

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-11848

REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact name of Registrant as specified in its charter)

MISSOURI
(State or other jurisdiction
of incorporation or organization)

43-1627032
(IRS employer
identification number)

1370 Timberlake Manor Parkway
Chesterfield, Missouri 63017
(Address of principal executive offices)
(636) 736-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 28, 2009, 72,799,831 shares of the registrant's common stock were outstanding.

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

TABLE OF CONTENTS

<u>Item</u>		<u>Page</u>
PART I — FINANCIAL INFORMATION		
1	Financial Statements	
	Condensed Consolidated Balance Sheets (Unaudited) September 30, 2009 and December 31, 2008	3
	Condensed Consolidated Statements of Income (Unaudited) Three and nine months ended September 30, 2009 and 2008	4
	Condensed Consolidated Statements of Cash Flows (Unaudited) Nine months ended September 30, 2009 and 2008	5
	Notes to Condensed Consolidated Financial Statements (Unaudited)	6
2	Management’s Discussion and Analysis of Financial Condition and Results of Operations	37
3	Quantitative and Qualitative Disclosures About Market Risk	74
4	Controls and Procedures	74
<u>PART II — OTHER INFORMATION</u>		
1	Legal Proceedings	74
1A	Risk Factors	74
2	Unregistered Sales of Equity Securities and Use of Proceeds	75
6	Exhibits	75
	Signatures	76
	Index to Exhibits	77
	EX-31.1	
	EX-31.2	
	EX-32.1	
	EX-32.2	

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

	<u>September 30,</u> <u>2009</u>	<u>December 31,</u> <u>2008</u>
(Dollars in thousands)		
Assets		
Fixed maturity securities:		
Available-for-sale at fair value (amortized cost of \$10,770,522 and \$9,382,848 at September 30, 2009 and December 31, 2008, respectively)	\$ 10,986,825	\$ 8,531,804
Mortgage loans on real estate	736,982	775,050
Policy loans	1,079,051	1,096,713
Funds withheld at interest	4,820,534	4,520,398
Short-term investments	89,372	58,123
Other invested assets	516,079	628,649
Total investments	18,228,843	15,610,737
Cash and cash equivalents	546,882	875,403
Accrued investment income	151,744	87,424
Premiums receivable and other reinsurance balances	808,719	640,235
Reinsurance ceded receivables	714,761	735,155
Deferred policy acquisition costs	3,604,148	3,610,334
Other assets	107,016	99,530
Total assets	<u>\$ 24,162,113</u>	<u>\$ 21,658,818</u>
Liabilities and Stockholders' Equity		
Future policy benefits	\$ 7,405,615	\$ 6,431,530
Interest-sensitive contract liabilities	7,446,900	7,690,942
Other policy claims and benefits	2,202,428	1,923,018
Other reinsurance balances	153,627	173,645
Deferred income taxes	675,679	310,360
Other liabilities	679,347	585,199
Long-term debt	816,648	918,246
Collateral finance facility	850,025	850,035
Company-obligated mandatorily redeemable preferred securities of subsidiary trust holding solely junior subordinated debentures of the Company	159,168	159,035
Total liabilities	<u>20,389,437</u>	<u>19,042,010</u>
Commitments and contingent liabilities (See Note 8)		
Stockholders' Equity:		
Preferred stock (par value \$.01 per share; 10,000,000 shares authorized; no shares issued or outstanding)	—	—
Common stock (par value \$.01 per share; 140,000,000 shares authorized; shares issued: 73,363,523 at September 30, 2009 and 73,363,398 at December 31, 2008)	734	734
Warrants	66,912	66,914
Additional paid-in-capital	1,460,361	1,450,041
Retained earnings	1,952,934	1,682,087
Accumulated other comprehensive income:		
Accumulated currency translation adjustment, net of income taxes	185,570	19,794
Unrealized appreciation (depreciation) of securities, net of income taxes	145,166	(553,407)
Pension and postretirement benefits, net of income taxes	(13,354)	(14,658)
Total stockholders' equity before treasury stock	3,798,323	2,651,505
Less treasury shares held of 573,299 and 740,195 at cost at September 30, 2009 and December 31, 2008, respectively	(25,647)	(34,697)
Total stockholders' equity	<u>3,772,676</u>	<u>2,616,808</u>
Total liabilities and stockholders' equity	<u>\$ 24,162,113</u>	<u>\$ 21,658,818</u>

See accompanying notes to condensed consolidated financial statements (unaudited).

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
	(Dollars in thousands, except per share data)			
Revenues:				
Net premiums	\$ 1,405,179	\$ 1,303,590	\$ 4,126,407	\$ 3,960,210
Investment income, net of related expenses	299,471	220,248	807,303	674,642
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(16,945)	(92,388)	(88,282)	(98,087)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	(4,000)	—	12,135	—
Other investment related gains (losses), net	63,304	(148,919)	124,432	(305,559)
Total investment related gains (losses), net	42,359	(241,307)	48,285	(403,646)
Other revenues	31,972	27,764	140,992	81,962
Total revenues	<u>1,778,981</u>	<u>1,310,295</u>	<u>5,122,987</u>	<u>4,313,168</u>
Benefits and Expenses:				
Claims and other policy benefits	1,155,811	1,062,948	3,449,251	3,311,287
Interest credited	85,153	9,293	194,959	146,190
Policy acquisition costs and other insurance expenses	271,789	124,836	778,993	330,370
Other operating expenses	76,403	63,886	214,247	189,223
Interest expense	5,243	9,935	46,955	54,609
Collateral finance facility expense	2,031	6,851	6,402	21,291
Total benefits and expenses	<u>1,596,430</u>	<u>1,277,749</u>	<u>4,690,807</u>	<u>4,052,970</u>
Income from continuing operations before income taxes	<u>182,551</u>	<u>32,546</u>	<u>432,180</u>	<u>260,198</u>
Provision for income taxes	64,343	7,296	137,503	87,553
Income from continuing operations	<u>118,208</u>	<u>25,250</u>	<u>294,677</u>	<u>172,645</u>
Discontinued operations:				
Loss from discontinued accident and health operations, net of income taxes	—	(22)	—	(5,210)
Net income	<u>\$ 118,208</u>	<u>\$ 25,228</u>	<u>\$ 294,677</u>	<u>\$ 167,435</u>
Basic earnings per share:				
Income from continuing operations	\$ 1.62	\$ 0.41	\$ 4.05	\$ 2.77
Discontinued operations	—	(0.01)	—	(0.08)
Net income	<u>\$ 1.62</u>	<u>\$ 0.40</u>	<u>\$ 4.05</u>	<u>\$ 2.69</u>
Diluted earnings per share:				
Income from continuing operations	\$ 1.61	\$ 0.40	\$ 4.03	\$ 2.70
Discontinued operations	—	—	—	(0.08)
Net income	<u>\$ 1.61</u>	<u>\$ 0.40</u>	<u>\$ 4.03</u>	<u>\$ 2.62</u>
Dividends declared per share	<u>\$ 0.09</u>	<u>\$ 0.09</u>	<u>\$ 0.27</u>	<u>\$ 0.27</u>

See accompanying notes to condensed consolidated financial statements (unaudited).

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

	Nine months ended September 30,	
	2009	2008
	(Dollars in thousands)	
Cash Flows from Operating Activities:		
Net income	\$ 294,677	\$ 167,435
Adjustments to reconcile net income to net cash provided by operating activities:		
Change in operating assets and liabilities:		
Accrued investment income	(61,137)	(61,713)
Premiums receivable and other reinsurance balances	(94,650)	(65,059)
Deferred policy acquisition costs	84,861	(415,768)
Reinsurance ceded balances	20,394	(24,477)
Future policy benefits, other policy claims and benefits, and other reinsurance balances	682,234	484,914
Deferred income taxes	(46,756)	6,928
Other assets and other liabilities, net	182,090	73,627
Amortization of net investment premiums, discounts and other	(93,359)	(73,819)
Investment related losses (gains), net	(48,285)	403,646
Gain on repurchase of long-term debt	(38,875)	—
Excess tax benefits from share-based payment arrangement	(1,491)	(3,763)
Other, net	23,235	(26,807)
Net cash provided by operating activities	902,938	465,144
Cash Flows from Investing Activities:		
Sales of fixed maturity securities available-for-sale	2,081,979	1,489,125
Maturities of fixed maturity securities available-for-sale	61,180	105,352
Purchases of fixed maturity securities available-for-sale	(3,019,892)	(2,388,376)
Cash invested in mortgage loans	(72)	—
Cash invested in policy loans	(9,508)	(9,054)
Cash invested in funds withheld at interest	(59,486)	(66,834)
Net increase on securitized lending activities	—	112,061
Principal payments on mortgage loans on real estate	29,036	49,313
Principal payments on policy loans	27,170	19,976
Change in short-term investments and other invested assets	(35,343)	(156,832)
Net cash used in investing activities	(924,936)	(845,269)
Cash Flows from Financing Activities:		
Dividends to stockholders	(19,635)	(16,799)
Repurchase of long-term debt	(39,960)	—
Principal payments on long-term debt	(22,539)	—
Purchases of treasury stock	(1,607)	(3,104)
Excess tax benefits from share-based payment arrangement	1,491	3,763
Exercise of stock options, net	963	4,398
Change in securities sold under agreements to repurchase and cash collateral for derivative positions	(137,418)	(30,094)
Excess deposits (payments) on universal life and other investment type policies and contracts	(104,694)	440,875
Net cash provided by (used in) financing activities	(323,399)	399,039
Effect of exchange rate changes on cash	16,876	(11,010)
Change in cash and cash equivalents	(328,521)	7,904
Cash and cash equivalents, beginning of period	875,403	404,351
Cash and cash equivalents, end of period	<u>\$ 546,882</u>	<u>\$ 412,255</u>
Supplementary information:		
Cash paid for interest	\$ 49,193	\$ 69,259
Cash paid for income taxes, net of refunds	\$ 21,491	\$ 24,715

See accompanying notes to condensed consolidated financial statements (unaudited).

REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES
Notes to Condensed Consolidated Financial Statements
(Unaudited)

1. Organization and Basis of Presentation

Reinsurance Group of America, Incorporated (“RGA”) is an insurance holding company that was formed on December 31, 1992. The accompanying unaudited condensed consolidated financial statements of RGA and its subsidiaries (collectively, the “Company”) have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. The Company has determined that there were no subsequent events, other than as disclosed in Note 14 — “Subsequent Events”, that would require disclosure or adjustments to the accompanying condensed consolidated financial statements through October 29, 2009, the date the financial statements were issued. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company’s 2008 Annual Report on Form 10-K (“2008 Annual Report”) filed with the Securities and Exchange Commission on March 2, 2009.

The accompanying unaudited condensed consolidated financial statements include the accounts of Reinsurance Group of America, Incorporated and its subsidiaries. All intercompany accounts and transactions have been eliminated. The Company has reclassified the presentation of certain prior-period information to conform to the current presentation.

2. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share on income from continuing operations (*in thousands, except per share information*):

	Three months ended September 30, 2009	September 30, 2008	Nine months ended September 30, 2009	September 30, 2008
Earnings:				
Income from continuing operations (numerator for basic and diluted calculations)	\$118,208	\$25,250	\$294,677	\$172,645
Shares:				
Weighted average outstanding shares (denominator for basic calculation)	72,781	62,323	72,754	62,251
Equivalent shares from outstanding stock options ⁽¹⁾	505	1,284	283	1,689
Denominator for diluted calculation	73,286	63,607	73,037	63,940
Earnings per share:				
Basic	\$ 1.62	\$ 0.41	\$ 4.05	\$ 2.77
Diluted	\$ 1.61	\$ 0.40	\$ 4.03	\$ 2.70

(1) Year-to-date amounts are a weighted average of the individual quarterly amounts.

The calculation of common equivalent shares does not include the impact of options or warrants having a strike or conversion price that exceeds the average stock price for the earnings period, as the result would be antidilutive. The calculation of common equivalent shares also excludes the impact of outstanding performance contingent shares, as the conditions necessary for their issuance have not been satisfied as of the end of the reporting period. For the three months ended September 30, 2009, approximately 1.2 million stock options and approximately 0.6 million performance contingent shares were excluded from the calculation. For the three months ended September 30, 2008, approximately 1.3 million stock options and approximately 0.4 million performance contingent shares were excluded from the calculation.

[Table of Contents](#)

3. Comprehensive Income

The following table presents the components of the Company's other comprehensive income (loss) (dollars in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
Net income	\$ 118,208	\$ 25,228	\$ 294,677	\$ 167,435
Other comprehensive income (loss), net of income tax:				
Unrealized investment gains (losses), net of reclassification adjustment for gains (losses) included in net income	475,230	(405,751)	710,903	(671,443)
Reclassification adjustment for other-than-temporary impairments	2,600	—	(7,888)	—
Currency translation adjustments	79,939	(71,853)	165,776	(78,258)
Unrealized pension and postretirement benefit adjustment	1,019	292	1,304	561
Comprehensive income (loss)	\$676,996	\$(452,084)	\$1,164,772	\$(581,705)

The balance of and changes in each component of accumulated other comprehensive income (loss) for the nine months ended September 30, 2009 are as follows (dollars in thousands):

	Accumulated Other Comprehensive Income (Loss), Net of Income Tax			
	Accumulated Currency Translation Adjustments	Unrealized Appreciation (Depreciation) of Securities	Pension and Postretirement Benefits	Total
Balance, December 31, 2008	\$ 19,794	\$(553,407)	\$(14,658)	\$(548,271)
Change in component during the period	165,776	703,015	1,304	870,095
Effect of reclassifying noncredit component of previously recognized impairment losses on fixed maturities, available for sale, net	—	(4,442)	—	(4,442)
Balance, September 30, 2009	\$185,570	\$ 145,166	\$(13,354)	\$ 317,382

4. Investments

The Company had total cash and invested assets of \$18.8 billion and \$16.5 billion at September 30, 2009 and December 31, 2008, respectively, as illustrated below (dollars in thousands):

	September 30, 2009	December 31, 2008
Fixed maturity securities, available-for-sale	\$10,986,825	\$ 8,531,804
Mortgage loans on real estate	736,982	775,050
Policy loans	1,079,051	1,096,713
Funds withheld at interest	4,820,534	4,520,398
Short-term investments	89,372	58,123
Other invested assets	516,079	628,649
Cash and cash equivalents	546,882	875,403
Total cash and invested assets	\$18,775,725	\$16,486,140

All investments held by the Company are monitored for conformance to the qualitative and quantitative limits prescribed by the applicable jurisdiction's insurance laws and regulations. In addition, the operating companies' boards of directors periodically review their respective investment portfolios. The Company's investment strategy is to maintain a predominantly investment-grade, fixed maturity portfolio, to provide adequate liquidity for expected reinsurance obligations, and to maximize total return through prudent asset management. The Company's asset/liability duration matching differs between operating segments. Based on Canadian reserve requirements, the Canadian liabilities are matched with long-duration Canadian assets. The duration of the Canadian portfolio exceeds twenty years. The average duration for all the Company's portfolios, when consolidated, ranges between eight and ten years.

[Table of Contents](#)

Investment Income, Net of Related Expenses

Major categories of investment income, net of related expenses consist of the following (*dollars in thousands*):

	Three months ended September 30,		Nine months ended September	
	2009	2008	2009	2008
Fixed maturity securities available-for-sale	\$153,752	\$141,624	\$443,849	\$412,785
Mortgage loans on real estate	11,323	12,767	34,279	37,457
Policy loans	17,298	16,463	50,647	48,341
Funds withheld at interest	114,731	42,363	267,717	154,254
Short-term investments	1,205	1,344	3,206	3,468
Other invested assets	5,902	9,721	21,067	29,821
Investment revenue	304,211	224,282	820,765	686,126
Investment expense	(4,740)	(4,034)	(13,462)	(11,484)
Investment income, net of related expenses	\$299,471	\$220,248	\$807,303	\$674,642

Investment Related Gains (Losses), Net

Investment related gains (losses), net consist of the following (*dollars in thousands*):

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
Fixed maturities and equity securities available for sale:				
Other-than-temporary impairment losses on fixed maturities	\$(16,945)	\$ (92,388)	\$(88,282)	\$(98,087)
Portion of loss recognized in accumulated other comprehensive income (before taxes)	(4,000)	—	12,135	—
Net other-than-temporary impairment losses on fixed maturities recognized in earnings	(20,945)	(92,388)	(76,147)	(98,087)
Impairment losses on equity securities	—	(16,895)	(5,430)	(16,895)
Gain on investment activity	31,823	6,169	69,334	22,178
Loss on investment activity	(23,782)	(8,564)	(62,259)	(18,303)
Derivatives and other, net	55,263	(129,629)	122,787	(292,539)
Net gains (losses)	\$ 42,359	\$(241,307)	\$ 48,285	\$(403,646)

The other-than-temporary impairments in 2008 and 2009 are due to the continued turmoil in the U.S. and global financial markets which has resulted in bankruptcies, consolidations and government interventions. The increase in derivative gains is primarily due to a decrease in the fair value of embedded derivative liabilities associated with modified coinsurance and funds withheld treaties.

During the three months ended September 30, 2009 and 2008, the Company sold fixed maturity securities and equity securities with fair values of \$191.7 million and \$97.3 million at losses of \$23.8 million and \$8.6 million, respectively, or at 89.0% and 91.9% of amortized cost, respectively. During the nine months ended September 30, 2009 and 2008, the Company sold fixed maturity securities and equity securities with fair values of \$514.3 and \$489.2 million at losses of \$62.3 million and \$18.3 million, respectively, or at 89.2% and 96.4% of amortized cost, respectively. The Company does not engage in short-term buying and selling of securities.

Other-Than-Temporary Impairments

The Company has a process in place to identify fixed maturity and equity securities that could potentially have credit impairments that are other-than-temporary. This process involves monitoring market events that could impact issuers' credit ratings, business climates, management changes, litigation and government actions and other similar factors. This process also involves monitoring late payments, pricing levels, downgrades by rating agencies, key financial ratios, financial statements, revenue forecasts and cash flow projections as indicators of credit issues.

The Company reviews all securities to determine whether an other-than-temporary decline in value exists and whether losses should be recognized. The Company considers relevant facts and circumstances in evaluating whether a credit or interest rate-related impairment of a security is other-than-temporary. Relevant facts and circumstances considered include: (1) the extent and length of time the fair value has been below cost; (2) the reasons for the decline in fair value;

Table of Contents

(3) the financial position and access to capital of the issuer, including the current and future impact of any specific events and (4) for fixed maturity securities, the Company's intent to sell a security or whether it is more likely than not it will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity and for equity securities, its ability and intent to hold the security for a period of time that allows for the recovery in value. To the extent the Company determines that a security is deemed to be other-than-temporarily impaired, an impairment loss is recognized.

On April 1, 2009, ("Date of Adoption"), the Company adopted the amended general accounting principles for *Investments* as it relates to the recognition and presentation of other-than-temporary impairments See Note 13 — "New Accounting Standards" for further discussion of the adoption. The amended recognition provisions apply only to fixed maturity securities classified as available-for-sale and held-to-maturity, while the presentation and disclosure requirements apply to both fixed maturity and equity securities.

Impairment losses on equity securities are recognized in net income. The way in which impairment losses on fixed maturity securities are recognized in the financial statements is dependent on the facts and circumstances related to the specific security. If the Company intends to sell a security or it is more likely than not that it would be required to sell a security before the recovery of its amortized cost, less any current period credit loss, it recognizes an other-than-temporary impairment in net income for the difference between amortized cost and fair value. If the Company does not expect to recover the amortized cost basis, it does not plan to sell the security and if it is not more likely than not that it would be required to sell a security before the recovery of its amortized cost, less any current period credit loss, the recognition of the other-than-temporary impairment is bifurcated. The Company recognizes the credit loss portion in net income and the non-credit loss portion in accumulated other comprehensive income ("AOCI").

For the three months ended September 30, 2009, the Company recognized \$20.9 million of credit related losses in various asset-backed and U.S. corporate securities. For the six-month period between the Date of Adoption and September 30, 2009, the Company recognized \$41.8 million of credit-related losses in asset-backed and U.S. corporate securities. The Company estimates the amount of the credit loss component of a fixed maturity security impairment as the difference between amortized cost and the present value of the expected cash flows of the security. The present value is determined using the best estimate cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset-backed or floating rate security. The techniques and assumptions for establishing the best estimate cash flows vary depending on the type of security. The asset-backed securities' cash flow estimates are based on security-specific facts and circumstances that may include collateral characteristics, expectations of delinquency and default rates, loss severity and prepayment speeds and structural support, including subordination and guarantees. The corporate fixed maturity security cash flow estimates are derived from scenario-based outcomes of expected corporate restructurings or the disposition of assets using security specific facts and circumstances including timing, security interests and loss severity.

The following tables set forth the amount of credit loss impairments on fixed maturity securities held by the Company as of the dates indicated, for which a portion of the other-than-temporary impairment loss was recognized in AOCI, and the corresponding changes in such amounts (*dollars in thousands*):

	Three Months Ended September 30, 2009
Balance as of July 1, 2009	\$ (23,936)
Credit losses for which an other-than-temporary impairment was not previously recognized	—
Credit losses for which an other-than-temporary impairment was previously recognized	(13,935)
Balance as of September 30, 2009	<u>\$ (37,871)</u>

	Six Months Ended September 30, 2009
Balance as of April 1, 2009	\$ (17,132)
Credit losses for which an other-than-temporary impairment was not previously recognized	(3,242)
Credit losses for which an other-than-temporary impairment was previously recognized	(17,497)
Balance as of September 30, 2009	<u>\$ (37,871)</u>

[Table of Contents](#)

Fixed Maturities and Equity Securities Available-for-Sale

As mentioned above, the amended general accounting principles for *Investments* change how an entity recognizes an other-than-temporary impairment for a fixed maturity security by separating the other-than-temporary impairment loss between the amount representing the credit loss and the amount relating to other factors, if the Company does not have the intent to sell or it more likely than not will not be required to sell prior to recovery of the amortized cost less any current period credit loss. Credit losses are recognized in net income and losses relating to other non-credit factors are recognized in AOCI and included in unrealized losses in the 2009 table below. The following tables provide information relating to investments in fixed maturity securities and equity securities by sector as of September 30, 2009 and December 31, 2008 (*dollars in thousands*):

September 30, 2009						
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	Other-than- temporary impairment in AOCI
Available-for-sale:						
U.S. corporate securities	\$ 3,703,343	\$204,678	\$203,884	\$ 3,704,137	33.7%	\$ —
Canadian and Canadian provincial governments	1,859,671	498,065	4,925	2,352,811	21.4	—
Residential mortgage-backed securities	1,350,539	39,341	60,812	1,329,068	12.1	(12,038)
Foreign corporate securities	1,572,534	93,221	36,536	1,629,219	14.8	—
Asset-backed securities	545,194	10,656	106,598	449,252	4.1	(2,628)
Commercial mortgage-backed securities	1,086,558	16,769	220,977	882,350	8.0	(4,333)
U.S. government and agencies	93,058	2,782	131	95,709	0.9	—
State and political subdivisions	107,450	2,043	10,115	99,378	0.9	—
Other foreign government securities	452,175	5,497	12,771	444,901	4.1	—
Total fixed maturity securities	\$10,770,522	\$873,052	\$656,749	\$10,986,825	100.0%	\$(18,999)
Non-redeemable preferred stock	\$ 157,341	\$ 2,637	\$ 29,212	\$ 130,766	74.4%	
Common stock	44,670	1,615	1,253	45,032	25.6	
Total equity securities	\$ 202,011	\$ 4,252	\$ 30,465	\$ 175,798	100.0%	

December 31, 2008						
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	
Available-for-sale:						
U.S. corporate securities	\$3,577,116	\$ 34,262	\$ 598,745	\$3,012,633	35.3%	
Canadian and Canadian provincial governments	1,500,511	397,899	7,171	1,891,239	22.2	
Residential mortgage-backed securities	1,231,123	24,838	106,776	1,149,185	13.5	
Foreign corporate securities	1,112,018	14,335	152,920	973,433	11.4	
Asset-backed securities	484,577	2,098	147,297	339,378	4.0	
Commercial mortgage-backed securities	1,085,062	2,258	326,730	760,590	8.9	
U.S. government and agencies	7,555	876	—	8,431	0.1	
State and political subdivisions	46,537	—	7,883	38,654	0.4	
Other foreign government securities	338,349	20,062	150	358,261	4.2	
Total fixed maturity securities	\$9,382,848	\$496,628	\$1,347,672	\$8,531,804	100.0%	
Non-redeemable preferred stock	\$ 187,510	\$ 49	\$ 64,160	\$ 123,399	77.4%	
Common stock	40,582	—	4,607	35,975	22.6	
Total equity securities	\$ 228,092	\$ 49	\$ 68,767	\$ 159,374	100.0%	

As of September 30, 2009, the Company held securities with a fair value of \$411.5 million issued by the Federal National Mortgage Corporation, \$941.6 million that were issued by the Canadian province of Ontario and \$661.2

[Table of Contents](#)

million in one entity that were guaranteed by the Canadian province of Quebec, all of which exceeded 10% of consolidated stockholders' equity. As of December 31, 2008, the Company held securities with a fair value of \$383.0 million issued by the Federal Home Loan Mortgage Corporation, \$396.2 million issued by the Federal National Mortgage Corporation, \$661.2 million that were issued by the Canadian province of Ontario, \$521.5 million in one entity that were guaranteed by the Canadian province of Quebec, and \$275.1 million issued by the Canadian province of Quebec, all of which exceeded 10% of consolidated stockholders' equity.

The amortized cost and estimated fair value of fixed maturity securities available-for-sale at September 30, 2009 are shown by contractual maturity for all securities except certain U.S. government agency securities, which are distributed by maturity year based on the Company's estimate of the rate of future prepayments of principal over the remaining lives of the securities. These estimates are derived from prepayment rates experienced at the interest rate levels projected for the applicable underlying collateral and can be expected to vary from actual experience. Actual maturities can differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

At September 30, 2009, the contractual maturities of investments in fixed maturity securities were as follows (*dollars in thousands*):

	Amortized Cost	Fair Value
Available-for-sale:		
Due in one year or less	\$ 136,079	\$ 138,221
Due after one year through five years	1,398,851	1,422,928
Due after five years through ten years	2,210,800	2,316,572
Due after ten years	4,042,501	4,448,433
Asset and mortgage-backed securities	2,982,291	2,660,671
Total	\$10,770,522	\$10,986,825

The table below depicts the major industry types and weighted average credit ratings, which comprise the U.S. and foreign corporate fixed maturity holdings at (*dollars in thousands*):

	September 30, 2009			
	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings
Finance	\$1,443,700	\$1,345,772	25.2%	A-
Industrial	1,665,422	1,736,378	32.6	BBB+
Foreign (1)	1,572,534	1,629,219	30.6	A
Utility	587,942	615,353	11.5	BBB+
Other	6,279	6,634	0.1	A-
Total	\$5,275,877	\$5,333,356	100.0%	A-

	December 31, 2008			
	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings
Finance	\$1,475,205	\$1,155,906	29.0%	A
Industrial	1,520,330	1,339,200	33.6	BBB+
Foreign (1)	1,112,018	973,433	24.4	A
Utility	542,737	480,809	12.1	BBB+
Other	38,844	36,718	0.9	AA-
Total	\$4,689,134	\$3,986,066	100.0%	A-

(1) Includes U.S. dollar-denominated debt obligations of foreign obligors and other foreign investments.

At September 30, 2009 and December 31, 2008, the Company had \$687.2 million and \$1,416.4 million, respectively, of gross unrealized losses related to its fixed maturity and equity securities. These securities are concentrated, calculated as a percentage of gross unrealized losses, as follows:

[Table of Contents](#)

	September 30, 2009	December 31, 2008
Sector:		
U.S. corporate securities	34%	46%
Canadian and Canada provincial governments	1	1
Residential mortgage-backed securities	9	7
Foreign corporate securities	5	12
Asset-backed securities	16	10
Commercial mortgage-backed securities	32	23
State and political subdivisions	3	1
Total	100%	100%
Industry:		
Finance	30%	33%
Asset-backed	15	10
Industrial	8	19
Mortgage-backed	41	31
Government	4	1
Utility	2	6
Total	100%	100%

The following table presents total gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for 1,075 and 1,716 fixed maturity securities and equity securities as of September 30, 2009 and December 31, 2008, respectively, where the estimated fair value had declined and remained below amortized cost by the indicated amount (*dollars in thousands*):

	September 30, 2009			December 31, 2008		
	Number of Securities	Gross Unrealized Losses	% of Total	Number of Securities	Gross Unrealized Losses	% of Total
Less than 20%	805	\$224,732	32.7%	980	\$ 324,390	22.9%
20% or more for less than nine months	38	69,125	10.1	561	796,747	56.3
20% or more for nine months or greater	232	393,357	57.2	175	295,302	20.8
Total	1,075	\$687,214	100.0%	1,716	\$1,416,439	100.0%

As of September 30, 2009, 74.9% of these securities were investment grade and 32.7% were less than 20% below cost. The amount of the unrealized loss on these securities was primarily attributable to increases in interest rates, including a widening of credit default spreads, since the time securities were purchased. The increase in the number of securities at a loss greater than 20% or more for nine months or greater reflects the continued effects of adverse economic conditions.

While all of these securities are monitored for potential impairment, the Company believes due to continued distressed market conditions and liquidity concerns, and the high levels of price volatility, the extent and duration of a decline in value have become less indicative of when there has been credit deterioration with respect to an issuer. Under current market conditions, the Company's determination of whether a decline in value is other-than-temporary places greater emphasis on the Company's analysis of the underlying credit versus the extent and duration of a decline in value. The Company's credit analysis of an investment includes determining whether the issuer is current on its contractual payments, evaluating whether it is probable that the Company will be able to collect all amounts due according to the contractual terms of the security and analyzing the overall ability of the Company to recover the amortized cost of the investment. The Company continues to consider valuation declines as a potential indicator of credit deterioration.

The following tables present the estimated fair values and gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for the 1,075 and 1,716 fixed maturity securities and equity securities that have estimated fair values below amortized cost as of September 30, 2009 and December 31, 2008, respectively.

[Table of Contents](#)

These investments are presented by class and grade of security, as well as the length of time the related market value has remained below amortized cost.

(dollars in thousands)	As of September 30, 2009					
	Less than 12 months		Equal to or greater than 12 months		Total	
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses
Investment grade securities:						
U.S. corporate securities	\$ 98,012	\$ 26,450	\$ 900,618	\$ 127,413	\$ 998,630	\$ 153,863
Canadian and Canadian provincial governments	36,958	1,394	136,521	3,532	173,479	4,926
Residential mortgage-backed securities	245,299	13,887	217,167	19,063	462,466	32,950
Foreign corporate securities	223,515	9,395	151,591	20,156	375,106	29,551
Asset-backed securities	31,893	7,005	169,722	76,358	201,615	83,363
Commercial mortgage-backed securities	24,783	13,621	548,066	162,913	572,849	176,534
U.S. government and agencies	24,375	131	—	—	24,375	131
State and political subdivisions	19,726	861	46,893	5,493	66,619	6,354
Other foreign government securities	246,323	12,397	4,102	374	250,425	12,771
Investment grade securities	950,884	85,141	2,174,680	415,302	3,125,564	500,443
Non-investment grade securities:						
U.S. corporate securities	30,159	13,228	184,881	36,794	215,040	50,022
Asset-backed securities	5,006	3,960	12,086	19,274	17,092	23,234
Foreign corporate securities	—	—	6,959	6,985	6,959	6,985
Residential mortgage-backed securities	9,342	1,001	60,430	26,860	69,772	27,861
Commercial mortgage-backed securities	—	—	17,594	44,443	17,594	44,443
State and political subdivisions	—	—	4,300	3,761	4,300	3,761
Non-investment grade securities	44,507	18,189	286,250	138,117	330,757	156,306
Total fixed maturity securities	\$995,391	\$103,330	\$2,460,930	\$553,419	\$3,456,321	\$656,749
Non-redeemable preferred stock	\$ 3,612	\$ 971	\$ 99,408	\$ 28,241	\$ 103,020	\$ 29,212
Common Stock	6,597	80	4,562	1,173	11,159	1,253
Total equity securities	\$ 10,209	\$ 1,051	\$ 103,970	\$ 29,414	\$ 114,179	\$ 30,465
Total number of securities in an unrealized loss position	226		849		1,075	

[Table of Contents](#)

(dollars in thousands)	As of December 31, 2008					
	Less than 12 months		Equal to or greater than 12 months		Total	
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses
Investment grade securities:						
U.S. corporate securities	\$1,407,547	\$240,299	\$ 810,115	\$281,947	\$2,217,662	\$ 522,246
Canadian and Canadian provincial governments	114,754	2,751	89,956	4,420	204,710	7,171
Residential mortgage-backed securities	190,525	58,026	213,310	39,794	403,835	97,820
Foreign corporate securities	508,102	82,490	140,073	59,816	648,175	142,306
Asset-backed securities	118,608	40,139	173,505	99,147	292,113	139,286
Commercial mortgage-backed securities	523,475	200,567	188,638	126,163	712,113	326,730
State and political subdivisions	20,403	1,947	18,250	5,936	38,653	7,883
Other foreign government securities	16,419	33	4,125	117	20,544	150
Investment grade securities	2,899,833	626,252	1,637,972	617,340	4,537,805	1,243,592
Non-investment grade securities:						
U.S. corporate securities	140,426	36,615	60,378	39,884	200,804	76,499
Asset-backed securities	3,465	2,060	11,156	5,951	14,621	8,011
Foreign corporate securities	24,637	7,227	2,032	3,387	26,669	10,614
Residential mortgage-backed securities	8,089	5,944	4,496	3,012	12,585	8,956
Non-investment grade securities	176,617	51,846	78,062	52,234	254,679	104,080
Total fixed maturity securities	\$3,076,450	\$678,098	\$1,716,034	\$669,574	\$4,792,484	\$1,347,672
Non-redeemable preferred stock	\$ 49,376	\$ 22,316	\$ 61,249	\$ 41,844	\$ 110,625	\$ 64,160
Common Stock	11,804	4,607	—	—	11,804	4,607
Total equity securities	\$ 61,180	\$ 26,923	\$ 61,249	\$ 41,844	\$ 122,429	\$ 68,767
Total number of securities in an unrealized loss position	1,039		677		1,716	

As of September 30, 2009, the Company does not intend to sell the fixed maturity securities and does not believe it is more likely than not that it will be required to sell the fixed maturity securities before the recovery of the fair value up to the current amortized cost of the investment, which may be maturity. However, as facts and circumstances change, the Company may sell fixed maturity securities in the ordinary course of managing its portfolio to meet diversification, credit quality, yield enhancement, asset-liability management and liquidity profile. As of September 30, 2009, the Company has the ability and intent to hold the equity securities until the recovery of the fair value up to the current cost of the investment. However, from time to time if facts and circumstances change, the Company may sell equity securities in the ordinary course of managing its portfolio to meet diversification, credit quality and liquidity profile.

5. Derivative Instruments

The following table presents the notional amounts and fair value of derivative instruments (*dollars in thousands*):

	September 30, 2009			December 31, 2008		
	Notional Amount	Carrying Value/ Fair Value		Notional Amount	Carrying Value/ Fair Value	
		Assets	Liabilities		Assets	Liabilities
Derivatives not designated as hedging instruments:						
Interest rate swaps ⁽¹⁾	\$ 1,016,226	\$ 27,748	\$ —	\$ 672,716	\$ 155,189	\$ 241
Financial futures ⁽¹⁾	193,833	—	—	260,568	—	—
Foreign currency forwards ⁽¹⁾	40,500	3,317	—	31,300	2,209	—
Consumer price index (“CPI”) swaps ⁽¹⁾	140,630	1,126	—	—	—	—
Credit default swaps ⁽¹⁾	317,500	126	545	290,000	—	7,705
Embedded derivatives in:						
Modified coinsurance or funds withheld arrangements ⁽²⁾	—	—	437,522	—	—	512,888
Indexed annuity products ⁽³⁾	—	60,142	514,963	—	66,716	530,986
Variable annuity products ⁽³⁾	—	—	69,868	—	—	276,445
Total non-hedging derivatives	1,708,689	92,459	1,022,898	1,254,584	224,114	1,328,265
Derivatives designated as hedging instruments:						
Interest rate swaps ⁽¹⁾	21,783	—	1,125	21,783	—	2,243
Foreign currency swaps ⁽¹⁾	226,715	—	3,644	296,497	48,943	—
Total hedging derivatives	248,498	—	4,769	318,280	48,943	2,243
Total derivatives	\$ 1,957,187	\$ 92,459	\$ 1,027,667	\$ 1,572,864	\$ 273,057	\$ 1,330,508

(1) Carried on the Company’s condensed consolidated balance sheets in other invested assets or other liabilities, at fair value.

(2) Embedded asset is included on the condensed consolidated balance sheets with the host contract in funds withheld at interest, at fair value.

(3) Embedded liability is included on the condensed consolidated balance sheets with the host contract in interest-sensitive contract liabilities, at fair value. Embedded asset is included on the condensed consolidated balance sheets in reinsurance ceded receivables.

Accounting for Derivative Instruments and Hedging Activities

As of September 30, 2009 and December 31, 2008, the Company held interest rate swaps that were designated and qualified as fair value hedges of interest rate risk. As of December 31, 2008, the Company held foreign currency swaps that were designated and qualified as fair value hedges of a portion of its net investment in its Canada operation. Those foreign currency swaps were terminated during the second quarter of 2009 and the related unrealized gains of \$50.0 million continue to be reflected in AOCI. During the third quarter, the Company entered into new derivative instruments, and as of September 30, 2009, held foreign currency swaps that were designated and qualified as fair value hedges of a portion of its net investments in its Canada and Australia operations. As of September 30, 2009 and December 31, 2008, the Company also had derivative instruments that were not designated as hedging instruments. See Note 2 — “Summary of Significant Accounting Policies” of the Company’s 2008 annual report on Form 10-K for a detailed discussion of the accounting treatment for derivative instruments, including embedded derivatives. The Company does not enter into derivative instruments for speculative purposes. Derivative instruments are carried at fair value and generally require an insignificant amount of cash at inception of the contract.

[Table of Contents](#)

Fair Value Hedges

The Company designates and accounts for certain interest rate swaps that convert fixed rate investments to floating rate investments as fair value hedges when they meet the requirements of the general accounting principles for *Derivatives and Hedging*. The gain or loss on the hedged item attributable to the hedged benchmark interest rate and the offsetting gain or loss on the related interest rate swaps for the three and nine months ended September 30, 2009 were (*dollars in thousands*):

For the three months ended September 30, 2009					
Type of Fair Value Hedge	Derivative Gain (loss) Location	Hedge Gain (Loss) Recognized	Hedged Item	Hedged Item Gain (Loss) Location	Hedged Item Gain (Loss) Recognized
Interest rate swaps	Investment related gains (losses), net	\$ (346)	Fixed rate fixed maturity securities	Investment related gains (losses), net	\$ 498

For the nine months ended September 30, 2009					
Type of Fair Value Hedge	Derivative Gain (loss) Location	Hedge Gain (Loss) Recognized	Hedged Item	Hedged Item Gain (Loss) Location	Hedged Item Gain (Loss) Recognized
Interest rate swaps	Investment related gains (losses), net	\$ 1,119	Fixed rate fixed maturity securities	Investment related gains (losses), net	\$ (958)

The Company's investment related gains (losses), net representing the ineffective portion of all fair value hedges was immaterial for the three and nine months ended September 30, 2009. The Company had no fair value hedges for the period ended September 30, 2008.

All components of each derivative's gain or loss were included in the assessment of hedge effectiveness. There were no instances in which the Company discontinued fair value hedge accounting due to a hedged firm commitment no longer qualifying as a fair value hedge.

Hedges of Net Investments in Foreign Operations

The Company uses foreign currency swaps to hedge a portion of its net investment in certain foreign operations against adverse movements in exchange rates. The following tables illustrate the Company's net investments in foreign operations ("NIFO") hedges for the three and nine months ended September 30, 2009 (*dollars in thousands*):

For the three months ended September 30, 2009					
Type of NIFO Hedge	Effective Portion			Ineffective Portion	
	Derivative Gain (Loss) in OCI	Location of Gain (Loss) Reclassified From Accumulated OCI	Gain (Loss) Reclassified from accumulated OCI into income	Income Statement Location of Gain (Loss)	Ineffective Gain (Loss) in Income
Foreign currency swaps	\$ (4,000)	None	\$—	Investment income	\$—

For the nine months ended September 30, 2009					
Type of NIFO Hedge	Effective Portion			Ineffective Portion	
	Derivative Gain (Loss) in OCI	Location of Gain (Loss) Reclassified From Accumulated OCI	Gain (Loss) Reclassified from accumulated OCI into income	Income Statement Location of Gain (Loss)	Ineffective Gain (Loss) in Income
Foreign currency swaps	\$ (2,356)	None	\$—	Investment income	\$—

[Table of Contents](#)

The Company measures ineffectiveness on the foreign currency swaps based upon the change in forward rates. There was no ineffectiveness recorded in the periods presented herein.

The Company's other comprehensive income for the three months ended September 30, 2009 and 2008, include gains (losses) of \$(4.0) million and \$14.6 million, respectively, and \$(2.4) million and \$18.8 million for the nine months ended September 30, 2009 and 2008, respectively, related to foreign currency swaps used to hedge its net investment in its Canada and Australia operations. The cumulative foreign currency translation gain recorded in accumulated other comprehensive income related to these hedges was \$46.3 million and \$48.6 million at September 30, 2009 and December 31, 2008, respectively. When net investments in foreign operations are sold or substantially liquidated, the amounts in accumulated other comprehensive income are reclassified to the consolidated statements of income. A pro rata portion will be reclassified upon partial sale of the net investments in foreign operations.

Non-qualifying Derivatives and Derivatives for Purposes Other Than Hedging

The Company uses various other derivative instruments for risk management purposes that either do not qualify for hedge accounting treatment or have not currently been qualified by the Company for hedge accounting treatment, including derivatives used to economically hedge changes in the fair value of liabilities associated with the reinsurance of variable annuities with guaranteed living benefits. The gain or loss related to the change in fair value for these derivative instruments is recognized in investment related gains (losses), in the consolidated statements of income, except where otherwise noted. For the three months ended September 30, 2009 and 2008, the Company recognized investment related gains (losses) of \$(5.7) million and \$11.6 million, respectively, and \$(162.0) million and \$7.7 million for the nine months ended September 30, 2009 and 2008, respectively, related to derivatives that do not qualify or have not been qualified for hedge accounting. The amounts recognized exclude embedded derivatives.

Interest Rate Swaps

Interest rate swaps are used by the Company primarily to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). With an interest rate swap, the Company agrees with another party to exchange, at specified intervals, the difference between fixed rate and floating rate interest amounts as calculated by reference to an agreed notional principal amount. These transactions are executed pursuant to master agreements that provide for a single net payment or individual gross payments to be made by the counterparty at each due date.

Financial Futures

Exchange-traded equity futures are used primarily to economically hedge liabilities embedded in certain variable annuity products assumed by the Company. With exchange-traded equity futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the relevant stock indices, and to post variation margin on a daily basis in an amount equal to the difference between the daily estimated fair values of those contracts. The Company enters into exchange-traded equity futures with regulated futures commission merchants that are members of the exchange.

Foreign Currency Swaps

Foreign currency swaps are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. With a foreign currency swap transaction, the Company agrees with another party to exchange, at specified intervals, the difference between one currency and another at a forward exchange rate calculated by reference to an agreed upon principal amount. The principal amount of each currency is exchanged at the inception and termination of the currency swap by each party. The Company also uses foreign currency swaps to economically hedge the foreign currency risk associated with certain of its net investments in foreign operations.

Foreign Currency Forwards

Foreign currency forwards are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. With a foreign currency forward transaction, the Company agrees with another party to deliver a specified amount of an identified currency

[Table of Contents](#)

at a specified future date. The price is agreed upon at the time of the contract and payment for such a contract is made in a different currency at the specified future date.

CPI Swaps

CPI swaps are used by the Company primarily to economically hedge liabilities embedded in certain insurance products assumed by the Company whose value is directly affected by changes in a designated benchmark consumer price index. With a CPI swap transaction, the Company agrees with another party to exchange the actual amount of inflation realized over a specified period of time for a fixed amount of inflation determined at inception. These transactions are executed pursuant to master agreements that provide for a single net payment or individual gross payments to be made by the counterparty at each due date. Most of these swaps will require a single payment to be made by one counterparty at the maturity date of the swap.

Credit Default Swaps

The Company invests in credit default swaps to diversify its credit risk exposure in certain portfolios. These credit default swaps are over-the-counter instruments in which the Company receives payments at specified intervals to insure credit risk on a portfolio of 125 U.S. investment-grade securities. Generally, if a credit event, as defined by the contract, occurs, the contract will require the swap to be settled gross by the delivery of par quantities or value of the referenced investment securities equal to the specified swap notional amount in exchange for the payment of cash amounts by the Company equal to the par value of the investment security surrendered.

The Company also purchases credit default swaps to reduce its risk against a drop in bond prices due to credit concerns of certain bond issuers. If a credit event, as defined by the contract, occurs, the Company is able to put the bond back to the counterparty at par.

Embedded Derivatives

The Company has certain embedded derivatives which are required to be separated from their host contracts and reported as derivatives. Host contracts include reinsurance treaties structured on a modified coinsurance or funds withheld basis. Additionally, the Company reinsures equity-indexed annuity and variable annuity contracts with benefits that are considered embedded derivatives, including guaranteed minimum withdrawal benefits, guaranteed minimum accumulation benefits, and guaranteed minimum income benefits. The related gains (losses) for the three and nine months ended September 30, 2009 and 2008 are reflected in the following table (*dollars in thousands*):

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
Embedded derivatives in modified coinsurance or funds withheld arrangements and variable annuity contracts included in investment related gains (losses)	\$ 61,581	\$(139,130)	\$281,943	\$(300,045)
After the associated amortization of DAC and taxes, the related amounts included in net income	11,173	(21,884)	(21,423)	(44,582)
Amounts related to embedded derivatives in equity-indexed annuities included in benefits and expenses	(23,144)	41,930	(11,680)	24,547
After the associated amortization of DAC and taxes, the related amounts included in net income	(17,305)	10,394	(18,058)	20,502

Non-hedging Derivatives

A summary of the effect of non-hedging derivatives, including embedded derivatives, on the Company's income statement for the three and nine months ended September 30, 2009 is as follows (*dollars in thousands*):

Table of Contents

Type of Non-hedging Derivative	Income Statement Location of Gain (Loss)	Gain (Loss) For the Three Months Ended September 30, 2009
Interest rate swaps	Investment related gains (losses), net	\$ 26,378
Financial futures	Investment related gains (losses), net	(36,951)
Foreign currency forwards	Investment related gains (losses), net	1,910
CPI swaps	Investment related gains (losses), net	61
Credit default swaps	Investment related gains (losses), net	2,919
Embedded derivatives in:		
Modified coinsurance or funds withheld arrangements	Investment related gains (losses), net	51,454
Indexed annuity products	Policy acquisition costs and other insurance expenses	1,001
Indexed annuity products	Interest credited	(24,145)
Variable annuity products	Investment related gains (losses), net	10,127
Total non-hedging derivatives		\$ 32,754

Type of Non-hedging Derivative	Income Statement Location of Gain (Loss)	Gain (Loss) For the Nine Months Ended September 30, 2009
Interest rate swaps	Investment related gains (losses), net	\$ (111,502)
Financial futures	Investment related gains (losses), net	(62,699)
Foreign currency forwards	Investment related gains (losses), net	1,032
CPI swaps	Investment related gains (losses), net	915
Credit default swaps	Investment related gains (losses), net	10,296
Embedded derivatives in:		
Modified coinsurance or funds withheld arrangements	Investment related gains (losses), net	75,366
Indexed annuity products	Policy acquisition costs and other insurance expenses	(1,495)
Indexed annuity products	Interest credited	(10,185)
Variable annuity products	Investment related gains (losses), net	206,577
Total non-hedging derivatives		\$ 108,305

Credit Risk

The Company may be exposed to credit-related losses in the event of nonperformance by counterparties to derivative financial instruments. Generally, the current credit exposure of the Company's derivative contracts is limited to the fair value at the reporting date. The credit exposure of the Company's derivative transactions is represented by the fair value of contracts after consideration of any collateral received with a net positive fair value at the reporting date.

The Company manages its credit risk related to over-the-counter derivatives by entering into transactions with creditworthy counterparties, maintaining collateral arrangements and through the use of master agreements that provide for a single net payment to be made by one counterparty to another at each due date and upon termination. Because exchange-traded futures are affected through regulated exchanges, and positions are marked to market on a daily basis, the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties to such derivative instruments.

The Company enters into various collateral arrangements, which require both the posting and accepting of collateral in connection with its derivative instruments. As of September 30, 2009, and December 31, 2008, the Company held cash collateral under its control of \$23.7 million and \$159.8 million, respectively. This unrestricted cash collateral is included in cash and cash equivalents and the obligation to return it is included in other liabilities in the consolidated balance sheets. From time to time, the Company has accepted collateral consisting of various securities; however, there were no securities held as collateral as of September 30, 2009, and December 31, 2008. Collateral agreements contain attachment thresholds that vary depending on the posting party's financial strength

[Table of Contents](#)

ratings. As of September 30, 2009, the Company had pledged collateral of \$1.4 million to counterparties on swaps, which is included in other assets or other liabilities, net. There was no collateral pledged to swap counterparties as of December 31, 2008.

In addition, the Company has exchange-traded futures, which require the maintenance of a margin account. As of September 30, 2009 and December 31, 2008, the Company pledged collateral of \$17.4 and \$25.9 million, respectively, which is included in cash and cash equivalents.

6. Fair Value Disclosures

The following table presents the carrying amounts and estimated fair values of the Company's financial instruments at September 30, 2009 and December 31, 2008. Fair values have been determined by using available market information and the valuation techniques described below. Considerable judgment is often required in interpreting market data to develop estimates of fair value. Accordingly, the estimates presented herein may not necessarily be indicative of amounts that could be realized in a current market exchange. The use of different assumptions or valuation techniques may have a material effect on the estimated fair value amounts (*dollars in thousands*):

	September 30, 2009		December 31, 2008	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
Assets:				
Fixed maturity securities	\$10,986,825	\$10,986,825	\$8,531,804	\$8,531,804
Mortgage loans on real estate	736,982	714,637	775,050	755,383
Policy loans	1,079,051	1,079,051	1,096,713	1,096,713
Funds withheld at interest	4,820,534	4,964,189	4,520,398	4,494,716
Short-term investments	89,372	89,372	58,123	58,123
Other invested assets	516,079	500,291	628,649	638,087
Cash and cash equivalents	546,882	546,882	875,403	875,403
Accrued investment income	151,744	151,744	87,424	87,424
Reinsurance ceded receivables	104,830	181,159	115,445	187,465
Liabilities:				
Interest-sensitive contract liabilities	\$ 5,647,019	\$ 5,782,577	\$5,664,488	\$4,890,669
Long-term and short-term debt	816,648	731,436	918,246	606,890
Collateral finance facility	850,025	484,500	850,035	493,000
Company-obligated mandatorily redeemable preferred securities	159,168	214,542	159,035	186,082

Publicly traded fixed maturity securities are valued based upon quoted market prices or estimates from independent pricing services, independent broker quotes and pricing matrices. Private placement fixed maturity securities are valued based on the credit quality and duration of marketable securities deemed comparable by the Company's investment advisor, which may be of another issuer. The fair value of mortgage loans on real estate is estimated using discounted cash flows. Policy loans typically carry an interest rate that is adjusted annually based on a market index and therefore carrying value approximates fair value. The carrying value of funds withheld at interest approximates fair value except where the funds withheld are specifically identified in the agreement. When funds withheld are specifically identified in the agreement, the fair value is based on the fair value of the underlying assets which are held by the ceding company. The carrying values of cash and cash equivalents and short-term investments approximates fair values due to the short-term maturities of these instruments. Common and preferred equity investments and derivative financial instruments included in other invested assets are reflected at fair value on the consolidated balance sheets based primarily on quoted market prices, while limited partnership interests are carried at cost. The fair value of limited partnerships is based on net asset values. The carrying value for accrued investment income approximates fair value.

The carrying and fair values of interest-sensitive contract liabilities exclude contracts with significant mortality risk. The fair value of the Company's interest-sensitive contract liabilities and related reinsurance ceded receivables is based on the cash surrender value of the liabilities, adjusted for recapture fees. The fair value of the Company's long-term debt is estimated based on either quoted market prices or quoted market prices for the debt of corporations with similar credit quality. The fair values of the Company's collateral finance facility and company-obligated mandatorily redeemable preferred securities are estimated using discounted cash flows.

Table of Contents

General accounting principles for *Fair Value Measurements and Disclosures* define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In accordance with these principles, valuation techniques utilized by management for invested assets and embedded derivatives reported at fair value are generally categorized into three types:

Market Approach. Market approach valuation techniques use prices and other relevant information from market transactions involving identical or comparable assets or liabilities. Valuation techniques consistent with the market approach include comparables and matrix pricing. Comparables use market multiples, which might lie in ranges with a different multiple for each comparable. The selection of where within the range the appropriate multiple falls requires judgment, considering both quantitative and qualitative factors specific to the measurement. Matrix pricing is a mathematical technique used principally to value certain securities without relying exclusively on quoted prices for the specific securities but comparing the securities to benchmark or comparable securities.

Income Approach. Income approach valuation techniques convert future amounts, such as cash flows or earnings, to a single present amount, or a discounted amount. These techniques rely on current expectations of future amounts. Examples of income approach valuation techniques include present value techniques, option-pricing models and binomial or lattice models that incorporate present value techniques.

Cost Approach. Cost approach valuation techniques are based upon the amount that, at present, would be required to replace the service capacity of an asset, or the current replacement cost. That is, from the perspective of a market participant (seller), the price that would be received for the asset is determined based on the cost to a market participant (buyer) to acquire or construct a substitute asset of comparable utility.

The three approaches described above are consistent with generally accepted valuation techniques. While all three approaches are not applicable to all assets or liabilities reported at fair value, where appropriate and possible, one or more valuation techniques may be used. The selection of the valuation technique(s) to apply considers the definition of an exit price and the nature of the asset or liability being valued and significant expertise and judgment is required. The Company performs regular analysis and review of the various techniques utilized in determining fair value to ensure that the valuation approaches utilized are appropriate and consistently applied, and that the various assumptions are reasonable. The Company also utilizes information from third parties, such as pricing services and brokers, to assist in determining fair values for certain assets and liabilities; however, management is ultimately responsible for all fair values presented in the Company's financial statements. The Company performs analysis and review of the information and prices received from third parties to ensure that the prices represent a reasonable estimate of the fair value. This process involves quantitative and qualitative analysis and is overseen by the Company's investment and accounting personnel. Examples of procedures performed include, but are not limited to, initial and ongoing review of third party pricing services and techniques, review of pricing trends and monitoring of recent trade information. In addition, the Company utilizes both internal and external cash flow models to analyze the reasonableness of fair values utilizing credit spread and other market assumptions, where appropriate. As a result of the analysis, if the Company determines there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly.

For invested assets reported at fair value, when available, fair values are based on quoted prices in active markets that are regularly and readily obtainable. Generally, these are very liquid investments and the valuation does not require management judgment. When quoted prices in active markets are not available, fair value is based on the market valuation techniques described above, primarily a combination of the market approach, including matrix pricing and the income approach. The assumptions and inputs used by management in applying these techniques include, but are not limited to: interest rates, credit standing of the issuer or counterparty, industry sector of the issuer, coupon rate, call provisions, sinking fund requirements, maturity, estimated duration and assumptions regarding liquidity and future cash flows.

The significant inputs to the market standard valuation techniques for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market.

When observable inputs are not available, the market standard valuation techniques for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely

Table of Contents

on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and are consistent with what other market participants would use when pricing such securities.

The use of different techniques, assumptions and inputs may have a material effect on the estimated fair values of the Company's securities holdings.

For embedded derivative liabilities associated with the underlying products in reinsurance treaties, primarily equity-indexed and variable annuity treaties, the Company utilizes a market standard technique, which includes an estimate of future equity option purchases and an adjustment for the Company's own credit risk that takes into consideration the Company's financial strength rating, also commonly referred to as a claims paying rating. The capital market inputs to the model, such as equity indexes, equity volatility, interest rates and the Company's credit adjustment, are generally observable. However, the valuation models also use inputs requiring certain actuarial assumptions such as future interest margins, policyholder behavior, including future equity participation rates, and explicit risk margins related to non-capital market inputs, that are generally not observable and may require use of significant management judgment. Changes in interest rates, equity indices, equity volatility, the Company's own credit risk, and actuarial assumptions regarding policyholder behavior may result in significant fluctuations in the value of embedded derivatives liabilities associated with equity-indexed annuity reinsurance treaties.

The fair value of embedded derivatives associated with funds withheld reinsurance treaties is determined based upon a total return swap technique with reference to the fair value of the investments held by the ceding company that support the Company's funds withheld at interest asset. The fair value of the underlying assets is generally based on market observable inputs using market standard valuation techniques. However, the valuation also requires certain significant inputs based on actuarial assumptions about policyholder behavior, which are generally not observable.

For the quarter ended September 30, 2009, the application of valuation techniques applied to similar assets and liabilities has been consistent.

General accounting principles for *Fair Value Measurements and Disclosures* also establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities. The Company's Level 1 assets and liabilities include investment securities and derivative contracts that are traded in exchange markets.

- Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or market standard valuation techniques and assumptions with significant inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market. The Company's Level 2 assets and liabilities include investment securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose values are determined using market standard valuation techniques. This category primarily includes U.S. and foreign corporate securities, Canadian and Canadian provincial government securities, and residential and commercial mortgage-backed securities, among others. Management values most of these securities using inputs that are market observable.

- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the related assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using market standard valuation techniques described above. When observable inputs are not available, the market standard techniques for determining the estimated fair value of certain securities that trade infrequently, and therefore have little transparency, rely on inputs that are significant to the estimated fair value and that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation and cannot be supported by reference to market activity. Even though

[Table of Contents](#)

unobservable, management believes these inputs are based on assumptions deemed appropriate given the circumstances and consistent with what other market participants would use when pricing similar assets and liabilities. For the Company's invested assets, this category generally includes U.S. and foreign corporate securities (primarily private placements), asset-backed securities (including those with exposure to subprime mortgages), and to a lesser extent, certain residential and commercial mortgage-backed securities, among others. Additionally, the Company's embedded derivatives, all of which are associated with reinsurance treaties, are classified in Level 3 since their values include significant unobservable inputs associated with actuarial assumptions regarding policyholder behavior. Embedded derivatives are reported with the host instruments on the condensed consolidated balance sheet.

When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest priority level input that is significant to the fair value measurement in its entirety. For example, a Level 3 fair value measurement may include inputs that are observable (Levels 1 and 2) and unobservable (Level 3). Therefore, gains and losses for such assets and liabilities categorized within Level 3 may include changes in fair value that are attributable to both observable inputs (Levels 1 and 2) and unobservable inputs (Level 3).

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2009 and December 31, 2008 are summarized below (*dollars in thousands*).

	September 30, 2009			
	Total	Level 1	Fair Value Measurements Using: Level 2	Level 3
Assets:				
Fixed maturity securities — available-for-sale:				
U.S. corporate securities	\$ 3,704,137	\$ —	\$2,801,538	\$ 902,599
Canadian and Canadian provincial governments	2,352,811	—	2,343,463	9,348
Residential mortgage-backed securities	1,329,068	—	1,227,997	101,071
Foreign corporate securities	1,629,219	3,331	1,247,739	378,149
Asset-backed securities	449,252	—	142,888	306,364
Commercial mortgage-backed securities	882,350	—	810,863	71,487
U.S. government and agencies securities	95,709	60,495	35,214	—
State and political subdivision securities	99,378	6,564	6,519	86,295
Other foreign government securities	444,901	128,740	200,650	115,511
Total fixed maturity securities — available-for-sale	10,986,825	199,130	8,816,871	1,970,824
Funds withheld at interest — embedded derivatives	(437,522)	—	—	(437,522)
Short-term investments	12,777	698	11,550	529
Other invested assets — non-redeemable preferred stock	130,766	93,674	25,526	11,566
Other invested assets — common stock	45,032	55	30,752	14,225
Other invested assets — derivatives	32,317	—	32,317	—
Reinsurance ceded receivable — embedded derivatives	60,142	—	—	60,142
Total	\$10,830,337	\$293,557	\$8,917,016	\$1,619,764
Liabilities:				
Interest sensitive contract liabilities — embedded derivatives	\$ (584,831)	\$ —	\$ —	\$ (584,831)
Other liabilities — derivatives	(5,314)	—	(5,314)	—
Total	\$ (590,145)	\$ —	\$ (5,314)	\$ (584,831)

[Table of Contents](#)

	December 31, 2008			
	Total	Level 1	Fair Value Measurements Using:	
			Level 2	Level 3
Assets:				
Fixed maturity securities — available-for-sale:				
U.S. corporate securities	\$3,012,633	\$ —	\$2,196,348	\$ 816,285
Canadian and Canadian provincial governments	1,891,239	—	1,881,274	9,965
Residential mortgage-backed securities	1,149,185	—	1,118,761	30,424
Foreign corporate securities	973,433	1,714	795,111	176,608
Asset-backed securities	339,378	—	107,509	231,869
Commercial mortgage-backed securities	760,590	—	701,549	59,041
U.S. government and agencies securities	8,431	3,072	5,359	—
State and political subdivision securities	38,654	6,167	—	32,487
Other foreign government securities	358,261	85,606	167,216	105,439
Sub-total	8,531,804	96,559	6,973,127	1,462,118
Funds withheld at interest — embedded derivatives	(512,888)	—	—	(512,888)
Short-term investments	570	—	218	352
Other invested assets — non-redeemable preferred stock	123,399	99,527	18,479	5,393
Other invested assets — common stock	35,975	4,999	18,920	12,056
Other invested assets — derivatives	206,341	—	206,341	—
Reinsurance ceded receivable — embedded derivatives	66,716	—	—	66,716
Total	\$8,451,917	\$201,085	\$7,217,085	\$1,033,747
Liabilities:				
Interest sensitive contract liabilities — embedded derivatives	\$ (807,431)	\$ —	\$ —	\$ (807,431)
Other liabilities — derivatives	(10,189)	—	(10,189)	—
Total	\$ (817,620)	\$ —	\$ (10,189)	\$ (807,431)

As of September 30, 2009 and December 31, 2008, respectively, the Company classified approximately 17.9% and 17.1% of its fixed maturity securities in the Level 3 category. These securities primarily consist of private placement corporate securities with an inactive trading market. Additionally, the Company has included asset-backed securities with sub-prime exposure in the Level 3 category due to the current market uncertainty associated with these securities and the Company's utilization of information from third parties for the valuation of these securities.

The tables below present reconciliations for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2009 and 2008 (*dollars in thousands*).

	Total Fair Value Measurements for the three months ended September 30, 2009					
	Balance July 1, 2009	Total gains/losses (realized/unrealized) included in:			Purchases, issuances and disposals	Transfers in and/or out of Level 3
Earnings, net		Other comprehensive income				
Assets:						
Fixed maturity securities — available-for-sale						
U.S. corporate securities	\$ 845,525	\$ (554)	\$ 74,775	\$(22,374)	\$ 5,227	\$ 902,599
Canadian and Canadian provincial governments	5,190	62	134	(3,079)	7,041	9,348
Residential mortgage-backed securities	53,653	(4,157)	9,858	20,855	20,862	101,071
Foreign corporate securities	294,711	(1,018)	11,971	71,183	1,302	378,149
Asset-backed securities	227,777	(10,087)	24,976	27,278	36,420	306,364
Commercial mortgage-backed securities	110,822	(1,223)	6,776	(1,261)	(43,627)	71,487
State and political subdivision securities	84,333	4	4,313	1,584	(3,939)	86,295
Other foreign government securities	145,133	71	399	(25,386)	(4,706)	115,511
Sub-total	1,767,144	(16,902)	133,202	68,800	18,580	1,970,824

Continued

	Total Fair Value Measurements for the three months ended September 30, 2009						
	Balance July 1, 2009	Total gains/losses (realized/unrealized) included in:			Purchases, issuances and disposals	Transfers in and/or out of Level 3	Balance September 30, 2009
		Earnings, net	Other comprehensive income				
Funds withheld at interest — embedded derivatives	(488,977)	51,454	—	1	—	(437,522)	
Short-term investments	688	(14)	97	(242)	—	529	
Other invested assets — non- redeemable preferred stock	9,348	2	(143)	3,412	(1,053)	11,566	
Other invested assets — common stock	13,267	—	958	—	—	14,225	
Reinsurance ceded receivable — embedded derivatives	60,075	2,369	—	(2,302)	—	60,142	
Total	\$1,361,545	\$ 36,909	\$134,114	\$69,669	\$17,527	\$1,619,764	

Liabilities:

Interest sensitive contract liabilities - embedded derivatives	\$ (575,225)	\$(16,363)	\$ —	\$ 6,757	\$ —	\$ (584,831)
Total	\$ (575,225)	\$(16,363)	\$ —	\$ 6,757	\$ —	\$ (584,831)

	Total Fair Value Measurements for the three months ended September 30, 2008						
	Balance July 1, 2008	Total gains/losses (realized/unrealized) included in:			Purchases, issuances and disposals	Transfers in and/or out of Level 3	Balance September 30, 2008
		Earnings, net	Other comprehensive loss				
Assets:							
Fixed maturity securities available-for-sale	\$1,502,373	\$ (56,953)	\$(75,744)	\$86,606	\$219,050	\$1,675,332	
Funds withheld at interest — embedded derivatives	(245,070)	(106,797)	—	—	—	(351,867)	
Short-term investments	—	—	—	—	976	976	
Other invested assets — equity securities	11,339	8	(1,717)	1,370	(180)	10,820	
Reinsurance ceded receivable — embedded derivatives	81,163	(11,552)	—	1,730	—	71,341	
Total	\$1,349,805	\$(175,294)	\$(77,461)	\$89,706	\$219,846	\$1,406,602	

Liabilities:

Interest sensitive contract liabilities — embedded derivatives	\$ (588,870)	\$ 19,544	\$ —	\$ 989	\$ —	\$ (568,337)
Total	\$ (588,870)	\$ 19,544	\$ —	\$ 989	\$ —	\$ (568,337)

[Table of Contents](#)

	Total Fair Value Measurements for the nine months ended September 30, 2009					
	Balance January 1, 2009	Total gains/losses (realized/unrealized) included in:		Purchases, issuances and disposals	Transfers in and/or out of Level 3	Balance September 30, 2009
		Earnings, net	Other comprehensive income			
Assets:						
Fixed maturity securities — available-for-sale						
U.S. corporate securities	\$ 816,285	\$ (28,355)	\$ 146,109	\$ (26,971)	\$ (4,469)	\$ 902,599
Canadian and Canadian provincial governments	9,965	62	100	1,242	(2,021)	9,348
Residential mortgage- backed securities	30,424	(14,466)	22,053	9,412	53,648	101,071
Foreign corporate securities	176,608	(3,131)	14,326	214,304	(23,958)	378,149
Asset-backed securities	231,869	(22,765)	16,327	38,964	41,969	306,364
Commercial mortgage- backed securities	59,041	(1,170)	25,963	(11,148)	(1,199)	71,487
State and political subdivision securities	32,487	23	14,338	3,266	36,181	86,295
Other foreign government securities	105,439	1,348	(4,179)	31,400	(18,497)	115,511
Sub-total	1,462,118	(68,454)	235,037	260,469	81,654	1,970,824
Funds withheld at interest — embedded derivatives	(512,888)	75,366	—	—	—	(437,522)
Short-term investments	352	(471)	709	(61)	—	529
Other invested assets — non- redeemable preferred stock	5,393	(4,786)	7,305	2,481	1,173	11,566
Other invested assets — common stock	12,056	(564)	737	1,901	95	14,225
Reinsurance ceded receivable — embedded derivatives	66,716	1,778	—	(8,352)	—	60,142
Total	\$1,033,747	\$ 2,869	\$ 243,788	\$256,438	\$ 82,922	\$1,619,764

Liabilities:

Interest sensitive contract liabilities - embedded derivatives	\$ (807,431)	\$ 190,781	\$ —	\$ 31,819	\$ —	\$ (584,831)
Total	\$ (807,431)	\$ 190,781	\$ —	\$ 31,819	\$ —	\$ (584,831)

	Total Fair Value Measurements for the nine months ended September 30, 2008					
	Balance January 1, 2008	Total gains/losses (realized/unrealized) included in:		Purchases, issuances and disposals	Transfers in and/or out of Level 3	Balance September 30, 2008
		Earnings, net	Other comprehensive loss			
Assets:						
Fixed maturity securities available-for-sale	\$1,500,054	\$ (64,504)	\$(153,528)	\$213,694	\$179,616	\$1,675,332
Funds withheld at interest — embedded derivatives	(85,090)	(266,777)	—	—	—	(351,867)
Short-term investments	—	—	—	—	976	976
Other invested assets — equity securities	13,950	9	(3,436)	15,100	(14,803)	10,820
Reinsurance ceded receivable — embedded derivatives	68,298	(6,966)	—	10,009	—	71,341
Total	\$1,497,212	\$(338,238)	\$(156,964)	\$238,803	\$165,789	\$1,406,602

Liabilities:

Interest sensitive contract liabilities - embedded derivatives	\$ (531,160)	\$ (18,152)	\$ —	\$ (19,025)	\$ —	\$ (568,337)
Total	\$ (531,160)	\$ (18,152)	\$ —	\$ (19,025)	\$ —	\$ (568,337)

Table of Contents

The tables below summarize gains and losses due to changes in fair value, including both realized and unrealized gains and losses, recorded in earnings for Level 3 assets and liabilities for the three and nine months ended September 30, 2009 and 2008 (*dollars in thousands*).

	Total Gains and Losses					Total
	Classification of gains/losses (realized/unrealized) included in earnings for the three months ended September 30, 2009					
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	
Assets:						
Fixed maturity securities — available-for-sale						
U.S. corporate securities	\$ 595	\$ (1,149)	\$ —	\$ —	\$ —	\$ (554)
Canadian and Canadian provincial governments	(3)	65	—	—	—	62
Residential mortgage-backed securities	428	(4,585)	—	—	—	(4,157)
Foreign corporate securities	93	(1,111)	—	—	—	(1,018)
Asset-backed securities	366	(10,453)	—	—	—	(10,087)
Commercial mortgage-backed securities	121	(1,344)	—	—	—	(1,223)
State and political subdivision securities	7	(3)	—	—	—	4
Other foreign government securities	(435)	506	—	—	—	71
Sub-total	1,172	(18,074)	—	—	—	(16,902)
Funds withheld at interest — embedded derivatives	—	51,454	—	—	—	51,454
Short-term investments	(88)	74	—	—	—	(14)
Other invested assets — non-redeemable preferred stock	2	—	—	—	—	2
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	2,369	2,369
Total	\$1,086	\$ 33,454	\$ —	\$ —	\$ 2,369	\$ 36,909

Liabilities:						
Interest sensitive contract liabilities - embedded derivatives	\$ —	\$ 10,127	\$(1,299)	\$(25,191)	\$ —	\$ (16,363)
Total	\$ —	\$ 10,127	\$(1,299)	\$(25,191)	\$ —	\$ (16,363)

	Total Gains and Losses					Total
	Classification of gains/losses (realized/unrealized) included in earnings for the three months ended September 30, 2008					
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	
Assets:						
Fixed maturity securities — available-for-sale	\$ 194	\$ (57,147)	\$ —	\$ —	\$ —	\$ (56,953)
Funds withheld at interest — embedded derivatives	—	(106,797)	—	—	—	(106,797)
Other invested assets — equity securities	8	—	—	—	—	8
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	(11,552)	(11,552)
Total	\$ 202	\$(163,944)	\$ —	\$ —	\$(11,552)	\$(175,294)

Liabilities:						
Interest sensitive contract liabilities — embedded derivatives	\$ —	\$ (34,209)	\$ 699	\$ 53,054	\$ —	\$ 19,544
Total	\$ —	\$ (34,209)	\$ 699	\$ 53,054	\$ —	\$ 19,544

[Table of Contents](#)

Total Gains and Losses						
Classification of gains/losses (realized/unrealized) included in earnings for the nine months ended September 30, 2009						
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	Total
Assets:						
Fixed maturity securities — available-for-sale						
U.S. corporate securities	\$ 1,408	\$ (29,763)	\$ —	\$ —	\$ —	\$ (28,355)
Canadian and Canadian provincial governments	(3)	65	—	—	—	62
Residential mortgage-backed securities	868	(15,334)	—	—	—	(14,466)
Foreign corporate securities	183	(3,314)	—	—	—	(3,131)
Asset-backed securities	3,368	(26,133)	—	—	—	(22,765)
Commercial mortgage-backed securities	278	(1,448)	—	—	—	(1,170)
State and political subdivision securities	28	(5)	—	—	—	23
Other foreign government securities	(737)	2,085	—	—	—	1,348
Sub-total	5,393	(73,847)	—	—	—	(68,454)
Funds withheld at interest — embedded derivatives	—	75,366	—	—	—	75,366
Short-term investments	152	(623)	—	—	—	(471)
Other invested assets — non-redeemable preferred stock	(58)	(4,728)	—	—	—	(4,786)
Other invested assets — common stock	(142)	(422)	—	—	—	(564)
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	1,778	1,778
Total	\$ 5,345	\$ (4,254)	\$ —	\$ —	\$ 1,778	\$ 2,869
Liabilities:						
Interest sensitive contract liabilities - embedded derivatives	\$ —	\$ 206,577	\$(2,260)	\$(13,536)	\$ —	\$ 190,781
Total	\$ —	\$ 206,577	\$(2,260)	\$(13,536)	\$ —	\$ 190,781
Total Gains and Losses						
Classification of gains/losses (realized/unrealized) included in earnings for the nine months ended September 30, 2008						
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	Total
Assets:						
Fixed maturity securities — available-for-sale	\$ 352	\$ (64,856)	\$ —	\$ —	\$ —	\$ (64,504)
Funds withheld at interest — embedded derivatives	—	(266,777)	—	—	—	(266,777)
Other invested assets — equity securities	9	—	—	—	—	9
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	(6,966)	(6,966)
Total	\$ 361	\$(331,633)	\$ —	\$ —	\$(6,966)	\$(338,238)
Liabilities:						
Interest sensitive contract liabilities - - embedded derivatives	\$ —	\$ (33,268)	\$ 2,420	\$ 12,696	\$ —	\$ (18,152)
Total	\$ —	\$ (33,268)	\$ 2,420	\$ 12,696	\$ —	\$ (18,152)

Table of Contents

The tables below summarize changes in unrealized gains or losses recorded in earnings for the three and nine months ended September 30, 2009 and 2008 for Level 3 assets and liabilities that were still held at September 30, 2009 and 2008 (*dollars in thousands*).

	Changes in Unrealized Gains and Losses					Total
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	
Changes in unrealized gains/losses relating to assets and liabilities still held at the reporting date for the three months ended September 30, 2009						
Assets:						
Fixed maturity securities — available-for-sale						
U.S. corporate securities	\$ 564	\$ (914)	\$ —	\$ —	\$ —	\$ (350)
Canadian and Canadian provincial governments	(4)	—	—	—	—	(4)
Residential mortgage-backed securities	412	(4,290)	—	—	—	(3,878)
Foreign corporate securities	87	(967)	—	—	—	(880)
Asset-backed securities	130	(8,968)	—	—	—	(8,838)
Commercial mortgage-backed securities	123	(2,646)	—	—	—	(2,523)
State and political subdivision securities	7	—	—	—	—	7
Other foreign government securities	(312)	—	—	—	—	(312)
Sub-total	1,007	(17,785)	—	—	—	(16,778)
Funds withheld at interest — embedded derivatives	—	51,454	—	—	—	51,454
Short-term investments	3	—	—	—	—	3
Other invested assets — non-redeemable preferred stock	2	—	—	—	—	2
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	4,706	4,706
Total	\$1,012	\$ 33,669	\$ —	\$ —	\$ 4,706	\$ 39,387

Liabilities:						
Interest sensitive contract liabilities - embedded derivatives	\$ —	\$ 10,127	\$(2,915)	\$(35,710)	\$ —	\$ (28,498)
Total	\$ —	\$ 10,127	\$(2,915)	\$(35,710)	\$ —	\$ (28,498)

	Changes in Unrealized Gains and Losses					Total
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	
Changes in unrealized gains/losses relating to assets and liabilities still held at the reporting date for the three months ended September 30, 2008						
Assets:						
Fixed maturity securities — available-for-sale	\$ 129	\$ (56,098)	\$ —	\$ —	\$ —	\$ (55,969)
Funds withheld at interest — embedded derivatives	—	(106,797)	—	—	—	(106,797)
Other invested assets — equity securities	8	—	—	—	—	8
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	(10,242)	(10,242)
Total	\$ 137	\$(162,895)	\$ —	\$ —	\$(10,242)	\$(173,000)

Liabilities:						
Interest sensitive contract liabilities - - embedded derivatives	\$ —	\$ (34,209)	\$ 1,351	\$ 41,315	\$ —	\$ 8,457
Total	\$ —	\$ (34,209)	\$ 1,351	\$ 41,315	\$ —	\$ 8,457

[Table of Contents](#)

Changes in Unrealized Gains and Losses						
Changes in unrealized gains/losses relating to assets and liabilities still held at the reporting date for the nine months ended September 30, 2009						
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	Total
Assets:						
Fixed maturity securities — available-for-sale						
U.S. corporate securities	\$1,341	\$ (20,769)	\$ —	\$ —	\$ —	\$ (19,428)
Canadian and Canadian provincial governments	(3)	—	—	—	—	(3)
Residential mortgage-backed securities	851	(17,271)	—	—	—	(16,420)
Foreign corporate securities	173	(2,272)	—	—	—	(2,099)
Asset-backed securities	2,680	(29,803)	—	—	—	(27,123)
Commercial mortgage-backed securities	292	(2,873)	—	—	—	(2,581)
State and political subdivision securities	28	—	—	—	—	28
Other foreign government securities	(583)	—	—	—	—	(583)
Sub-total	4,779	(72,988)	—	—	—	(68,209)
Funds withheld at interest — embedded derivatives	—	75,366	—	—	—	75,366
Short-term investments	244	(409)	—	—	—	(165)
Other invested assets — non-redeemable preferred stock	(58)	(3,858)	—	—	—	(3,916)
Other invested assets — common stock	(142)	(425)	—	—	—	(567)
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	9,205	9,205
Total	\$4,823	\$ (2,314)	\$ —	\$ —	\$ 9,205	\$ 11,714
Liabilities:						
Interest sensitive contract liabilities - embedded derivatives	\$ —	\$ 206,577	\$(7,872)	\$(43,076)	\$ —	\$ 155,629
Total	\$ —	\$ 206,577	\$(7,872)	\$(43,076)	\$ —	\$ 155,629
Changes in Unrealized Gains and Losses						
Changes in unrealized gains/losses relating to assets and liabilities still held at the reporting date for the nine months ended September 30, 2008						
	Investment income, net of related expenses	Investment related gains (losses), net	Claims & other policy benefits	Interest credited	Policy acquisition costs and other insurance expenses	Total
Assets:						
Fixed maturity securities — available-for-sale	\$ 285	\$ (58,193)	\$ —	\$ —	\$ —	\$ (57,908)
Funds withheld at interest — embedded derivatives	—	(266,777)	—	—	—	(266,777)
Other invested assets — equity securities	9	—	—	—	—	9
Reinsurance ceded receivable — embedded derivatives	—	—	—	—	(2,745)	(2,745)
Total	\$ 294	\$(324,970)	\$ —	\$ —	\$(2,745)	\$(327,421)
Liabilities:						
Interest sensitive contract liabilities - - embedded derivatives	\$ —	\$ (33,268)	\$ 3,841	\$(31,775)	\$ —	\$ (61,202)
Total	\$ —	\$ (33,268)	\$ 3,841	\$(31,775)	\$ —	\$ (61,202)

7. Segment Information

The accounting policies of the segments are the same as those described in the Summary of Significant Accounting Policies in Note 2 of the consolidated financial statements accompanying the 2008 Annual Report. Effective January 1, 2009, due to immateriality, the discontinued accident and health operations are included in the results of the Corporate and Other segment. The Company measures segment performance primarily based on profit or loss from operations before income taxes. There are no intersegment reinsurance transactions and the Company does not have any material long-lived assets. Investment income is allocated to the segments based upon average assets and related capital levels deemed appropriate to support the segment business volumes.

The Company allocates capital to its segments based on an internally developed economic capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model considers the unique and specific nature of the risks inherent in the Company's businesses. As a result of the economic capital allocation process, a portion of investment income and investment related gains and losses are credited to the segments based on the level of allocated equity. In addition, the segments are charged for excess capital utilized above the allocated economic capital basis. This charge is included in policy acquisition costs and other insurance expenses.

Information related to total revenues, income (loss) from continuing operations before income taxes, and total assets of the Company for each reportable segment are summarized below (*dollars in thousands*).

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
Total revenues				
U.S.	\$1,082,838	\$ 710,303	\$3,094,496	\$2,364,652
Canada	186,246	167,872	551,793	531,255
Europe & South Africa	213,041	180,579	582,389	572,336
Asia Pacific	265,900	265,759	778,120	811,628
Corporate & Other	30,956	(14,218)	116,189	33,297
Total	\$1,778,981	\$1,310,295	\$5,122,987	\$4,313,168

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
Income (loss) from continuing operations before income taxes				
U.S.	\$104,406	\$(11,289)	\$223,481	\$113,162
Canada	18,847	29,733	60,547	80,182
Europe & South Africa	6,981	20,791	27,879	43,875
Asia Pacific	30,925	21,225	60,018	61,044
Corporate & Other	21,392	(27,914)	60,255	(38,065)
Total	\$182,551	\$ 32,546	\$432,180	\$260,198

	September 30, 2009	December 31, 2008
Total assets		
U.S.	\$15,391,239	\$15,061,753
Canada	2,750,956	2,710,187
Europe & South Africa	1,363,442	1,134,990
Asia Pacific	1,943,305	1,413,611
Corporate and Other	2,713,171	1,338,277
Total	\$24,162,113	\$21,658,818

8. Commitments and Contingent Liabilities

The Company has commitments to fund investments in mortgage loans and limited partnerships in the amount of \$83.9 million and \$91.7 million, respectively, at September 30, 2009. The Company anticipates that the majority of these amounts will be invested over the next five years; however, contractually these commitments could become

[Table of Contents](#)

due at the request of the counterparties. Investments in limited partnerships are carried at cost and included in other invested assets in the condensed consolidated balance sheets.

The Company is subject to litigation in the normal course of its business. The Company currently has no material litigation. However, if such material litigation did arise, it is possible that an adverse outcome on any particular arbitration or litigation situation could have a material adverse effect on the Company's consolidated financial position and/or net income in a particular reporting period.

The Company has obtained letters of credit, issued by banks, in favor of various affiliated and unaffiliated insurance companies from which the Company assumes business. These letters of credit represent guarantees of performance under the reinsurance agreements and allow ceding companies to take statutory reserve credits. At September 30, 2009 and December 31, 2008, there were approximately \$24.9 million and \$26.6 million, respectively, of outstanding bank letters of credit in favor of third parties. Additionally, the Company utilizes letters of credit to secure reserve credits when it retrocedes business to its subsidiaries, including Parkway Reinsurance Company, RGA Americas Reinsurance Company, Ltd., RGA Reinsurance Company (Barbados) Ltd. and RGA Atlantic Reinsurance Company, Ltd. The Company cedes business to its affiliates to help reduce the amount of regulatory capital required in certain jurisdictions, such as the U.S. and the United Kingdom. The capital required to support the business in the affiliates reflects more realistic expectations than the original jurisdiction of the business, where capital requirements are often considered to be quite conservative. As of September 30, 2009 and December 31, 2008, \$759.3 million and \$428.8 million, respectively, in letters of credit from various banks were outstanding between the various subsidiaries of the Company. The Company maintains a syndicated revolving credit facility with an overall capacity of \$750.0 million, which is scheduled to mature in September 2012. The Company may borrow cash and may obtain letters of credit in multiple currencies under this facility. As of September 30, 2009, the Company had \$516.2 million in issued, but undrawn, letters of credit under this facility, which is included in the total above. Applicable letter of credit fees and fees payable for the credit facility depend upon the Company's senior unsecured long-term debt rating. Fees associated with the Company's other letters of credit are not fixed for periods in excess of one year and are based on the Company's ratings and the general availability of these instruments in the marketplace. On September 30, 2009, the Company entered into a ten-year, \$200.0 million letter of credit facility agreement. This letter of credit is expected to be fully utilized through 2016 and then amortize to zero by 2019. As of September 30, 2009, the Company had \$200.0 million in issued, but undrawn, letters of credit under this new facility, which is included in the total above. Letter of credit fees for this facility are fixed for the term of the facility.

RGA has issued guarantees to third parties on behalf of its subsidiaries' performance for the payment of amounts due under certain credit facilities, reinsurance treaties and office lease obligations, whereby if a subsidiary fails to meet an obligation, RGA or one of its other subsidiaries will make a payment to fulfill the obligation. In limited circumstances, treaty guarantees are granted to ceding companies in order to provide them additional security, particularly in cases where RGA's subsidiary is relatively new, unrated, or not of a significant size. Liabilities supported by the treaty guarantees, before consideration for any legally offsetting amounts due from the guaranteed party, totaled \$313.5 million and \$273.6 million as of September 30, 2009 and December 31, 2008, respectively, and are reflected on the Company's condensed consolidated balance sheets in future policy benefits. Potential guaranteed amounts of future payments will vary depending on production levels and underwriting results. Guarantees related to trust preferred securities and credit facilities provide additional security to third parties should a subsidiary fail to make principal and/or interest payments when due. As of September 30, 2009, RGA's exposure related to these guarantees was \$159.2 million.

In addition, the Company indemnifies its directors and officers as provided in its charters and by-laws. Since this indemnity generally is not subject to limitation with respect to duration or amount, the Company does not believe that it is possible to determine the maximum potential amount due under this indemnity in the future.

9. Income Tax

A reconciliation of the beginning and ending amount of unrecognized tax benefits for the nine months ended September 30, 2009 is as follows (*dollars in thousands*):

[Table of Contents](#)

	Total Unrecognized Tax Benefits	Unrecognized Tax Benefits That, If Recognized, Would Affect The Effective Tax Rate
Balance at January 1, 2009	\$206,665	\$ 28,106
Additions for tax positions of prior years	25,148	—
Reductions for tax positions of prior years	(14,711)	(14,711)
Additions for tax positions of current year	2,953	2,953
Reductions for tax positions of current year	—	—
Settlements with tax authorities	—	—
Balance at September 30, 2009	<u>\$220,055</u>	<u>\$ 16,348</u>

During the second quarter of 2009, the Company recognized a tax benefit of approximately \$12.0 million, including after-tax interest, related to the release of an uncertain tax position. Following the evaluation of new information that was not available in a previous financial reporting period, the Company believed this position to be a highly certain tax position for which no uncertainty currently exists.

During the third quarter of 2009, the Company recognized tax benefits associated with uncertain tax positions that are effectively settled of approximately \$3.8 million, including after-tax interest. The Company also increased its accrual by approximately \$25.1 million for unrecognized tax benefits that are timing in nature and have no impact on the Company's effective tax rate.

10. Employee Benefit Plans

The components of net periodic benefit costs were as follows (*dollars in thousands*):

	Three months ended September 30,		Nine months ended September 30,	
	2009	2008	2009	2008
Net periodic pension benefit cost:				
Service cost	\$1,349	\$1,072	\$ 3,173	\$ 2,552
Interest cost	1,149	921	2,639	2,092
Expected return on plan assets	(364)	(705)	(1,459)	(1,643)
Amortization of prior service cost	7	78	22	232
Amortization of prior actuarial loss	1,068	238	1,317	402
Net periodic pension benefit cost	<u>\$3,209</u>	<u>\$1,604</u>	<u>\$ 5,692</u>	<u>\$ 3,635</u>
Net periodic other benefits cost:				
Service cost	\$ 158	\$ 159	\$ 474	\$ 474
Interest cost	159	188	478	478
Expected return on plan assets	—	—	—	—
Amortization of prior service cost	—	—	—	—
Amortization of prior actuarial (gain) loss	23	(2)	69	69
Net periodic other benefits cost	<u>\$ 340</u>	<u>\$ 345</u>	<u>\$ 1,021</u>	<u>\$ 1,021</u>

The Company made pension contributions of \$4.0 million during the first quarter of 2009 and expects this to be the only contribution for the year.

11. Equity Based Compensation

Equity compensation expense was \$2.6 million and \$3.0 million in the third quarter of 2009 and 2008, respectively, and \$9.1 million and \$10.8 million in the first nine months of 2009 and 2008, respectively. In the first quarter of 2009, the Company granted 0.7 million stock options at \$32.20 weighted average per share and 0.3 million performance contingent units to employees. Additionally, non-employee directors were granted a total of 7,600 shares of common stock. As of September 30, 2009, 1.8 million share options at \$34.90 weighted average per share were vested and exercisable with a remaining weighted average exercise period of 3.4 years. As of September 30, 2009, the total compensation cost of non-vested awards not yet recognized in the financial statements was \$18.5 million. It is estimated that these costs will vest over a weighted average period of 1.7 years.

12. Repurchase of Long-term Debt

During the second quarter of 2009, the Company repurchased \$80.2 million face amount of its 6.75% junior subordinated debentures for \$39.2 million. The debt was purchased by RGA Reinsurance Company, a subsidiary of RGA. As a result, the Company recorded a pre-tax gain of \$38.9 million, after fees and unamortized discount, in other revenues in the second quarter of 2009.

13. New Accounting Standards

In June 2009, the Financial Accounting Standards Board (“FASB”) issued “The FASB Accounting Standards Codification™ and the Hierarchy of Generally Accepted Accounting Principles”. Effective July 1, 2009, FASB Accounting Standards Codification™ (“Codification”) has become the source of authoritative U.S. accounting and reporting standards for nongovernmental entities, in addition to guidance issued by the Securities and Exchange Commission for public companies. This statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Company adopted Codification on September 30, 2009 and has updated all disclosures to reference Codification herein.

Consolidation and Business Combinations

In June 2009, the FASB amended the general accounting principles for *Consolidation* as it relates to the assessment of a variable interest entity. This amendment also requires additional disclosures to provide transparent information regarding the involvement in a variable interest entity. The amendment is effective for fiscal years and interim periods beginning after November 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

In December 2007, the FASB amended the general accounting principles for *Business Combinations*. This amendment establishes principles and requirements for how an acquirer recognizes and measures certain items in a business combination, as well as disclosures about the nature and financial effects of a business combination. The FASB also amended the general accounting principles for *Consolidation* as it relates to noncontrolling interests in consolidated financial statements. This amendment establishes accounting and reporting standards surrounding noncontrolling interest, or minority interests, which are the portions of equity in a subsidiary not attributable, directly or indirectly, to a parent. The amendments are effective for fiscal years beginning on or after December 15, 2008 and apply prospectively to business combinations. Presentation and disclosure requirements related to noncontrolling interests must be retrospectively applied. The adoption of these amendments did not have a material impact on the Company’s condensed consolidated financial statements.

Investments

In April 2009, the FASB amended the general accounting principles for *Investments* as it relates to the recognition and presentation of other-than-temporary impairments. This amendment updates the other-than-temporary impairment guidance for debt securities to make it more operational and to improve the presentation and disclosure of other-than-temporary impairments (“OTTI”) on debt and equity securities in the financial statements. The recognition provisions apply only to debt securities classified as available-for-sale and held-to-maturity, while the presentation and disclosure requirements apply to both debt and equity securities. An impaired debt security will be considered other-than-temporarily impaired if the Company has the intent to sell or it more likely than not will be required to sell prior to recovery of the amortized cost. If the holder of a debt security does not expect recovery of the entire cost basis, even if there is no intention to sell the security, an OTTI has occurred. This amendment also changes how an entity recognizes an OTTI for a debt security by separating the loss between the amount representing the credit loss and the amount relating to other factors, if the Company does not have the intent to sell or it more likely than not will not be required to sell prior to recovery of the amortized cost less any current period credit loss. Credit losses will be recognized in net income and losses relating to other factors will be recognized in accumulated other comprehensive income (“AOCI”). If the Company has the intent to sell or it more likely than not will be required to sell before its recovery of amortized cost less any current period credit loss, the entire OTTI will be recognized in net income. This amendment is effective for interim and annual reporting periods ending after June 15, 2009. The adoption of this amendment resulted in a net after-tax increase to retained earnings and a decrease to accumulated other comprehensive income of \$4.4 million, as of April 1, 2009. The required disclosures are provided in Note 4 — “Investments”.

[Table of Contents](#)

In January 2009, the FASB amended the general accounting principles for *Investments* as it relates to determining other-than-temporary impairments on purchased beneficial interests and beneficial interests that continue to be held by a transferor in securitized financial assets. The primary effect of this amendment was to remove the requirement that a holder attempt to determine the underlying cash flows on an asset-backed security based on the assumptions that a market participant would make in determining the current fair value of the instrument. Instead, the focus has been placed on determining the estimated cash flows as determined by the holder for all sources including its own comprehensive credit analysis. The provisions of this amendment were required to be applied prospectively for interim periods and fiscal years ending after December 15, 2008. The adoption of this amendment did not have a significant impact on how the Company values its structured investment securities.

Transfers and Servicing

In June 2009, the FASB amended the general accounting principles for *Transfers and Servicing* as it relates to the transfers of financial assets. This amendment also requires additional disclosures to address concerns regarding the transparency of transfers of financial assets. The amendment is effective for fiscal years and interim periods beginning after November 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

In February 2008, the FASB amended the general accounting principles for *Transfers and Servicing* as it relates to the accounting for transfers of financial assets and repurchase financing transactions. This amendment provides guidance for evaluating whether to account for a transfer of a financial asset and repurchase financing as a single transaction or as two separate transactions. The amendment is effective prospectively for financial statements issued for fiscal years beginning after November 15, 2008. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements.

Derivatives and Hedging

In March 2008, the FASB amended the general accounting principles for *Derivatives and Hedging* as it relates to the disclosures about derivative instruments and hedging activities. This amendment requires enhanced qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. The amendment is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The Company adopted this amendment in the first quarter of 2009.

Fair Value Measurements and Disclosures

In September 2009, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to the fair value measurement of investments in certain entities that calculate net asset value per share. This amendment allows the fair value of certain investments to be measured on the basis of the net asset value. It also requires disclosure, by major category type, of the attributes of those investments, such as the nature of any restrictions on redemption, any unfunded commitments, and the investment strategies of the investees. The amendment is effective for interim and annual reporting periods ending after December 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

In August 2009, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to measuring liabilities at fair value. This amendment provides guidance for measuring liabilities at fair value when a quoted price in an active market for the identical liability is not available. It also clarifies that the inclusion of a separate input, used in the fair value measurement, relating to the existence of a restriction that prevents the transfer of a liability is not necessary. The amendment is effective for interim and annual reporting beginning after issuance. The adoption of this amendment is not expected to have an impact on the condensed consolidated financial statements.

In April 2009, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to determining fair value when the volume and level of activity for asset or liability have significantly decreased and identifying transactions that are not orderly. This amendment provides additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased in relation to normal market activity for the asset or liability and clarifies that the use of multiple valuation techniques may be appropriate. It also provides additional guidance on circumstances that may indicate a transaction is not orderly. Further, it requires additional disclosures about fair value measurements in annual and interim reporting

[Table of Contents](#)

periods. This amendment is effective prospectively for interim and annual reporting periods ending after June 15, 2009. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements. The required disclosures are provided in Note 6 — "Fair Value Disclosures".

In October 2008, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to determining the fair value of a financial asset when the market for that asset is not active. This amendment clarifies the application of fair value in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The amendment was effective upon issuance on October 10, 2008, including prior periods for which financial statements had not been issued. The Company did not consider it necessary to change any valuation techniques as a result of the amendment. The Company also adopted an amendment that delayed the effective date of fair value measurement for certain nonfinancial assets and liabilities that are recorded at fair value on a nonrecurring basis. The effective date was delayed until January 1, 2009 and impacts balance sheet items including nonfinancial assets and liabilities in a business combination and the impairment testing of goodwill and long-lived assets. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements.

Financial Instruments

In April 2009, the FASB amended the general accounting principles for *Financial Instruments* as it relates to interim disclosures about fair value of financial instruments. This amendment expands existing disclosures regarding fair value of financial instruments required in annual reports to interim periods. The disclosures required are effective for interim reporting periods ending after June 15, 2009. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements. The required disclosures are provided in Note 6 — "Fair Value Disclosures".

Compensation

In December 2008, the FASB amended the general accounting principles for *Compensation* as it relates to employers disclosures about postretirement benefit plan assets. This amendment provides guidance for disclosure of the types of assets and associated risks in retirement plans. The new disclosures are designed to provide additional insight into the major categories of plan assets, the inputs and valuation techniques used to measure the fair value of plan assets, the effect of fair value measurements using significant unobservable inputs on changes in plan assets for the period, significant concentrations of risk within plan assets and how investment decisions are made, including factors necessary to understanding investment policies and strategies. The disclosures about plan assets required by this amendment is effective for financial statements with fiscal years ending after December 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

Subsequent Events

In May 2009, the FASB amended the general accounting principles for *Subsequent Events*. This amendment provides guidance on the Company's assessment of subsequent events. It also requires the disclosure of the date through which subsequent events have been evaluated. This amendment is effective for annual and interim periods ending after June 15, 2009. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements. See Note 1 — "Organization and Basis of Presentation" for additional information.

14. Subsequent Event

On October 16, 2009, the Company announced an agreement with ReliaStar Life Insurance Company, a subsidiary of ING Groep N.V., whereby the Company will acquire ReliaStar's U.S. and Canadian group life, accident and health reinsurance business. The acquisition was structured as an indemnity coinsurance agreement and is expected to be effective January 1, 2010, subject to regulatory approvals. The Company will fund the acquisition with existing capital of approximately \$115 million and expects the business to generate returns of between 15 and 19 percent beginning in 2010. The acquisition is expected to enhance the Company's expertise and product offerings in the North American market, but is expected to contribute less than 3 percent to the Company's consolidated assets, liabilities and income in 2010.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking and Cautionary Statements

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, among others, statements relating to projections of the strategies, earnings, revenues, income or loss, ratios, future financial performance, and growth potential of the Company. The words "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe," and other similar expressions also are intended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance, and achievements could differ materially from those set forth in, contemplated by, or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) adverse capital and credit market conditions and their impact on the Company's liquidity, access to capital and cost of capital, (2) the impairment of other financial institutions and its effect on the Company's business, (3) requirements to post collateral or make payments due to declines in market value of assets subject to the Company's collateral arrangements, (4) the fact that the determination of allowances and impairments taken on the Company's investments is highly subjective, (5) adverse changes in mortality, morbidity, lapsation or claims experience, (6) changes in the Company's financial strength and credit ratings and the effect of such changes on the Company's future results of operations and financial condition, (7) inadequate risk analysis and underwriting, (8) general economic conditions or a prolonged economic downturn affecting the demand for insurance and reinsurance in the Company's current and planned markets, (9) the availability and cost of collateral necessary for regulatory reserves and capital, (10) market or economic conditions that adversely affect the value of the Company's investment securities or result in the impairment of all or a portion of the value of certain of the Company's investment securities, that in turn could affect regulatory capital, (11) market or economic conditions that adversely affect the Company's ability to make timely sales of investment securities, (12) risks inherent in the Company's risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (13) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (14) adverse litigation or arbitration results, (15) the adequacy of reserves, resources and accurate information relating to settlements, awards and terminated and discontinued lines of business, (16) the stability of and actions by governments and economies in the markets in which the Company operates, (17) competitive factors and competitors' responses to the Company's initiatives, (18) the success of the Company's clients, (19) successful execution of the Company's entry into new markets, (20) successful development and introduction of new products and distribution opportunities, (21) the Company's ability to successfully integrate and operate reinsurance business that the Company acquires, (22) regulatory action that may be taken by state Departments of Insurance with respect to the Company, (23) the Company's dependence on third parties, including those insurance companies and reinsurers to which the Company cedes some reinsurance, third-party investment managers and others, (24) the threat of natural disasters, catastrophes, terrorist attacks, epidemics or pandemics anywhere in the world where the Company or its clients do business, (25) changes in laws, regulations, and accounting standards applicable to the Company, its subsidiaries, or its business, (26) the effect of the Company's status as an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations, and (27) other risks and uncertainties described in this document and in the Company's other filings with the Securities and Exchange Commission ("SEC").

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect the Company's business, including those mentioned in this document and the cautionary statements described in the periodic reports the Company files with the SEC. These forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligations to update these forward-looking statements, even though the Company's situation may change in the future. The Company qualifies all of its forward-looking statements by these cautionary statements. For a discussion of these risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see Item 1A — "Risk Factors" in the 2008 Annual Report.

Overview

Reinsurance Group of America, Incorporated (“RGA”) is an insurance holding company that was formed on December 31, 1992. RGA and its subsidiaries (collectively, the “Company”) are primarily engaged in the life reinsurance business, which involves reinsuring life insurance policies that are often in force for the remaining lifetime of the underlying individuals insured, with premiums earned typically over a period of 10 to 30 years. Each year, however, a portion of the business under existing treaties terminates due to, among other things, lapses or surrenders of underlying policies, deaths of policyholders, and the exercise of recapture options by ceding companies.

The Company derives revenues primarily from renewal premiums from existing reinsurance treaties, new business premiums from existing or new reinsurance treaties, income earned on invested assets, and fees earned from financial reinsurance transactions. The Company believes that industry trends have not changed materially from those discussed in its 2008 Annual Report.

The Company’s profitability primarily depends on the volume and amount of death claims incurred and its ability to adequately price the risks it assumes. While death claims are reasonably predictable over a period of years, claims become less predictable over shorter periods and are subject to significant fluctuation from quarter to quarter and year to year. The maximum amount of coverage the Company retains per life is \$8.0 million. Claims in excess of this retention amount are retroceded to retrocessionaires; however, the Company remains fully liable to the ceding company for the entire amount of risk it assumes. The Company believes its sources of liquidity are sufficient to cover potential claims payments on both a short-term and long-term basis.

The Company measures performance based on income or loss from continuing operations before income taxes for each of its five segments. The Company’s U.S., Canada, Europe & South Africa and Asia Pacific operations provide traditional life reinsurance to clients. The Company’s U.S. operations also provide asset-intensive and financial reinsurance products. The Company also provides insurers with critical illness reinsurance in its Canada, Europe & South Africa and Asia Pacific operations. Asia Pacific operations also provide financial reinsurance. The Corporate and Other segment results include among other things, the corporate investment activity, general corporate expenses, interest expense of RGA, operations of RGA Technology Partners, Inc., a wholly-owned subsidiary that develops and markets technology solutions for the insurance industry, investment income and expense associated with the Company’s collateral finance facility and the provision for income taxes. Effective January 1, 2009, due to immateriality, the discontinued accident and health operations are included in the results of the Corporate and Other segment. Prior to 2009, the results of the Company’s discontinued accident and health operations were reflected as discontinued operations.

The Company allocates capital to its segments based on an internally developed economic capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model considers the unique and specific nature of the risks inherent in RGA’s businesses. As a result of the economic capital allocation process, a portion of investment income and investment related gains and losses are credited to the segments based on the level of allocated capital. In addition, the segments are charged for excess capital utilized above the allocated economic capital basis. This charge is included in policy acquisition costs and other insurance expenses.

Results of Operations

Consolidated income from continuing operations before income taxes increased \$150.0 million, or 460.9%, and \$172.0 million, or 66.1%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These increases were primarily due to a decrease in investment impairments and a favorable change in the value of embedded derivatives within the U.S. segment due to the impact of tightening credit spreads in the U.S. debt markets. Also contributing to the favorable results were increased net premiums and investment income. The increase in the first nine months also reflects the recognition in other revenues of a gain on the repurchase of long-term debt of \$38.9 million. These increases were partially offset by unfavorable foreign currency fluctuations. Foreign currency exchange fluctuations resulted in a decrease to income from continuing operations before income taxes of approximately \$2.0 million and \$28.3 million for the third quarter and first nine months of 2009, respectively.

[Table of Contents](#)

The Company recognizes in consolidated income from continuing operations, changes in the value of embedded derivatives on modified coinsurance or funds withheld treaties, equity-indexed annuity treaties (“EIAs”) and variable annuity products. The change in the value of embedded derivatives related to reinsurance treaties written on a modified coinsurance or funds withheld basis are subject to the general accounting principles for *Derivatives and Hedging* related to embedded derivatives. The unrealized gains and losses associated with these embedded derivatives, after adjustment for deferred acquisition costs, had a favorable effect on income before income taxes of \$51.8 million and \$102.7 million for the third quarter and first nine months of 2009, respectively, as compared to the same periods in 2008. Changes in risk free rates used in the fair value estimates of embedded derivatives associated with EIAs affect the amount of unrealized gains and losses the Company recognizes. The unrealized gains and losses associated with EIAs, after adjustment for deferred acquisition costs and retrocession, affected income before income taxes unfavorably by \$8.1 million in the third quarter and favorably by \$9.7 million in the first nine months of 2009, respectively, as compared to the same periods in 2008. The change in the Company’s liability for variable annuities associated with guaranteed minimum living benefits affects the amount of unrealized gains and losses the Company recognizes. The unrealized gains and losses associated with guaranteed minimum living benefits, after adjustment for deferred acquisition costs, affected income before income taxes favorably by \$2.5 million in the third quarter and unfavorably by \$63.6 million in the first nine months of 2009, respectively, as compared to the same periods in 2008.

The combined changes in these three types of embedded derivatives, after adjustment for deferred acquisition costs and retrocession, resulted in increases of approximately \$46.2 million and approximately \$48.8 million in consolidated income from continuing operations before income taxes in the third quarter and first nine months of 2009, respectively, as compared to the same periods in 2008. These fluctuations do not affect current cash flows, crediting rates or spread performance on the underlying treaties. Therefore, management believes it is helpful to distinguish between the effects of changes in these embedded derivatives and the primary factors that drive profitability of the underlying treaties, namely investment income, fee income, and interest credited.

Consolidated net premiums increased \$101.6 million, or 7.8%, and \$166.2 million, or 4.2%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008, due to growth in life reinsurance in force. Foreign currency fluctuations unfavorably affected net premiums by approximately \$41.5 million and \$289.4 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Consolidated assumed insurance in force increased to \$2,274.6 billion as of September 30, 2009 from \$2,176.5 billion as of September 30, 2008 due to new business production. The Company added new business production, measured by face amount of insurance in force, of \$70.3 billion and \$73.8 billion during the third quarter of 2009 and 2008, respectively, and \$216.9 billion and \$221.8 billion during the first nine months of 2009 and 2008, respectively. Management believes industry consolidation, reduced capital levels in the life insurance industry and the established practice of reinsuring mortality risks should continue to provide opportunities for growth, albeit at rates less than historically experienced.

Consolidated investment income, net of related expenses, increased \$79.2 million, or 36.0%, and \$132.7 million, or 19.7%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008, primarily due to market value changes related to the Company’s funds withheld at interest investment associated with the reinsurance of certain equity-indexed annuity products, which are substantially offset by a corresponding change in interest credited to policyholder account balances resulting in a negligible effect on net income. The third quarter and first nine months increases in investment income also reflect a larger average invested asset base offset by a lower effective investment portfolio yield. Average invested assets at amortized cost at September 30, 2009 totaled \$12.8 billion, a 10.2% increase over September 30, 2008. The average yield earned on investments, excluding funds withheld, decreased to 5.71%, for the third quarter of 2009 from 6.01% for the third quarter of 2008. The average yield earned on investments, excluding funds withheld, decreased to 5.71% for the first nine months of 2009 from 6.05% for the first nine months of 2008. The average yield will vary from quarter to quarter and year to year depending on a number of variables, including the prevailing interest rate and credit spread environment, changes in the mix of the underlying investments and cash balances, and the timing of dividends and distributions on certain investments.

Total investment related gains (losses), net improved by \$283.7 million and \$451.9 million, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The improvement for the third quarter is primarily due to favorable changes in the embedded derivatives related to reinsurance treaties written on a

Table of Contents

modified coinsurance or funds withheld basis and guaranteed minimum living benefits of \$204.2 million and a decrease in investment impairments, net of non-credit adjustments, of \$71.4 million, partially offset by an increase in net hedging losses related to the liabilities associated with guaranteed minimum living benefits of \$24.4 million. The improvement for the first nine months is due to favorable changes in the value of embedded derivatives associated with reinsurance treaties written on a modified coinsurance or funds withheld basis and guaranteed minimum living benefits of \$585.4 million, a decrease in investment impairments, net of non-credit related adjustments, of \$21.9 million partially offset by an increase in net hedging losses related to the liabilities associated with guaranteed minimum living benefits of \$179.1 million. See Note 4 — “Investments” and Note 5 — “Derivatives” in the Notes to Condensed Consolidated Financial Statements for additional information on the impairment losses and derivatives. Investment income and investment related gains and losses are allocated to the operating segments based upon average assets and related capital levels deemed appropriate to support the segment business volumes.

The effective tax rate on a consolidated basis was 35.3% and 22.4% for the third quarter of 2009 and 2008, respectively, and 31.8% and 33.7% for the first nine months of 2009 and 2008, respectively. The 2009 effective tax rates were affected by the recognition of a previously uncertain tax position and by an adverse tax adjustment related to an adjustment of prior period tax accruals. This was offset by the earnings of non-U.S. subsidiaries in which the Company is permanently reinvested whose statutory tax rates are less than the U.S. statutory tax rate.

Critical Accounting Policies

The Company’s accounting policies are described in the Summary of Significant Accounting Policies in Note 2 of the consolidated financial statements accompanying the 2008 Annual Report. The Company believes its most critical accounting policies include the capitalization and amortization of deferred acquisition costs (“DAC”); the establishment of liabilities for future policy benefits, other policy claims and benefits, including incurred but not reported claims; the valuation of fixed maturity investments, embedded derivatives and investment impairments, if any; accounting for income taxes; and the establishment of arbitration or litigation reserves. The balances of these accounts require extensive use of assumptions and estimates, particularly related to the future performance of the underlying business.

Additionally, for each of the Company’s reinsurance contracts, it must determine if the contract provides indemnification against loss or liability relating to insurance risk, in accordance with applicable accounting standards. The Company must review all contractual features, particularly those that may limit the amount of insurance risk to which the Company is subject or features that delay the timely reimbursement of claims. If the Company determines that the possibility of a significant loss from insurance risk will occur only under remote circumstances, it records the contract under a deposit method of accounting with the net amount receivable or payable reflected in premiums receivable and other reinsurance balances or other reinsurance liabilities on the condensed consolidated balance sheets. Fees earned on the contracts are reflected as other revenues, as opposed to net premiums, on the condensed consolidated statements of income.

Differences in experience compared with the assumptions and estimates utilized in the justification of the recoverability of DAC, in establishing reserves for future policy benefits and claim liabilities, or in the determination of other-than-temporary impairments to investment securities can have a material effect on the Company’s results of operations and financial condition.

Deferred Acquisition Costs (“DAC”)

Costs of acquiring new business, which vary with and are primarily related to the production of new business, have been deferred to the extent that such costs are deemed recoverable from future premiums or gross profits. DAC amounts reflect the Company’s expectations about the future experience of the business in force and include commissions and allowances as well as certain costs of policy issuance and underwriting. Some of the factors that can affect the carrying value of DAC include mortality assumptions, interest spreads and policy lapse rates. For traditional life and related coverages, the Company performs periodic tests to determine that DAC remains recoverable, and the cumulative amortization is re-estimated and, if necessary, adjusted by a cumulative charge or credit to current operations. For its asset-intensive business, the Company updates the estimated gross profits with actual gross profits each reporting period, resulting in an increase or decrease to DAC to reflect the difference in the actual gross profits versus the previously estimated gross profits.

Liabilities for Future Policy Benefits and Other Policy Liabilities

Liabilities for future policy benefits under long-term life insurance policies (policy reserves) are computed based upon expected investment yields, mortality and withdrawal (lapse) rates, and other assumptions, including a provision for adverse deviation from expected claim levels. The Company primarily relies on its own valuation and administration systems to establish policy reserves. The policy reserves the Company establishes may differ from those established by the ceding companies due to the use of different mortality and other assumptions. However, the Company relies upon its ceding company clients to provide accurate data, including policy-level information, premiums and claims, which is the primary information used to establish reserves. The Company's administration departments work directly with its clients to help ensure information is submitted by them in accordance with the reinsurance contracts. Additionally, the Company performs periodic audits of the information provided by ceding companies. The Company establishes reserves for processing backlogs with a goal of clearing all backlogs within a ninety-day period. The backlogs are usually due to data errors the Company discovers or computer file compatibility issues, since much of the data reported to the Company is in electronic format and is uploaded to its computer systems.

The Company periodically reviews actual historical experience and relative anticipated experience compared to the assumptions used to establish aggregate policy reserves. Further, the Company establishes premium deficiency reserves if actual and anticipated experience indicates that existing aggregate policy reserves, together with the present value of future gross premiums, are not sufficient to cover the present value of future benefits, settlement and maintenance costs and to recover unamortized acquisition costs. The premium deficiency reserve is established through a charge to income, as well as a reduction to unamortized acquisition costs and, to the extent there are no unamortized acquisition costs, an increase to future policy benefits. Because of the many assumptions and estimates used in establishing reserves and the long-term nature of the Company's reinsurance contracts, the reserving process, while based on actuarial science, is inherently uncertain. If the Company's assumptions, particularly on mortality, are inaccurate, its reserves may be inadequate to pay claims and there could be a material adverse effect on its results of operations and financial condition.

Other policy claims and benefits include claims payable for incurred but not reported losses, which are determined using case-basis estimates and lag studies of past experience. These estimates are periodically reviewed and any adjustments to such estimates, if necessary, are reflected in current operations. The time lag from the date of the claim or death to the date when the ceding company reports the claim to the Company can be several months and can vary significantly by ceding company and business segment. The Company updates its analysis of incurred but not reported claims, including lag studies, on a periodic basis and adjusts its claim liabilities accordingly. The adjustments in a given period are generally not significant relative to the overall policy liabilities.

Valuation of Fixed Maturity Securities

The Company primarily invests in fixed maturity securities, including bonds and redeemable preferred stocks. These securities are classified as available-for-sale and accordingly are carried at fair value on the condensed consolidated balance sheets. The difference between amortized cost and fair value is reflected as an unrealized gain or loss, less applicable deferred taxes as well as related adjustments to deferred acquisition costs, if applicable, in accumulated other comprehensive income ("AOCI") in stockholders' equity. The determinations of fair value may require extensive use of assumptions and inputs. In addition, other-than-temporary impairment losses related to non-credit factors are recognized in AOCI.

The Company performs regular analysis and review of the various techniques, assumptions and inputs utilized in determining fair value to ensure that the valuation approaches utilized are appropriate and consistently applied, and that the various assumptions are reasonable. The Company also utilizes information from third parties, such as pricing services and brokers, to assist in determining fair values for certain assets and liabilities; however, management is ultimately responsible for all fair values presented in the Company's financial statements. The Company performs analysis and review of the information and prices received from third parties to ensure that the prices represent a reasonable estimate of the fair value. This process involves quantitative and qualitative analysis and is overseen by the Company's investment and accounting personnel. Examples of procedures performed include, but are not limited to, initial and ongoing review of third party pricing services and techniques, review of pricing trends and monitoring of recent trade information. In addition, the Company utilizes both internal and

[Table of Contents](#)

external cash flow models to analyze the reasonableness of fair values utilizing credit spread and other market assumptions, where appropriate. As a result of the analysis, if the Company determines there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly.

When available, fair values are based on quoted prices in active markets that are regularly and readily obtainable. Generally, these are very liquid investments and the valuation does not require management judgment. When quoted prices in active markets are not available, fair value is based on market standard valuation techniques, primarily a combination of a market approach, including matrix pricing and an income approach. The assumptions and inputs used by management in applying these techniques include, but are not limited to: interest rates, credit standing of the issuer or counterparty, industry sector of the issuer, coupon rate, call provisions, sinking fund requirements, maturity, estimated duration and assumptions regarding liquidity and future cash flows.

The significant inputs to the market standard valuation techniques for certain types of securities with reasonable levels of price transparency are inputs that are observable in the market or can be derived principally from or corroborated by observable market data. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market.

When observable inputs are not available, the market standard valuation techniques for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and are consistent with what other market participants would use when pricing such securities.

The use of different techniques, assumptions and inputs may have a material effect on the estimated fair values of the Company's securities holdings.

Additionally, the Company evaluates its intent to sell fixed maturity securities and whether it is more likely than not that it will be required to sell fixed maturity securities, along with factors such as the financial condition of the issuer, payment performance, the extent to which the market value has been below amortized cost, compliance with covenants, general market and industry sector conditions, and various other factors. Securities, based on management's judgments, with an other-than-temporary impairment in value are written down to management's estimate of fair value.

Valuation of Embedded Derivatives

The Company reinsures certain annuity products that contain terms that are deemed to be embedded derivatives, primarily equity-indexed annuities and variable annuities with guaranteed minimum benefits. The Company assesses each identified embedded derivative to determine whether it is required to be bifurcated under the general accounting principles for *Derivatives and Hedging*. If the instrument would not be accounted for in its entirety at fair value and it is determined that the terms of the embedded derivative are not clearly and closely related to the economic characteristics of the host contract, and that a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is bifurcated from the host contract and reported separately. Such embedded derivatives are carried on the condensed consolidated balance sheets at fair value with the host contract.

The valuation of the various embedded derivatives requires complex calculations based on actuarial and capital market inputs assumptions related to estimates of future cash flows. Such assumptions include, but are not limited to, assumptions regarding equity market performance, equity market volatility, interest rates, credit spreads, benefits and related contract charges, mortality, lapses, withdrawals, benefit selections and non-performance risk. These assumptions have a significant impact on the value of the embedded derivatives. For example, independent future decreases in equity market returns, future decreases in interest rates and future increases in equity market volatilities would increase the value of the embedded liability derivative associated with guaranteed minimum withdrawal benefits on variable annuities, resulting in an increase in investment related losses. See "Market Risk" disclosures in "Management's Discussion and Analysis of Financial Condition and Results of Operations" for additional information.

Table of Contents

Additionally, reinsurance treaties written on a modified coinsurance or funds withheld basis are subject to the general accounting principles for *Derivatives and Hedging* related to embedded derivatives. The majority of the Company's funds withheld at interest balances are associated with its reinsurance of annuity contracts, the majority of which are subject to the general accounting principles for *Derivatives and Hedging* related to embedded derivatives. Management believes the embedded derivative feature in each of these reinsurance treaties is similar to a total return swap on the assets held by the ceding companies. The valuation of these embedded derivatives is sensitive to the credit spread environment. Decreases or increases in credit spreads result in an increase or decrease in value of the embedded derivative and therefore an increase in investment related gains or losses, respectively. See "Management's Discussion and Analysis of Financial Condition and Results of Operations" for the U.S. Asset-Intensive Segment for additional information.

Income Taxes

Income taxes represent the net amount of income taxes that the Company expects to pay to or receive from various taxing jurisdictions in connection with its operations. The Company provides for federal, state and foreign income taxes currently payable, as well as those deferred due to temporary differences between the financial reporting and tax bases of assets and liabilities. The Company's accounting for income taxes represents management's best estimate of various events and transactions.

Deferred tax assets and liabilities resulting from temporary differences between the financial reporting and tax bases of assets and liabilities are measured at the balance sheet date using enacted tax rates expected to apply to taxable income in the years the temporary differences are expected to reverse.

The realization of deferred tax assets depends upon the existence of sufficient taxable income within the carryback or carryforward periods under the tax law in the applicable tax jurisdiction. The Company has significant deferred tax assets related to net operating and capital losses. Most of the Company's exposure related to its deferred tax assets are within legal entities that file a consolidated United States federal income tax return. The Company has projected its ability to utilize its net operating losses and has determined that all of these losses are expected to be utilized prior to their expiration. The Company has also done extensive analysis of its capital losses and has determined that sufficient unrealized capital gains exist within its investment portfolios that should offset any capital loss realized. It is also the Company's intention to hold all unrealized loss securities until maturity or until their market value recovers.

The Company will establish a valuation allowance when management determines, based on available information, that it is more likely than not that deferred income tax assets will not be realized. Significant judgment is required in determining whether valuation allowances should be established as well as the amount of such allowances. When making such determination, consideration is given to, among other things, the following:

- (i) future taxable income exclusive of reversing temporary differences and carryforwards;
- (ii) future reversals of existing taxable temporary differences;
- (iii) taxable income in prior carryback years; and
- (iv) tax planning strategies.

The Company may be required to change its provision for income taxes in certain circumstances. Examples of such circumstances include when the ultimate deductibility of certain items is challenged by taxing authorities, when it becomes clear that certain items will not be challenged, or when estimates used in determining valuation allowances on deferred tax assets significantly change or when receipt of new information indicates the need for adjustment in valuation allowances. Additionally, future events such as changes in tax legislation could have an impact on the provision for income tax and the effective tax rate. Any such changes could significantly affect the amounts reported in the condensed consolidated financial statements in the period these changes occur.

Arbitration and Litigation Reserves

The Company at times is a party to various litigation and arbitrations. The Company cannot predict or determine the ultimate outcome of any pending litigation or arbitrations or even provide useful ranges of potential losses. However, it is possible that an adverse outcome on any particular arbitration or litigation situation could have a material adverse effect on the Company's consolidated financial position and/or net income in a particular reporting period.

Further discussion and analysis of the results for 2009 compared to 2008 are presented by segment.

[Table of Contents](#)

U.S. OPERATIONS

U.S. operations consist of two major sub-segments: Traditional and Non-Traditional. The Traditional sub-segment primarily specializes in mortality-risk reinsurance. The Non-Traditional sub-segment consists of Asset-Intensive and Financial Reinsurance.

For the three months ended September 30, 2009

(dollars in thousands)	Traditional	Non-Traditional		Total U.S. Operations
		Asset-Intensive	Financial Reinsurance	
Revenues:				
Net premiums	\$801,406	\$ 1,744	\$ —	\$ 803,150
Investment income (loss), net of related expenses	107,088	115,777	(56)	222,809
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(13,246)	(745)	(37)	(14,028)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	(3,484)	(183)	(9)	(3,676)
Other investment related gains (losses), net	(4,150)	54,776	48	50,674
Total investment related gains (losses), net	(20,880)	53,848	2	32,970
Other revenues	586	19,452	3,871	23,909
Total revenues	888,200	190,821	3,817	1,082,838
Benefits and expenses:				
Claims and other policy benefits	686,057	872	—	686,929
Interest credited	15,983	69,170	—	85,153
Policy acquisition costs and other insurance expenses	108,685	80,368	289	189,342
Other operating expenses	13,692	2,537	779	17,008
Total benefits and expenses	824,417	152,947	1,068	978,432
Income before income taxes	\$ 63,783	\$ 37,874	\$2,749	\$ 104,406

For the three months ended September 30, 2008

(dollars in thousands)	Traditional	Non-Traditional		Total U.S. Operations
		Asset-Intensive	Financial Reinsurance	
Revenues:				
Net premiums	\$740,502	\$ 1,719	\$ —	\$ 742,221
Investment income, net of related expenses	99,991	43,727	192	143,910
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(60,102)	(6,214)	(343)	(66,659)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	—	—	—	—
Other investment related gains (losses), net	(1,963)	(126,066)	207	(127,822)
Total investment related gains (losses), net	(62,065)	(132,280)	(136)	(194,481)
Other revenues	(42)	15,051	3,644	18,653
Total revenues	778,386	(71,783)	3,700	710,303
Benefits and expenses:				
Claims and other policy benefits	632,258	2,040	—	634,298
Interest credited	15,221	(6,005)	—	9,216
Policy acquisition costs and other insurance expenses (income)	107,199	(45,043)	252	62,408
Other operating expenses	12,756	2,167	747	15,670
Total benefits and expenses	767,434	(46,841)	999	721,592
Income (loss) before income taxes	\$ 10,952	\$ (24,942)	\$2,701	\$ (11,289)

[Table of Contents](#)

For the nine months ended September 30, 2009

(dollars in thousands)	Traditional	Non-Traditional		Total U.S. Operations
		Asset-Intensive	Financial Reinsurance	
Revenues:				
Net premiums	\$2,395,335	\$ 5,092	\$ —	\$2,400,427
Investment income (loss), net of related expenses	314,265	276,771	(220)	590,816
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(65,195)	(6,532)	(166)	(71,893)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	9,860	861	22	10,743
Other investment related gains (losses), net	(20,707)	116,721	216	96,230
Total investment related gains (losses), net	(76,042)	111,050	72	35,080
Other revenues	2,076	51,537	14,560	68,173
Total revenues	2,635,634	444,450	14,412	3,094,496
Benefits and expenses:				
Claims and other policy benefits	2,050,859	1,805	—	2,052,664
Interest credited	46,917	147,967	—	194,884
Policy acquisition costs and other insurance expenses	315,543	256,181	889	572,613
Other operating expenses	40,895	7,700	2,259	50,854
Total benefits and expenses	2,454,214	413,653	3,148	2,871,015
Income before income taxes	\$ 181,420	\$ 30,797	\$ 11,264	\$ 223,481

For the nine months ended September 30, 2008

(dollars in thousands)	Traditional	Non-Traditional		Total U.S. Operations
		Asset-Intensive	Financial Reinsurance	
Revenues:				
Net premiums	\$2,218,726	\$ 4,974	\$ —	\$2,223,700
Investment income, net of related expenses	294,884	149,678	588	445,150
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(60,940)	(7,986)	(345)	(69,271)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	—	—	—	—
Other investment related gains (losses), net	(4,270)	(282,892)	206	(286,956)
Total investment related gains (losses), net	(65,210)	(290,878)	(139)	(356,227)
Other revenues	570	40,757	10,702	52,029
Total revenues	2,448,970	(95,469)	11,151	2,364,652
Benefits and expenses:				
Claims and other policy benefits	1,908,418	3,090	—	1,911,508
Interest credited	44,935	100,958	—	145,893
Policy acquisition costs and other insurance expenses (income)	296,480	(149,707)	700	147,473
Other operating expenses	38,115	6,341	2,160	46,616
Total benefits and expenses	2,287,948	(39,318)	2,860	2,251,490
Income (loss) before income taxes	\$ 161,022	\$ (56,151)	\$ 8,291	\$ 113,162

Income before income taxes for the U.S. operations segment increased by \$115.7 million and \$110.3 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These increases were primarily due to a favorable change in investment related gains (losses), after adjustment for related deferred acquisition costs. Excluding embedded derivatives associated with treaties written on a modified coinsurance or funds withheld basis and guaranteed minimum benefits riders, investment related losses, net of deferred acquisition costs, decreased \$46.6 million for the third quarter and increased \$13.9 million for the first nine months, compared to the same prior periods. The change in value of embedded derivatives associated with reinsurance treaties written on a modified coinsurance or funds withheld basis, decreased \$51.8 million and \$102.7 million for the third quarter

[Table of Contents](#)

and first nine months of 2009, respectively, net of deferred acquisition costs. Investment related losses associated with guaranteed minimum benefits riders decreased \$2.5 million and increased \$31.1 million, after adjustment for deferred acquisition costs, for the third quarter and first nine months, respectively.

Traditional Reinsurance

The U.S. Traditional sub-segment provides life reinsurance to domestic clients for a variety of life products through yearly renewable term, coinsurance and modified coinsurance agreements. These reinsurance arrangements may involve either facultative or automatic agreements. This sub-segment added new business production, measured by face amount of insurance in force, of \$31.2 billion and \$30.4 billion during the third quarters, and \$92.5 billion and \$100.7 billion during the first nine months of 2009 and 2008, respectively. Management believes industry consolidation, reduced capital levels in the life insurance industry and the established practice of reinsuring mortality risks should continue to provide opportunities for growth, albeit at rates less than historically experienced.

Income before income taxes for the U.S. Traditional sub-segment increased by \$52.8 million and \$20.4 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The increase in the third quarter was primarily due to a \$41.2 million reduction in investment related losses as compared to the prior year. The increase for the first nine months of 2009 was primarily driven by an increase in business and improved mortality as compared to the same period in 2008. This was offset somewhat by increased investment related losses in 2009.

Net premiums for the U.S. Traditional sub-segment grew \$60.9 million, or 8.2%, and \$176.6 million, or 8.0% for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These increases in net premiums were driven primarily by the growth of total U.S. Traditional business in force, which totaled \$1.3 trillion of face amount as of September 30, 2009. This represents a 1.3% increase over the amount in force on September 30, 2008.

Net investment income increased \$7.1 million, or 7.1%, and \$19.4 million, or 6.6%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These increases can be primarily attributed to growth in the invested asset base. Investment related losses decreased \$41.2 million, or 66.4%, and increased \$10.8 million, or 16.6% for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The increase in investment related losses year over year was due to the aforementioned investment impairments, net of non-credit adjustments, recognized in 2009.

Investment income and investment related gains and losses are allocated to the various operating segments based on average assets and related capital levels deemed appropriate to support the segment business volumes. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments.

Claims and other policy benefits as a percentage of net premiums ("loss ratios") were 85.6% and 85.4% for the third quarter of 2009 and 2008, and 85.6% and 86.0% for the nine months ended September 30, 2009 and 2008, respectively. The decrease in the percentage for the first nine months of 2009 reflects slightly better mortality experience than 2008. Although reasonably predictable over a period of years, death claims can be volatile over shorter periods. Management views recent experience as normal short-term volatility that is inherent in the business.

Interest credited expense increased \$0.8 million, or 5.0%, and \$2.0 million, or 4.4%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These increases were driven by a treaty with a minor increase in asset base and a constant credited loan rate of 5.6%. Interest credited in this sub-segment relates to amounts credited on cash value products which also have a significant mortality component.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 13.6% and 14.5% for the third quarter of 2009 and 2008, respectively, and 13.2% and 13.4% for the nine months ended September 30, 2009 and 2008, respectively. Overall, while these ratios are expected to remain in a predictable range, they may fluctuate from period to period due to varying allowance levels within coinsurance-type arrangements. In addition, the amortization pattern of previously capitalized amounts, which are subject to the form of the reinsurance agreement and the underlying insurance policies, may vary. Finally, the mix of first year coinsurance business versus yearly renewable term business can cause the percentage to fluctuate from period to period.

[Table of Contents](#)

Other operating expenses increased \$0.9 million, or 7.3%, and \$2.8 million, or 7.3%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Other operating expenses, as a percentage of net premiums were 1.7% for the third quarter and nine months ended September 30, 2009 and 2008.

Asset-Intensive Reinsurance

The U.S. Asset-Intensive sub-segment assumes investment risk within underlying annuities and corporate-owned life insurance policies. Most of these agreements are coinsurance, coinsurance with funds withheld or modified coinsurance of non-mortality risks whereby the Company recognizes profits or losses primarily from the spread between the investment income earned and the interest credited on the underlying deposit liabilities.

Income before income taxes for this sub-segment increased by \$62.8 million, and \$86.9 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The increase for the third quarter and first nine months can be primarily attributed to the favorable change in the value of embedded derivatives associated with reinsurance treaties written on a modified coinsurance or funds withheld basis of \$51.8 million and \$102.7 million, respectively, net of deferred acquisitions costs. During the current quarter, this change was partially offset by an unfavorable change in the fair value estimates of embedded derivatives associated with EIAs of \$8.1 million, net of deferred acquisition costs. Also contributing to the positive variance for the quarter was a decrease in unrealized losses related to guaranteed minimum benefits, net of deferred acquisition costs and related hedging activity, of \$2.5 million. For the first nine months, the change in value of embedded derivatives associated with EIAs was \$9.7 million favorable, after adjustments for related deferred acquisition costs. For the year, unrealized losses related to guaranteed minimum benefits, net of deferred acquisition costs and related hedging activity, increased \$31.1 million. The combined changes in these embedded derivatives, after adjustment for deferred acquisition costs, retrocession and hedging, resulted in a increase of approximately \$46.2 million and \$81.3 million in income before income taxes in the third quarter and first nine months of 2009, respectively, as compared to the same periods in 2008. These fluctuations do not affect current cash flows, crediting rates or spread performance on the underlying treaties. Therefore, management believes it is helpful to distinguish between the effects of changes in these embedded derivatives and the primary factors that drive profitability of the underlying treaties, namely investment income, fee income, and interest credited.

Excluding the impact of changes in the embedded derivatives and related hedging activities discussed above, income before income taxes increased \$16.6 million and \$5.6 million, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The increase in the third quarter and the first nine months is due primarily to improvement in the broader U.S. financial markets and related favorable impact on the underlying annuity account values reinsured by the Company. In addition, investment related losses, excluding embedded derivatives related to reinsurance treaties written on a modified coinsurance or funds withheld basis and variable annuities, net of related deferred acquisition costs and related hedging activity, decreased \$5.2 million for the third quarter of 2009, but increased \$3.2 million first nine months of 2009, after adjustments for deferred acquisition costs.

Total revenues, which are comprised primarily of investment income and investment related losses, net, increased \$262.6 million and \$539.9 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The increase for both periods is primarily due to the \$158.3 million and \$342.1 million favorable change associated with embedded derivatives associated with reinsurance treaties written on a modified coinsurance or funds withheld basis. Excluding the change in embedded derivatives associated with reinsurance treaties written on a modified coinsurance or funds withheld basis, revenues increased \$104.3 million and \$197.8 million for the third quarter and nine month periods, respectively. This increase is primarily due to an increase in investment income related to equity option income on a funds withheld equity-indexed annuity treaty. The increase in investment income related to equity options is mostly offset by a corresponding increase in interest credited. Additionally, investment related gains associated with guaranteed minimum benefits contributed \$21.5 million and \$64.2 million to the increase in the third quarter and first nine months, respectively.

The average invested asset base supporting this sub-segment decreased to \$5.1 billion in the third quarter of 2009 from \$5.3 billion in the third quarter of 2008. Annuity contract surrenders led to a decline in the account value and related invested asset base. This decline was somewhat offset by new business written on one existing equity-indexed treaty. As of September 30, 2009, \$3.5 billion of the invested assets were funds withheld at interest, of which 93.5% is associated with one client.

[Table of Contents](#)

Total benefits and expenses, which are comprised primarily of interest credited and policy acquisition costs, increased \$199.8 million and \$453.0 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Contributing to these increases was an increase in policy acquisition costs related to embedded derivatives associated with reinsurance treaties written on a modified coinsurance or funds withheld basis of \$106.5 million and \$239.5 million coupled with an increase in policy acquisition costs associated with guaranteed minimum benefits of \$19.1 million and \$95.2 million for the third quarter and first nine months, respectively. The current market environment has created a situation in which income earned related to guaranteed minimum benefits is more than offset by DAC unlocking, and thus results in reduced income for this sub-segment. Interest credited increased \$75.2 million and \$47.0 million for the third quarter and first nine months, respectively. In both the third quarter and first nine months, the portion of interest credited related to market value changes in certain equity-indexed annuity products increased and was mostly offset in investment income. Also contributing to the increase during the quarter was an increase in interest credited related to the change in the fair value of the EIA embedded liability as discussed above. For the first nine months, interest credited related to the change in fair value of the EIA embedded liability decreased.

Financial Reinsurance

The U.S. Financial Reinsurance sub-segment income consists primarily of net fees earned on financial reinsurance transactions. The majority of the financial reinsurance risks are assumed by the U.S. segment and retroceded to other insurance companies or brokered business in which the Company does not participate in the assumption of risk. The fees earned from financial reinsurance contracts are reflected in other revenues, and the fees paid to retrocessionaires are reflected in policy acquisition costs and other insurance expenses. Fees earned on brokered business are reflected in other revenues.

Income before income taxes was virtually unchanged for the three months and increased \$3.0 million, or 35.9%, for the nine months ended September 30, 2009, as compared to the same periods in 2008. The increase in the first nine months was primarily related to a one time fee received at inception of a new treaty signed in the first quarter of 2009. At September 30, 2009 and 2008, the amount of reinsurance provided, as measured by pre-tax statutory surplus, was \$0.9 billion and \$0.5 billion, respectively. The pre-tax statutory surplus amounts indicated include all business assumed or brokered by the Company in the U.S. Fees earned from this business can vary significantly depending on the size of the transactions and the timing of their completion and therefore can fluctuate from period to period.

CANADA OPERATIONS

The Company conducts reinsurance business in Canada through RGA Life Reinsurance Company of Canada ("RGA Canada"), a wholly-owned subsidiary. RGA Canada assists clients with capital management activity and mortality and morbidity risk management, and is primarily engaged in traditional individual life reinsurance, as well as creditor, critical illness, and group life and health reinsurance. Creditor insurance covers the outstanding balance on personal, mortgage or commercial loans in the event of death, disability or critical illness and is generally shorter in duration than traditional life insurance.

(dollars in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2009	2008	2009	2008
Revenues:				
Net premiums	\$153,430	\$128,930	\$446,348	\$407,452
Investment income, net of related expenses	34,412	35,836	96,887	107,561
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(31)	(2,592)	(107)	(2,593)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	(8)	—	12	—
Other investment related gains (losses), net	(1,488)	1,409	7,643	1,329
Total investment related gains (losses), net	(1,527)	(1,183)	7,548	(1,264)
Other revenues	(69)	4,289	1,010	17,506
Total revenues	186,246	167,872	551,793	531,255

Continued

(dollars in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2009	2008	2009	2008
Benefits and expenses:				
Claims and other policy benefits	123,357	104,339	367,304	353,756
Interest credited	—	77	75	297
Policy acquisition costs and other insurance expenses	38,244	27,591	107,678	79,543
Other operating expenses	5,798	6,132	16,189	17,477
Total benefits and expenses	167,399	138,139	491,246	451,073
Income before income taxes	\$ 18,847	\$ 29,733	\$ 60,547	\$ 80,182

Income before income taxes decreased by \$10.9 million, or 36.6%, and \$19.6 million, or 24.5%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. In 2009, a weaker Canadian dollar resulted in a decrease in income before income taxes of \$1.4 million and \$12.0 million in the third quarter and first nine months of 2009, respectively. In addition, the decrease in income in the third quarter of 2009 reflects the favorable net effect of \$4.3 million from the recapture of a previously assumed block of individual life business in the third quarter of 2008 as well as an increase in net investment related losses of \$0.3 million. In the first nine months, the segment's results reflect slightly adverse mortality experience, excluding creditor business, compared to very favorable mortality in 2008. In addition, the decrease in income in 2009 reflects the favorable net effect of \$6.8 million from the recapture of a previously assumed block of individual life business and a previously retroceded block of creditor business in the first nine months of 2008. This decrease was offset by an increase in net investment related gains of \$8.8 million for the first nine months of 2009, compared to 2008.

Net premiums increased \$24.5 million, or 19.0%, and \$38.9 million, or 9.5%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. On a Canadian dollar basis, net premiums increased approximately 25.1% for the third quarter and first nine months of 2009 compared to 2008. A weaker Canadian dollar contributed to a decrease in net premiums of approximately \$7.8 million and \$63.5 million in the third quarter and first nine months of 2009 compared to 2008. This decrease was offset by new business from both new and existing treaties. In addition, an increase in premiums from creditor treaties contributed \$18.4 million and \$64.6 million in the third quarter and first nine months of 2009, respectively. Creditor and group life and health premiums represented 29.1% and 19.7% of net premiums for the third quarter of 2009 and 2008, respectively and 29.7% and 19.7% for the nine months ended September 30, 2009 and 2008 respectively. Premium levels can be significantly influenced by large transactions, mix of business and reporting practices of ceding companies and therefore may fluctuate from period to period.

Net investment income decreased \$1.4 million, or 4.0%, and \$10.7 million, or 9.9%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. A weaker Canadian dollar resulted in a decrease in net investment income of approximately \$2.0 million and \$14.8 million in the third quarter and first nine months of 2009 compared to 2008. Investment income and investment related gains and losses are allocated to the segments based upon average assets and related capital levels deemed appropriate to support the segment business volumes. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments. The increase in investment income, excluding the impact of foreign exchange, was mainly the result of an increase in the allocated asset base due to growth in the underlying business volume.

Other revenues decreased \$4.4 million, and \$16.5 million, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The decreases in 2009 were primarily the result of a \$3.3 million fee from the recapture of a previously assumed block of individual life business in the third quarter of 2008 and a \$12.9 million fee from the recapture of a previously retroceded block of creditor business in the first nine months of 2008.

Loss ratios for this segment were 80.4% and 80.9% for the third quarter of 2009 and 2008, respectively, and 82.3% and 86.8% for the nine months ended September 30, 2009 and 2008, respectively. The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums. Loss ratios for creditor business were 37.7% and 42.3% for the third quarter of 2009 and 2008, respectively, and 41.1% and 57.4% for the nine months ended September 30, 2009 and 2008, respectively. The decreases in 2009 were primarily the result of the release of retroceded reserves of \$10.4 million from the recapture of a previously retroceded block of creditor business in 2008. Excluding creditor business, the loss ratios

[Table of Contents](#)

for this segment were 94.9% and 89.1% for the third quarter of 2009 and 2008, respectively, and 97.6% and 93.3% for the nine months ended September 30, 2009 and 2008. The higher loss ratios in 2009 are primarily the result of adverse mortality experience compared to the prior year's favorable mortality experience. Historically, the loss ratio increased primarily as the result of several large permanent level premium in force blocks assumed in 1997 and 1998. These blocks are mature blocks of permanent level premium business in which mortality as a percentage of net premiums is expected to be higher than historical ratios. The nature of permanent level premium policies requires the Company to set up actuarial liabilities and invest the amounts received in excess of early-year mortality costs to fund claims in the later years when premiums, by design, continue to be level as compared to expected increasing mortality or claim costs. Claims and other policy benefits, as a percentage of net premiums and investment income were 65.7% and 63.3% in the third quarter of 2009 and 2008, respectively, and 67.6% and 68.7% for the nine months ended September 30, 2009 and 2008, respectively.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 24.9% and 21.4% for the third quarter of 2009 and 2008, respectively, and 24.1% and 19.5% for the nine months ended September 30, 2009 and 2008, respectively. Policy and acquisition costs and other insurance expenses as a percentage of net premiums for creditor business were 55.3% and 51.3% for the third quarter of 2009 and 2008, respectively, 53.6% and 48.8% for the nine months ended September 30, 2009 and 2008, respectively. Excluding creditor business, policy acquisition costs and other insurance expenses as a percentage of net premiums were 14.6% and 15.0% for the third quarter of 2009 and 2008, respectively, and 13.2% and 13.0% for the nine months ended September 30, 2009 and 2008, respectively. Overall, while these ratios are expected to remain in a predictable range, they may fluctuate from period to period due to varying allowance levels and product mix. In addition, the amortization pattern of previously capitalized amounts, which are subject to the form of the reinsurance agreement and the underlying insurance policies, may vary.

Other operating expenses decreased by \$0.3 million, or 5.4%, and \$1.3 million, or 7.4%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. A weaker Canadian dollar contributed approximately \$0.3 million and \$1.9 million to the decrease in operating expenses in the third quarter and first nine months of 2009, respectively. Other operating expenses as a percentage of net premiums were 3.8% and 4.8% for the third quarter of 2009 and 2008, respectively, and 3.6% and 4.3% for the nine months ended September 30, 2009 and 2008, respectively.

EUROPE & SOUTH AFRICA OPERATIONS

The Europe & South Africa segment has operations in France, Germany, India, Italy, Mexico, the Netherlands, Poland, Spain, South Africa and the United Kingdom ("UK"). The segment provides life reinsurance for a variety of products through yearly renewable term and coinsurance agreements, and reinsurance of critical illness coverage and to a lesser extent, the reinsurance of longevity risk on payout annuities. Reinsurance agreements may be either facultative or automatic agreements covering primarily individual risks and in some markets, group risks.

(dollars in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2009	2008	2009	2008
Revenues:				
Net premiums	\$204,169	\$176,184	\$557,442	\$550,870
Investment income, net of related expenses	8,502	9,065	23,371	25,394
Investment related gains (losses), net:				
Other-than-temporary impairments on fixed maturity securities	(676)	(4,882)	(2,533)	(4,916)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	(135)	—	361	—
Other investment related gains (losses), net	1,079	179	2,848	827
Total investment related gains (losses), net	268	(4,703)	676	(4,089)
Other revenues	102	33	900	161
Total revenues	213,041	180,579	582,389	572,336

Continued

(dollars in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2009	2008	2009	2008
Benefits and expenses:				
Claims and other policy benefits	164,118	122,521	455,354	425,516
Policy acquisition costs and other insurance expenses	21,277	21,559	42,463	54,815
Other operating expenses	20,665	15,708	56,693	48,130
Total benefits and expenses	206,060	159,788	554,510	528,461
Income before income taxes	\$ 6,981	\$ 20,791	\$ 27,879	\$ 43,875

Income before income taxes decreased by \$13.8 million, or 66.4% and by \$16.0 million, or 36.5%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Unfavorable foreign currency exchange fluctuations contributed to a decrease to income before income taxes totaling approximately \$0.6 million and \$6.8 million for the third quarter and first nine months of 2009, respectively. The decrease in income before income taxes for the third quarter was primarily due to an increase in claims and other policy benefits. The decrease in the nine month income before income taxes was primarily due to an increase in claims and other policy benefits as well as an unfavorable foreign currency exchange fluctuation partially offset by a decrease in policy acquisition costs and other insurance expenses.

Net premiums increased \$28.0 million, or 15.9%, and \$6.6 million, or 1.2%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. During 2009, there was an unfavorable foreign currency exchange fluctuation, particularly with the British pound, the euro and the South African rand weakening against the U.S. dollar when compared to the same periods in 2008, which decreased net premiums by approximately \$24.7 million in the third quarter of 2009, and \$122.8 million for the nine months ended September 30, 2009, as compared to the same periods in 2008. The unfavorable foreign currency exchange fluctuations were largely offset by an increase in net premiums, primarily the result of new business from both new and existing treaties.

A significant portion of the net premiums for the segment, in each period presented, relates to reinsurance of critical illness coverage, primarily in the UK. This coverage provides a benefit in the event of the diagnosis of a pre-defined critical illness. Net premiums earned from this coverage totaled \$54.2 million and \$59.2 million in the third quarter of 2009 and 2008, respectively, and \$153.2 million and \$187.0 million for the nine months ended September 30, 2009 and 2008, respectively. Premium levels are significantly influenced by large transactions and reporting practices of ceding companies and therefore can fluctuate from period to period.

Net investment income decreased \$0.6 million, or 6.2%, and \$2.0 million, or 8.0%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These decreases can be primarily attributed to a decrease in the portfolio return. Investment income and investment related gains and losses are allocated to the various operating segments based on average assets and related capital levels deemed appropriate to support the segment business volumes. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments.

Loss ratios for this segment were 80.4% and 69.5% for the third quarter of 2009 and 2008, respectively, and 81.7% and 77.2% for the nine months ended September 30, 2009 and 2008, respectively. The increase in loss ratios for the third quarter and first nine months was due to unfavorable claims experience, primarily in the UK. Although reasonably predictable over a period of years, death claims can be volatile over shorter periods. Management views recent experience as normal short-term volatility that is inherent in the business.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 10.4% and 12.2% for the third quarter of 2009 and 2008, respectively, and 7.6% and 10.0% for the nine months ended September 30, 2009 and 2008, respectively. These percentages fluctuate due to timing of client company reporting, variations in the mixture of business being reinsured and the relative maturity of the business. In addition, as the segment grows, renewal premiums, which have lower allowances than first-year premiums, represent a greater percentage of the total net premiums.

Other operating expenses increased \$5.0 million, or 31.6%, and \$8.6 million, or 17.8%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Other operating expenses as a

[Table of Contents](#)

percentage of net premiums totaled 10.1% and 8.9% for the third quarter of 2009 and 2008, respectively, and 10.2% and 8.7% for the nine months ended September 30, 2009 and 2008, respectively. These increases were due to higher costs associated with maintaining and supporting the segment's increase in business over the past several years and the Company's recent expansion into central Europe. The Company believes that sustained growth in net premiums should lessen the burden of start-up expenses and expansion costs over time.

ASIA PACIFIC OPERATIONS

The Asia Pacific segment has operations in Australia, Hong Kong, Japan, Malaysia, Singapore, New Zealand, South Korea, Taiwan and mainland China. The principal types of reinsurance for this segment are life, critical illness, disability income, superannuation, and financial reinsurance. Superannuation is the Australian government mandated compulsory retirement savings program. Superannuation funds accumulate retirement funds for employees, and in addition, offer life and disability insurance coverage. Reinsurance agreements may be facultative or automatic agreements covering primarily individual risks and in some markets, group risks.

(dollars in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2009	2008	2009	2008
Revenues:				
Net premiums	\$242,350	\$254,497	\$715,508	\$773,148
Investment income, net of related expenses	15,654	12,272	43,228	36,083
Investment related losses, net:				
Other-than-temporary impairments on fixed maturity securities	(691)	(4,502)	(4,642)	(4,556)
Other-than temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	(370)	—	462	—
Other investment related gains (losses), net	4,015	681	4,422	(261)
Total investment related gains (losses), net	2,954	(3,821)	242	(4,817)
Other revenues	4,942	2,811	19,142	7,214
Total revenues	265,900	265,759	778,120	811,628
Benefits and expenses:				
Claims and other policy benefits	182,070	201,707	574,040	620,387
Policy acquisition costs and other insurance expenses	31,833	25,053	88,788	81,520
Other operating expenses	21,072	17,774	55,274	48,677
Total benefits and expenses	234,975	244,534	718,102	750,584
Income before income taxes	\$ 30,925	\$ 21,225	\$ 60,018	\$ 61,044

Income before income taxes increased by \$9.7 million, or 45.7%, and decreased by \$1.0 million, or 1.7%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Favorable results, primarily due to lower than expected claims and benefits in Australia, contributed to the increase in income before income taxes for the third quarter 2009 compared to the same period in 2008. Unfavorable results in the first quarter of 2009, primarily related to increased claims and other policy benefits throughout the segment, compared to better than expected results in the first quarter of 2008, led to the unfavorable variance between the first nine months of 2009 compared to the same period in 2008. Foreign currency exchange fluctuations resulted in an increase to income before income taxes totaling approximately \$0.9 million and a decrease of approximately \$3.1 million for the third quarter and first nine months of 2009, respectively.

Net premiums decreased \$12.1 million, or 4.8%, and \$57.6 million, or 7.5%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Premiums in the third quarter of 2009 decreased by \$26.5 million, collectively, in Australia, Korea and Taiwan and were partially offset by increased premiums of \$14.0 million in Japan and Hong Kong, as compared to the same period in 2008. Premiums in the first nine months of 2009 decreased by \$76.7 million, collectively, in Korea, Taiwan and New Zealand and were partially offset increased premiums of \$19.3 million in Japan and Hong Kong, as compared to the same period in 2008.

Foreign currencies in certain significant markets, particularly the Australian dollar, New Zealand dollar, Korean won and Taiwanese dollar, have weakened against the U.S. dollar during 2009 compared to 2008. The overall

[Table of Contents](#)

effect of changes in Asia Pacific segment currencies was a decrease in net premiums of approximately \$9.0 million and \$103.3 million for the third quarter and first nine months of 2009, respectively. The unfavorable foreign currency exchange fluctuation was partially offset by an increase in net premiums that was primarily the result of new business from both new and existing treaties.

A portion of the net premiums for the segment, in each period presented, relates to reinsurance of critical illness coverage. This coverage provides a benefit in the event of the diagnosis of a pre-defined critical illness. Reinsurance of critical illness in the Asia Pacific operations is offered primarily in South Korea, Australia and Hong Kong. Net premiums earned from this coverage totaled \$45.5 million and \$52.0 million in the third quarter of 2009 and 2008, respectively and \$128.8 million and \$165.2 million for the first nine months of 2009 and 2008, respectively. Premium levels are significantly influenced by large transactions and reporting practices of ceding companies and can fluctuate from period to period.

Net investment income increased \$3.4 million, or 27.6%, and \$7.1 million, or 19.8%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. This increase can be primarily attributed to growth in the invested asset base. Investment income and investment related gains and losses are allocated to the various operating segments based on average assets and related capital levels deemed appropriate to support the segment business volumes. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments.

Other revenues increased by \$2.1 million, and \$11.9 million for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The primary source of other revenues is fees from financial reinsurance treaties in Japan. At September 30, 2009 and 2008, the amount of reinsurance assumed from client companies, as measured by pre-tax statutory surplus, was \$0.5 billion and \$0.6 billion, respectively. Fees earned from this business can vary significantly depending on the size of the transactions and the timing of their completion and therefore can fluctuate from period to period.

Loss ratios for this segment were 75.1% and 79.3% for the third quarter of 2009 and 2008, respectively and 80.2% for the nine months ended September 30, 2009 and 2008, respectively. The decrease in the loss ratio for the third quarter of 2009 compared to 2008 is primarily attributable to lower claim levels in Australia in 2009 compared to 2008. The loss ratios for the first nine months of 2009 and 2008 are relatively consistent. Although reasonably predictable over a period of years, death claims can be volatile over shorter periods. Management views recent experience as normal short-term volatility that is inherent in the business. Loss ratios will fluctuate due to timing of client company reporting, variations in the mixture of business being reinsured and the relative maturity of the business.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 13.1% and 9.8% for the third quarter of 2009 and 2008, respectively, and 12.4% and 10.5% for the nine months ended September 30, 2009 and 2008, respectively. The ratio of policy acquisition costs and other insurance expenses as a percentage of net premiums should generally decline as the business matures; however, the percentage does fluctuate periodically due to timing of client company reporting and variations in the mixture of business being reinsured.

Other operating expenses increased \$3.3 million, or 18.6%, and \$6.6 million, or 13.6%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. Other operating expenses as a percentage of net premiums totaled 8.7% and 7.0% for the third quarter of 2009 and 2008, respectively and 7.7% and 6.3% for the nine months ended September 30, 2009 and 2008, respectively. The timing of premium flows and the level of costs associated with the entrance into and development of new markets in the growing Asia Pacific segment may cause other operating expenses as a percentage of net premiums to fluctuate over periods of time.

CORPORATE AND OTHER

Corporate and Other revenues include investment income from invested assets not allocated to support segment operations and undeployed proceeds from the Company's capital raising efforts, in addition to unallocated investment related gains and losses. Corporate expenses consist of the offset to capital charges allocated to the operating segments within the policy acquisition costs and other insurance expenses line item, unallocated overhead and executive costs, and interest expense related to debt and trust preferred securities. Additionally, Corporate and Other includes results from, among others, RGA Technology Partners, Inc., a wholly-owned subsidiary that develops and markets technology solutions for the insurance industry and the investment income and expense

[Table of Contents](#)

associated with the Company's collateral finance facility. Effective January 1, 2009, due to immateriality, the discontinued accident and health operations are included in the results of the Corporate and Other segment.

(dollars in thousands)	For the three months ended September 30,		For the nine months ended September 30,	
	2009	2008	2009	2008
Revenues:				
Net premiums	\$ 2,080	\$ 1,758	\$ 6,682	\$ 5,040
Investment income, net of related expenses	18,094	19,165	53,001	60,454
Investment related gains (losses), net				
Other-than-temporary impairments on fixed maturity securities	(1,519)	(13,753)	(9,107)	(16,751)
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	189	—	557	—
Other investment related gains (losses), net	9,024	(23,366)	13,289	(20,498)
Total investment related gains (losses), net	7,694	(37,119)	4,739	(37,249)
Other revenues	3,088	1,978	51,767	5,052
Total revenues	30,956	(14,218)	116,189	33,297
Benefits and expenses:				
Claims and other policy benefits	(663)	83	(111)	120
Policy acquisition costs and other insurance expenses (income)	(8,907)	(11,775)	(32,549)	(32,981)
Other operating expenses	11,860	8,602	35,237	28,323
Interest expense	5,243	9,935	46,955	54,609
Collateral finance facility expense	2,031	6,851	6,402	21,291
Total benefits and expenses	9,564	13,696	55,934	71,362
Income (loss) before income taxes	\$21,392	\$ (27,914)	\$ 60,255	\$ (38,065)

Income before income taxes increased by \$49.3 million and \$98.3 million, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The increase for the third quarter is primarily due to a \$44.8 million increase in investment related gains, a \$4.8 million decrease in collateral finance facility expense and a \$4.7 million decrease in interest expense slightly offset by a \$3.3 million increase in other expenses. The increase for the first nine months is primarily due to a \$42.0 million increase in investment related gains, a \$46.7 million increase in other revenues, a \$14.9 million decrease in collateral finance facility expense and a \$7.7 million decrease in interest expense slightly offset by a \$7.5 million decrease in net investment income and a \$6.9 million increase in other expenses.

Total revenues increased by \$45.2 million and \$82.9 million, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. These increases were largely due to an increase in investment related gains, reflecting improved economic conditions, slightly offset by a decrease in net investment income. The decrease in investment income is largely due to lower returns on variable interest investments used to fund the Company's collateral finance facility which is offset by the lower collateral finance facility expense. Also contributing to the nine month increase in revenues was an increase in other revenues related to the recognition of a gain on the repurchase of long-term debt of \$38.9 million and a \$4.8 million foreign exchange gain on the repayment of debt related to the Company's credit facility denominated in British pounds.

Total benefits and expenses decreased by \$4.1 million, or 30.2%, and \$15.4 million, or 21.6%, for the three and nine months ended September 30, 2009, as compared to the same periods in 2008. The decrease for the third quarter was primarily due to a \$4.8 million decrease in collateral finance facility expense related to substantially reduced variable interest rates in the current year, decreased interest expense of \$4.7 million due to lower interest provisions for income taxes related to uncertain tax positions and a lower debt outstanding from the debt repurchase and repayment and. These decreases were partially offset by a \$3.3 million increase in other expenses, primarily due to increased compensation. The decrease for the first nine months was primarily due to a \$14.9 million decrease in collateral finance facility expense due to the reduced variable interest rates in the current year and decreased interest expense of \$7.7 million due to lower debt outstanding from the debt repurchase and repayment, and lower interest provisions for income taxes related to uncertain tax positions. These decreases were partially offset by a \$6.9 million increase in other expenses due to increased compensation.

Liquidity and Capital Resources

Current Market Environment

During 2008, the capital and credit markets experienced extreme volatility and disruption. Since September 2008 through the end of the first quarter of 2009, the volatility and disruptions intensified significantly. This environment was driven by, among other things, heightened concerns over conditions in the U.S. housing and mortgage markets, the availability and cost of credit, the health of U.S. and global financial institutions, a decline in business and consumer confidence and increased unemployment. Turmoil in the U.S. and global financial markets resulted in bankruptcies, consolidations and government interventions. There has been significant improvement in the U.S. and global financial markets during the second and third quarters of 2009.

The recent market conditions have adversely affected the Company's results of operations and financial position. From the third quarter of 2008 through the first nine months of 2009, the Company incurred significant investment related losses as a result of impairments. Results of operations in 2008 also reflected a significant unfavorable change in the value of embedded derivatives, which is a direct result of widening credit spreads and changes in the risk-free rates in the U.S. debt markets. However, results of operations for the first nine months of 2009 reflect a favorable change in the value of these embedded derivatives as credit spreads tightened significantly in the second and third quarters. Gross unrealized losses in the Company's fixed maturity and equity securities available-for-sale have improved from \$1,552.8 million at March 31, 2009 and \$1,416.4 million at December 31, 2008 to \$687.2 million at September 30, 2009.

The Company continues to be in a position to hold its investment securities until recovery, provided it remains comfortable with the credit of the issuer. The Company's operations do not rely on short-term funding or commercial paper, and therefore, to date, it has experienced no liquidity pressure, nor does it anticipate such pressure in the foreseeable future. The Company has selectively reduced its exposure to distressed security issuers through security sales. In addition, the U.S. government, and governments in many foreign markets where the Company operates, have responded to address market imbalances and taken meaningful steps intended to eventually restore confidence. Although management believes the Company's current capital base is adequate to support its business at current operating levels, it continues to monitor new business opportunities and any associated new capital needs that could arise from the changing financial landscape.

The Holding Company

RGA is a holding company whose primary uses of liquidity include, but are not limited to, the immediate capital needs of its operating companies associated with the Company's primary businesses, dividends paid by RGA to its shareholders, interest payments on its indebtedness, and repurchases of RGA common stock under a plan approved by the board of directors. The primary sources of RGA's liquidity include proceeds from its capital raising efforts, interest income on undeployed corporate investments, interest income received on surplus notes with two operating subsidiaries, and dividends from operating subsidiaries. As the Company continues its expansion efforts, RGA will continue to be dependent on these sources of liquidity.

The Company believes that it has sufficient liquidity to fund its cash needs under various scenarios that include the potential risk of the early recapture of a reinsurance treaty by the ceding company and significantly higher than expected death claims. Historically, the Company has generated positive net cash flows from operations. However, in the event of significant unanticipated cash requirements beyond normal liquidity, the Company has multiple liquidity alternatives available based on market conditions and the amount and timing of the liquidity need. These options include borrowings under committed credit facilities, secured borrowings, the ability to issue long-term debt, capital securities or common equity and, if necessary, the sale of invested assets.

Cash Flows

The Company's net cash flows provided by operating activities for the periods ended September 30, 2009 and 2008 were \$902.9 million and \$465.1 million, respectively. Cash flows from operating activities are affected by the timing of premiums received, claims paid, and working capital changes. The \$437.8 million net increase in operating cash flows during the nine months of 2009 compared to the same period in 2008 was primarily a result of cash inflows related to premiums and investment income increasing and cash outflows related to claims, acquisition costs, income taxes and other operating expenses decreasing. Cash from premiums and investment income increased \$136.6 million and \$133.2 million, respectively, while operating cash outlays decreased by \$168.0 million

[Table of Contents](#)

for the current nine month period. The Company believes the short-term cash requirements of its business operations will be sufficiently met by the positive cash flows generated. Additionally, the Company believes it maintains a high quality fixed maturity portfolio that can be sold, if necessary, to meet the Company's short- and long-term obligations.

Net cash used in investing activities were \$924.9 million and \$845.3 million in the first nine months of 2009 and the comparable prior-year period, respectively. The sales and purchases of fixed maturity securities are related to the management of the Company's investment portfolios and the investment of excess cash generated by operating and financing activities.

Net cash provided by (used in) financing activities was \$(323.4) million and \$399.0 million in the first nine months of 2009 and 2008, respectively. The increase in cash used in financing activities was largely due to a \$137.4 million decrease in the cash collateral received under derivative contracts due to a change in the value of the underlying derivatives and \$62.5 million related to the repurchase and repayment of long-term debt. The remaining increase in cash used in financing activities is primarily due to payments under investment type contracts.

Debt and Preferred Securities

As of September 30, 2009 and December 31, 2008, the Company had \$816.6 million and \$918.2 million, respectively, in outstanding borrowings under its debt agreements and was in compliance with all covenants under those agreements.

The Company maintains three revolving credit facilities. The largest is a syndicated credit facility with an overall capacity of \$750.0 million that expires in September 2012. The Company may borrow cash and may obtain letters of credit in multiple currencies under this facility. As of September 30, 2009, the Company had no cash borrowings outstanding and \$516.2 million in issued, but undrawn, letters of credit under this facility. The Company's other credit facilities consist of a £15.0 million credit facility that expires in May 2011, and an A\$50.0 million Australian credit facility that expires in March 2011, both with no outstanding balances as of September 30, 2009.

As of September 30, 2009, the average interest rate on all long-term and short-term debt outstanding, excluding the Company-obligated mandatorily redeemable preferred securities of subsidiary trust holding solely junior subordinated debentures of the Company ("Trust Preferred Securities"), was 6.34%. Interest is expensed on the face amount, or \$225 million, of the Trust Preferred Securities at a rate of 5.75%.

Collateral Finance Facility

In June 2006, RGA's subsidiary, Timberlake Financial, L.L.C. ("Timberlake Financial"), issued \$850.0 million of Series A Floating Rate Insured Notes due June 2036 in a private placement. The notes were issued to fund the collateral requirements for statutory reserves required by the U.S. Valuation of Life Policies Model Regulation (commonly referred to as Regulation XXX) on specified term life insurance policies reinsured by RGA Reinsurance Company ("RGA Reinsurance"). Proceeds from the notes, along with a \$112.8 million direct investment by the Company, have been deposited into a series of trust accounts that collateralize the notes and are not available to satisfy the general obligations of the Company. Interest on the notes will accrue at an annual rate of 1-month LIBOR plus a base rate margin, payable monthly. The payment of interest and principal on the notes is insured by a monoline insurance company through a financial guaranty insurance policy. The notes represent senior, secured indebtedness of Timberlake Financial without legal recourse to RGA or its other subsidiaries. Timberlake Financial will rely primarily upon the receipt of interest and principal payments on a surplus note and dividend payments from its wholly-owned subsidiary, Timberlake Reinsurance Company II ("Timberlake Re"), a South Carolina captive insurance company, to make payments of interest and principal on the notes. The ability of Timberlake Re to make interest and principal payments on the surplus note and dividend payments to Timberlake Financial is contingent upon South Carolina regulatory approval, the return on Timberlake Re's investment assets and the performance of specified term life insurance policies with guaranteed level premiums retroceded by RGA's subsidiary, RGA Reinsurance, to Timberlake Re.

Asset / Liability Management

The Company actively manages its cash and invested assets using an approach that is intended to balance quality, diversification, asset/liability matching, liquidity and investment return. The goals of the investment process are to optimize after-tax, risk-adjusted investment income and after-tax, risk-adjusted total return while managing the assets and liabilities on a cash flow and duration basis.

The Company has established target asset portfolios for each major insurance product, which represent the investment strategies intended to profitably fund its liabilities within acceptable risk parameters. These strategies

[Table of Contents](#)

include objectives for effective duration, yield curve sensitivity and convexity, liquidity, asset sector concentration and credit quality.

The Company's liquidity position (cash and cash equivalents and short-term investments) was \$636.3 million and \$933.5 million at September 30, 2009 and December 31, 2008, respectively. The decrease in the Company's liquidity position from December 31, 2008 is primarily due to the timing of investment activity. Liquidity needs are determined from valuation analyses conducted by operational units and are driven by product portfolios. Periodic evaluations of demand liabilities and short-term liquid assets are designed to adjust specific portfolios, as well as their durations and maturities, in response to anticipated liquidity needs.

The Company occasionally enters into sales of investment securities under agreements to repurchase the same securities. These arrangements are used for purposes of short-term financing. There were no securities subject to these agreements outstanding at September 30, 2009 and December 31, 2008. The Company also occasionally enters into arrangements to purchase securities under agreements to resell the same securities. Amounts outstanding, if any, are reported in cash and cash equivalents. These agreements are primarily used as yield enhancement alternatives to other cash equivalent investments. There were no agreements outstanding at September 30, 2009 and December 31, 2008. Further, the Company occasionally enters into securities lending agreements whereby certain securities are loaned to third parties, primarily major brokerage firms, in order to earn additional yield. The Company requires a minimum of 102% of the fair value of the loaned securities as collateral in the form of either cash or securities held by the Company or a trust. The cash collateral is reported in cash and the offsetting collateral repayment obligation is reported in other liabilities. There were no securities lending agreements outstanding at September 30, 2009 and December 31, 2008.

RGA Reinsurance is a member of the Federal Home Loan Bank of Des Moines ("FHLB") and holds \$18.9 million of common stock of the FHLB, which is included in other invested assets on the Company's condensed consolidated balance sheets. RGA Reinsurance occasionally enters into traditional funding agreements with the FHLB, but had no outstanding traditional funding agreements with the FHLB at September 30, 2009 and December 31, 2008.

In addition, RGA Reinsurance has also entered into a funding agreement with the FHLB under a guaranteed investment contract whereby RGA Reinsurance has issued the funding agreement in exchange for cash and for which the FHLB has been granted a blanket lien on RGA Reinsurance's commercial mortgage-backed securities used to collateralize RGA Reinsurance's obligations under the funding agreement. RGA Reinsurance maintains control over these pledged assets, and may use, commingle, encumber or dispose of any portion of the collateral as long as there is no event of default and the remaining qualified collateral is sufficient to satisfy the collateral maintenance level. The funding agreement and the related security agreement represented by this blanket lien provide that upon any event of default by RGA Reinsurance, the FHLB's recovery is limited to the amount of RGA Reinsurance's liability under the outstanding funding agreement. The amount of the Company's liability for the funding agreements with the FHLB under guaranteed investment contracts was \$199.3 million at September 30, 2009 and December 31, 2008, which is included in interest sensitive contract liabilities. The advance on this agreement is collateralized primarily by commercial mortgage-backed securities.

Future Liquidity and Capital Needs

Based on the historic cash flows and the current financial results of the Company, subject to any dividend limitations which may be imposed by various insurance regulations, management believes RGA's cash flows from operating activities, together with undeployed proceeds from its capital raising efforts, including interest and investment income on those proceeds, interest income received on surplus notes with two operating subsidiaries, and its ability to raise funds in the capital markets, will be sufficient to enable RGA to make dividend payments to its shareholders, to make interest payments on its senior indebtedness, Trust Preferred Securities and junior subordinated notes, repurchase RGA common stock under the board of director approved plan and meet its other obligations.

A sustained general economic downturn or a downturn in the equity and other capital markets could adversely affect the market for many annuity and life insurance products. Because the Company obtains substantially all of its revenues through reinsurance arrangements that cover a portfolio of life insurance products, as well as annuities, its business could be harmed if the market for annuities or life insurance were adversely affected for an extended period of time.

[Table of Contents](#)

Investments

The Company had total cash and invested assets of \$18.8 billion and \$16.5 billion at September 30, 2009 and December 31, 2008, respectively, as illustrated below (dollars in thousands):

	September 30, 2009	December 31, 2008
Fixed maturity securities, available-for-sale	\$10,986,825	\$ 8,531,804
Mortgage loans on real estate	736,982	775,050
Policy loans	1,079,051	1,096,713
Funds withheld at interest	4,820,534	4,520,398
Short-term investments	89,372	58,123
Other invested assets	516,079	628,649
Cash and cash equivalents	546,882	875,403
Total cash and invested assets	<u>\$18,775,725</u>	<u>\$16,486,140</u>

The following table presents consolidated average invested assets at amortized cost, net investment income and investment yield, excluding funds withheld. Funds withheld assets are primarily associated with the reinsurance of annuity contracts on which the Company earns a spread. Fluctuations in the yield on funds withheld assets are generally offset by a corresponding adjustment to the interest credited on the liabilities (dollars in thousands).

	Three months ended September 30,			Nine months ended September 30,		
	2009	2008	Increase/ (Decrease)	2009	2008	Increase/ (Decrease)
Average invested assets at amortized cost	\$13,340,365	\$12,185,216	9.5%	\$12,816,614	\$11,632,451	10.2%
Net investment income	186,457	179,193	4.1%	544,580	523,681	4.0%
Investment yield (ratio of net investment income to average invested assets)	5.71%	6.01%	(30) bps	5.71%	6.05%	(34) bps

Investment yield decreased for the three months ended September 30, 2009, as the decline of certain key indices such as LIBOR, resulted in lower investment returns on the Company's floating rate investments. In addition, recent economic conditions, notably the tightening of credit, has resulted in new mandates to maintain a higher level of liquidity. Thus, the Company invested in highly liquid assets with shorter maturities than what was previously held in the portfolio, which, has also contributed to the decrease in the average yield of the portfolio.

All investments held by RGA and its subsidiaries are monitored for conformance to the qualitative and quantitative limits prescribed by the applicable jurisdiction's insurance laws and regulations. In addition, the operating companies' boards of directors periodically review their respective investment portfolios. The Company's investment strategy is to maintain a predominantly investment-grade, fixed maturity portfolio, to provide adequate liquidity for expected reinsurance obligations, and to maximize total return through prudent asset management. The Company's asset/liability duration matching differs between operating segments. Based on Canadian reserve requirements, the Canadian liabilities are matched with long-duration Canadian assets. The duration of the Canadian portfolio exceeds twenty years. The average duration for all the Company's portfolios, when consolidated, ranges between eight and ten years. See Note 4 — "Investments" in the Notes to Consolidated Financial Statements of the 2008 Annual Report for additional information regarding the Company's investments.

Fixed Maturities and Equity Securities Available-for-Sale

The following tables provide information relating to investments in fixed maturity securities and equity securities by sector as of September 30, 2009 and December 31, 2008 (dollars in thousands):

[Table of Contents](#)

September 30, 2009

	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	Other-than- temporary impairment in AOCI
Available-for-sale:						
U.S. corporate securities	\$ 3,703,343	\$204,678	\$203,884	\$ 3,704,137	33.7%	\$ —
Canadian and Canadian provincial governments	1,859,671	498,065	4,925	2,352,811	21.4	—
Residential mortgage-backed securities	1,350,539	39,341	60,812	1,329,068	12.1	(12,038)
Foreign corporate securities	1,572,534	93,221	36,536	1,629,219	14.8	—
Asset-backed securities	545,194	10,656	106,598	449,252	4.1	(2,628)
Commercial mortgage-backed securities	1,086,558	16,769	220,977	882,350	8.0	(4,333)
U.S. government and agencies	93,058	2,782	131	95,709	0.9	—
State and political subdivisions	107,450	2,043	10,115	99,378	0.9	—
Other foreign government securities	452,175	5,497	12,771	444,901	4.1	—
Total fixed maturity securities	\$10,770,522	\$873,052	\$656,749	\$10,986,825	100.0%	\$(18,999)
Non-redeemable preferred stock	\$ 157,341	\$ 2,637	\$ 29,212	\$ 130,766	74.4%	
Common stock	44,670	1,615	1,253	45,032	25.6	
Total equity securities	\$ 202,011	\$ 4,252	\$ 30,465	\$ 175,798	100.0%	

(1) See Note 4 — “Investments” under Fixed Maturities and Equity Securities Available-for-Sale in the Notes to Condensed Consolidated Financial Statements for additional information regarding AOCI.

December 31, 2008

	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total
Available-for-sale:					
U.S. corporate securities	\$3,577,116	\$ 34,262	\$ 598,745	\$3,012,633	35.3%
Canadian and Canadian provincial governments	1,500,511	397,899	7,171	1,891,239	22.2
Residential mortgage-backed securities	1,231,123	24,838	106,776	1,149,185	13.5
Foreign corporate securities	1,112,018	14,335	152,920	973,433	11.4
Asset-backed securities	484,577	2,098	147,297	339,378	4.0
Commercial mortgage-backed securities	1,085,062	2,258	326,730	760,590	8.9
U.S. government and agencies	7,555	876	—	8,431	0.1
State and political subdivisions	46,537	—	7,883	38,654	0.4
Other foreign government securities	338,349	20,062	150	358,261	4.2
Total fixed maturity securities	\$9,382,848	\$496,628	\$1,347,672	\$8,531,804	100.0%
Non-redeemable preferred stock	\$ 187,510	\$ 49	\$ 64,160	\$ 123,399	77.4%
Common stock	40,582	—	4,607	35,975	22.6
Total equity securities	\$ 228,092	\$ 49	\$ 68,767	\$ 159,374	100.0%

The Company’s fixed maturity securities are invested primarily in commercial and industrial bonds, public utilities, U.S. and Canadian government securities, as well as mortgage- and asset-backed securities. As of September 30, 2009 and December 31, 2008, approximately 95.0% and 96.7%, respectively, of the Company’s consolidated investment portfolio of fixed maturity securities was investment grade. Important factors in the selection of investments include diversification, quality, yield, total rate of return potential and call protection. The relative importance of these factors is determined by market conditions and the underlying product or portfolio characteristics. Cash equivalents are invested in high-grade money market instruments. The largest asset class in which fixed maturities were invested was in corporate securities, including commercial, industrial, finance and utility bonds, which represented approximately 48.5% of fixed maturity securities as of September 30, 2009, compared to 46.7% at December 31, 2008. The table below shows the major industry types and weighted average credit ratings, which comprise the U.S. and foreign corporate fixed maturity holdings at (dollars in thousands):

[Table of Contents](#)

September 30, 2009

	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings
Finance	\$1,443,700	\$1,345,772	25.2%	A-
Industrial	1,665,422	1,736,378	32.6	BBB+
Foreign (1)	1,572,534	1,629,219	30.6	A
Utility	587,942	615,353	11.5	BBB+
Other	6,279	6,634	0.1	A-
Total	\$5,275,877	\$5,333,356	100.0%	A-

December 31, 2008

	Amortized Cost	Estimated Fair Value	% of Total	Average Credit Ratings
Finance	\$1,475,205	\$1,155,906	29.0%	A
Industrial	1,520,330	1,339,200	33.6	BBB+
Foreign (1)	1,112,018	973,433	24.4	A
Utility	542,737	480,809	12.1	BBB+
Other	38,844	36,718	0.9	AA-
Total	\$4,689,134	\$3,986,066	100.0%	A-

(1) Includes U.S. dollar-denominated debt obligations of foreign obligors and other foreign investments.

The National Association of Insurance Commissioners (“NAIC”) assigns securities quality ratings and uniform valuations called “NAIC Designations” which are used by insurers when preparing their annual statements. The NAIC assigns designations to publicly traded as well as privately placed securities. The designations assigned by the NAIC range from class 1 to class 6, with designations in classes 1 and 2 generally considered investment grade (BBB or higher rating agency designation). NAIC designations in classes 3 through 6 are generally considered below investment grade (BB or lower rating agency designation).

The quality of the Company’s available-for-sale fixed maturity securities portfolio, as measured at fair value and by the percentage of fixed maturity securities invested in various ratings categories, relative to the entire available-for-sale fixed maturity security portfolio, at September 30, 2009 and December 31, 2008 was as follows (dollars in thousands):

NAIC Designation	Rating Agency Designation	September 30, 2009			December 31, 2008		
		Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total
1	AAA/AA/A	\$ 7,669,832	\$ 8,012,174	72.9%	\$7,001,968	\$6,607,730	77.4%
2	BBB	2,413,362	2,430,079	22.1	1,991,276	1,649,513	19.3
3	BB	391,699	331,939	3.0	268,276	195,088	2.3
4	B	186,547	135,107	1.3	77,830	50,064	0.6
5	CCC and lower	95,973	64,093	0.6	33,945	22,538	0.3
6	In or near default	13,109	13,433	0.1	9,553	6,871	0.1
Total		\$10,770,522	\$10,986,825	100.0%	\$9,382,848	\$8,531,804	100.0%

The Company’s fixed maturity portfolio includes structured securities. The following table shows the types of structured securities the Company held at (dollars in thousands):

[Table of Contents](#)

	September 30, 2009		December 31, 2008	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Residential mortgage-backed securities:				
Agency	\$ 754,676	\$ 786,735	\$ 851,507	\$ 868,479
Non-agency	595,863	542,333	379,616	280,706
Total residential mortgage-backed securities	1,350,539	1,329,068	1,231,123	1,149,185
Commercial mortgage-backed securities	1,086,558	882,350	1,085,062	760,590
Asset-backed securities	545,194	449,252	484,577	339,378
Total	\$2,982,291	\$2,660,670	\$2,800,762	\$2,249,153

The residential mortgage backed securities include agency-issued pass-through securities, collateralized mortgage obligations, a majority of which are guaranteed or otherwise supported by the Federal Home Loan Mortgage Corporation, Federal National Mortgage Association, or the Government National Mortgage Association. As of September 30, 2009 and December 31, 2008, the weighted average credit rating was “AA+”. The principal risks inherent in holding mortgage-backed securities are prepayment and extension risks, which will affect the timing of when cash will be received and are dependent on the level of mortgage interest rates. Prepayment risk is the unexpected increase in principal payments, primarily as a result of owner refinancing. Extension risk relates to the unexpected slowdown in principal payments. In addition, mortgage-backed securities face default risk should the borrower be unable to pay the contractual interest or principal on their obligation. The Company monitors its mortgage-backed securities to mitigate exposure to the cash flow uncertainties associated with these risks.

As of September 30, 2009 and December 31, 2008, the Company had exposure to commercial mortgage-backed securities with amortized costs totaling \$1,604.2 million and \$1,573.4 million, and estimated fair values of \$1,307.7 million and \$1,143.3 million, respectively. Those amounts include exposure to commercial mortgage-backed securities held directly in the Company’s investment portfolios within fixed maturity securities, as well as securities held by ceding companies that support the Company’s funds withheld at interest investment. The securities are highly rated with weighted average S&P credit ratings of approximately “AA+” at September 30, 2009 and December 31, 2008. Approximately 75.6% and 83.7%, based on estimated fair value, were classified in the “AAA” category at September 30, 2009 and December 31, 2008, respectively. The Company recorded other-than-temporary impairments of \$2.6 million and \$2.9 million, net of non-credit adjustments, in its direct investments in commercial mortgage-backed securities for the third quarter and first nine months ended September 30, 2009, respectively. The Company did not record any other-than-temporary impairments in its direct investments in commercial mortgage-backed securities during the first nine months of 2008. The following tables summarize the securities by rating and underwriting year at September 30, 2009 and December 31, 2008 (dollars in thousands):

Underwriting Year	September 30, 2009					
	AAA		AA		A	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2003 & Prior	\$ 251,993	\$263,042	\$ 23,517	\$20,966	\$ 18,270	\$ 11,427
2004	53,264	51,074	444	215	11,589	4,879
2005	170,141	151,826	18,657	12,312	39,490	20,580
2006	268,897	242,019	21,748	12,953	44,178	34,119
2007	271,457	240,520	27,794	7,062	67,929	33,864
2008	35,709	36,529	27,584	20,048	3,034	543
2009	3,158	3,338	—	—	—	—
Total	\$1,054,619	\$988,348	\$119,744	\$73,556	\$184,490	\$105,412

Continued

Underwriting Year	September 30, 2009					
	BBB		Below Investment Grade		Total	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2003 & Prior	\$ 24,081	\$16,695	\$ —	\$ —	\$ 317,861	\$ 312,130
2004	1,914	1,048	—	—	67,211	57,216
2005	15,833	8,313	27,624	16,561	271,745	209,592
2006	16,662	10,112	30,682	17,045	382,167	316,248
2007	47,633	38,444	65,630	28,984	480,443	348,874
2008	—	—	15,279	3,216	81,606	60,336
2009	—	—	—	—	3,158	3,338
Total	\$106,123	\$74,612	\$139,215	\$65,806	\$1,604,191	\$1,307,734

Underwriting Year	December 31, 2008					
	AAA		AA		A	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2003 & Prior	\$ 250,720	\$254,690	\$ 24,276	\$17,518	\$ 28,432	\$ 16,744
2004	50,245	46,737	2,147	999	10,603	3,835
2005	200,140	136,101	2,530	682	54,173	30,079
2006	306,478	234,575	16,219	6,074	45,346	31,379
2007	362,226	256,163	50,648	14,343	59,013	20,636
2008	30,017	28,501	23,387	10,698	18,342	11,186
Total	\$1,199,826	\$956,767	\$119,207	\$50,314	\$215,909	\$113,859

Underwriting Year	BBB		Below Investment Grade		Total	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	2003 & Prior	\$18,144	\$11,938	\$ —	\$ —	\$ 321,572
2004	—	—	—	—	62,995	51,571
2005	3,679	776	—	—	260,522	167,638
2006	15,283	8,709	1,305	941	384,631	281,678
2007	—	—	—	—	471,887	291,142
2008	—	—	—	—	71,746	50,385
Total	\$37,106	\$21,423	\$1,305	\$941	\$1,573,353	\$1,143,304

Asset-backed securities include credit card and automobile receivables, subprime securities, home equity loans, manufactured housing bonds and collateralized debt obligations. The Company's asset-backed securities are diversified by issuer and contain both floating and fixed rate securities and had a weighted average credit rating of "AA" at September 30, 2009 and December 31, 2008. The Company owns floating rate securities that represent approximately 20.1% and 20.0% of the total fixed maturity securities at September 30, 2009 and December 31, 2008, respectively. These investments have a higher degree of income variability than the other fixed income holdings in the portfolio due to the floating rate nature of the interest payments. The Company holds these investments to match specific floating rate liabilities primarily reflected in the condensed consolidated balance sheets as collateral finance facility. In addition to the risks associated with floating rate securities, principal risks in holding asset-backed securities are structural, credit and capital market risks. Structural risks include the securities' priority in the issuer's capital structure, the adequacy of and ability to realize proceeds from collateral, and the potential for prepayments. Credit risks include consumer or corporate credits such as credit card holders, equipment lessees, and corporate obligors. Capital market risks include general level of interest rates and the liquidity for these securities in the marketplace.

As of September 30, 2009 and December 31, 2008, the Company held investments in securities with subprime

[Table of Contents](#)

mortgage exposure with amortized costs totaling \$188.3 million and \$230.1 million, and estimated fair values of \$102.7 million and \$147.8 million, respectively. Those amounts include exposure to subprime mortgages through securities held directly in the Company's investment portfolios within asset-backed securities, as well as securities backing the Company's funds withheld at interest investment. The securities are highly rated with weighted average S&P credit ratings of approximately "BBB+" at September 30, 2009 and "AA-" at December 31, 2008. Additionally, the Company has largely avoided directly investing in securities originated since the second half of 2005, which management believes was a period of lessened underwriting quality. During the third quarter and first nine months ended September 30, 2009, the Company recorded \$4.5 million and \$25.3 million, respectively, of other-than-temporary impairments, net of non-credit adjustments, in its subprime portfolio due primarily to the increased likelihood that some or all of the remaining scheduled principal and interest payments on select securities will not be received. The Company recorded \$11.6 million of other-than-temporary impairments in its subprime portfolio during the third quarter and first nine months ended September 30, 2008. The following tables summarize the securities by rating and underwriting year at September 30, 2009 and December 31, 2008 (dollars in thousands):

Underwriting Year	September 30, 2009					
	AAA		AA		A	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2003 & Prior	\$ 6,869	\$ 5,323	\$ 1,920	\$ 1,465	\$ 6,219	\$3,539
2004	—	—	21,102	14,084	—	—
2005	16,141	12,698	26,816	17,291	6,507	2,223
2006	—	—	—	—	—	—
2007	—	—	—	—	—	—
2008	—	—	—	—	—	—
2009	—	—	—	—	—	—
Total	\$23,010	\$18,021	\$49,838	\$32,840	\$12,726	\$5,762

Underwriting Year	BBB		Below Investment Grade		Total	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
	2003 & Prior	\$ —	\$ —	\$ 2,800	\$ 1,249	\$ 17,808
2004	—	—	23,447	14,072	44,549	28,156
2005	23,271	10,071	30,069	8,924	102,804	51,207
2006	9,485	4,089	543	66	10,028	4,155
2007	886	329	12,249	7,287	13,135	7,616
2008	—	—	—	—	—	—
2009	—	—	—	—	—	—
Total	\$33,642	\$14,489	\$69,108	\$31,598	\$188,324	\$102,710

Underwriting Year	December 31, 2008					
	AAA		AA		A	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2003 & Prior	\$11,007	\$ 9,116	\$ 6,509	\$ 4,320	\$ 1,813	\$ 1,227
2004	—	—	21,220	13,437	33,728	26,228
2005	37,134	27,793	36,424	26,471	6,514	2,582
2006	135	134	4,500	2,076	4,998	1,991
2007	—	—	888	283	—	—
2008	—	—	—	—	—	—
Total	\$48,276	\$37,043	\$69,541	\$46,587	\$47,053	\$32,028

Continued

Underwriting Year	December 31, 2008					
	BBB		Below Investment Grade		Total	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
2003 & Prior	\$ 413	\$ 77	\$ 807	\$ 106	\$ 20,549	\$ 14,846
2004	—	—	7,900	5,727	62,848	45,392
2005	11,908	6,529	17,905	5,739	109,885	69,114
2006	3,442	2,618	3,287	449	16,362	7,268
2007	—	—	19,588	10,880	20,476	11,163
2008	—	—	—	—	—	—
Total	\$15,763	\$9,224	\$49,487	\$22,901	\$230,120	\$147,783

Alternative residential mortgage loans (“Alt-A”) are a classification of mortgage loans where the risk profile of the borrower falls between prime and sub-prime. At September 30, 2009 and December 31, 2008, the Company’s Alt-A residential mortgage-backed securities exposure was \$154.6 million and \$197.7 million, respectively, with an unrealized loss of \$33.8 million and \$39.9 million, respectively. 70.1% of the Alt-A securities were rated “BBB” or better as of September 30, 2009. This amount includes securities directly held by the Company and securities backing the Company’s funds withheld at interest investment. For the third quarter and first nine months ended September 30, 2009, the Company recorded other-than-temporary impairments, net of non-credit adjustments, of \$2.8 million and \$13.0 million, respectively, in its Alt-A portfolio due primarily to the increased likelihood that some or all of the remaining scheduled principal and interest payments on select securities will not be received. The Company recorded \$13.3 million of other-than-temporary impairments in its Alt-A portfolio during the third quarter and first nine months ended September 30, 2008.

The Company’s fixed maturity and funds withheld portfolios include approximately \$567.6 million in estimated fair value of securities that are insured by various financial guarantors, or less than five percent of consolidated investments. The securities are diversified between municipal bonds and asset-backed securities with well diversified collateral pools. The Company invests in insured collateralized debt obligation (“CDO”) structures backing subprime investments of approximately \$0.2 million at September 30, 2009. The insured securities are primarily investment grade, at issuance, without the benefit of the insurance provided by the financial guarantor and therefore the Company does not expect to incur significant realized losses as a result of the recent financial difficulties encountered by several of the financial guarantors. In addition to the insured securities, the Company held investment-grade securities issued by four of the financial guarantors totaling \$8.3 million in amortized cost.

The Company does not invest in the common equity securities of Fannie Mae and Freddie Mac, both government sponsored entities; however, as of September 30, 2009, the Company holds in its general portfolio a book value of \$35.7 million amortized cost in direct exposure in the form of senior unsecured and preferred securities. Additionally, as of September 30, 2009, the portfolios held by the Company’s ceding companies that support its funds withheld asset include approximately \$364.9 million in amortized cost of direct unsecured holdings and no equity exposure. As of September 30, 2009, indirect exposure in the form of secured, structured mortgaged securities issued by Fannie Mae and Freddie Mac totals approximately \$949.2 million in amortized cost across the Company’s general and funds withheld portfolios. Including the funds withheld portfolios, the Company’s direct holdings in the form of preferred securities total a book value of \$0.7 million. As a result of the U.S government intervention and cessation of dividend payments, the Company recorded an other-than-temporary impairment of its preferred holdings of Fannie Mae and Freddie Mac totaling \$12.2 million in 2008. The Company did not record any further other-than-temporary impairments on its preferred holdings of Fannie Mae and Freddie Mac in 2009.

The Company monitors its fixed maturity securities and equity securities to determine impairments in value and evaluates factors such as financial condition of the issuer, payment performance, the length of time and the extent to which the market value has been below amortized cost, compliance with covenants, general market conditions and industry sector, current intent and ability to hold securities and various other subjective factors. Based on management’s judgment, securities determined to have an other-than-temporary impairment in value are written down to fair value. The Company recorded \$20.9 million and \$81.6 million in other-than-temporary impairments on fixed maturity securities, net of non-credit adjustments, and equity securities for the third quarter and first nine months of 2009, respectively. The impairments are due primarily to the continued turmoil in the U.S. and global financial markets which has resulted in bankruptcies, consolidations and government interventions. The Company

[Table of Contents](#)

recorded \$109.3 million and \$115.0 million in other-than-temporary impairments on fixed maturity securities and equity securities for the third quarter and first nine months of 2008, respectively. The table below summarizes other-than-temporary impairments, net of non-credit adjustments, for the third quarter and first nine months of 2009 (dollars in thousands).

Asset Class	For Three Months Ended September 30, 2009	For Nine Months Ended September 30, 2009
Subprime / Alt-A / Other structured securities	\$15.9	\$50.0
Below investment grade corporate securities	5.0	26.2
Equity securities	—	5.4
Total	\$20.9	\$81.6

During the three months ended September 30, 2009 and 2008, the Company sold fixed maturity securities and equity securities with fair values of \$191.7 million and \$97.3 million at losses of \$23.8 million and \$8.6 million, respectively, or at 89.0% and 91.9% of amortized cost, respectively. During the nine months ended September 30, 2009 and 2008, the Company sold fixed maturity securities and equity securities with fair values of \$514.3 million and \$489.2 million at losses of \$62.3 million and \$18.3 million, respectively, or at 89.2% and 96.4% of amortized cost, respectively. The Company does not engage in short-term buying and selling of securities to generate gains or losses.

At September 30, 2009 and December 31, 2008, the Company had \$687.2 million and \$1,416.4 million, respectively, of gross unrealized losses related to its fixed maturity and equity securities. These securities are concentrated, calculated as a percentage of gross unrealized losses, as follows:

	September 30, 2009	December 31, 2008
Sector:		
U.S. corporate securities	34%	46%
Canadian and Canada provincial governments	1	1
Residential mortgage-backed securities	9	7
Foreign corporate securities	5	12
Asset-backed securities	16	10
Commercial mortgage-backed securities	32	23
State and political subdivisions	3	1
Total	100%	100%
Industry:		
Finance	30%	33%
Asset-backed	15	10
Industrial	8	19
Mortgage-backed	41	31
Government	4	1
Utility	2	6
Total	100%	100%

The following table presents total gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for 1,075 and 1,716 fixed maturity securities and equity securities as of September 30, 2009 and December 31, 2008, respectively, where the estimated fair value had declined and remained below amortized cost by the indicated amount (dollars in thousands):

[Table of Contents](#)

	September 30, 2009			December 31, 2008		
	Number of Securities	Gross Unrealized Losses	% of Total	Number of Securities	Gross Unrealized Losses	% of Total
Less than 20%	805	\$224,732	32.7%	980	\$ 324,390	22.9%
20% or more for less than nine months	38	69,125	10.1	561	796,747	56.3
20% or more for nine months or greater	232	393,357	57.2	175	295,302	20.8
Total	1,075	\$687,214	100.0%	1,716	\$1,416,439	100.0%

As of September 30, 2009, 74.9% of these securities were investment grade and 32.7% were less than 20% below cost. The amount of the unrealized loss on these securities was primarily attributable to increases in interest rates, including a widening of credit default spreads, since the time the securities were purchased. The increase in the number of securities at a loss greater than 20% or more for nine months or greater reflects the continued effects of adverse economic conditions.

While all of these securities are monitored for potential impairment, the Company believes due to continued distressed market conditions and liquidity concerns, and the high levels of price volatility, the extent and duration of a decline in value have become less indicative of when there has been credit deterioration with respect to an issuer. Under current market conditions, the Company's determination of whether a decline in value is other-than-temporary places greater emphasis on the Company's analysis of the underlying credit versus the extent and duration of a decline in value. The Company's credit analysis of an investment includes determining whether the issuer is current on its contractual payments, evaluating whether it is probable that the Company will be able to collect all amounts due according to the contractual terms of the security and analyzing the overall ability of the Company to recover the amortized cost of the investment. The Company continues to consider valuation declines as a potential indicator of credit deterioration.

The following tables present the estimated fair values and gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for the 1,075 and 1,716 fixed maturity securities and equity securities that have estimated fair values below amortized cost as of September 30, 2009 and December 31, 2008, respectively. These investments are presented by class and grade of security, as well as the length of time the related market value has remained below amortized cost.

	As of September 30, 2009					
	Less than 12 months		Equal to or greater than 12 months		Total	
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses
(dollars in thousands)						
Investment grade securities:						
U.S. corporate securities	\$ 98,012	\$26,450	\$ 900,618	\$127,413	\$ 998,630	\$153,863
Canadian and Canadian provincial governments	36,958	1,394	136,521	3,532	173,479	4,926
Residential mortgage-backed securities	245,299	13,887	217,167	19,063	462,466	32,950
Foreign corporate securities	223,515	9,395	151,591	20,156	375,106	29,551
Asset-backed securities	31,893	7,005	169,722	76,358	201,615	83,363
Commercial mortgage-backed securities	24,783	13,621	548,066	162,913	572,849	176,534
U.S. government and agencies	24,375	131	—	—	24,375	131
State and political subdivisions	19,726	861	46,893	5,493	66,619	6,354
Other foreign government securities	246,323	12,397	4,102	374	250,425	12,771
Investment grade securities	950,884	85,141	2,174,680	415,302	3,125,564	500,443

Continued

	As of September 30, 2009					
	Less than 12 months		Equal to or greater than 12 months		Total	
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses
Non-investment grade securities:						
U.S. corporate securities	30,159	13,228	184,881	36,794	215,040	50,022
Asset-backed securities	5,006	3,960	12,086	19,274	17,092	23,234
Foreign corporate securities	—	—	6,959	6,985	6,959	6,985
Residential mortgage-backed securities	9,342	1,001	60,430	26,860	69,772	27,861
Commercial mortgage-backed securities	—	—	17,594	44,443	17,594	44,443
State and political subdivisions	—	—	4,300	3,761	4,300	3,761
Non-investment grade securities	44,507	18,189	286,250	138,117	330,757	156,306
Total fixed maturity securities	\$995,391	\$103,330	\$2,460,930	\$553,419	\$3,456,321	\$656,749
Non-redeemable preferred stock	\$ 3,612	\$ 971	\$ 99,408	\$ 28,241	\$ 103,020	\$ 29,212
Common Stock	6,597	80	4,562	1,173	11,159	1,253
Total equity securities	\$ 10,209	\$ 1,051	\$ 103,970	\$ 29,414	\$ 114,179	\$ 30,465
Total number of securities in an unrealized loss position	226		849		1,075	

	As of December 31, 2008					
	Less than 12 months		Equal to or greater than 12 months		Total	
	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses	Estimated Fair Value	Gross Unrealized Losses
(dollars in thousands)						
Investment grade securities:						
U.S. corporate securities	\$1,407,547	\$240,299	\$ 810,115	\$281,947	\$2,217,662	\$ 522,246
Canadian and Canadian provincial governments	114,754	2,751	89,956	4,420	204,710	7,171
Residential mortgage-backed securities	190,525	58,026	213,310	39,794	403,835	97,820
Foreign corporate securities	508,102	82,490	140,073	59,816	648,175	142,306
Asset-backed securities	118,608	40,139	173,505	99,147	292,113	139,286
Commercial mortgage-backed securities	523,475	200,567	188,638	126,163	712,113	326,730
State and political subdivisions	20,403	1,947	18,250	5,936	38,653	7,883
Other foreign government securities	16,419	33	4,125	117	20,544	150
Investment grade securities	2,899,833	626,252	1,637,972	617,340	4,537,805	1,243,592
Non-investment grade securities:						
U.S. corporate securities	140,426	36,615	60,378	39,884	200,804	76,499
Asset-backed securities	3,465	2,060	11,156	5,951	14,621	8,011
Foreign corporate securities	24,637	7,227	2,032	3,387	26,669	10,614
Residential mortgage-backed securities	8,089	5,944	4,496	3,012	12,585	8,956
Non-investment grade securities	176,617	51,846	78,062	52,234	254,679	104,080
Total fixed maturity securities	\$3,076,450	\$678,098	\$1,716,034	\$669,574	\$4,792,484	\$1,347,672
Non-redeemable preferred stock	\$ 49,376	\$ 22,316	\$ 61,249	\$ 41,844	\$ 110,625	\$ 64,160
Common stock	11,804	4,607	—	—	11,804	4,607
Total equity securities	\$ 61,180	\$ 26,923	\$ 61,249	\$ 41,844	\$ 122,429	\$ 68,767
Total number of securities in an unrealized loss position	1,039		677		1,716	

Table of Contents

As of September 30, 2009, the Company does not intend to sell the fixed maturity securities and does not believe it is more likely than not that it will be required to sell the fixed maturity securities before the recovery of the fair value up to the current amortized cost of the investment, which may be maturity. However, as facts and circumstances change, the Company may sell fixed maturity securities in the ordinary course of managing its portfolio to meet diversification, credit quality, yield enhancement, asset-liability management and liquidity profile. As of September 30, 2009, the Company has the ability and intent to hold the equity securities until the recovery of the fair value up to the current cost of the investment. However, from time to time if facts and circumstances change, the Company may sell equity securities in the ordinary course of managing its portfolio to meet diversification, credit quality and liquidity profile.

As of September 30, 2009 and December 31, 2008, respectively, the Company classified approximately 17.9% and 17.1% of its fixed maturity securities in the Level 3 category (refer to Note 4 — “Fair Value Disclosures” in the Notes to Condensed Consolidated Financial Statements for additional information). These securities primarily consist of private placement corporate securities with an inactive trading market. Additionally, the Company has included asset-backed securities with subprime exposure in the Level 3 category due to the current market uncertainty associated with these securities and the Company’s utilization of information from third parties.

Mortgage Loans on Real Estate

Mortgage loans represented approximately 3.9% and 4.7% of the Company’s cash and invested assets as of September 30, 2009 and December 31, 2008, respectively. The Company’s mortgage loan portfolio consists principally of investments in U.S.-based commercial offices, light industrial properties and retail locations. The mortgage loan portfolio is diversified by geographic region and property type.

Valuation allowances on mortgage loans are established based upon losses expected by management to be realized in connection with future dispositions or settlement of mortgage loans, including foreclosures. The valuation allowances are established after management considers, among other things, the value of underlying collateral and payment capabilities of debtors. Any subsequent adjustments to the valuation allowances will be treated as investment gains or losses. Information regarding the Company’s loan valuation allowances for mortgage loans as of September 30, 2009 is as follows (dollars in thousands):

	Nine Months Ended September 30, 2009
Balance, beginning of period	\$ 526
Additions	6,836
Deductions	(2,294)
Balance, end of period	<u>\$ 5,068</u>

Information regarding the portion of the Company’s mortgage loans that were impaired as of September 30, 2009 and December 31, 2008 is as follows (dollars in thousands):

	September 30, 2009	December 31, 2008
Impaired loans with valuation allowances	\$ 15,901	\$ 3,853
Impaired loans without valuation allowances	9,392	18,125
Subtotal	25,293	21,978
Less: Valuation allowances on impaired loans	5,068	526
Impaired loans	<u>\$ 20,225</u>	<u>\$ 21,452</u>

The Company’s average investment in impaired loans was \$3.2 million as of September 30, 2009. Interest income on impaired loans was \$0.5 million and \$0.6 million for the three and nine months ended September 30, 2009, respectively. There were no impaired loans during the first nine months of 2008.

Policy Loans

Policy loans comprised approximately 5.7% and 6.7% of the Company’s cash and invested assets as of September 30, 2009 and December 31, 2008, respectively, substantially all of which are associated with one client. These policy loans present no credit risk because the amount of the loan cannot exceed the obligation due the ceding

[Table of Contents](#)

company upon the death of the insured or surrender of the underlying policy. The provisions of the treaties in force and the underlying policies determine the policy loan interest rates. Because policy loans represent premature distributions of policy liabilities, they have the effect of reducing future disintermediation risk. In addition, the Company earns a spread between the interest rate earned on policy loans and the interest rate credited to corresponding liabilities.

Funds Withheld at Interest

Funds withheld at interest comprised approximately 25.7% and 27.4% of the Company's cash and invested assets as of September 30, 2009 and December 31, 2008, respectively. For agreements written on a modified coinsurance basis and certain agreements written on a coinsurance basis, assets equal to the net statutory reserves are withheld and legally owned and managed by the ceding company, and are reflected as funds withheld at interest on the Company's condensed consolidated balance sheet. In the event of a ceding company's insolvency, the Company would need to assert a claim on the assets supporting its reserve liabilities. However, the risk of loss to the Company is mitigated by its ability to offset amounts it owes the ceding company for claims or allowances with amounts owed to the Company from the ceding company. Interest accrues to these assets at rates defined by the treaty terms. The Company is subject to the investment performance on the withheld assets, although it does not directly control them. These assets are primarily fixed maturity investment securities and pose risks similar to the fixed maturity securities the Company owns. The underlying portfolios also include options related to equity-indexed annuity products. The market value changes associated with these investments have caused some volatility in reported investment income. This is largely offset by a corresponding change in interest credited, with minimal impact on income before taxes. To mitigate risk, the Company helps set the investment guidelines followed by the ceding company and monitors compliance. Ceding companies with funds withheld at interest had an average rating of "A" at September 30, 2009 and "A+" at December 31, 2008. Certain ceding companies maintain segregated portfolios for the benefit of the Company.

Other Invested Assets

Other invested assets represented approximately 2.7% and 3.8% of the Company's cash and invested assets as of September 30, 2009 and December 31, 2008, respectively. Other invested assets include equity securities, non-redeemable preferred stocks, limited partnership interests, structured loans and derivative contracts. Carrying values of these assets as of September 30, 2009 and December 31, 2008 are as follows (dollars in thousands):

	September 30, 2009	December 31, 2008
Equity securities	\$ 45,032	\$ 35,975
Non-redeemable preferred stock	130,766	123,399
Limited partnerships	146,406	140,077
Structured loans	143,603	101,380
Derivatives	32,317	206,341
Other	17,955	21,477
Total other invested assets	\$516,079	\$628,649

The Company recorded \$0.5 million and \$5.9 million in other-than-temporary impairments on other invested assets for the third quarter and first nine months ended September 30, 2009, respectively. The Company recorded \$16.9 million in other-than-temporary impairments on other invested assets in the third quarter and first nine months of 2008. The Company may be exposed to credit-related losses in the event of non-performance by counterparties to derivative financial instruments. Generally, the current credit exposure of the Company's derivative contracts is limited to the fair value at the reporting date less collateral held by the Company. The credit exposure of the Company's derivative transactions is represented by the fair value of contracts with a net positive fair value position at the reporting date. At September 30, 2009, the Company had credit exposure of \$32.3 million related to its derivative contracts of which \$23.7 million were collateralized with cash collateral from the counterparty. The decrease in the Company's credit exposure since December 31, 2008 is due to the termination of its foreign currency swaps used to hedge its investment in its Canada operation, which were outstanding as of December 31, 2008.

Contractual Obligations

From December 31, 2008 to September 30, 2009, the Company's obligation for long-term debt, including interest, decreased by \$447.3 million primarily due to the interest related to the repurchase of \$80.2 million face amount of its 6.75% junior subordinated debentures due 2065 and the repayment of the Company's £15.0 million credit facility. In addition, the value of the Company's obligation for payables for collateral received under derivative contracts decreased by \$137.5 million due to a change in the value of the underlying derivatives and other policy claims and benefits increased by \$279.4 million primarily due to an increase in incurred claims not reported. There were no other material changes in the Company's contractual obligations from those reported in the 2008 Annual Report.

Mortality Risk Management

In the event that mortality or morbidity experience develops in excess of expectations, some reinsurance treaties allow for increases to future premium rates. Other treaties include experience refund provisions, which may also help reduce RGA's mortality risk. In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of claims paid by ceding reinsurance to other insurance enterprises or retrocessionaires under excess coverage and coinsurance contracts. In the U.S., the Company retains a maximum of \$8.0 million of coverage per individual life. In certain limited situations, due to the acquisition of in force blocks of business, the Company has retained more than \$8.0 million per individual policy. In total, there are 17 such cases of over-retained policies, for amounts averaging \$1.4 million over the Company's normal retention limit. The largest amount over-retained on any one life is \$6.3 million. The Company enters into agreements with other reinsurers to help mitigate the risk related to the over-retained policies. For other countries, particularly those with higher risk factors or smaller books of business, the Company systematically reduces its retention. The Company has a number of retrocession arrangements whereby certain business in force is retroceded on an automatic or facultative basis.

The Company maintains a catastrophe insurance program ("Program") that renews on September 7th of each year. The current Program began September 7, 2009, and covers events involving 10 or more insured deaths from a single occurrence. The Company retains the first \$20 million in claims, the Program covers the next \$80 million in claims, and the Company retains all claims in excess of \$100 million. The Program covers reinsurance programs worldwide and includes losses due to acts of terrorism, including terrorism losses due to nuclear, chemical and/or biological events. The Program excludes, among other things, losses from earthquakes occurring in California and also excludes losses from pandemics. The Program is insured by 14 insurance companies and Lloyd's Syndicates, with only one single entity providing more than \$10 million of coverage.

Counterparty Risk — Reinsurance

In the normal course of business, the Company seeks to limit its exposure to reinsurance contracts by ceding a portion of the reinsurance to other insurance companies or reinsurers. Should a counterparty not be able to fulfill its obligation to the Company under a reinsurance agreement, the impact could be material to the Company's financial condition and results of operations.

Generally, RGA's insurance subsidiaries retrocede amounts in excess of their retention to RGA Reinsurance, Parkway Reinsurance Company, RGA Reinsurance Company (Barbados) Ltd., RGA Americas Reinsurance Company, Ltd., RGA Worldwide Reinsurance Company, Ltd. or RGA Atlantic Reinsurance Company, Ltd. External retrocessions are arranged through the Company's retrocession pools for amounts in excess of its retention. As of September 30, 2009, all retrocession pool members in this excess retention pool reviewed by the A.M. Best Company were rated "A-", the fourth highest rating out of fifteen possible ratings, or better. For a majority of the retrocessionaires that are not rated, letters of credit or trust assets have been given as additional security in favor of RGA Reinsurance. In addition, the Company performs annual financial and in force reviews of its retrocessionaires to evaluate financial stability and performance.

The Company has never experienced a material default in connection with retrocession arrangements, nor has it experienced any material difficulty in collecting claims recoverable from retrocessionaires; however, no assurance can be given as to the future performance of such retrocessionaires or as to the recoverability of any such claims.

The Company relies upon its clients to provide timely, accurate information. The Company may experience volatility in its earnings as a result of erroneous or untimely reporting from its clients. The Company works closely with its clients and monitors this risk in an effort to minimize its exposure.

Market Risk

Market risk is the risk of loss that may occur when fluctuations in interest and currency exchange rates and equity and commodity prices change the value of a financial instrument. Since both derivative and nonderivative financial instruments have market risk, the Company's risk management extends beyond derivatives to encompass all financial instruments held. The Company is primarily exposed to interest rate risk, including credit spreads, and foreign currency risk.

Interest rate risk arises from many of the Company's primary activities, as the Company invests substantial funds in interest-sensitive assets and also has certain interest-sensitive contract liabilities. The Company manages interest rate risk and credit risk to maximize the return on the Company's capital effectively and to preserve the value created by its business operations. As such, certain management monitoring processes are designed to minimize the impact of sudden and sustained changes in interest rates on fair value, cash flows, and interest income.

The Company is subject to foreign currency translation, transaction, and net income exposure. The Company manages its exposure to currency principally by matching invested assets with the underlying reinsurance liabilities to the extent possible. As of September 30, 2009, the Company had in place net investment hedges for a portion of its investments in its Canada and Australia operations. Translation differences resulting from translating foreign subsidiary balances to U.S. dollars are reflected in stockholders' equity on the condensed consolidated balance sheets. The Company generally does not hedge the foreign currency exposure of its subsidiaries transacting business in currencies other than their functional currency (transaction exposure). The majority of the Company's foreign currency transactions are denominated in Canadian dollars, British pounds, Australian dollars, Japanese yen, Korean won, euros and the South African rand.

The Company reinsures variable annuities including those with guaranteed minimum benefits and guaranteed minimum death benefits ("GMDB"), guaranteed minimum income benefits ("GMIB"), guaranteed minimum accumulation benefits ("GMAB") and guaranteed minimum withdrawal benefits ("GMWB"). The table below provides a summary of variable annuity account values and the fair value of the guaranteed benefits as of September 30, 2009 and December 31, 2008.

(dollars in millions)	September 30, 2009	December 31, 2008
No guaranteed minimum benefits	\$1,194.5	\$1,063.1
GMDB only	75.1	53.5
GMIB only	5.5	3.9
GMAB only	60.4	43.7
GMWB only	1,501.4	795.0
GMDB / WB	414.7	287.1
Other	33.0	24.3
Total variable annuity account values	<u>\$3,284.6</u>	<u>\$2,270.6</u>
Fair value of guaranteed living benefits	\$ 69.9	\$ 276.4

There has been no significant change in the Company's quantitative or qualitative aspects of market risk during the quarter ended September 30, 2009 from that disclosed in the 2008 Annual Report.

New Accounting Standards

In June 2009, the Financial Accounting Standards Board ("FASB") issued "The FASB Accounting Standards CodificationTM and the Hierarchy of Generally Accepted Accounting Principles". Effective July 1, 2009, FASB Accounting Standards CodificationTM ("Codification") has become the source of authoritative U.S. accounting and reporting standards for nongovernmental entities, in addition to guidance issued by the Securities and Exchange Commission for public companies. This statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Company adopted Codification on September 30, 2009 and has updated all disclosures to reference Codification herein.

Consolidation and Business Combinations

In June 2009, the FASB amended the general accounting principles for *Consolidation* as it relates to the assessment of a variable interest entity. This amendment also requires additional disclosures to provide transparent information

[Table of Contents](#)

regarding the involvement in a variable interest entity. The amendment is effective for fiscal years and interim periods beginning after November 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

In December 2007, the FASB amended the general accounting principles for *Business Combinations*. This amendment establishes principles and requirements for how an acquirer recognizes and measures certain items in a business combination, as well as disclosures about the nature and financial effects of a business combination. The FASB also amended the general accounting principles for *Consolidation* as it relates to noncontrolling interests in consolidated financial statements. This amendment establishes accounting and reporting standards surrounding noncontrolling interest, or minority interests, which are the portions of equity in a subsidiary not attributable, directly or indirectly, to a parent. The amendments are effective for fiscal years beginning on or after December 15, 2008 and apply prospectively to business combinations. Presentation and disclosure requirements related to noncontrolling interests must be retrospectively applied. The adoption of these amendments did not have a material impact on the Company's condensed consolidated financial statements.

Investments

In April 2009, the FASB amended the general accounting principles for *Investments* as it relates to the recognition and presentation of other-than-temporary impairments. This amendment updates the other-than-temporary impairment guidance for debt securities to make it more operational and to improve the presentation and disclosure of other-than-temporary impairments ("OTTI") on debt and equity securities in the financial statements. The recognition provisions apply only to debt securities classified as available-for-sale and held-to-maturity, while the presentation and disclosure requirements apply to both debt and equity securities. An impaired debt security will be considered other-than-temporarily impaired if the Company has the intent to sell or it more likely than not will be required to sell prior to recovery of the amortized cost. If the holder of a debt security does not expect recovery of the entire cost basis, even if there is no intention to sell the security, an OTTI has occurred. This amendment also changes how an entity recognizes an OTTI for a debt security by separating the loss between the amount representing the credit loss and the amount relating to other factors, if the Company does not have the intent to sell or it more likely than not will not be required to sell prior to recovery of the amortized cost less any current period credit loss. Credit losses will be recognized in net income and losses relating to other factors will be recognized in accumulated other comprehensive income ("AOCI"). If the Company has the intent to sell or it more likely than not will be required to sell before its recovery of amortized cost less any current period credit loss, the entire OTTI will continue to be recognized in net income. This amendment is effective for interim and annual reporting periods ending after June 15, 2009. The adoption of this amendment resulted in a net after-tax increase to retained earnings and a decrease to accumulated other comprehensive income of \$4.4 million, as of April 1, 2009. The required disclosures are provided in Note 4 — "Investments" in the Notes to Condensed Consolidated Financial Statements.

In January 2009, the FASB amended the general accounting principles for *Investments* as it relates to determining other-than-temporary impairments on purchased beneficial interests and beneficial interests that continue to be held by a transferor in securitized financial assets. The primary effect of this amendment was to remove the requirement that a holder attempt to determine the underlying cash flows on an asset-backed security based on the assumptions that a market participant would make in determining the current fair value of the instrument. Instead, the focus has been placed on determining the estimated cash flows as determined by the holder for all sources including its own comprehensive credit analysis. The provisions of this amendment were required to be applied prospectively for interim periods and fiscal years ending after December 15, 2008. The adoption of this amendment did not have a significant impact on how the Company values its structured investment securities.

Transfers and Servicing

In June 2009, the FASB amended the general accounting principles for *Transfers and Servicing* as it relates to the transfers of financial assets. This amendment also requires additional disclosures to address concerns regarding the transparency of transfers of financial assets. The amendment is effective for fiscal years and interim periods beginning after November 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

In February 2008, the FASB amended the general accounting principles for *Transfers and Servicing* as it relates to the accounting for transfers of financial assets and repurchase financing transactions. This amendment provides guidance for evaluating whether to account for a transfer of a financial asset and repurchase financing as a single

Table of Contents

transaction or as two separate transactions. The amendment is effective prospectively for financial statements issued for fiscal years beginning after November 15, 2008. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements.

Derivatives and Hedging

In March 2008, the FASB amended the general accounting principles for *Derivatives and Hedging* as it relates to the disclosures about derivative instruments and hedging activities. This amendment requires enhanced qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. The amendment is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The Company adopted this amendment in the first quarter of 2009.

Fair Value Measurements and Disclosures

In September 2009, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to the fair value measurement of investments in certain entities that calculate net asset value per share. This amendment allows the fair value of certain investments to be measured on the basis of the net asset value. It also requires disclosure, by major category type, of the attributes of those investments, such as the nature of any restrictions on redemption, any unfunded commitments, and the investment strategies of the investees. The amendment is effective for interim and annual reporting periods ending after December 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

In August 2009, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to measuring liabilities at fair value. This amendment provides guidance for measuring liabilities at fair value when a quoted price in an active market for the identical liability is not available. It also clarifies that the inclusion of a separate input, used in the fair value measurement, relating to the existence of a restriction that prevents the transfer of a liability is not necessary. The amendment is effective for interim and annual reporting beginning after issuance. The adoption of this amendment is not expected to have an impact on the condensed consolidated financial statements.

In April 2009, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to determining fair value when the volume and level of activity for asset or liability have significantly decreased and identifying transactions that are not orderly. This amendment provides additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased in relation to normal market activity for the asset or liability and clarifies that the use of multiple valuation techniques may be appropriate. It also provides additional guidance on circumstances that may indicate a transaction is not orderly. Further, it requires additional disclosures about fair value measurements in annual and interim reporting periods. This amendment is effective prospectively for interim and annual reporting periods ending after June 15, 2009. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements. The required disclosures are provided in Note 6 — "Fair Value Disclosures" in the Notes to Condensed Consolidated Financial Statements.

In October 2008, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to determining the fair value of a financial asset when the market for that asset is not active. This amendment clarifies the application of fair value in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The amendment was effective upon issuance on October 10, 2008, including prior periods for which financial statements had not been issued. The Company did not consider it necessary to change any valuation techniques as a result of the amendment. The Company also adopted an amendment that delayed the effective date of fair value measurement for certain nonfinancial assets and liabilities that are recorded at fair value on a nonrecurring basis. The effective date was delayed until January 1, 2009 and impacts balance sheet items including nonfinancial assets and liabilities in a business combination and the impairment testing of goodwill and long-lived assets. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements.

[Table of Contents](#)

Financial Instruments

In April 2009, the FASB amended the general accounting principles for *Financial Instruments* as it relates to interim disclosures about fair value of financial instruments. This amendment expands existing disclosures regarding fair value of financial instruments required in annual reports to interim periods. The disclosures required are effective for interim reporting periods ending after June 15, 2009. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements. The required disclosures are provided in Note 6 — "Fair Value Disclosures" in the Notes to Condensed Consolidated Financial Statements.

Compensation

In December 2008, the FASB amended the general accounting principles for *Compensation* as it relates to employers disclosures about postretirement benefit plan assets. This amendment provides guidance for disclosure of the types of assets and associated risks in retirement plans. The new disclosures are designed to provide additional insight into the major categories of plan assets, the inputs and valuation techniques used to measure the fair value of plan assets, the effect of fair value measurements using significant unobservable inputs on changes in plan assets for the period, significant concentrations of risk within plan assets and how investment decisions are made, including factors necessary to understanding investment policies and strategies. The disclosures about plan assets required by this amendment is effective for financial statements with fiscal years ending after December 15, 2009. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

Subsequent Events

In May 2009, the FASB amended the general accounting principles for *Subsequent Events*. This amendment provides guidance on the Company's assessment of subsequent events. It also requires the disclosure of the date through which subsequent events have been evaluated. This amendment is effective for annual and interim periods ending after June 15, 2009. The adoption of this amendment did not have a material impact on the Company's condensed consolidated financial statements. See Note 1 — "Organization and Basis of Presentation" in the Notes to Condensed Consolidated Financial Statements for additional information.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

See "Item 2 — Management's Discussion and Analysis of Financial Condition and Results of Operations - - Market Risk" which is included herein.

ITEM 4. Controls and Procedures

The Chief Executive Officer and the Chief Financial Officer have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that these disclosure controls and procedures were effective.

There was no change in the Company's internal control over financial reporting as defined in Exchange Act Rule 13a-15(f) during the quarter ended September 30, 2009, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II — OTHER INFORMATION

ITEM 1. Legal Proceedings

The Company is subject to litigation in the normal course of its business. The Company currently has no material litigation. However, if such material litigation did arise, it is possible that an adverse outcome on any particular arbitration or litigation situation could have a material adverse effect on the Company's consolidated financial position and/or net income in a particular reporting period.

ITEM 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in the Company's 2008 Annual Report.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

Under a board of directors approved plan, the Company may purchase at its discretion up to \$50 million of its common stock on the open market. As of September 30, 2009, the Company had purchased 225,500 shares of treasury stock under this program at an aggregate price of \$6.6 million. All purchases were made during 2002. The Company generally uses treasury shares to support the future exercise of options granted under its stock option plans.

ITEM 6. Exhibits

See index to exhibits.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Reinsurance Group of America, Incorporated

By: /s/ A. Greig Woodring October 29, 2009

A. Greig Woodring
President & Chief Executive Officer
(Principal Executive Officer)

By: /s/ Jack B. Lay October 29, 2009

Jack B. Lay
Senior Executive Vice President & Chief Financial Officer
(Principal Financial and Accounting Officer)

INDEX TO EXHIBITS

<u>Exhibit Number</u>	<u>Description</u>
3.1	Amended and Restated Articles of Incorporation, incorporated by reference to Exhibit 3.1 of Current Report on Form 8-K filed November 25, 2008.
3.2	Amended and Restated Bylaws, incorporated by reference to Exhibit 3.2 of Current Report on Form 8-K filed November 25, 2008.
31.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

CEO CERTIFICATION

I, A. Greig Woodring, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Reinsurance Group of America, Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2009

/s/ A. Greig Woodring
A. Greig Woodring
President & Chief Executive Officer

CFO CERTIFICATION

I, Jack B. Lay, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Reinsurance Group of America, Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2009

/s/ Jack B. Lay
Jack B. Lay
Senior Executive Vice President
& Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Reinsurance Group of America, Incorporated and subsidiaries, (the "Company"), for the quarterly period ended September 30, 2009, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), A. Greig Woodring, Chief Executive Officer of the Company, certifies, to his best knowledge and belief, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 29, 2009

/s/ A. Greig Woodring
A. Greig Woodring
President & Chief Executive Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Reinsurance Group of America, Incorporated and subsidiaries, (the "Company"), for the quarterly period ended September 30, 2009, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Jack B. Lay, Chief Financial Officer of the Company, certifies, to his best knowledge and belief, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 29, 2009

/s/ Jack B. Lay
Jack B. Lay
Senior Executive Vice President
& Chief Financial Officer