.0%
Total	\$	9,057	2.0%	\$	4,602	1.1%	\$	1,449	1.4%	\$	1,621		1.2%	\$	2,928	2.4%

#### Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

					As of Septen	ıber 30, 2015				
		Less than	12 month	er than 12 months	Total					
	Es	timated Fair Value		nrealized sses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses		
Investment grade securities:										
Corporate securities	\$	4,647,733	\$	216,291	\$ 302,808	\$ 30,784	\$ 4,950,541	\$ 247,075		
Canadian and Canadian provincial governments		81,615		929	—	—	81,615	929		
Residential mortgage-backed securities		231,621		2,363	66,339	3,247	297,960	5,610		
Asset-backed securities		289,210		3,234	182,478	6,193	471,688	9,427		
Commercial mortgage-backed securities		222,799		3,499	24,236	1,122	247,035	4,621		
U.S. government and agencies		909,226		40,963	_	_	909,226	40,963		
State and political subdivisions		128,633		4,204	13,206	3,542	141,839	7,746		
Other foreign government, supranational, and foreign government-sponsored enterprises		293,121		9,368	37,900	3,353	331,021	12,721		
Investment grade securities		6,803,958		280,851	626,967	48,241	7,430,925	329,092		
Below investment grade securities:										
Corporate securities		659,513		60,972	112,210	22,565	771,723	83,537		
Residential mortgage-backed securities		42,309		445	8,797	354	51,106	799		
Asset-backed securities		6,905		85	13,677	1,847	20,582	1,932		
Commercial mortgage-backed securities		3,238		262	7,280	3,566	10,518	3,828		
State and political subdivisions					_	_	_	_		
Other foreign government, supranational, and foreign government-sponsored enterprises		87,340	_	16,297	20,541	7,516	107,881	23,813		
Below investment grade securities		799,305		78,061	162,505	35,848	961,810	113,909		
Total fixed maturity securities	\$	7,603,263	\$	358,912	\$ 789,472	\$ 84,089	\$ 8,392,735	\$ 443,001		
Non-redeemable preferred stock		38,857		5,481	6,411	2,273	45,268	7,754		
Other equity securities		25,619		1,303			25,619	1,303		
Total equity securities	\$	64,476	\$	6,784	\$ 6,411	\$ 2,273	\$ 70,887	\$ 9,057		



# Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

		Less than	12 months		Equal to or great	er than 12 months		То		
	Estimated Fair Value		Gross Unrealized Losses		Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value			s Unrealized Losses
Investment grade securities:										
Corporate securities	\$	1,225,767	\$ 27,784		\$ 614,294	\$ 30,040	\$	1,840,061	\$	57,824
Canadian and Canadian provincial governments				-	1,235	7		1,235		7
Residential mortgage-backed securities		78,864	846		135,414	5,247		214,278		6,093
Asset-backed securities		332,785	4,021		109,411	4,289		442,196		8,310
Commercial mortgage-backed securities		78,632	564		28,375	2,461		107,007		3,025
U.S. government and agencies		81,317	89	)	32,959	426		114,276		515
State and political subdivisions		13,780	17		18,998	3,438		32,778		3,455
Other foreign government, supranational, and foreign government- sponsored enterprises		156,725	7,007		76,111	2,946		232,836		9,953
Investment grade securities		1,967,870	40,328		1,016,797	48,854		2,984,667		89,182
Below investment grade securities:										
Corporate securities		415,886	29,316	,	32,567	3,404		448,453		32,720
Residential mortgage-backed securities		22,836	293		6,284	225		29,120		518
Asset-backed securities		12,448	274		7,108	1,791		19,556		2,065
Commercial mortgage-backed securities		3,288	249	)	5,580	5,385		8,868		5,634
State and political subdivisions		964	43					964		43
Other foreign government, supranational, and foreign government-sponsored enterprises		13,986	3,136					13,986		3,136
Below investment grade securities		469,408	33,311		51,539	10,805	_	520,947		44,116
Total fixed maturity securities	\$	2,437,278	\$ 73,639	) _	\$ 1,068,336	\$ 59,659	\$	3,505,614	\$	133,298
Non-redeemable preferred stock		11,619	235		19,100	1,292		30,719		1,527
Other equity securities				-	3,545	94		3,545		94
Total equity securities	\$	11,619	\$ 235		\$ 22,645	\$ 1,386	\$	34,264	\$	1,621



#### **Consolidated Investment Related Gains and Losses**

	Three Months Ended										Cu	irrent Qtr	Year-to-date					
		ept. 30,		ine 30,		ch 31,		ec. 31,		ept. 30,		vs. PY		ot. 30,		pt. 30,	~	
		2015		2015	2(	)15		2014		2014		Quarter	2	015	2	2014	C	hange
Fixed Maturity and Equity Securities:	*		*		*	(a			*		*	( <b>1 1 1 1 1 1 1 1 1 1</b>			*			
Other-than-temporary impairment losses on fixed maturities	\$	(23,111)	\$	(4,137)		(2,527)	\$	(6,347)	\$	(246)	\$	(22,865)		29,775)	\$	(1,419)	\$	(28,356)
Gain on investment activity		13,792		20,009		19,201		13,662		8,819		4,973		53,002		51,773		1,229
Loss on investment activity		(22,186)		(14,475)	(	13,596)		(11,480)		(6,355)		(15,831)		50,257)		(19,815)		(30, 442)
Net gain/(loss) on fixed maturity and equity securities		(31,505)		1,397		3,078		(4,165)		2,218		(33,723)	(.	27,030)		30,539		(57,569)
Other impairment losses and change in mortgage loan provision		(636)		143		(4,168)		371		(2,041)		1,405		(4,661)		(5,686)		1,025
Other non-derivative gain/(loss), net		(2,006)		976		17,375		2,759		2,298		(4,304)		16,345		19,863		(3,518)
Free-standing Derivatives:																		
Credit default swaps		(8,407)		(187)		2,658		2,658		(1,389)		(7,018)		(5,936)		1,280		(7,216)
Interest rate swaps - non-hedged		42,014		(41,729)		29,344		33,812		9,114		32,900		29,629		61,017		(31,388)
Interest rate swaps - hedged						7		10		8		(8)		7		9		(2)
Foreign currency swaps - hedged (1)		(2,135)								_		(2,135)		(2,135)		_		(2,135)
Futures		16,655		(2,183)		(7,331)		(6,728)		6,446		10,209		7,141		(2,822)		9,963
CPI swaps		(250)		168		(71)		(536)		(274)		24		(153)		193		(346)
Equity options		15,149		(2,605)		(8,067)		(5,724)		1,017		14,132		4,477		(16,748)		21,225
Currency forwards		707		(1,433)		(220)		(5,746)		(5,277)		5,984		(946)		(2,945)		1,999
Bond forwards		610		1,495		(840)						610		1,265				1,265
Interest rate options		_				3,276		11,490		865		(865)		3,276		4,151		(875)
Total free-standing derivatives		64,343		(46,474)		18,756		29,236	_	10,510	_	53,833		36,625	_	44,135		(7,510)
Embedded Derivatives:																		
Modified coinsurance and funds withheld treaties		(46,169)		(23,098)		(2,325)		(14,523)		56,812		(102,981)	(	71,592)	2	212,888	(2	284,480)
GMXB		(95,373)		50,878		25,133)		(52,901)		(47,479)		(47,894)		69,628)		(76,323)		6,695
Total embedded derivatives	(	(141,542)		27,780	-	27,458)		(67,424)		9,333	_	(150,875)		41,220)		136,565	(2	277,785)
Net gain/(loss) on total derivatives		(77,199)		(18,694)		(8,702)		(38,188)		19,843		(97,042)	(1	04,595)	1	180,700	(2	285,295)
Total investment related gains / (losses), net	\$ (	(111,346)	\$	(16,178)	\$	7,583	\$	(39,223)	\$	22,318	\$	(133,664)	\$ (1	19,941)	\$ 2	225,416	\$ (3	345,357)

(1) The company recognizes gains and losses on derivatives and the related hedged items in fair value hedges within net gains/(losses) on total derivatives.