# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): November 4, 2021

#### REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact Name of Registrant as Specified in its Charter)

Missouri1-1184843-1627032(State or Other Jurisdiction of Incorporation)(Commission File Number)(IRS Employer Identification Number)

#### 16600 Swingley Ridge Road, Chesterfield, Missouri 63017

(Address of Principal Executive Office)

Registrant's telephone number, including area code: (636) 736-7000

of the following provisions (see General Instruction A.2	S S	satisfy the filing obligation of the registrant under an
<ul> <li>□ Written communications pursuant to Rule 425 under</li> <li>□ Soliciting material pursuant to Rule 14a-12 under t</li> <li>□ Pre-commencement communications pursuant to R</li> <li>□ Pre-commencement communications pursuant to R</li> </ul>	he Exchange Act (17 CFR 240.14 Jule 14d-2(b) under the Exchange	4a-12) Act (17 CFR 240.14d-2(b))
Securities registered pursuant to Section 12(b) of the A	ct:	
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01	RGA	New York Stock Exchange
6.20% Fixed-To-Floating Rate Subordinated Debentures due 2042	RZA	New York Stock Exchange
5.75% Fixed-To-Floating Rate Subordinated Debentures due 2056	RZB	New York Stock Exchange
Indicate by check mark whether the registrant is an e (§230.405 of this chapter) or Rule 12b-2 of the Securiti		
<ul> <li>☐ Emerging growth company</li> <li>☐ If an emerging growth company, indicate by check complying with any new or revised financial account</li> </ul>		

#### Item 2.02 Results of Operations and Financial Condition.

On November 4, 2021, Reinsurance Group of America, Incorporated (the "Company") issued (1) a press release (the "Press Release") announcing its earnings for the three-month period ended September 30, 2021, and providing certain additional information, a copy of which is furnished with this report as Exhibit 99.1, and (2) a quarterly financial supplement (the "Quarterly Financial Supplement") for the quarter ended September 30, 2021, a copy of which is furnished with this report as Exhibit 99.2. The Press Release also notes that a conference call will be held on November 5, 2021 to discuss the financial and operating results for the three-month period ended September 30, 2021 (the "Earnings Call").

#### Item 7.01 Regulation FD Disclosure.

In connection with the Earnings Call, the Company has prepared a presentation, dated November 4, 2021 (the "Earnings Presentation"), a copy of which is furnished with this report as Exhibit 99.3 and incorporated in this Item 7.01 by reference.

The Press Release also announced that effective November 4, 2021 the Company's board of directors declared a regular quarterly dividend of \$0.73, payable November 30, 2021 to shareholders of record as of November 16, 2021.

The information set forth in Items 2.02 and 7.01 of this Current Report on Form 8-K, including the Press Release, Quarterly Financial Supplement and Earnings Presentation, is being furnished and shall not be deemed to be "filed", as described in Instruction B.2 of Form 8-K.

#### **Item 9.01** Financial Statements and Exhibits

(d) Exhibits.

Exhibit No.	<u>Exhibit</u>
99.1	Press Release of Reinsurance Group of America, Incorporated dated November 4, 2021
99.2	Quarterly Financial Supplement for the quarter ended September 30, 2021
99.3	Earnings Presentation dated November 4, 2021
104	Cover Page Interactive Data File (formatted as Inline XBRL)

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## REINSURANCE GROUP OF AMERICA, INCORPORATED

Date: November 4, 2021 By: /s/ Todd C. Larson

Todd C. Larson

Senior Executive Vice President and Chief

Financial Officer



#### PRESS RELEASE

#### REINSURANCE GROUP OF AMERICA REPORTS THIRD QUARTER RESULTS

- Net loss of \$0.32 per diluted share
- Adjusted operating loss\* of \$1.11 per diluted share
- Reported premium growth of 9.5%
- Deployed capital of \$140 million into transactions; \$46 million of share buybacks
- Global estimated COVID-19 impacts<sup>1</sup> of approximately \$500 million on a pre-tax basis, or \$5.59 per diluted share<sup>2</sup> for the third quarter

**ST. LOUIS, November 4, 2021** - Reinsurance Group of America, Incorporated (NYSE: RGA), a leading global provider of life reinsurance, reported a third quarter net loss of \$22 million, or \$0.32 per diluted share, compared with net income of \$213 million, or \$3.12 per diluted share, in the prior-year quarter. Adjusted operating loss\* totaled \$75 million, or \$1.11 per diluted share, compared with adjusted operating income of \$239 million, or \$3.51 per diluted share, the year before. Net foreign currency fluctuations had an adverse effect of \$0.06 per diluted share on net loss and \$0.08 per diluted share on adjusted operating loss as compared with the prior year.

	Quarterly Results			Year-to-Date R			e Results	
(\$ in millions, except per share data)		2021		2020		2021		2020
Net premiums	\$	3,094	\$	2,825	\$	9,106	\$	8,434
Net income (loss)		(22)		213		461		283
Net income (loss) per diluted share		(0.32)		3.12		6.74		4.36
Adjusted operating income (loss)*		(75)		239		115		415
Adjusted operating income (loss) per diluted share*		(1.11)		3.51		1.68		6.39
Book value per share		190.60		194.49				
Book value per share, excluding accumulated other comprehensive income (AOCI)*		137.60		131.36				
Total assets		91,449		82,127				

<sup>\*</sup> See 'Use of Non-GAAP Financial Measures' below

In the third quarter, consolidated net premiums totaled \$3.1 billion, an increase of 9.5% over last year's third quarter, with a favorable net foreign currency effect of \$51 million. Compared with the year-ago period, excluding spread-based businesses and the value of associated derivatives, third quarter investment income increased 40%, reflecting a 4% higher average asset balance and strong variable investment income. Average investment yield increased to 4.95% in the third quarter from 3.66% in the prior year, primarily due to higher variable investment income.

<sup>&</sup>lt;sup>1</sup> COVID-19 impact estimates include mortality and morbidity claims of approximately \$504 million with offsetting impacts from longevity of approximately \$4 million.

<sup>&</sup>lt;sup>2</sup> Tax effected at 24%

#### Add One

The effective tax rate of 34.3% on the pre-tax loss for the quarter was above the expected range of 23% to 24% primarily due to favorable adjustments from tax returns filed which were partially offset with income in higher tax jurisdictions and losses in tax jurisdictions for which the Company did not receive a tax benefit.

The effective tax rate of 15.2% on adjusted operating loss for the quarter was below the expected range of 23% to 24% primarily due to adjusted operating income in higher tax jurisdictions and losses in tax jurisdictions for which the Company did not receive a tax benefit. This was partially offset with favorable adjustments from tax returns filed.

Anna Manning, President and Chief Executive Officer, commented, "Our third quarter reflected strong underlying earnings, demonstrating the value and resilience of our diversified global business, although COVID-19 claim costs were material in the quarter. We continue to see encouraging new business activity both in our organic business and in the pipeline for in-force transactions. Reported premiums were up 9.5%.

"On the capital front, we deployed \$140 million into in-force transactions and repurchased \$46 million of common shares at an average price of \$113.37. In addition, we completed an attractive asset-intensive retrocession transaction generating \$94 million in capital. These actions demonstrate our commitment to effective and efficient capital management. Our balance sheet remains strong, and we ended the quarter with excess capital of approximately \$1.0 billion.

"While our results will continue to reflect COVID-19 claims, we expect them to continue to be manageable."

#### **SEGMENT RESULTS**

#### U.S. and Latin America

**Traditional** 

	Quarterly Result	S
(\$ in millions)	2021	2020
Net premiums	\$ 1,550 \$	1,420
Pre-tax income (loss)	(126)	14
Pre-tax adjusted operating income (loss)	(121)	22

- Results reflected COVID-19 claim costs of approximately \$250 million, as well as excess individual mortality claims believed to be
  directly or indirectly related to COVID-19.
- U.S. Group and Individual Health results reflected favorable experience.
- Strong variable investment income due to favorable limited partnership performance and real estate joint venture realizations.

#### Add Two

#### Financial Solutions

		Quarterly Result	ts .
(\$ in millions)	20	21	2020
Asset-Intensive:			
Pre-tax income	\$	106 \$	50
Pre-tax adjusted operating income		93	77
Capital Solutions:			
Pre-tax income		22	24
Pre-tax adjusted operating income		22	24

- Asset-Intensive results were very strong due to favorable overall experience and variable investment income that was above the
  average run rate.
- Capital Solutions results were in line with expectations.

#### Canada

#### **Traditional**

	Quarterl	y Results
(\$ in millions)	2021	2020
Net premiums	\$ 289	\$ 254
Pre-tax income	44	30
Pre-tax adjusted operating income	44	29

- Foreign currency exchange rates had a favorable effect of \$16 million on net premiums.
- Results reflected favorable experience in the Group and Creditor lines, slightly offset by COVID-19 claim costs of \$5 million.
- Foreign currency exchange rates had a favorable effect of \$3 million on pre-tax income and pre-tax adjusted operating income.

#### **Financial Solutions**

		Quarterly Resu	lts
(\$ in millions)	202	1	2020
Pre-tax income	\$	0 \$	6
Pre-tax adjusted operating income		0	6

- · Results reflected modestly unfavorable experience.
- Foreign currency exchange rates had an immaterial effect on pre-tax results and pre-tax adjusted operating results.

#### Add Three

#### **Europe, Middle East and Africa (EMEA)**

**Traditional** 

	Quarterl	y Results	
(\$ in millions)	2021		2020
Net premiums	\$ 432	\$	371
Pre-tax income (loss)	(91)		7
Pre-tax adjusted operating income (loss)	(91)		7

- Foreign currency exchange rates had a favorable effect of \$22 million on net premiums.
- Results reflected approximately \$80 million of COVID-19 claim costs, driven primarily by experience in South Africa and to a lesser extent in the U.K., as well as excess mortality claims believed to be directly or indirectly related to COVID-19.
- Foreign currency exchange rates had an adverse effect of \$14 million on pre-tax loss and pre-tax adjusted operating loss.

#### Financial Solutions

	Quarter	ly Results	
(\$ in millions)	2021	2020	
Pre-tax income	\$ 85	\$	92
Pre-tax adjusted operating income	62		86

- Results reflected favorable longevity experience.
- Foreign currency exchange rates had a favorable effect of \$5 million on pre-tax income and \$4 million on pre-tax adjusted operating income.

#### **Asia Pacific**

**Traditional** 

		Quarterly Resul	ts
(\$ in millions)	20	021	2020
Net premiums	\$	626 \$	653
Pre-tax income (loss)		(96)	78
Pre-tax adjusted operating income (loss)		(96)	78

- Foreign currency exchange rates had a favorable effect of \$6 million on net premiums.
- Results reflected COVID-19 claims of approximately \$169 million, primarily driven by experience in India.
- Australia reported a small loss.
- Foreign currency exchange rates had an immaterial effect on pre-tax loss and pre-tax adjusted operating loss.

#### Add Four

Financial Solutions

		Quarterly	y Results	
(\$ in millions)	2	2021	2020	
Net premiums	\$	65	\$ 35	5
Pre-tax income		6	10	)
Pre-tax adjusted operating income		25	<u>(</u>	9

- Results reflected favorable experience and growth in new business.
- Foreign currency exchange rates had an immaterial effect on pre-tax income and pre-tax adjusted operating income.

#### **Corporate and Other**

		Quarterly	y Results
(\$ in millions)	2021		2020
Pre-tax income (loss)	\$	16	\$ (26)
Pre-tax adjusted operating loss		(27)	(37)

- Pre-tax income reflects gains on sales of investments and unrealized gains on limited partnership investments.
- Pre-tax adjusted operating loss was in line with the average run rate.

#### **Dividend Declaration**

Effective November 4, 2021, the board of directors declared a regular quarterly dividend of \$0.73, payable November 30, 2021, to shareholders of record as of November 16, 2021.

#### **Earnings Conference Call**

A conference call to discuss third quarter results will begin at 10 a.m. Eastern Time on Friday, November 5. Interested parties may access the call by dialing 800-458-4121 (domestic) or 323-794-2093 (international). The access code is 4776253. A live audio webcast of the conference call will be available

on the Company's Investor Relations website at <u>www.rgare.com</u>. A replay of the conference call will be available at the same address for 90 days following the conference call.

The Company has posted to its website an earnings presentation and a Quarterly Financial Supplement that includes financial information for all segments as well as information on its investment portfolio. Additionally, the Company posts periodic reports, press releases and other useful information on its Investor Relations website.

#### **Use of Non-GAAP Financial Measures**

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pre-

tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's

#### Add Five

continuing operations, primarily because that measure excludes substantially all of the effect of net

investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and

interest rate environment, and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and is not considered a substitute for GAAP net income.

Book value per share excluding the impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

Adjusted operating income per diluted share is a non-GAAP financial measure calculated as adjusted operating income divided by weighted average diluted shares outstanding. Adjusted operating return on equity is a non-GAAP financial measure calculated as adjusted operating income divided by average stockholders' equity excluding AOCI. Similar to adjusted operating income, management believes these non-GAAP financial measures better reflect the ongoing profitability and underlying trends of the Company's continuing operations, they also serve as a basis for establishing target levels and awards under RGA's management incentive programs.

Reconciliations from GAAP net income, book value per share, net income per diluted share and average stockholders' equity are provided in the following tables. Additional financial information can be found in the Quarterly Financial Supplement on RGA's Investor Relations website at <a href="https://www.rgare.com">www.rgare.com</a> in the "Financial Information" section.

#### About RGA

Reinsurance Group of America, Incorporated (RGA), a Fortune 500 company, is among the leading global providers of life reinsurance and financial solutions, with approximately \$3.5 trillion of life reinsurance in force and assets of \$91.4 billion as of September 30, 2021. Founded in 1973, RGA today is recognized for its deep technical expertise in risk and capital management, innovative solutions, and commitment to serving its clients. With headquarters in St. Louis, Missouri, and operations around the world, RGA delivers expert solutions in individual life reinsurance, individual living benefits reinsurance, group reinsurance, health reinsurance, facultative underwriting, product development, and financial solutions. To learn more about RGA and its businesses, visit the Company's website at <a href="https://www.rgare.com">www.rgare.com</a>.

#### **Cautionary Note Regarding Forward-Looking Statements**

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, among others, statements relating to projections of the future operations, strategies, earnings, revenues, income or loss, ratios, financial performance and growth potential of the Company. Forward-looking statements often contain words and phrases such as "intend," "expect," "project," "estimate," "predict," "anticipate," "should," "believe" and other similar expressions. Forward-looking statements are based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. Forward-looking statements are not a guarantee

#### Add Six

of future performance and are subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance, and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

The effects of the COVID-19 pandemic and the response thereto on economic conditions, the financial markets and insurance risks, and the resulting effects on the Company's financial results, liquidity, capital resources, financial metrics, investment portfolio and stock price, could cause actual results and events to differ materially from those expressed or implied by forward-looking statements. Further, any estimates, projections, illustrative scenarios or frameworks used to plan for potential effects of the pandemic are dependent on numerous underlying assumptions and estimates that may not materialize. Additionally, numerous other important factors (whether related to, resulting from or exacerbated by the COVID-19 pandemic or otherwise) could also cause results and events to differ materially from those expressed or implied by forward-looking statements, including, without limitation: (1) adverse changes in mortality, morbidity, lapsation or claims experience, (2) inadequate risk analysis and underwriting, (3) adverse capital and credit market conditions and their impact on the Company's liquidity, access to capital and cost of capital, (4) changes in the Company's financial strength and credit ratings and the effect of such changes on the Company's future results of operations and financial condition, (5) the availability and cost of collateral necessary for regulatory reserves and capital, (6) requirements to post collateral or make payments due to declines in market value of assets subject to the Company's collateral arrangements, (7) action by regulators who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (8) the effect of the Company parent's status as an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations, (9) general economic conditions or a prolonged economic downturn affecting the demand for insurance and reinsurance in the Company's current and planned markets, (10) the impairment of other financial institutions and its effect on the Company's business, (11) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (12) market or economic conditions that adversely affect the value of the Company's investment securities or result in the impairment of all or a portion of the value of certain of the Company's investment securities, that in turn could affect regulatory capital, (13) market or economic conditions that adversely affect the Company's ability to make timely sales of investment securities, (14) risks inherent in the Company's risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (15) the fact that the determination of allowances and impairments taken on the Company's investments is highly subjective, (16) the stability of and actions by governments and economies in the markets in which the Company operates, including ongoing uncertainties regarding the amount of U.S. sovereign debt and the credit ratings thereof, (17) the Company's dependence on third parties, including those insurance companies and reinsurers to which the Company cedes some reinsurance, third-party investment managers and others, (18) financial performance of the Company's clients, (19) the threat of natural disasters, catastrophes, terrorist attacks, epidemics or pandemics anywhere in the world where the Company or its clients do business, (20) competitive factors and competitors' responses to the Company's initiatives, (21) development and introduction of new products and distribution opportunities, (22) execution of the Company's entry into new markets, (23) integration of acquired blocks of business and entities, (24) interruption or failure of the Company's telecommunication, information technology or other operational systems, or the Company's failure to maintain adequate security to protect the confidentiality or privacy of personal or sensitive data and intellectual property stored on such systems, (25) adverse litigation or arbitration results, (26) the adequacy of reserves, resources and accurate information relating to settlements, awards and terminated and discontinued lines of business, (27)

#### Add Seven

changes in laws, regulations, and accounting standards applicable to the Company or its business, (28) the effects of the Tax Cuts and Jobs Act of 2017 may be different than expected and (29) other risks and uncertainties described in this document and in the Company's other filings with the Securities and Exchange Commission ("SEC").

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect the Company's business, including those mentioned in this document and described in the periodic reports the Company files with the SEC. These forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligation to update these forward-looking statements, even though the Company's situation may change in the future. For a discussion of these risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see Item 1A - "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, as may be supplemented by Item 1A - "Risk Factors" in the Company's subsequent Quarterly Reports on Form 10-Q.

#### **Investor Contact**

Jeff Hopson Senior Vice President - Investor Relations (636) 736-2068

- tables attached -

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Net Income to Adjusted Operating Income (Dollars in millions, except per share data)

(Unaudited)	Three Months Ended September 30,									
		202	1	20	)20					
			Diluted Earnings Per Share		Diluted Earnings Per Share					
Net income (loss)	\$	(22)	\$ (0.32)	\$ 213	\$ 3.12					
Reconciliation to adjusted operating income:										
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		(53)	(0.79)	13	0.20					
Capital (gains) losses on funds withheld, included in investment income, net of related expenses		(1)	(0.01)	(1)	(0.01)					
Embedded derivatives:										
Included in investment related gains/losses, net		13	0.19	(69)	(1.01)					
Included in interest credited		(2)	(0.03)	5	0.07					
DAC offset, net		1	0.01	62	0.91					
Investment (income) loss on unit-linked variable annuities		2	0.03	1	0.01					
Interest credited on unit-linked variable annuities		(2)	(0.03)	(1)	(0.01)					
Interest expense on uncertain tax positions		1	0.01	1	0.01					
Non-investment derivatives and other		(3)	(0.04)	1	0.01					
Uncertain tax positions and other tax related items		(9)	(0.13)	14	0.21					
Adjusted operating income (loss)	\$	(75)	(1.11)	\$ 239	\$ 3.51					

(Unaudited)	Nine Months Ended September 30,									
		20	)21			20	20			
			Dil	uted Earnings Per Share			Di	luted Earnings Per Share		
Net income	\$	461	\$	6.74	\$	283	\$	4.36		
Reconciliation to adjusted operating income:										
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		(314)		(4.60)		(15)		(0.24)		
Capital (gains) losses on funds withheld, included in investment income net of related expenses	,	(3)		(0.04)		(5)		(0.08)		
Embedded derivatives:										
Included in investment related gains/losses, net		(40)		(0.58)		129		1.99		
Included in interest credited		(28)		(0.41)		20		0.31		
DAC offset, net		9		0.13		(23)		(0.35)		
Investment (income) loss on unit-linked variable annuities		1		0.01		2		0.03		
Interest credited on unit-linked variable annuities		(1)		(0.01)		(2)		(0.03)		
Interest expense on uncertain tax positions		6		0.09		7		0.11		
Non-investment derivatives and other		(6)		(0.09)		2		0.03		
Uncertain tax positions and other tax related items		30		0.44		17		0.26		
Adjusted operating income	\$	115	\$	1.68	\$	415	\$	6.39		

## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Consolidated Effective Income Tax Rates (Dollars in millions)

(Unaudited)	Three Months Ended September 30, 2021							
	Pre-tax I	ncome (loss)		Income Taxes	Effective Tax Rate (1)			
GAAP income (loss)	\$	(34)	\$	(12)	34.3 %			
Reconciliation to adjusted operating income:								
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		(66)		(13)				
Capital (gains) losses on funds withheld, included in investment income, net of related expenses		(2)		(1)				
Embedded derivatives:								
Included in investment related gains/losses, net		16		3				
Included in interest credited		(3)		(1)				
DAC offset, net		2		1				
Investment (income) loss on unit-linked variable annuities		2		_				
Interest credited on unit-linked variable annuities		(2)		_				
Interest expense on uncertain tax positions		2		1				
Non-investment derivatives and other		(4)		(1)				
Uncertain tax positions and other tax related items		_		9				
Adjusted operating income (loss)	\$	(89)	\$	(14)	15.2 %			

<sup>(1)</sup> The Company rounds amounts in the financial statements to millions and calculates the effective tax rate from the underlying whole-dollar amounts. Thus certain amounts may not recalculate based on the numbers due to rounding.

## Reconciliation of Consolidated Income before Income Taxes to Pre-tax Adjusted Operating Income (Dollars in millions)

(Unaudited)	Three Months Ended September 30				Nine Months Ended September 30,			tember 30,
		2021	202	20	20	021		2020
Income (loss) before income taxes	\$	(34)	\$	285	\$	634	\$	384
Reconciliation to pre-tax adjusted operating income:								
Capital (gains) losses, derivatives and other, included in investment related gains/losses, net		(66)		17		(398)		(20)
Capital (gains) losses on funds withheld, included in investment income, net of related expenses	l	(2)		(1)		(4)		(6)
Embedded derivatives:								
Included in investment related gains/losses, net		16		(87)		(51)		163
Included in interest credited		(3)		6		(36)		25
DAC offset, net		2		79		12		(29)
Investment (income) loss on unit-linked variable annuities		2		1		1		2
Interest credited on unit-linked variable annuities		(2)		(1)		(1)		(2)
Interest expense on uncertain tax positions		2		1		8		9
Non-investment derivatives and other		(4)		1		(8)		2
Pre-tax adjusted operating income (loss)	\$	(89)	\$	301	\$	157	\$	528

#### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Income to Pre-tax Adjusted Operating Income (Dollars in millions)

(Unaudited)	Pre-tax	Three Months Ended September 30, Capital Chan (gains) losses, valu derivatives emb Pre-tax income (loss) and other, net derivat						Pre-tax adjusted operating income (loss)	
U.S. and Latin America:			,						
Traditional	\$	(126)	\$	_	\$	5	\$	(121)	
Financial Solutions:									
Asset-Intensive		106		(40) (1)		27 (2)		93	
Capital Solutions		22		_		_		22	
Total U.S. and Latin America	<u>-</u>	2		(40)		32		(6)	
Canada Traditional		44		_		_		44	
Canada Financial Solutions		_		_		_		_	
Total Canada		44						44	
EMEA Traditional		(91)		_		_		(91)	
EMEA Financial Solutions		85		(23)		_		62	
Total EMEA	<u>-</u>	(6)		(23)				(29)	
Asia Pacific Traditional		(96)		_		_		(96)	
Asia Pacific Financial Solutions		6		19		_		25	
Total Asia Pacific		(90)		19		_		(71)	
Corporate and Other		16		(43)		_		(27)	
Consolidated	\$	(34)	\$	(87)	\$	32	\$	(89)	

- (1) Asset-Intensive is net of \$(17) DAC offset.
- (2) Asset-Intensive is net of \$19 DAC offset.

(Unaudited)	Three Months Ended September 30, 2020								
	Pre-tax i	income (loss)		Capital (gains) losses, derivatives and other, net	Chang value embe derivativ	e of dded		-tax adjusted operating come (loss)	
U.S. and Latin America:		<u> </u>						` '	
Traditional	\$	14	\$	_	\$	8	\$	22	
Financial Solutions:									
Asset-Intensive		50		48 (1)		(21)(2)		77	
Capital Solutions		24		<u> </u>		<u> </u>		24	
Total U.S. and Latin America		88		48		(13)		123	
Canada Traditional		30		(1)		_		29	
Canada Financial Solutions		6		<u> </u>				6	
Total Canada		36		(1)		_		35	
EMEA Traditional		7		_		_		7	
EMEA Financial Solutions		92		(6)		<u> </u>		86	
Total EMEA		99		(6)		_		93	
Asia Pacific Traditional		78		_		_		78	
Asia Pacific Financial Solutions		10		(1)				9	
Total Asia Pacific		88		(1)		_		87	
Corporate and Other		(26)		(11)				(37)	
Consolidated	\$	285	\$	29	\$	(13)	\$	301	

- (1) Asset-Intensive is net of \$11 DAC offset.(2) Asset-Intensive is net of \$68 DAC offset.

#### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Reconciliation of Pre-tax Income to Pre-tax Adjusted Operating Income (Dollars in millions)

(Unaudited)	Pre-tax	income (loss)	Nine Months Ended S Capital (gains) losses, derivatives and other, net	epter	nber 30, 2021 Change in value of embedded derivatives, net	Pre-tax adjusted operating income (loss)		
U.S. and Latin America:	<u></u>							
Traditional	\$	(329)	\$	_	\$	(2)	\$	(331)
Financial Solutions:								
Asset-Intensive		329		(32) (1)		(29) (2)		268
Capital Solutions		68		<u> </u>		<u> </u>		68
Total U.S. and Latin America		68		(32)		(31)		5
Canada Traditional		100		1		_		101
Canada Financial Solutions		10		_		_		10
Total Canada		110		1				111
EMEA Traditional		(171)		_		_		(171)
EMEA Financial Solutions		228		(41)		_		187
Total EMEA		57		(41)		_		16
Asia Pacific Traditional		(67)		_		_		(67)
Asia Pacific Financial Solutions		65		(1)		_		64
Total Asia Pacific		(2)		(1)				(3)
Corporate and Other		401		(373)		_		28
Consolidated	\$	634	\$	(446)	\$	(31)	\$	157

- (1) Asset-Intensive is net of \$(44) DAC offset.
- (2) Asset-Intensive is net of \$56 DAC offset.

(Unaudited)		Nine Months Ended September 30, 2020 Capital Change in (gains) losses, value of Pre-tax adjusted								
	Pre-tax	income (loss)	derivatives oss) and other, net			embedded derivatives, net		operating income (loss)		
U.S. and Latin America:								(1000)		
Traditional	\$	(206)	\$	_	\$	8	\$	(198)		
Financial Solutions:										
Asset-Intensive		105		(61) (1)		139 (2)		183		
Capital Solutions		71		_		_		71		
Total U.S. and Latin America		(30)		(61)		147		56		
Canada Traditional		97		8		_		105		
Canada Financial Solutions		13		_		_		13		
Total Canada		110		8		_		118		
EMEA Traditional		40		_		_		40		
EMEA Financial Solutions		220		(19)		_		201		
Total EMEA		260		(19)		_		241		
Asia Pacific Traditional		149		<u> </u>		_		149		
Asia Pacific Financial Solutions		11		20		_		31		
Total Asia Pacific		160		20				180		
Corporate and Other		(116)		49		_		(67)		
Consolidated	\$	384	\$	(3)	\$	147	\$	528		

- (1) Asset-Intensive is net of \$12 DAC offset.(2) Asset-Intensive is net of \$(41) DAC offset.

#### REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

Per Share and Shares Data (In millions, except per share data)

(Unaudited)	Three Months End	ded S	eptember 30,	Nine Months Ended September 30,				
	2021		2020	2021		2020		
Earnings per share from net income:								
Basic earnings per share	\$ (0.32)	\$	3.13	\$	6.79	\$	4.39	
Diluted earnings per share (1)	\$ (0.32)	\$	3.12	\$	6.74	\$	4.36	
Diluted earnings per share from adjusted operating income (1)	\$ (1.11)	\$	3.51	\$	1.68	\$	6.39	
Weighted average number of common and common equivalent shares outstanding	68,417		68,170		68,416		64,985	

<sup>(1)</sup> As a result of anti-dilutive impact, in periods of a loss, weighted average common shares outstanding (basic) are used in the calculation of diluted earnings per share

(Unaudited)	 At September 30,					
	 2021		2020			
Treasury shares	 17,711		17,374			
Common shares outstanding	67,600		67,937			
Book value per share outstanding	\$ 190.60	\$	194.49			
Book value per share outstanding, before impact of AOCI	\$ 137.60	\$	131.36			

#### Reconciliation of Book Value Per Share to Book Value Per Share Excluding AOCI

(Unaudited)	At September 30,			
		2021		2020
Book value per share outstanding	\$	190.60	\$	194.49
Less effect of AOCI:				
Accumulated currency translation adjustments		(0.75)		(2.51)
Unrealized appreciation of securities		54.80		66.86
Pension and postretirement benefits		(1.05)		(1.22)
Book value per share outstanding, before impact of AOCI	\$	137.60	\$	131.36

## Reconciliation of Stockholders' Average Equity to Stockholders' Average Equity Excluding AOCI (Dollars in millions)

(Unaudited)

Trailing Twelve Months Ended September 30, 2021:	Ave	erage Equity
Stockholders' average equity	\$	13,197
Less effect of AOCI:		
Accumulated currency translation adjustments		(70)
Unrealized appreciation of securities		4,199
Pension and postretirement benefits		(74)
Stockholders' average equity, excluding AOCI	\$	9,142

# Reconciliation of Trailing Twelve Months of Consolidated Net Income to Adjusted Operating Income and Related Return on Equity (Dollars in millions)

(Unaudited)

Trailing Twelve Months Ended September 30, 2021:	1	Income	Return on Equity
Net Income	\$	593	4.5 %
Reconciliation to adjusted operating income:			
Capital (gains) losses, derivatives and other, net		(299)	
Change in fair value of embedded derivatives		(158)	
Deferred acquisition cost offset, net		26	
Tax expense on uncertain tax positions		34	
Adjusted operating income	\$	196	2.1 %

## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES Condensed Consolidated Statements of Income

(Dollars in millions)

	(Donais in in	1110113)					
(Unaudited)	Thr	ee Months En	ded Se	ptember 30,	Nine Months End	led S	eptember 30,
		2021		2020	 2021		2020
Revenues:							
Net premiums	\$	3,094	\$	2,825	\$ 9,106	\$	8,434
Investment income, net of related expenses		796		654	2,367		1,893
Investment related gains (losses), net		58		66	472		(138)
Other revenue		95		98	354		264
Total revenues		4,043		3,643	 12,299		10,453
Benefits and expenses:							
Claims and other policy benefits		3,289		2,530	9,294		7,894
Interest credited		177		196	541		529
Policy acquisition costs and other insurance expenses		338		374	1,010		912
Other operating expenses		229		211	683		594
Interest expense		41		43	129		126
Collateral finance and securitization expense		3		4	8		14
Total benefits and expenses		4,077		3,358	 11,665		10,069
Income before income taxes		(34)		285	634		384
Provision for income taxes		(12)		72	173		101
Net income (loss)	\$	(22)	\$	213	\$ 461	\$	283



## Reinsurance Group of America, Incorporated®

#### **Quarterly Financial Supplement**

#### **Third Quarter 2021**

#### (Unaudited)

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#### **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company dac	AA-	NR	NR
RGA Global Reinsurance Company, Ltd.	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
RGA Americas Reinsurance Company, Ltd.	AA-	A+	NR
RGA Reinsurance Company (Barbados) Ltd.	AA-	NR	NR
RGA Atlantic Reinsurance Company Ltd.	NR	A+	NR
Omnilife Insurance Company Limited	A+	NR	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA".

**RGA** Quarterly Financial Supplement

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#### Reinsurance Group of America, Incorporated Non-GAAP Disclosures

This Quarterly Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated ("RGA") with the SEC. The consolidated financial information herein include the assets, liabilities, and results of operations of RGA and its subsidiaries, all of which are wholly owned (collectively, the "Company").

#### **Non-GAAP Disclosures**

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to adjusted operating income before income taxes is presented in the appendix.

RGA evaluates its shareholders' equity position excluding the impact of accumulated other comprehensive income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

RGA uses a non-GAAP financial measure called adjusted operating return on equity, which is calculated as adjusted operating income divided by average shareholders' equity excluding AOCI. Additionally, RGA uses a non-GAAP financial measure called book value per share excluding the impact of AOCI that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation. A reconciliation of shareholders' equity before and after the impact of AOCI is presented in the appendix.



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### Reinsurance Group of America, Incorporated 2021 Notes

Included in investment income, net of related expenses for the nine months ended September 30, 2021, is a reclassification recorded during the first quarter of approximately \$92 million of pre-tax unrealized gains from accumulated other comprehensive income associated with investments in limited partnerships and private equity funds for which the Company utilizes the equity method of accounting. The reclassification resulted in a \$92 million increase in the Corporate and Other segment's pre-tax income and pre-tax adjusted operating income for the nine months ended September 30, 2021. The unrealized gains should have been recognized in investment income in the periods they were reported by the investees.

Included in other investment related gains (losses), net for the nine months ended September 30, 2021, are \$70 million of pre-tax investment related gains associated with investments in limited partnerships considered to be investment companies previously carried at cost less impairments. These investments should have been carried at fair value based on the net asset value of the investment and changes in the fair value of the investment should have been included in investment related gains (losses), net. This correction, recorded during the first quarter, resulted in a \$70 million increase in the Corporate and Other segment's pre-tax income and did not have an impact on pre-tax adjusted operating income for the three and nine months ended September 30, 2021.



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#### Reinsurance Group of America, Incorporated Financial Highlights

				T	hree	Months En	ded				_	·			Yea	ar-to-Date	•	
(USD millions, except in force & per share data)		Sept. 30,		June 30,	]	March 31,		Dec. 31,		Sept. 30,	(	Current Qtr vs. PY	S	ept. 30,	S	ept. 30,		
		2021		2021		2021		2020		2020		Quarter		2021		2020	_	Change
Net premiums	\$	3,094	\$	3,098	\$	2,914	\$	3,260	\$	2,825	\$	269	\$	9,106	\$	8,434	\$	672
Net income (loss)		(22)		344		139		132		213		(235)		461		283		178
Adjusted operating income (loss)		(75)		274		(84)		81		239		(314)		115		415		(300
Return on equity - annualized		(0.7)%		10.8 %		4.2 %		3.8 %		6.6 %		(7.3)%						
Return on equity - trailing 12 months		4.5 %		6.3 %		5.2 %		3.4 %		4.5 %		— %						
Adjusted operating return on equity (ex AOCI) - annualized		(3.2)%		11.9 %		(3.7)%		3.6 %		10.8 %		(14.0)%						
Adjusted operating return on equity (ex AOCI) - trailing 12 months		2.1 %		5.7 %		3.7 %		5.7 %		7.4 %		(5.3)%						
Total assets		\$91,449		\$88,944		\$84,810		\$84,656		\$82,127		\$9,322						
Assumed Life Reinsurance In Force (in billions)																		
U.S. and Latin America Traditional	\$	1,619.9	\$	1,619.4	\$	1,610.2	\$	1,611.6	\$	1,602.1	\$	17.8						
U.S. and Latin America Financial Solutions		5.3		5.3		5.3		5.3		5.3		_						
Canada Traditional		463.1		468.3		460.1		445.2		419.5		43.6						
Europe, Middle East and Africa Traditional		852.8		861.4		830.8		864.4		808.0		44.8						
Asia Pacific Traditional		526.0		516.1		521.0		553.7		534.4		(8.4)						
Asia Pacific Financial Solutions		1.5		1.2		1.2		0.5		0.3		1.2						
Total assumed life reinsurance in force	\$	3,468.6	\$	3,471.7	\$	3,428.6	\$	3,480.7	\$	3,369.6	\$	99.0						
Assumed New Business Production (in billions)	_		-															
U.S. and Latin America Traditional	\$	33.9	\$	35.7	\$	28.5	\$	31.0	\$	24.6	\$	9.3	\$	98.1	\$	83.9	\$	14.2
U.S. and Latin America Financial Solutions		_		_		_		0.1		(0.1)		0.1		_		(0.1)		0.1
Canada Traditional		11.5		8.5		14.2		10.9		8.6		2.9		34.2		29.9		4.3
Europe, Middle East and Africa Traditional		32.0		87.8		27.6		57.8		28.5		3.5		147.4		126.5		20.9
Asia Pacific Traditional		7.1		10.9		7.6		10.6		6.7		0.4		25.6		39.0		(13.4
Asia Pacific Financial Solutions		_		0.1		_		_		_		_		0.1		_		0.1
Total assumed new business production	\$	84.5	\$	143.0	\$	77.9	\$	110.4	\$	68.3	\$	16.2	\$	305.4	\$	279.2	\$	26.2
Per Share and Shares Data	=		-		-		· =		Ė		÷				_		_	
Basic earnings per share																		
Net income (loss)	\$	(0.32)	\$	5.06	\$	2.04	\$	1.95	\$	3.13	\$	(3.45)	\$	6.79	\$	4.39	\$	2.40
Adjusted operating income (loss)	\$	(1.11)	\$	4.04	\$	(1.24)	\$	1.19	\$	3.52	\$	(4.63)	\$	1.69	\$	6.43	\$	(4.74
Diluted earnings per share (1)	Ť	()	_		Ť	()	Ť		Ť		_	()	-		Ť		_	(
Net income (loss) (1)	\$	(0.32)	\$	5.02	\$	2.03	\$	1.94	\$	3.12	\$	(3.44)	\$	6.74	\$	4.36	\$	2.38
Adjusted operating income (loss) (1)	\$	(1.11)	\$	4.00	\$	(1.24)	\$	1.19	\$	3.51	\$	(4.62)	\$	1.68	\$		\$	(4.71
Wgt. average common shares outstanding	-	()	-		-	()	-	-1	-	0.02	-	()	-		-	0.00	-	(
Basic		67,916		67,990		67,975		67,944		67,936		(20)		67,960		64,518		3,442
Diluted		68,417		68,533		68,427		68,378		68,170		247		68,416		64,985		3,431
Common shares issued		85,311		85,311		85,311		85,311		85,311				85,311		85,311		
Treasury shares		17,711		17,314		17,326		17,354		17,374		337		17,711		17,374		337
Common shares outstanding		67,600		67,997		67,985		67,957		67,937		(337)		67,600		67,937		(337
Book value per share	\$	190.60	\$	197.72	\$	177.83	\$	211.19	\$		\$	(3.89)		,		,		(-2.
Per share effect of AOCI	\$	53.00	\$	59.43	\$	44.16	\$	78.86	\$	63.13	\$	(10.13)						
Book value per share, excluding AOCI	\$	137.60	\$	138.29	\$	133.67	\$	132.33	\$	131.36	\$	6.24						
Stockholders' dividends paid	\$	50	\$	47	\$	48	\$	48	\$	47	\$	3	\$	145	\$	134	\$	11
(1) As a result of anti-dilutive impact, in periods of a earnings per share.	loss		-		-		-		the	calculation o		_						

## Reinsurance Group of America, Incorporated Consolidated GAAP Income Statements (including Adjusted Operating Income Reconciliations)

(USD millions)

				Thi	ree N	Months En	ided	i			Cu	rrent Qtr			Yea	r-to-Date		
	S	ept. 30,	Jı	une 30,	M	Iarch 31,		Dec. 31,	5	Sept. 30,	,	vs. PY	S	ept. 30,	S	ept. 30,		
		2021		2021		2021		2020		2020	(	Quarter		2021		2020	C	Change
Revenues:																		
Net premiums	\$	3,094	\$	3,098	\$	2,914	\$	3,260	\$	2,825	\$	269	\$	9,106	\$	8,434	\$	672
Investment income, net of related expenses		796		759		812		682		654		142		2,367		1,893		474
Investment related gains (losses), net		58		112		302		105		66		(8)		472		(138)		610
Other revenue		95		168		91		96		98		(3)		354		264		90
Total revenues		4,043		4,137		4,119		4,143		3,643		400		12,299		10,453		1,846
Benefits and expenses:																		
Claims and other policy benefits		3,289		2,813		3,192		3,181		2,530		759		9,294		7,894		1,400
Interest credited		177		218		146		175		196		(19)		541		529		12
Policy acquisition costs and other insurance expenses		338		339		333		349		374		(36)		1,010		912		98
Other operating expenses		229		240		214		222		211		18		683		594		89
Interest expense		41		43		45		44		43		(2)		129		126		3
Collateral finance and securitization expense		3		2		3		3		4		(1)		8		14		(6)
Total benefits and expenses		4,077		3,655		3,933		3,974		3,358		719		11,665		10,069		1,596
Income (loss) before income taxes		(34)		482		186		169		285		(319)		634		384		250
Provision for income taxes		(12)		138		47		37		72		(84)		173		101		72
Net income (loss)	\$	(22)	\$	344	\$	139	\$	132	\$	213	\$	(235)	\$	461	\$	283	\$	178
Pre-tax adjusted operating income reconciliation:	_				_		Ξ		_			_	_					
Income (loss) before income taxes	\$	(34)	\$	482	\$	186	\$	169	\$	285	\$	(319)	\$	634	\$	384	\$	250
Investment and derivative (gains) losses (1)		(66)		(104)		(228)		12		17		(83)		(398)		(20)		(378)
Change in value of modified coinsurance and funds withheld embedded derivatives (1)		(21)		(16)		(50)		(51)		(116)		95		(87)		113		(200)
GMXB embedded derivatives (1)		37		17		(18)		(58)		29		8		36		50		(14)
Funds withheld (gains) losses - investment income		(2)		(1)		(1)		10		(1)		(1)		(4)		(6)		2
EIA embedded derivatives - interest credited		(3)		(3)		(30)		(5)		6		(9)		(36)		25		(61)
DAC offset, net		2		(2)		12		21		79		(77)		12		(29)		41
Investment (income) loss on unit-linked variable annuities		2		(2)		1		(13)		1		1		1		2		(1)
Interest credited on unit-linked variable annuities		(2)		2		(1)		13		(1)		(1)		(1)		(2)		1
Interest expense on uncertain tax positions		2		3		3		2		1		1		8		9		(1)
Non-investment derivatives and other		(4)		(15)		11		(1)		1		(5)		(8)		2		(10)
Adjusted operating income (loss) before income taxes	\$	(89)	\$	361	\$	(115)	\$	99	\$	301	\$	(390)	\$	157	\$	528	\$	(371)

 $<sup>(1) \</sup> Included \ in \ "Investment \ related \ gains \ (losses), \ net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 



## Reinsurance Group of America, Incorporated Consolidated GAAP Income Statements (including Adjusted Operating Income Reconciliations)

(USD millions)

			'	Thr	ee Month	End	led			Curr	ent Qtr			Yea	r-to-Date		
	Se	pt. 30,	June 30	,	March 3	1,	Dec. 31,	5	Sept. 30,	VS	. PY	Se	pt. 30,	Se	pt. 30,		
		2021	2021		2021		2020		2020	Qu	ıarter		2021		2020	C	hange
After-tax adjusted operating income reconciliation:									_								
Net income (loss)	\$	(22)	\$ 34	4	\$ 1	39	\$ 132	\$	213	\$	(235)	\$	461	\$	283	\$	178
Investment and derivative (gains) losses (1)		(52)	8)	2)	(1)	79)	9		13		(65)		(313)		(15)		(298)
Change in value of modified coinsurance and funds withheld embedded derivatives (1)		(17)	(1	2)	(-	<b>1</b> 0)	(40)		(92)		75		(69)		89		(158)
GMXB embedded derivatives (1)		29	1	.3	(	l4)	(46)		23		6		28		40		(12)
Funds withheld (gains) losses - investment income		(1)	(	1)		(1)	8		(1)		_		(3)		(5)		2
EIA embedded derivatives - interest credited		(2)	(	2)	(	24)	(4)		5		(7)		(28)		20		(48)
DAC offset, net		1	(	1)		9	17		62		(61)		9		(23)		32
Investment (income) loss on unit-linked variable annuities		2	(	2)		1	(11)		1		1		1		2		(1)
Interest credited on unit-linked variable annuities		(2)		2		(1)	11		(1)		(1)		(1)		(2)		1
Interest expense on uncertain tax positions		1		3		2	2		1		_		6		7		(1)
Non-investment derivatives and other		(3)	(1	2)		9	(1)		1		(4)		(6)		2		(8)
Uncertain tax positions and other tax related items		(9)	2	4		15	4		14		(23)		30		17		13
Adjusted operating income (loss)	\$	(75)	\$ 27	4	\$ (	34)	\$ 81	\$	239	\$	(314)	\$	115	\$	415	\$	(300)
	_			_						-				_			
Diluted earnings per share - adjusted operating income (loss) (2)	\$	(1.11)	\$ 4.0	0	\$ (1.3	24)	\$ 1.19	\$	3.51	\$	(4.62)	\$	1.68	\$	6.39	\$	(4.71)
Foreign currency effect on (3):																	
Net premiums		51	12	4		78	35		12		39		253		(67)		320
Adjusted operating income (loss) before income taxes		(7)	1	.0		1	3		7		(14)		4		2		2

 $<sup>(1) \</sup> Included \ in \ "Investment \ related \ gains \ (losses), \ net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 

<sup>(3)</sup> Compared to comparable prior year period.



<sup>(2)</sup> As a result of anti-dilutive impact, in periods of a loss, weighted average common shares outstanding (basic) are used in the calculation of diluted earnings per share.

#### Reinsurance Group of America, Incorporated **Consolidated Balance Sheets**

(USD millions)

	S	ept. 30, 2021		June 30, 2021	I	March 31, 2021	 Dec. 31, 2020		Sept. 30, 2020
ssets									
Fixed maturity securities, available-for-sale	\$	59,289	\$	58,287	\$	56,426	\$ 56,735	\$	54,652
Equity securities		160		147		135	132		135
Mortgage loans on real estate		6,366		6,481		6,001	5,787		5,907
Policy loans		1,234		1,254		1,253	1,258		1,259
Funds withheld at interest		7,034		7,049		5,459	5,432		5,403
Short-term investments		82		184		157	227		154
Other invested assets		3,404		2,924		2,983	 2,829		2,645
Total investments		77,569		76,326		72,414	72,400		70,155
Cash and cash equivalents		3,027		3,254		3,122	3,408		3,256
Accrued investment income		574		525		546	511		547
Premiums receivable and other reinsurance balances		3,013		3,102		2,907	2,842		2,792
Reinsurance ceded receivables		2,585		1,093		1,089	983		950
Deferred policy acquisition costs		3,687		3,622		3,617	3,616		3,534
Other assets		994		1,022		1,115	896		893
Total assets	\$	91,449	\$	88,944	\$	84,810	\$ 84,656	\$	82,127
iabilities and stockholders' equity									
Future policy benefits	\$	35,666	\$	33,761	\$	33,675	\$ 31,453	\$	30,331
Interest-sensitive contract liabilities		26,017		26,161		23,142	23,276		23,208
Other policy claims and benefits		7,117		6,795		7,077	6,413		6,242
Other reinsurance balances		543		531		560	598		524
Deferred income taxes		2,407		2,699		2,417	3,263		3,016
Other liabilities		3,327		2,057		1,930	1,340		1,611
Long-term debt		3,173		3,173		3,573	3,573		3,573
Collateral finance and securitization notes		314		323		346	388		408
Total liabilities		78,564		75,500		72,720	70,304		68,913
cockholders' equity:									
Common stock, at par value		1		1		1	1		1
Additional paid-in-capital		2,447		2,430		2,411	2,406		2,421
Retained earnings		8,458		8,531		8,235	8,148		8,066
Treasury stock		(1,604)		(1,559)		(1,559)	(1,562)		(1,563
Accumulated other comprehensive income (AOCI):			-						
Accumulated currency translation adjustment, net of income taxes		(50)		(20)		(39)	(69)		(171
Unrealized appreciation of securities, net of income taxes		3,704		4,133		3,113	5,500		4,542
Pension and postretirement benefits, net of income taxes		(71)		(72)		(72)	(72)		(82
Total stockholders' equity		12,885		13,444	_	12,090	 14,352	_	13,214
Total liabilities and stockholders' equity	\$	91,449	\$	88,944	\$	84,810	\$ 84,656	\$	82,127
Total stockholders' equity, excluding AOCI	\$	9,302	_	9,403	_	9,088	8,993	_	8,925



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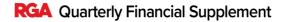
## Reinsurance Group of America, Incorporated U.S. and Latin America Traditional GAAP Income Statements

(USD millions)

				Tì	ree	Months Er	ided				Cu	rrent Qtr		Ye	ar-to-Date		
	- 5	Sept. 30,		June 30,	N	Aarch 31,		Dec. 31,		Sept. 30,		vs. PY	Sept. 30,		Sept. 30,		,
		2021		2021		2021		2020		2020	(	Quarter	 2021		2020		Change
Revenues:																	
Net premiums	\$	1,550	\$	1,578	\$	1,419	\$	1,591	\$	1,420	\$	130	\$ 4,547	\$	4,247	\$	300
Investment income, net of related expenses		245		233		207		196		180		65	685		518		167
Investment related gains (losses), net		(5)		1		6		(3)		(8)		3	2		(8)		10
Other revenue		5		4		5		2		7		(2)	14		17		(3)
Total revenues		1,795		1,816		1,637		1,786		1,599		196	5,248		4,774		474
Benefits and expenses:																	
Claims and other policy benefits		1,670		1,418		1,740		1,638		1,343		327	4,828		4,268		560
Interest credited		17		18		17		17		19		(2)	52		56		(4)
Policy acquisition costs and other insurance expenses		195		206		182		189		189		6	583		559		24
Other operating expenses		39		39		36		34		34		5	114		97		17
Total benefits and expenses		1,921		1,681		1,975		1,878		1,585		336	5,577		4,980		597
Income (loss) before income taxes	\$	(126)	\$	135	\$	(338)	\$	(92)	\$	14	\$	(140)	\$ (329)	\$	(206)	\$	(123)
												'					
Loss and expense ratios:																	
Claims and other policy benefits		107.7 %	,	89.9 %	,	122.6 %		103.0 %	)	94.6 %		13.1 %	106.2 %	, )	100.5 %	, )	5.7 %
Policy acquisition costs and other insurance expenses		12.6 %	,	13.1 %	,	12.8 %		11.9 %	,	13.3 %		(0.7)%	12.8 %	, )	13.2 %	, )	(0.4)%
Other operating expenses		2.5 %	)	2.5 %	)	2.5 %		2.1 %	)	2.4 %		0.1 %	2.5 %		2.3 %	)	0.2 %
Foreign currency effect on (1):																	
Net premiums	\$	2	\$	2	\$	(1)	\$	(1)	\$	(1)	\$	3	\$ 3	\$	(4)	\$	7
Income (loss) before income taxes	\$	(1)	\$	_	\$	_	\$	_	\$	_	\$	(1)	\$ (1)	\$	_	\$	(1)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.



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#### Reinsurance Group of America, Incorporated U.S. and Latin America Traditional Adjusted Operating Income Statements

(USD millions)

	Sept. 30, 2021         June 30, 2021         March 31, 2020         Dec. 31, 2020         Sept. 30, 2020         Quarter         Sept. 30, 2021         Sept. 30, 2020           \$ 1,550         \$ 1,578         \$ 1,419         \$ 1,591         \$ 1,420         \$ 130         \$ 4,547         \$ 4,242           \$ 245         233         207         196         180         65         685         518           \$ 5         4         5         2         7         (2)         14         17           \$ 1,800         1,815         1,631         1,789         1,607         193         5,246         4,782           \$ 1,670         1,418         1,740         1,638         1,343         327         4,828         4,260           \$ 17         18         17         17         19         (2)         52         56           \$ 195         206         182         189         189         6         583         555           \$ 39         39         36         34         34         5         114         95           \$ 1,921         1,681         1,975         1,878         1,585         336         5,577         4,980														ar-to-Date			
	5	Sept. 30,	j	June 30,	N	Aarch 31,		Dec. 31,		Sept. 30,	Q	r vs. PY		Sept. 30,		Sept. 30,		
		2021		2021		2021		2020		2020	(	Quarter		2021		2020	(	Change
Revenues:																		
Net premiums	\$	-	\$	,	\$		\$		\$	,	\$		\$	- 1	\$	4,247	\$	300
Investment income, net of related expenses				233				196		180						518		167
Other revenue		5		4		5		2		7		(2)		14		17		(3)
Total revenues		1,800		1,815		1,631		1,789		1,607		193		5,246		4,782		464
Benefits and expenses:																		
Claims and other policy benefits		,		,								_				4,268		560
Interest credited		17		18		17		17		19		(2)		52		56		(4)
Policy acquisition costs and other insurance expenses		195		206		182		189		189		6		583		559		24
Other operating expenses		39		39		36		34		34		5		114		97		17
Total benefits and expenses		1,921		1,681		1,975		1,878		1,585		336		5,577		4,980		597
Adjusted operating income (loss) before income taxes	\$	(121)	\$	134	\$	(344)	\$	(89)	\$	22	\$	(143)	\$	(331)	\$	(198)	\$	(133)
Loss and expense ratios:																		
Claims and other policy benefits		107.7 %		89.9 %		122.6 %		103.0 %		94.6 %		13.1 %		106.2 %		100.5 %		5.7 %
Policy acquisition costs and other insurance expenses		12.6 %		13.1 %	ı	12.8 %		11.9 %		13.3 %		(0.7)%		12.8 %	ı	13.2 %		(0.4)%
Other operating expenses		2.5 %		2.5 %		2.5 %		2.1 %		2.4 %		0.1 %		2.5 %		2.3 %		0.2 %
Foreign currency effect on (1):																		
Net premiums	\$	2	\$	2	\$	(1)	\$	(1)	\$	(1)	\$	3	\$	3	\$	(4)	\$	7
Adjusted operating income (loss) before income taxes	\$	(1)	\$	_	\$	_	\$	_	\$	_	\$	(1)	\$	(1)	\$	_	\$	(1)

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset-Intensive GAAP Income Statements

(USD millions)

				Thr	ee Months E	nde	d			Cui	rrent Qtr			Yea	ır-to-Date		
	Sej	pt. 30,	June 3	0,	March 31,		Dec. 31,	S	Sept. 30,	V	rs. PY	Se	ept. 30,	S	ept. 30,		
	2	2021	2021		2021		2020		2020	Ç	Quarter		2021		2020	Ch	nange
Revenues:											_	_					
Net premiums	\$	14	\$	15	\$ 13	\$	13	\$	13	\$	1	\$	42	\$	40	\$	2
Investment income, net of related expenses		290	2	76	257		248		272		18		823		746		77
Investment related gains (losses), net		12		30	(6)		47		59		(47)		36		(86)		122
Other revenue		31		85	26		25		26		5		142		78		64
Total revenues		347		06	290		333		370		(23)		1,043		778		265
Benefits and expenses:																	
Claims and other policy benefits		48		21	60		49		50		(2)		129		152		(23)
Interest credited		149	1	.82	114		132		163		(14)		445		431		14
Policy acquisition costs and other insurance expenses		34		32	47		50		99		(65)		113		68		45
Other operating expenses		10		8	9		6		8		2		27		22		5
Total benefits and expenses		241		43	230		237		320		(79)		714		673		41
Income before income taxes	\$	106	\$ 1	.63	\$ 60	\$	96	\$	50	\$	56	\$	329	\$	105	\$	224

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.



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# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset-Intensive Adjusted Operating Income Statements

(USD millions)

				Thr	ee Mo	onths En	ided	1			Cu	ırrent Qtr			Yea	r-to-Date		
	Se	pt. 30,	Jui	ne 30,	Mar	ch 31,	]	Dec. 31,	S	ept. 30,		vs. PY	Se	pt. 30,	S	ept. 30,		
	2	2021	2	2021	2	021		2020		2020	(	Quarter	2	2021		2020	Cl	hange
Revenues:										<u></u>						<u>.</u>		
Net premiums	\$	14	\$	15	\$	13	\$	13	\$	13	\$	1	\$	42	\$	40	\$	2
Investment income, net of related expenses		290		274		258		253		273		17		822		745		77
Other revenue		31		85		26		25		26		5		142		75		67
Total revenues		335		374		297		291		312		23		1,006		860		146
Benefits and expenses:																		
Claims and other policy benefits		48		21		60		49		50		(2)		129		152		(23)
Interest credited		152		185		144		137		157		(5)		481		406		75
Policy acquisition costs and other insurance expenses		32		34		35		29		20		12		101		97		4
Other operating expenses		10		8		9		6		8		2		27		22		5
Total benefits and expenses		242		248		248		221		235		7		738		677		61
Adjusted operating income before income taxes	\$	93	\$	126	\$	49	\$	70	\$	77	\$	16	\$	268	\$	183	\$	85

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



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## Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset-Intensive

(Continued)

		Three Months Ended										
(USD millions, shown net of reinsurance ceded)		Sept. 30, 2021		June 30, 2021	]	March 31, 2021		Dec. 31, 2020		Sept. 30, 2020		
Annuity account values:	· <del></del>											
Fixed annuities (deferred)	\$	11,997	\$	13,687	\$	10,659	\$	10,773	\$	10,848		
Net interest spread (fixed annuities)		1.7 %	%	1.2 %	)	1.3 %	ó	1.6 %	6	1.3 %		
Equity-indexed annuities	\$	3,293	\$	3,343	\$	3,391	\$	3,480	\$	3,530		
Variable annuities account values												
No riders	\$	827	\$	834	\$	823	\$	665	\$	775		
GMDB only		968		949		901		872		831		
GMIB only		25		25		24		24		22		
GMAB only		3		4		4		4		3		
GMWB only		1,110		1,145		1,116		1,132		1,046		
GMDB / WB		261		271		265		275		252		
Other		19		19		18		18		17		
Total variable annuities account values	\$	3,213	\$	3,247	\$	3,151	\$	2,990	\$	2,946		
Fair value of liabilities associated with living benefit riders	\$	191	\$	154	\$	136	\$	155	\$	213		
Interest-sensitive contract liabilities associated with:												
Guaranteed investment contracts	\$	827	\$	973	\$	973	\$	1,015	\$	989		
Bank-owned life insurance (BOLI)	\$	2,480	\$	2,471	\$	2,463	\$	2,460	\$	2,450		
Other asset-intensive business	\$	117	\$	119	\$	123	\$	124	\$	125		
Future policy benefits associated with:												
Payout annuities	\$	4,329	\$	4,393	\$	4,477	\$	4,532	\$	4,593		



# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Capital Solutions GAAP Income Statements

(USD millions)

				Thr	ee Months E	nde	ed		Current Qt	r	Year-to-Date								
	Sept.		June 30, 2021		March 31, 2021		Dec. 31, 2020		ept. 30, 2020	vs. PY Quarter		Sept. 30, 2021	Sept. 30, 2020		Chai	nge			
Revenues:											_								
Investment income, net of related expenses	\$	1	\$ -	_	\$ 1	\$	1	\$	1	\$ —		\$ 2	\$	4	\$	(2)			
Other revenue		26		27	27		25		28	(2)	)	80		79		1			
Total revenues		27		27	28		26		29	(2)	)	82		83		(1)			
Benefits and expenses:																			
Policy acquisition costs and other insurance expenses		2		_	2		1		2	_		4		4		_			
Other operating expenses		3		4	3		2		3	_		10		8		2			
Total benefits and expenses		5		4	5		3		5	_		14		12		2			
Income before income taxes	\$	22	\$	23	\$ 23	\$	23	\$	24	\$ (2)	)	\$ 68	\$	71	\$	(3)			

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Capital Solutions Adjusted Operating Income Statements

(USD millions)

			Th	ree Months	En	ıded		Current Qtr	Year-to-Date								
	Sept.		June 30, 2021	March 3: 2021	March 31, 2021		Sept. 30, 2020		vs. PY Quarter	Sept. 30, 2021		Sept. 30, 2020		Change			
Revenues:																	
Investment income, net of related expenses	\$	1	\$ —	\$	1	\$ 1	\$	1	\$ —	\$	2	\$ 4	. :	\$ (2)			
Other revenue		26	27	2	7	25		28	(2)		80	79	)	1			
Total revenues		27	27	2	8	26		29	(2)		82	83	,	(1)			
Benefits and expenses:																	
Policy acquisition costs and other insurance expenses		2	_		2	1		2	_		4	4	ļ	_			
Other operating expenses		3	4		3	2		3	_		10	8	}	2			
Total benefits and expenses		5	4		5	3		5			14	12	:	2			
Adjusted operating income before income taxes	\$	22	\$ 23	\$ 2	23	\$ 23	\$	24	\$ (2)	\$	68	\$ 71	_ :	\$ (3)			

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



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#### Reinsurance Group of America, Incorporated Canada Traditional GAAP Income Statements

(USD millions)

				Th	iree l	Months Er	nded	Cı	ırrent Qtr	Year-to-Date								
	S	Sept. 30,	J	une 30,	N	Iarch 31,	Ι	Dec. 31,	S	Sept. 30,		vs. PY	S			Sept. 30,		
		2021		2021		2021		2020		2020	(	Quarter		2021		2020		Change
Revenues:																		
Net premiums	\$	289	\$	301	\$	280	\$	284	\$	254	\$	35	\$	870	\$	768	\$	102
Investment income, net of related expenses		65		63		60		56		52		13		188		151		37
Investment related gains (losses), net		1		_		2		4		2		(1)		3		(4)		7
Other revenue		(1)		2		1				1		(2)		2		1		1
Total revenues		354		366		343		344		309		45		1,063		916		147
Benefits and expenses:																		
Claims and other policy benefits		255		277		266		248		225		30		798		661		137
Policy acquisition costs and other insurance expenses		46		46		45		49		44		2		137		131		6
Other operating expenses		9		11		8		10		10		(1)		28		27		1
Total benefits and expenses		310		334		319		307		279		31		963		819		144
Income before income taxes	\$	44	\$	32	\$	24	\$	37	\$	30	\$	14	\$	100	\$	97	\$	3
Loss and expense ratios:																		
Claims and other policy benefits		88.2 %		92.0 %		95.0 %		87.3 %		88.6 %		(0.4)%		91.7 %		86.1 %	,	5.6 %
Policy acquisition costs and other insurance expenses		15.9 %		15.3 %		16.1 %		17.3 %		17.3 %		(1.4)%		15.7 %		17.1 %	)	(1.4)%
Other operating expenses		3.1 %		3.7 %		2.9 %		3.5 %		3.9 %		(0.8)%		3.2 %		3.5 %	1	(0.3)%
Foreign currency effect on (1):																		
Net premiums	\$	16	\$	34	\$	16	\$	4	\$	(2)	\$	18	\$	66	\$	(14)	\$	80
Income before income taxes	\$	3	\$	3	\$	_	\$	1	\$	_	\$	3	\$	6	\$	(1)	\$	7
Creditor reinsurance net premiums	\$	19	\$	19	\$	17	\$	16	\$	18	\$	1	\$	55	\$	49	\$	6

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



<sup>(1)</sup> Compared to comparable prior year period.

#### Reinsurance Group of America, Incorporated Canada Traditional **Adjusted Operating Income Statements**

(USD millions)

				T	hree I	Months Er	nded	Cu	rrent Qtr	Year-to-Date								
	S	ept. 30,	J	une 30,	M	Iarch 31,	Γ	Dec. 31,	S	ept. 30,	,	vs. PY	Sept. 30,		Sept. 30,			
		2021		2021		2021		2020		2020	Quarter			2021		2020		Change
Revenues:													_					
Net premiums	\$	289	\$	301	\$	280	\$	284	\$	254	\$	35	\$	870	\$	768	\$	102
Investment income, net of related expenses		65		64		59		56		51		14		188		150		38
Investment related gains, net		1		1		2		2		2		(1)		4		5		(1)
Other revenue		(1)		2		1		_		1		(2)		2		1		1
Total revenues		354		368		342		342		308		46		1,064		924		140
Benefits and expenses:																		
Claims and other policy benefits		255		277		266		248		225		30		798		661		137
Policy acquisition costs and other insurance expenses		46		46		45		49		44		2		137		131		6
Other operating expenses		9		11		8		10		10		(1)		28		27		1
Total benefits and expenses		310		334		319		307		279		31		963		819		144
Adjusted operating income before income taxes	\$	44	\$	34	\$	23	\$	35	\$	29	\$	15	\$	101	\$	105	\$	(4)
												_						
Loss and expense ratios:																		
Claims and other policy benefits		88.2 %		92.0 %		95.0 %		87.3 %	)	88.6 %		(0.4)%		91.7 %		86.1 %	)	5.6 %
Policy acquisition costs and other insurance expenses		15.9 %		15.3 %	1	16.1 %		17.3 %	,	17.3 %		(1.4)%		15.7 %		17.1 %	5	(1.4)%
Other operating expenses		3.1 %		3.7 %	1	2.9 %		3.5 %	)	3.9 %		(0.8)%		3.2 %		3.5 %	)	(0.3)%
Foreign currency effect on (1):																		
Net premiums	\$	16	\$	34	\$	16	\$	4	\$	(2)	\$	18	\$	66	\$	(14)	\$	80
Adjusted operating income before income taxes	\$	3	\$	3	\$	_	\$	1	\$	_	\$	3	\$	6	\$	(1)	\$	7
Creditor reinsurance net premiums	\$	19	\$	19	\$	17	\$	16	\$	18	\$	1	\$	55	\$	49	\$	6

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated **Canada Financial Solutions (1) GAAP Income Statements**

(USD millions)

			Thr	ee Mo	nths En	ided				Current Qtr	Year-to-Date						
	Sept. 30, 2021		une 30, 2021	March 31, 2021		Dec. 31, 2020		Sept. 30, 2020		vs. PY Quarter	Sept. 30, 2021		Sept. 30, 2020		C	hange	
Revenues:																	
Net premiums	\$ 22	\$	23	\$	23	\$	21	\$	21	\$ 1	\$	68	\$	62	\$	6	
Investment income, net of related expenses	_		_		_		_		—	_		_		1		(1)	
Other revenue	3		3		3		2		2	1		9		6		3	
Total revenues	25		26		26		23		23	2		77		69		8	
Benefits and expenses:																	
Claims and other policy benefits	23		21		18		14		17	6		62		54		8	
Policy acquisition costs and other insurance expenses	1		1		_		_		—	1		2		1		1	
Other operating expenses	1		_		2		1		_	1		3		1		2	
Total benefits and expenses	25		22		20		15		17	8		67		56		11	
Income before income taxes	\$ _	\$	4	\$	6	\$	8	\$	6	\$ (6)	\$	10	\$	13	\$	(3)	
Foreign currency effect on (2):																	
Net premiums	\$ 1	\$	3	\$	1	\$	_	\$	_	\$ 1	\$	5	\$	(1)	\$	6	
Income before income taxes	\$ _	\$	_	\$	_	\$	_	\$	_	\$ —	\$	_	\$	_	\$	_	

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Canada Financial Solutions operations includes longevity and fee-based transactions.

(2) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated **Canada Financial Solutions (1)** Adjusted Operating Income Statements

(USD millions)

			Thr	ee Mo	nths En	ided	l			Current C	(tr	Year-to-Date							
	Sept. 30, 2021		une 30, 2021	March 31, 2021		I	Dec. 31, 2020		pt. 30,	vs. PY Quarter		•	Sept. 30, 2021		pt. 30, 2020	C	Change		
Revenues:		_			-	_					_								
Net premiums	\$ 22	\$	23	\$	23	\$	21	\$	21	\$	1	\$	68	\$	62	\$	6		
Investment income, net of related expenses	_		_		_		_		_	-	_		_		1		(1)		
Other revenue	3		3		3		2		2		1		9		6		3		
Total revenues	25		26		26		23		23		2		77		69		8		
Benefits and expenses:																			
Claims and other policy benefits	23		21		18		14		17		6		62		54		8		
Policy acquisition costs and other insurance expenses	1		1				_		_		1		2		1		1		
Other operating expenses	1		_		2		1		_		1		3		1		2		
Total benefits and expenses	25		22		20		15		17		8		67		56		11		
Adjusted operating income before income taxes	\$ 	\$	4	\$	6	\$	8	\$	6	\$ (	(6)	\$	10	\$	13	\$	(3)		
Foreign currency effect on (2):																			
Net premiums	\$ 1	\$	3	\$	1	\$	_	\$	_	\$	1	\$	5	\$	(1)	\$	6		
Adjusted operating income before income taxes	\$ _	\$	1	\$	_	\$	_	\$	_	\$ -	_	\$	1	\$	_	\$	1		

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Canada Financial Solutions operations includes longevity and fee-based transactions.

(2) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional GAAP Income Statements

(USD millions)

				Th	iree l	Months En	ded				Cı	ırrent Otr			Ye	ar-to-Date		
	S	Sept. 30,	J	une 30,		Iarch 31,		Dec. 31,	S	Sept. 30,		vs. PY	- 5	Sept. 30,		Sept. 30,		
		2021		2021		2021		2020		2020	(	Quarter		2021		2020	(	Change
Revenues:																		
Net premiums	\$	432	\$	433	\$	438	\$	442	\$	371	\$	61	\$	1,303	\$	1,113	\$	190
Investment income, net of related expenses		22		24		20		17		18		4		66		55		11
Other revenue				2		(1)		6		1		(1)		1				1
Total revenues		454		459		457		465		390		64		1,370		1,168		202
Benefits and expenses:																		
Claims and other policy benefits		482		414		469		423		331		151		1,365		966		399
Policy acquisition costs and other insurance expenses		35		27		29		29		28		7		91		90		1
Other operating expenses		28		30		27		26		24		4		85		72		13
Total benefits and expenses		545		471		525		478		383		162		1,541		1,128		413
Income (loss) before income taxes	\$	(91)	\$	(12)	\$	(68)	\$	(13)	\$	7	\$	(98)	\$	(171)	\$	40	\$	(211)
Loss and expense ratios:																		
Claims and other policy benefits		111.6 %		95.6 %		107.1 %		95.7 %		89.2 %		22.4 %		104.8 %	)	86.8 %		18.0 %
Policy acquisition costs and other insurance expenses		8.1 %		6.2 %		6.6 %		6.6 %		7.5 %		0.6 %		7.0 %	)	8.1 %		(1.1)%
Other operating expenses		6.5 %		6.9 %		6.2 %		5.9 %		6.5 %		— %		6.5 %	)	6.5 %		— %
Foreign currency effect on (1):																		
Net premiums	\$	22	\$	47	\$	26	\$	8	\$	6	\$	16	\$	95	\$	(27)	\$	122
Income (loss) before income taxes	\$	(14)	\$	(4)	\$	(5)	\$	2	\$	2	\$	(16)	\$	(23)	\$	1	\$	(24)
Critical illness net premiums	\$	46	\$	44	\$	42	\$	43	\$	43	\$	3	\$	132	\$	125	\$	7

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.



<sup>(1)</sup> Compared to comparable prior year period.

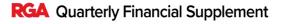
#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional Adjusted Operating Income Statements

(USD millions)

				Tl	hree 1	Months En	ded				Cu	rrent Qtr		Ye	ar-to-Date		
	S	Sept. 30, 2021	J	une 30, 2021	N	Iarch 31, 2021	Ι	Dec. 31, 2020	S	ept. 30, 2020		vs. PY Quarter	Sept. 30, 2021	Š	Sept. 30, 2020	(	Change
Revenues:												<u></u>	 				
Net premiums	\$	432	\$	433	\$	438	\$	442	\$	371	\$	61	\$ 1,303	\$	1,113	\$	190
Investment income, net of related expenses		22		24		20		17		18		4	66		55		11
Other revenue		_		2		(1)		6		1		(1)	1		_		1
Total revenues		454		459		457		465		390		64	1,370		1,168		202
Benefits and expenses:																	
Claims and other policy benefits		482		414		469		423		331		151	1,365		966		399
Policy acquisition costs and other insurance expenses		35		27		29		29		28		7	91		90		1
Other operating expenses		28		30		27		26		24		4	85		72		13
Total benefits and expenses		545		471		525		478		383		162	1,541		1,128		413
Adjusted operating income (loss) before income taxes	\$	(91)	\$	(12)	\$	(68)	\$	(13)	\$	7	\$	(98)	\$ (171)	\$	40	\$	(211)
Loss and expense ratios:																	
Claims and other policy benefits		111.6 %		95.6 %	,	107.1 %		95.7 %	)	89.2 %	)	22.4 %	104.8 %	)	86.8 %		18.0 %
Policy acquisition costs and other insurance expenses		8.1 %		6.2 %	)	6.6 %		6.6 %	)	7.5 %	)	0.6 %	7.0 %	)	8.1 %		(1.1)%
Other operating expenses		6.5 %		6.9 %	)	6.2 %		5.9 %	)	6.5 %	)	— %	6.5 %	)	6.5 %		— %
Foreign currency effect on (1):																	
Net premiums	\$	22	\$	47	\$	26	\$	8	\$	6	\$	16	\$ 95	\$	(27)	\$	122
Adjusted operating income (loss) before income taxes	\$	(14)	\$	(4)	\$	(5)	\$	2	\$	2	\$	(16)	\$ (23)	\$	1	\$	(24)
Critical illness net premiums	\$	46	\$	44	\$	42	\$	43	\$	43	\$	3	\$ 132	\$	125	\$	7

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) GAAP Income Statements

(USD millions)

Current

			Thr	ee Mo	nths Er	ıded				C	urrent Qtr		Year	-to-Date		
		pt. 30, 2021	ne 30, 2021		ch 31, 021		ec. 31, 2020	_	t. 30, 120		s. PY uarter	pt. 30, 2021		pt. 30, 2020	Ch	ange
Revenues	:															
Net p	premiums	\$ 96	\$ 84	\$	79	\$	84	\$	58	\$	38	\$ 259	\$	168	\$	91
Inves	stment income, net of related expenses	51	50		48		58		46		5	149		135		14
Inves	stment related gains, net	23	2		16		1		4		19	41		14		27
Othe	r revenue	4	3		3		4		2		2	10		7		3
To	otal revenues	174	139		146		147		110		64	459		324		135
Benefits a	and expenses:															
Clain	ns and other policy benefits	77	42		75		81		5		72	194		71		123
Inter	est credited	(2)	2		(1)		13		(1)		(1)	(1)		(2)		1
Polic	y acquisition costs and other insurance expenses	2	1		2		1		1		1	5		3		2
Othe	r operating expenses	12	11		10		14		13		(1)	33		32		1
To	otal benefits and expenses	89	56		86		109		18		71	231		104		127
In	come before income taxes	\$ 85	\$ 83	\$	60	\$	38	\$	92	\$	(7)	\$ 228	\$	220	\$	8
Foreign c	urrency effect on (2):															
Net p	premiums	\$ 5	\$ 9	\$	6	\$	3	\$	2	\$	3	\$ 20	\$	(1)	\$	21
Incor	ne before income taxes	\$ 5	\$ 10	\$	5	\$	_	\$	4	\$	1	\$ 20	\$	1	\$	19

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

<sup>(2)</sup> Compared to comparable prior year period.



<sup>(1)</sup> Europe, Middle East and Africa Financial Solutions operations includes longevity, asset-intensive and fee-based transactions.

#### Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) Adjusted Operating Income Statements

(USD millions)

			Thr	ee Months	En	ded			Current Qtr			Year	-to-Date		
	•	ot. 30, 021	ine 30, 2021	March 31 2021	,	Dec. 31, 2020	Sept. 30 2020	,	vs. PY Quarter	•	pt. 30, 2021		pt. 30, 2020	Ch	ange
Revenues:															
Net premiums	\$	96	\$ 84	\$ 79	)	\$ 84	\$ 5	8	\$ 38	\$	259	\$	168	\$	91
Investment income, net of related expenses		51	48	48	3	50	4	6	5		147		133		14
Investment related gains (losses), net		2	2	(1	)	(1)	(	1)	3		3		(1)		4
Other revenue		4	3	:	3	4		2	2		10		7		3
Total revenues		153	137	129	)	137	10	5	48		419		307		112
Benefits and expenses:															
Claims and other policy benefits		77	42	7:	5	81		5	72		194		71		123
Interest credited		_	_	_	-	_	_	-	_		_		_		_
Policy acquisition costs and other insurance expenses		2	1	:	2	1		1	1		5		3		2
Other operating expenses		12	11	10	)	14	1	3	(1)		33		32		1
Total benefits and expenses		91	54	8'	7	96	1	9	72		232		106		126
Adjusted operating income before income taxes	\$	62	\$ 83	\$ 42	2_	\$ 41	\$ 8	6	\$ (24)	\$	187	\$	201	\$	(14)
Foreign currency effect on (2):															
Net premiums	\$	5	\$ 9	\$	5	\$ 3	\$	2	\$ 3	\$	20	\$	(1)	\$	21
Adjusted operating income before income taxes	\$	4	\$ 9	\$	1	\$ 1	\$	4	\$ —	\$	17	\$	1	\$	16

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

<sup>(2)</sup> Compared to comparable prior year period.



<sup>(1)</sup> Europe, Middle East and Africa Financial Solutions operations includes longevity, asset-intensive and fee-based transactions.

# Reinsurance Group of America, Incorporated Asia Pacific Traditional GAAP Income Statements

(USD millions)

				Th	iree N	Months En	ded				Cı	ırrent Qtr		Ye	ar-to-Date		
	S	ept. 30,	J	une 30,	M	Iarch 31,	I	Dec. 31,	S	Sept. 30,	_	vs. PY	Sept. 30,		Sept. 30,		
		2021		2021		2021		2020		2020	(	Quarter	2021		2020	(	Change
Revenues:																	
Net premiums	\$	626	\$	616	\$	609	\$	785	\$	653	\$	(27)	\$ 1,851	\$	1,896	\$	(45)
Investment income, net of related expenses		33		34		33		31		22		11	100		76		24
Investment related gains (losses), net		_		_		(1)		3		_		_	(1)		_		(1)
Other revenue		4		3		6		4		5		(1)	13		11		2
Total revenues		663		653		647		823		680		(17)	 1,963		1,983		(20)
Benefits and expenses:																	
Claims and other policy benefits		682		578		518		699		525		157	1,778		1,594		184
Policy acquisition costs and other insurance		002		370		310		055		323		137	1,770		1,334		104
expenses		31		41		43		51		33		(2)	115		116		(1)
Other operating expenses		46		46		45		48		44		2	137		124		13
Total benefits and expenses		759		665		606		798		602		157	2,030		1,834		196
Income (loss) before income taxes	\$	(96)	\$	(12)	\$	41	\$	25	\$	78	\$	(174)	\$ (67)	\$	149	\$	(216)
Loss and expense ratios:																	
Claims and other policy benefits		108.9 %		93.8 %		85.1 %		89.0 %		80.4 %	,	28.5 %	96.1 %		84.1 %		12.0 %
Policy acquisition costs and other insurance expenses		5.0 %		6.7 %		7.1 %		6.5 %		5.1 %		(0.1)%	6.2 %		6.1 %		0.1 %
Other operating expenses		7.3 %		7.5 %		7.4 %		6.1 %		6.7 %		0.6 %	7.4 %		6.5 %		0.9 %
Foreign currency effect on (1):																	
Net premiums	\$	6	\$	30	\$	29	\$	20	\$	6	\$	_	\$ 65	\$	(22)	\$	87
Income (loss) before income taxes	\$	_	\$	(1)	\$	1	\$	(1)	\$	1	\$	(1)	\$ _	\$	2	\$	(2)
Critical illness net premiums	\$	306	\$	282	\$	269	\$	379	\$	294	\$	12	\$ 857	\$	796	\$	61

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.



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#### Reinsurance Group of America, Incorporated Asia Pacific Traditional Adjusted Operating Income Statements

(USD millions)

				Th	iree N	Months En	ded				Cu	ırrent Qtr			Ye	ar-to-Date		
	S	ept. 30,	J	une 30,	M	arch 31,	Γ	Dec. 31,	S	ept. 30,	-	vs. PY	- 5	Sept. 30,	9	Sept. 30,		
		2021		2021		2021		2020		2020	(	Quarter		2021		2020		Change
Revenues:													_					
Net premiums	\$	626	\$	616	\$	609	\$	785	\$	653	\$	(27)	\$	1,851	\$	1,896	\$	(45)
Investment income, net of related expenses		33		34		33		31		22		11		100		76		24
Investment related gains (losses), net		_		_		(1)		3		_		_		(1)		_		(1)
Other revenue		4		3		6		4		5		(1)		13		11		2
Total revenues		663		653		647		823		680		(17)		1,963		1,983		(20)
Benefits and expenses:																		
Claims and other policy benefits		682		578		518		699		525		157		1,778		1,594		184
Policy acquisition costs and other insurance expenses		31		41		43		51		33		(2)		115		116		(1)
Other operating expenses		46		46		45		48		44		2		137		124		13
Total benefits and expenses		759		665		606		798		602		157		2,030		1,834		196
Adjusted operating income (loss) before income taxes	\$	(96)	\$	(12)	\$	41	\$	25	\$	78	\$	(174)	\$	(67)	\$	149	\$	(216)
Loss and expense ratios:																		
Claims and other policy benefits		108.9 %		93.8 %	,	85.1 %		89.0 %	,	80.4 %	)	28.5 %		96.1 %		84.1 %	)	12.0 %
Policy acquisition costs and other insurance expenses		5.0 %		6.7 %	ı	7.1 %		6.5 %	)	5.1 %	)	(0.1)%		6.2 %	)	6.1 %		0.1 %
Other operating expenses		7.3 %		7.5 %	1	7.4 %		6.1 %	•	6.7 %	)	0.6 %		7.4 %	D	6.5 %	)	0.9 %
Foreign currency effect on (1):																		
Net premiums	\$	6	\$	30	\$	29	\$	20	\$	6	\$	_	\$	65	\$	(22)	\$	87
Adjusted operating income (loss) before income taxes	\$	_	\$	(1)	\$	1	\$	(1)	\$	1	\$	(1)	\$	_	\$	2	\$	(2)
Critical illness net premiums	\$	306	\$	282	\$	269	\$	379	\$	294	\$	12	\$	857	\$	796	\$	61

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 

(1) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated **Asia Pacific Financial Solutions (1) GAAP Income Statements**

(USD millions)

			Thr	ee Mo	nths En	ıded	l		(	Current Qtr			Yea	r-to-Date		
		pt. 30, 2021	ine 30, 2021		ch 31, 021	Γ	Dec. 31, 2020	pt. 30, 1020		vs. PY Quarter		ept. 30, 2021		ept. 30, 2020	Ch	ange
R	evenues:															
	Net premiums	\$ 65	\$ 48	\$	53	\$	40	\$ 35	\$	30	\$	166	\$	140	\$	26
	Investment income, net of related expenses	37	31		28		25	22		15		96		60		36
	Investment related gains (losses), net	(15)	15		12		28	_		(15)		12		(18)		30
	Other revenue	8	10		11		7	9		(1)		29		27		2
	Total revenues	95	104		104		100	66		29		303		209		94
В	enefits and expenses:															
	Claims and other policy benefits	52	42		46		30	33		19		140		127		13
	Interest credited	12	15		15		12	13		(1)		42		37		5
	Policy acquisition costs and other insurance expenses	19	11		11		7	5		14		41		24		17
	Other operating expenses	6	5		4		3	5		1		15		10		5
	Total benefits and expenses	89	73		76		52	56		33		238		198		40
	Income before income taxes	\$ 6	\$ 31	\$	28	\$	48	\$ 10	\$	(4)	\$	65	\$	11	\$	54
										,-	_					
F	oreign currency effect on (2):															
	Net premiums	\$ (1)	\$ (1)	\$	1	\$	1	\$ 1	\$	(2)	\$	(1)	\$	2	\$	(3)
	Income before income taxes	\$ _	\$ _	\$	1	\$	2	\$ 1	\$	(1)	\$	1	\$	2	\$	(1)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Asia Pacific Financial Solutions operations includes asset-intensive and fee-based transactions.

(2) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated **Asia Pacific Financial Solutions (1) Adjusted Operating Income Statements**

(USD millions)

			Thr	ee Months	En	ıded				Current Qtr		Yea	r-to-Date		
		pt. 30, 2021	ine 30, 2021	March 3 2021	1,	Dec. 31, 2020		Sept. 30, 2020		vs. PY Quarter	pt. 30, 2021		ept. 30, 2020	Cha	ange
R	evenues:				_				_						
	Net premiums	\$ 65	\$ 48	\$ 5	3	\$ 40	) \$	\$ 35	\$	30	\$ 166	\$	140	\$	26
	Investment income, net of related expenses	37	31	2	8	25	5	22		15	96		60		36
	Investment related gains (losses), net	4	4		3	3	3	(1)		5	11		2		9
	Other revenue	8	10	1	1		7	9		(1)	29		27		2
	Total revenues	114	93	<u> </u>	5	75	5	65		49	302		229		73
В	enefits and expenses:														
	Claims and other policy benefits	52	42	4	6	30	)	33		19	140		127		13
	Interest credited	12	15	1	5	12	2	13		(1)	42		37		5
	Policy acquisition costs and other insurance expenses	19	11	1	1		7	5		14	41		24		17
	Other operating expenses	6	5		4		3	5		1	15		10		5
	Total benefits and expenses	89	 73	7	6	52	2	56		33	238		198		40
	Adjusted operating income before income taxes	\$ 25	\$ 20	\$ 1	9	\$ 23	3 \$	\$ 9	\$	16	\$ 64	\$	31	\$	33
Fo	reign currency effect on (2):														
	Net premiums	\$ (1)	\$ (1)	\$	1	\$	1 \$	\$ 1	\$	(2)	\$ (1)	\$	2	\$	(3)
	Adjusted operating income before income taxes	\$ _	\$ _	\$ -	_	\$	1 \$	\$ —	\$	_	\$ _	\$	_	\$	_

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.

(1) Asia Pacific Financial Solutions operations includes asset-intensive and fee-based transactions.

(2) Compared to comparable prior year period.



#### Reinsurance Group of America, Incorporated **Corporate and Other GAAP Income Statements**

(USD millions)

			Thi	ree Months	End	ed		Current Qtr		Year-to-Date	
	Sept	. 30,	June 30,	March 3	,	Dec. 31,	Sept. 30,	vs. PY	Sept. 30,	Sept. 30,	
	20	21	2021	2021		2020	2020	Quarter	2021	2020	Change
Revenues:						<u>.</u>					
Investment income, net of related expenses	\$	52	\$ 48	\$ 15	8 5	\$ 50	\$ 41	\$ 11	\$ 258	\$ 147	\$ 111
Investment related gains (losses), net		42	64	27	3	25	9	33	379	(36)	415
Other revenue		15	29	1	0	21	17	(2)	54	38	16
Total revenues		109	141	44	1	96	67	42	691	149	542
Benefits and expenses:											
Claims and other policy benefits		_	_	_	_	(1)	1	(1)	_	1	(1)
Interest credited		1	1		1	1	2	(1)	3	7	(4)
Policy acquisition costs and other insurance income		(27)	(26)	(2	8)	(28)	(27)	_	(81)	(84)	3
Other operating expenses		75	86	7	0	78	70	5	231	201	30
Interest expense		41	43	4	5	44	43	(2)	129	126	3
Collateral finance and securitization expense		3	2		3	3	4	(1)	8	14	(6)
Total benefits and expenses		93	106	9	1	97	93		290	265	25
·											
Income (loss) before income taxes	\$	16	\$ 35	\$ 35	0 5	\$ (1)	\$ (26)	\$ 42	\$ 401	\$ (116)	\$ 517
											1
Foreign currency effect on (1):											
Income (loss) before income taxes	\$	2	\$ 6	\$	2 5	\$ 1	\$ (1)	\$ 3	\$ 10	\$ —	\$ 10

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes. (1) Compared to comparable prior year period.

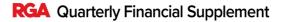


#### Reinsurance Group of America, Incorporated **Corporate and Other** Adjusted Operating Income Statements

(USD millions)

		Thi	ree Months	End	ed			Curren	t Qtr		Year	-to-Date		
	ot. 30, 021	ine 30, 2021	March 31 2021	,	Dec. 31, 2020	S	ept. 30, 2020	vs. I Quai		pt. 30, 2021		pt. 30,	Ch	ange
Revenues:			-	_										
Investment income, net of related expenses	\$ 52	\$ 48	\$ 158	3 5	\$ 50	\$	41	\$	11	\$ 258	\$	147	\$	111
Investment related gains (losses), net	1	2		3	1		(4)		5	6		(1)		7
Other revenue	11	14	2:	L	20		18		(7)	46		43		3
Total revenues	64	64	182	2	71		55		9	310		189		121
Benefits and expenses:														
Claims and other policy benefits	_	_	_	-	(1)		1		(1)	_		1		(1)
Interest credited	1	1		L	1		2		(1)	3		7		(4)
Policy acquisition costs and other insurance income	(27)	(26)	(28	3)	(28)		(27)		_	(81)		(84)		3
Other operating expenses	75	86	70	)	78		70		5	231		201		30
Interest expense	39	40	42	2	42		42		(3)	121		117		4
Collateral finance and securitization expense	3	2		3	3		4		(1)	8		14		(6)
Total benefits and expenses	91	103	88	3	95		92		(1)	282		256		26
Adjusted operating income (loss) before income taxes	\$ (27)	\$ (39)	\$ 94	1 5	\$ (24)	\$	(37)	\$	10	\$ 28	\$	(67)	\$	95
Foreign currency effect on (1):														
Adjusted operating income (loss) before income taxes	\$ 1	\$ 2	\$	. 5	\$ (1)	\$	_	\$	1	\$ 4	\$	(1)	\$	5

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Summary of Segment GAAP Income

(USD millions)

		Thr	ee Mon	ths En	nded				Cur	rent Qtr		Year	r-to-Date		
	pt. 30,	ne 30,	Marc		Dec.		•	ot. 30,		rs. PY	ept. 30,		pt. 30,		
	 2021	 2021	20	21	20	20	2	020	Q	uarter	 2021		2020	Cl	nange
U.S. and Latin America:															
Traditional	\$ (126)	\$ 135	\$	(338)	\$	(92)	\$	14	\$	(140)	\$ (329)	\$	(206)	\$	(123)
Financial Solutions:															
Asset Intensive	106	163		60		96		50		56	329		105		224
Capital Solutions	22	23		23		23		24		(2)	68		71		(3)
Total U.S. and Latin America	2	321		(255)		27		88		(86)	68		(30)		98
Canada:															
Traditional	44	32		24		37		30		14	100		97		3
Financial Solutions	_	4		6		8		6		(6)	10		13		(3)
Total Canada	44	36		30		45		36		8	110		110		_
Europe, Middle East and Africa:															
Traditional	(91)	(12)		(68)		(13)		7		(98)	(171)		40		(211)
Financial Solutions	85	83		60		38		92		(7)	228		220		8
Total Europe, Middle East and Africa	(6)	71		(8)		25		99		(105)	57		260		(203)
Asia Pacific:															
Traditional	(96)	(12)		41		25		78		(174)	(67)		149		(216)
Financial Solutions	6	31		28		48		10		(4)	65		11		54
Total Asia Pacific	(90)	19		69		73		88		(178)	(2)		160		(162)
Corporate and Other	16	35		350		(1)		(26)		42	401		(116)		517
Consolidated income (loss) before income taxes	\$ (34)	\$ 482	\$	186	\$	169	\$	285	\$	(319)	\$ 634	\$	384	\$	250

 $See \ appendix \ for \ reconciliation \ of \ GAAP \ income \ before \ income \ taxes.$ 



## Reinsurance Group of America, Incorporated Summary of Segment Adjusted Operating Income

(USD millions)

			Thi	ee N	Months En	ded			-	. 0.		Year-	-to-Date		
	pt. 30, 2021	June 202	-	M	Iarch 31, 2021	Dec. 202	-	pt. 30, 2020	v	rent Qtr s. PY uarter	ept. 30, 2021		pt. 30, 2020	Cl	nange
U.S. and Latin America:			,				,								
Traditional	\$ (121)	\$	134	\$	(344)	\$	(89)	\$ 22	\$	(143)	\$ (331)	\$	(198)	\$	(133)
Financial Solutions:															
Asset Intensive	93		126		49		70	77		16	268		183		85
Capital Solutions	22		23		23		23	24		(2)	68		71		(3)
Total U.S. and Latin America	(6)		283		(272)		4	 123		(129)	5		56		(51)
Canada:															
Traditional	44		34		23		35	29		15	101		105		(4)
Financial Solutions	_		4		6		8	6		(6)	10		13		(3)
Total Canada	44		38		29		43	35		9	111		118		(7)
Europe, Middle East and Africa:															
Traditional	(91)		(12)		(68)		(13)	7		(98)	(171)		40		(211)
Financial Solutions	62		83		42		41	86		(24)	187		201		(14)
Total Europe, Middle East and Africa	(29)		71		(26)		28	93		(122)	16		241		(225)
Asia Pacific:															
Traditional	(96)		(12)		41		25	78		(174)	(67)		149		(216)
Financial Solutions	25		20		19		23	9		16	64		31		33
Total Asia Pacific	(71)		8		60		48	87		(158)	(3)		180		(183)
Corporate and Other	(27)		(39)		94		(24)	(37)		10	28		(67)		95
Consolidated adjusted operating income (loss) before income taxes	\$ (89)	\$	361	\$	(115)	\$	99	\$ 301	\$	(390)	\$ 157	\$	528	\$	(371)

See appendix for reconciliation of GAAP income before income taxes to adjusted operating income before income taxes.



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(USD millions)

#### **Cash and Invested Assets**

	Sept. 30, 2021	June 30, 2021	March 31, 2021	Dec. 31, 2020	Sept. 30, 2020
Fixed maturity securities, available-for-sale (1)	\$ 59,289	\$ 58,287	\$ 56,426	\$ 56,735	\$ 54,652
Equity securities	160	147	135	132	135
Mortgage loans on real estate	6,366	6,481	6,001	5,787	5,907
Policy loans	1,234	1,254	1,253	1,258	1,259
Funds withheld at interest	7,034	7,049	5,459	5,432	5,403
Short-term investments	82	184	157	227	154
Other invested assets	3,404	2,924	2,983	2,829	2,645
Cash and cash equivalents	3,027	3,254	3,122	3,408	3,256
Total cash and invested assets	\$ 80,596	\$ 79,580	\$ 75,536	\$ 75,808	\$ 73,411

<sup>(1)</sup> The Company holds various types of fixed maturity securities available-for-sale and classifies them as corporate securities ("Corporate"), Canadian and Canadian provincial government ("Canadian government"), residential mortgage-backed securities ("RMBS"), asset-backed securities ("ABS"), commercial mortgage-backed securities ("CMBS"), U.S. government and agencies ("U.S. government"), state and political subdivisions, and other foreign government, supernational and foreign government-sponsored enterprises ("Other foreign government").

#### **Investment Income and Yield Summary**

		Tl	hree	Months En	ded			(	Current		Ye	ar-to-Date	
	 Sept. 30, 2021	June 30, 2021		March 31, 2021		Dec. 31, 2020	Sept. 30, 2020		Qtr vs. PY Quarter	Sept. 30, 2021		Sept. 30, 2020	Change
Average invested assets at amortized cost (1)	\$ 33,361	\$ 33,587	\$	33,367	\$	32,699	\$ 32,148	\$	1,213	\$ 33,021	\$	30,468	\$ 2,553
Net investment income (1)	\$ 405	\$ 383	\$	463	\$	337	\$ 290	\$	115	\$ 1,251	\$	894	\$ 357
Annualized investment yield (ratio of net investment income to average invested assets at amortized cost) (1)	4.95 %	4.64 %		5.67 %		4.20 %	3.66 %		129 bps	5.08 %		3.93 %	115 bps
Variable investment income ("VII") (included in net investment income) (1)	\$ 102	\$ 78	\$	162	\$	37	\$ 8	\$	94	\$ 342	\$	27	\$ 315
Annualized investment yield excluding VII (ratio of net investment income, excluding VII, to average invested assets, excluding assets with only VII, at amortized cost) (1)	3.85 %	3.84 %		3.79 %		3.88 %	3.69 %		16 bps	3.83 %		3.95 %	(12) bps

<sup>(1)</sup> Excludes spread related business (e.g. coinsurance of annuities).



(USD millions)

#### Amortized Cost, Allowance for Credit Losses, Gross Unrealized Gains and Losses, and Estimated Fair Values of Fixed Maturity Securities

			September	r 30	, 2021			
	 Amortized Cost	lowance for edit Losses	Unrealized Gains		Unrealized Losses	Е	stimated Fair Value	% of Total
Available-for-sale:								
Corporate	\$ 34,331	\$ 12	\$ 3,196	\$	186	\$	37,329	62.9 %
Canadian government	3,280	_	1,447		3		4,724	8.0 %
RMBS	1,165	_	50		6		1,209	2.0 %
ABS	3,763	_	39		23		3,779	6.4 %
CMBS	1,795	1	89		6		1,877	3.2 %
U.S. government	1,450	_	31		21		1,460	2.5 %
State and political subdivisions	1,197	_	139		5		1,331	2.2 %
Other foreign government	7,366	4	294		76		7,580	12.8 %
Total fixed maturity securities	\$ 54,347	\$ 17	\$ 5,285	\$	326	\$	59,289	100.0 %

					Decembe	er 3	31, 2020			
		A	mortized Cost	llowance for redit Losses	Unrealized Gains		Unrealized Losses		Estimated Fair Value	% of Total
Av	ailable-for-sale:								,,	
	Corporate	\$	31,963	\$ 17	\$ 4,356	\$	94	9	\$ 36,208	63.9 %
	Canadian government		3,145	_	1,995		_		5,140	9.1 %
	RMBS		1,735	_	84		2		1,817	3.2 %
	ABS		3,099	_	35		42		3,092	5.4 %
	CMBS		1,790	3	102		21		1,868	3.3 %
	U.S. government		1,242	_	196		1		1,437	2.5 %
	State and political subdivisions		1,237	_	157		4		1,390	2.4 %
	Other foreign government		5,337	_	 479		33		5,783	10.2 %
To	al fixed maturity securities	\$	49,548	\$ 20	\$ 7,404	\$	197	9	\$ 56,735	100.0 %



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(USD millions)

#### **Corporate Fixed Maturity Securities by Industry**

			Septembe	r 30, 2021				Decembe	r 31, 2020	
	A	mortized Cost	stimated air Value	% of Total	Average Credit Ratings (1)	A	mortized Cost	Estimated air Value	% of Total	Average Credit Ratings (1)
Financial institutions										
Banking	\$	5,608	\$ 6,043	16.2 %	A-	\$	5,657	\$ 6,285	17.5 %	A-
Brokerage/asset managers/exchanges		999	1,080	2.9 %	A-		887	993	2.7 %	A-
Finance companies		276	287		BBB+		314	334	0.9 %	
Insurance		3,913	4,337	11.6 %	A-		3,532	4,046	11.2 %	A-
REITs		927	968	2.6 %	BBB+		707	773	2.1 %	BBB+
Other finance		934	978	2.6 %	A-		688	805	2.2 %	A-
Total financial institutions	\$	12,657	\$ 13,693	36.7 %		\$	11,785	\$ 13,236	36.6 %	
Industrials										
Basic	\$	2,008	\$ 2,254	5.9 %	BBB	\$	1,927	\$ 2,258	6.2 %	BBB
Capital goods		1,627	1,739	4.7 %	BBB		1,513	1,662	4.6 %	BBB
Communications		2,336	2,601	7.0 %	BBB		2,355	2,770	7.7 %	BBB+
Consumer cyclical		1,749	1,891	5.1 %	BBB+		1,687	1,888	5.2 %	BBB+
Consumer noncyclical		3,747	4,105	10.9 %	BBB+		3,313	3,815	10.5 %	BBB+
Energy		1,930	2,129	5.7 %	BBB+		1,753	1,976	5.5 %	BBB
Technology		1,308	1,363	3.7 %	BBB+		1,138	1,243	3.4 %	BBB+
Transportation		2,045	2,190	5.9 %	BBB+		2,002	2,194	6.1 %	BBB+
Other industrial		773	808	2.2 %	BBB		586	629	1.7 %	BBB
Total industrials	\$	17,523	\$ 19,080	51.1 %		\$	16,274	\$ 18,435	50.9 %	
Utilities										
Electric	\$	3,185	\$ 3,499	9.3 %	A-	\$	3,013	\$ 3,480	9.6 %	A-
Natural gas		536	581	1.6 %	BBB+		476	560	1.5 %	BBB+
Other utility		430	476	1.3 %	BBB+		415	497	1.4 %	BBB+
Total utilities	\$	4,151	\$ 4,556	12.2 %		\$	3,904	\$ 4,537	12.5 %	
Total	\$	34,331	\$ 37,329	100.0 %	BBB+	\$	31,963	\$ 36,208	100.0 %	BBB+

<sup>(1)</sup> The Average Credit Rating designations are based on the ratings from nationally recognized statistical rating organizations (NRSRO), primarily those assigned by Moody's, S&P and Fitch.



(USD millions)

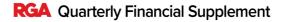
#### **Ratings of Fixed Maturity Securities**

		Septe	mber 30, 2	021	Jui	ne 30, 2021	-	Ma	rch 31, 202	1	Dece	mber 31, 20	)20	Septe	mber 30, 20	20
NAIC Designation (1)	Rating Agency Designation (2)	Amortized Cost	Estimated Fair Value	% of Total	Amortized Cost	Estimated Fair Value	% of Total									
1	AAA/AA/A	\$ 32,444	\$ 35,554	60.0 %	\$ 31,394	\$ 34,862	59.8 %	\$ 31,323	\$ 34,096	60.4 %	\$ 29,770	\$ 34,589	60.9 %	\$ 29,950	\$ 34,406	62.9 %
2	BBB	18,025	19,814	33.4 %	17,948	19,896	34.1 %	17,402	18,799	33.3 %	16,440	18,751	33.1 %	15,822	17,421	31.9 %
3	BB	2,868	2,952	5.0 %	2,575	2,683	4.6 %	2,622	2,704	4.8 %	2,480	2,588	4.6 %	2,103	2,118	3.9 %
4	В	832	822	1.4 %	686	678	1.2 %	695	669	1.2 %	713	697	1.2 %	668	641	1.2 %
5	CCC	161	137	0.2 %	179	159	0.3 %	170	145	0.3 %	131	102	0.2 %	108	59	0.1 %
6	In or near default	17	10	— %	15	9	— %	17	13	— %	14	8	- %	10	7	- %
	Total	\$ 54,347	\$ 59,289	100.0 %	\$ 52,797	\$ 58,287	100.0 %	\$ 52,229	\$ 56,426	100.0 %	\$ 49,548	\$ 56,735	100.0 %	\$ 48,661	\$ 54,652	100.0 %

<sup>(1)</sup> Structured securities held by the Company's insurance subsidiaries that maintain the NAIC statutory basis of accounting that meet the definition of SSAP No. 43R utilize the NAIC rating methodology.

#### **Structured Fixed Maturity Securities**

		Septe	emb	er 30, 20	)21		Ju	ne 3	30, 2021		Ma	arch	31, 2021	l		Dece	mbe	er 31, 20	20		Septe	mb	er 30, 20	20
	An	nortized Cost		timated ir Value	% of Total	A	mortized Cost		stimated ir Value	% of Total	nortized Cost		stimated ir Value	% of Total	I	Amortized Cost		timated ir Value	% of Total		Amortized Cost		timated ir Value	% of Total
RMBS	_		_	-			-	_	-				-		_									
Agency	\$	594	\$	631	9.2 %	\$	623	\$	667	9.9 %	\$ 659	\$	701	10.7 %	\$	686	\$	744	11.0 %	6 5	696	\$	763	11.0 %
Non-agency		571		578	8.4 %		700		710	10.5 %	877		890	13.4 %		1,049		1,073	15.8 %	6	1,231		1,264	18.4 %
Total RMBS		1,165		1,209	17.6 %		1,323		1,377	20.4 %	1,536		1,591	24.1 %		1,735		1,817	26.8 %	6	1,927		2,027	29.4 %
ABS:																								
Collateralized loan obligations ("CLOs")		1,841		1,838	26.8 %		1,722		1,720	25.6 %	1,603		1,593	24.2 %		1,707		1,689	24.9 %	6	1,607		1,563	22.7 %
ABS, excluding CLOs		1,922		1,941	28.3 %		1,745		1,762	26.2 %	1,553		1,558	23.7 %		1,392		1,403	20.7 %	6	1,359		1,359	19.8 %
Total ABS		3,763		3,779	55.1 %		3,467		3,482	51.8 %	3,156		3,151	47.9 %		3,099		3,092	45.6 %	6	2,966		2,922	42.5 %
CMBS		1,795		1,877	27.3 %		1,774		1,869	27.8 %	1,774		1,840	28.0 %		1,790		1,868	27.6 %	6	1,871		1,930	28.1 %
Total	\$	6,723	\$	6,865	100.0 %	\$	6,564	\$	6,728	100.0 %	\$ 6,466	\$	6,582	100.0 %	\$	6,624	\$	6,777	100.0 %	6 5	6,764	\$	6,879	100.0 %



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All other securities will continue to utilize the NRSRO ratings, as available, or equivalent ratings based on information from the NAIC. (2) The Rating Agency Designation includes all "+" or "-" at that rating level (e. g. "BBB" includes "BBB+", "BBB", and "BBB-").

(USD millions)

## Gross Unrealized Losses Aging Fixed Maturity Securities

		Septembe	r 30, 2021		June 30	0, 2021	March 3	31, 2021		December	r 31, 2020	September	30, 2020
	Unr	Pross realized osses	% of Total	Un	Gross realized Losses	% of Total	 Gross nrealized Losses	% of Total	U	Gross Inrealized Losses	% of Total	Gross nrealized Losses	% of Total
Less than 20%	\$	266	81.6 %	\$	213	79.8 %	\$ 427	87.2 %	\$	133	67.5 %	\$ 276	74.6 %
20% or more for less than six months		11	3.4 %		2	0.7 %	28	5.7 %		42	21.3 %	34	9.2 %
20% or more for six months or greater		49	15.0 %		52	19.5 %	35	7.1 %		22	11.2 %	60	16.2 %
Total	\$	326	100.0 %	\$	267	100.0 %	\$ 490	100.0 %	\$	197	100.0 %	\$ 370	100.0 %



(USD millions)

### Fixed Maturity Securities Below Amortized Cost

As of September 30, 2021

		Less than	12 m	nonths	I	Equal to or greate	er than 12 months	,	To	otal	
	F	Estimated Fair Value	Gro	oss Unrealized Losses	]	Estimated Fair Value	Gross Unrealize Losses	d	Estimated Fair Value		s Unrealized Losses
Investment grade securities:											
Corporate	\$	3,789	\$	107	\$	348	\$ 18	3	\$ 4,137	\$	125
Canadian government		45		3		_	_	-	45		3
RMBS		143		3		86	;	3	229		6
ABS		935		6		668		5	1,603		11
CMBS		75		1		20		1	95		2
U.S. government		724		21		_	_	-	724		21
State and political subdivisions		110		2		36	;	3	146		5
Other foreign government		2,046		41		561	24	4	2,607		65
Total investment grade securities	\$	7,867	\$	184	\$	1,719	\$ 5	4	\$ 9,586	\$	238
Below investment grade securities:											
Corporate	\$	506	\$	30	\$	106	\$ 3	1	\$ 612	\$	61
ABS		_		_		14	13	2	14		12
CMBS		_		_		33		4	33		4
Other foreign government		135		7		35		4	170		11
Total below investment grade securities	\$	641	\$	37	\$	188	\$ 5	1	\$ 829	\$	88
Total fixed maturity securities	\$	8,508	\$	221	\$	1,907	\$ 10	5	\$ 10,415	\$	326



(USD millions)

#### **Fixed Maturity Securities Below Amortized Cost**

As of December 31, 2020 Less than 12 months Equal to or greater than 12 months Total Estimated Fair Value Estimated Fair Value Gross Unrealized Estimated Fair Gross Unrealized Gross Unrealized Investment grade securities: 930 \$ 29 5 \$ 1,000 \$ 34 70 \$ Corporate Canadian government 294 2 RMBS 2 294 ABS 1,096 17 570 11 1,666 28 CMBS 160 6 160 6 U.S. government 27 1 27 1 State and political subdivisions 3 4 66 16 82 1 Other foreign government 973 27 973 27 Total investment grade securities 656 19 102 3,546 83 4,202 Below investment grade securities: 375 \$ 49 \$ 11 \$ 456 \$ 60 Corporate 81 \$ ABS 20 13 4 1 24 14 CMBS 91 91 15 15 Other foreign government 36 3 28 3 64 6 Total below investment grade securities 522 80 113 15 635 95 \$ 34 \$ \$ 197 **Total fixed maturity securities** \$ 4,068 \$ 163 769 4,837



(USD millions)

#### Consolidated Investment Related Gains and Losses

		Thi	ree Months En	ded		C		Year-to-Date	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,	Current Qtr vs. PY	Sept. 30,	Sept. 30,	
	2021	2021	2021	2020	2020	Quarter	2021	2020	Change
Fixed maturity securities available-for-sale:							_		
Impairments and change in allowance for credit losses	\$ (1)		\$ (2)		\$ 13	\$ (14)	-	\$ (21)	\$ 23
Gains on investment activity	45	53	167	25	16	29	265	89	176
Losses on investment activity	(9)	(30)	(13)	(6)	(22)	13	(52)	(76)	24
Net gains (losses) on fixed maturity securities available-for- sale	35	28	152	19	7	28	215	(8)	223
		20					2.1	/445	40
Net gains (losses) on equity securities	8	20	3	(4)	4	4	31	(11)	42
Other impairment losses and change in mortgage loan allowance for credit losses	4	3	18	(2)	(19)	23	25	(54)	79
Change in fair value of certain limited partnership investments and other, net	27	32	111	3	4	23	170	21	149
Free-standing derivatives:									
Interest rate swaps - non-hedged	(4)	33	(70)	(22)	(11)	7	(41)	98	(139)
Financial futures		(9)	(10)	(28)	(15)	15	(19)	(19)	
Foreign currency swaps - non-hedged	3	3	9	(1)	4	(1)	15	(6)	21
Foreign currency swaps - hedged	_		1	3	1	(1)	1	(5)	6
Foreign currency forwards - non-hedged	(2)	(1)	(8)	3	4	(6)	(11)	2	(13)
CPI swaps	12	3	18	19	11	1	33	(3)	36
Credit default swaps	(12)	12	20	22	1	(13)	20	(6)	26
Equity options	3	(11)	(10)	(16)	(12)	15	(18)	16	(34)
Total free-standing derivatives	_	30	(50)	(20)	(17)	17	(20)	77	(97)
Embedded derivatives:									
Modified coinsurance and funds withheld treaties	21	16	50	51	116	(95)	87	(113)	200
GMXB	(37)	(17)	18	58	(29)	(8)	(36)	(50)	14
Total embedded derivatives	(16)	(1)	68	109	87	(103)	51	(163)	214
Net gains (losses) on total derivatives	(16)	29	18	89	70	(86)	31	(86)	117
Total investment related gains (losses), net	\$ 58	\$ 112	\$ 302	\$ 105	\$ 66	\$ (8)	\$ 472	\$ (138)	\$ 610





# Reinsurance Group of America, Incorporated®

# **Appendix**

**Reconciliations of GAAP to Non-GAAP Measures** 

**RGA** Quarterly Financial Supplement

Page 38

## Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income

(USD millions)

				Thre	ee M	onths Er	nded				C	urrent Qtr			Year	r-to-Date		
	Se	pt. 30,	June	30,	Ma	rch 31,	Ε	ec. 31,	S	ept. 30,	V	s. PY	Se	pt. 30,	Se	pt. 30,		
		2021	20	21	2	2021		2020		2020	Ç	uarter		2021		2020	С	hange
U.S. & Latin America Traditional																		
Income (loss) before income taxes	\$	(126)	\$	135	\$	(338)	\$	(92)	\$	14	\$	(140)	\$	(329)	\$	(206)	\$	(123)
Change in value of modified coinsurance and																		
funds withheld embedded derivatives (1)		5		(1)		(6)		3		8		(3)		(2)		8		(10)
Adjusted operating income (loss) before income taxes	\$	(121)	\$	134	\$	(344)	\$	(89)	\$	22	\$	(143)	\$	(331)	\$	(198)	\$	(133)
U.S. & Latin America Asset-Intensive																		
Income before income taxes	\$	106	\$	163	\$	60	\$	96	\$	50	\$	56	\$	329	\$	105	\$	224
Investment and derivative (gains) losses (1)		(23)		(32)		68		65		36		(59)		13		(69)		82
Change in value of modified coinsurance and																		
funds withheld embedded derivatives (1)		(26)		(15)		(44)		(54)		(124)		98		(85)		105		(190)
GMXB embedded derivatives (1)		37		17		(18)		(58)		29		8		36		50		(14)
Funds withheld (gains) losses - investment income		_		(2)		1		5		1		(1)		(1)		(1)		
EIA embedded derivatives - interest credited		(3)		(3)		(30)		(5)		6		(9)		(36)		25		(61)
DAC offset, net		2		(2)		12		21		79		(77)		12		(29)		41
Non-investment derivatives and other																(3)		3
Adjusted operating income before income taxes	\$	93	\$	126	\$	49	\$	70	\$	77	\$	16	\$	268	\$	183	\$	85
U.S. & Latin America Capital Solutions																		
Income before income taxes	\$	22	\$	23	\$	23	\$	23	\$	24	\$	(2)	\$	68	\$	71	\$	(3)
Adjusted operating income before income taxes	\$	22	\$	23	\$	23	\$	23	\$	24	\$	(2)	\$	68	\$	71	\$	(3)
Canada Traditional																		
Income before income taxes	\$	44	\$	32	\$	24	\$	37	\$	30	\$	14	\$	100	\$	97	\$	3
Investment and derivative (gains) losses (1)		_		1		_		(2)		_		_		1		9		(8)
Investment income - non-operating FWAI				1		(1)				(1)		1				(1)		1
Adjusted operating income before income taxes	\$	44	\$	34	\$	23	\$	35	\$	29	\$	15	\$	101	\$	105	\$	(4)
Canada Financial Solutions																		
Income before income taxes	\$		\$		\$		\$	8	\$	6	\$	(6)	\$	10	\$	13	\$	(3)
Adjusted operating income before income taxes	\$		\$	4	\$	6	\$	8	\$	6	\$	(6)	\$	10	\$	13	\$	(3)

 $<sup>(1) \</sup> Included \ in \ "Investment \ related \ gains \ (losses), \ net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 



## Reinsurance Group of America, Incorporated Reconciliations of GAAP Income to Adjusted Operating Income

(USD millions)

				Thre	ee M	Ionths Er	nded	d			C	Current Qtr			Yea	ır-to-Date		
	Se	pt. 30,	June 3	80,	M	arch 31,	I	Dec. 31,	S	Sept. 30,	7	s. PY	Se	ept. 30,	S	ept. 30,		
		2021	2021	L		2021		2020		2020	(	uarter_		2021		2020	C	hange
Europe, Middle East and Africa Traditional																		
Income (loss) before income taxes	\$	(91)	\$ (	(12)	\$	(68)	\$	(13)	\$	7	\$	(98)	\$	(171)	\$	40	\$	(211)
Adjusted operating income (loss) before income taxes	\$	(91)	\$ (	(12)	\$	(68)	\$	(13)	\$	7	\$	(98)	\$	(171)	\$	40	\$	(211)
	_												-		_			
<b>Europe, Middle East and Africa Financial Solutions</b>																		
Income before income taxes	\$	85	\$	83	\$	60	\$	38	\$	92	\$	(7)	\$	228	\$	220	\$	8
Investment and derivative losses (1)		(21)		—		(17)		(2)		(5)		(16)		(38)		(15)		(23)
Investment income - non-operating FWAI		(2)		—		(1)		5		(1)		(1)		(3)		(4)		1
Investment (income) loss on unit-linked variable annuities		2		(2)		1		(13)		1		1		1		2		(1)
Interest credited on unit-linked variable annuities		(2)		2		(1)		13		(1)		(1)		(1)		(2)		1
Adjusted operating income before income taxes	\$	62	\$	83	\$	42	\$	41	\$	86	\$	(24)	\$	187	\$	201	\$	(14)
Asia Pacific Traditional																		
Income (loss) before income taxes	\$	(96)	\$ (	(12)	\$	41	\$	25	\$	78	\$	(174)	\$	(67)	\$	149	\$	(216)
Adjusted operating income (loss) before income taxes	\$	(96)	\$ (	(12)	\$	41	\$	25	\$	78	\$	(174)	\$	(67)	\$	149	\$	(216)
	_						_								_			
Asia Pacific Financial Solutions																		
Income before income taxes	\$	6	\$	31	\$	28	\$	48	\$	10	\$	(4)	\$	65	\$	11	\$	54
Investment and derivative (gains) losses (1)		19		(11)		(9)		(25)		(1)		20		(1)		20		(21)
Adjusted operating income before income taxes	\$	25	\$	20	\$	19	\$	23	\$	9	\$	16	\$	64	\$	31	\$	33
Corporate and Other																		
Income (loss) before income taxes	\$	16	\$	35	\$	350	\$	(1)	\$	(26)	\$	42	\$	401	\$	(116)	\$	517
Investment and derivative (gains) losses (1)		(41)	(	(62)		(270)		(24)		(13)		(28)		(373)		35		(408)
Interest expense on uncertain tax positions		2		3		3		2		1		1		8		9		(1)
Non-investment derivatives and other		(4)	(	(15)		11		(1)		1		(5)		(8)		5		(13)
Adjusted operating income (loss) before income taxes	\$	(27)	\$ (	(39)	\$	94	\$	(24)	\$	(37)	\$	10	\$	28	\$	(67)	\$	95

 $<sup>(1) \</sup> Included \ in \ "Investment \ related \ gains \ (losses), \ net" \ on \ Consolidated \ GAAP \ Income \ Statement.$ 



## Reinsurance Group of America, Incorporated Reconciliations of Stockholders' Equity to Stockholders' Equity Excluding AOCI

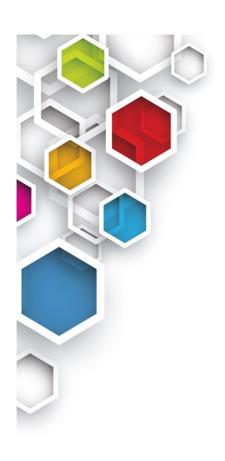
(USD millions except per share data)

	Sept. 30, 2021	_	June 30, 2021	_	March 31, 2021	_	Dec. 31, 2020	 Sept. 30, 2020
Stockholders' equity	\$ 12,885	\$	13,444	\$	12,090	\$	14,352	\$ 13,214
Less effect of AOCI:								
Accumulated currency translation adjustments	(50)		(20)		(39)		(69)	(171)
Unrealized appreciation of securities	3,704		4,133		3,113		5,500	4,542
Pension and postretirement benefits	(71)		(72)		(72)		(72)	(82)
Stockholders' equity, excluding AOCI	\$ 9,302	\$	9,403	\$	9,088	\$	8,993	\$ 8,925

### Reconciliations of Book Value Per Share to Book Value Per Share Excluding AOCI

	 Sept. 30, 2021	_	June 30, 2021	_	March 31, 2021	_	Dec. 31, 2020	_	Sept. 30, 2020
Book value per share	\$ 190.60	\$	197.72	\$	177.83	\$	211.19	\$	194.49
Less effect of AOCI:									
Accumulated currency translation adjustments	(0.75)		(0.29)		(0.57)		(1.02)		(2.51)
Unrealized appreciation of securities	54.80		60.78		45.79		80.94		66.86
Pension and postretirement benefits	(1.05)		(1.06)		(1.06)		(1.06)		(1.22)
Book value per share, excluding AOCI	\$ 137.60	\$	138.29	\$	133.67	\$	132.33	\$	131.36





# RGA

The security of experience. The power of innovation.

3Q21 Earnings Presentation Reinsurance Group of America, Incorporated

November 4, 2021

### Safe Harbor

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, among others, statements relating to projections of the future operations, strategies, earnings, revenues, income or loss, ratios, financial performance and growth potential of the Company, Forward-looking statements often contain words and phrases such as "intend," "expect," "roject," "estimate," "predict," "anticipate," "should," "believe" and other similar expressions. Forward-looking statements are based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. Forward-looking statements are not a guarantee of future performance and are subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance, and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements.

The effects of the COVID-19 pandemic and the response thereto on economic conditions, the financial markets and insurance risks, and the resulting effects on the Company's financial results, liquidity, capital resources, financial metrics, investment portfolio and stock price, could cause actual results and events to differ materially from those expressed or implied by forward-looking statements. Further, any estimates, projections, illustrative scenarios or frameworks used to plan for potential effects of the pandemic are dependent on numerous underlying assumptions and estimates that may not materialize. Additionally, numerous other important factors (whether related to, resulting from or exacerbated by the COVID-19 pandemic or otherwise) could also cause results and events to differ materially from those expressed or implied by forward-looking statements, including, without limitation. (1) adverse changes in mortality, morbidity, lapsation or claims experience, (2) inadequate risk analysis and underwriting, (3) adverse capital and credit market conditions and their impact on the Company's fluditing, access to capital and cost of capital, (4) changes in the Company's future results of operations and financial condition, (5) the availability and cost of collateral pranages on the Company's future results of operations and financial condition, (5) the availability and cost of collateral pranages and capital, (6) requirements to post collateral or make payments due to declines in market value of assets subject to the Company's collateral arrangements, (7) action by regulators who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (8) the effect of the Company parent's status as an insurance holding company and regulatory who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (8) the effect of the Company's submarted to the Company's investment of the company's endouted to the company's business, (11) fluctuations in

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect the Company's business, including those mentioned in this document and described in the periodic reports the Company files with the SEC. These forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligation to update these forward-looking statements, even though the Company's situation may change in the future. For a discussion of these risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see item 1A – "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, as may be supplemented by Item 1A – "Risk Factors" in the Company's subsequent Quarterly Reports on Form 10-Q.



### Use of Non-GAAP Financial Measures

RGA uses a non-GAAP financial measure called adjusted operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that adjusted operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effects of net investment-related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment, and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, adjusted operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, tax reform, and other items that management believes are not indicative of the Company's ongoing operations. The definition of adjusted operating income can vary by company and this measure is not considered a substitute for GAAP net income.

RGA uses a second non-GAAP financial measure called adjusted operating revenues as a basis for measuring performance. This measure excludes the effects of net realized capital gains and losses, and changes in the fair value of certain embedded derivatives. The definition of adjusted operating revenues can vary by company and this measure is not considered a substitute for GAAP revenues.

Additionally, the Company evaluates its stockholders' equity position excluding the impact of accumulated other comprehensive income ("AOCI"), a non-GAAP financial measure. The Company believes it is important to evaluate its stockholders' equity position excluding the effect of AOCI because the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, changes in credit spreads on investment securities, and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

Book value per share before the impact of AOCI is a non-GAAP financial measure that management believes is important in evaluating the balance sheet in order to exclude the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

Adjusted operating earnings per diluted share is a non-GAAP financial measure calculated as adjusted operating income divided by weighted average diluted shares outstanding. Adjusted operating return on equity is a non-GAAP financial measure calculated as adjusted operating income divided by average stockholders' equity excluding AOCI. Similar to adjusted operating income, management believes these non-GAAP financial measures better reflect the ongoing profitability and underlying trends of the Company's continuing operations. They also serve as a basis for establishing target levels and awards under RGA's management incentive programs.

Reconciliations of non-GAAP financial measures to the nearest GAAP financial measures are provided in the Appendix at the end of this presentation.



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### **Key Messages**

Strong underlying results, elevated COVID-19 claim costs

- Adjusted operating loss of \$1.11<sup>1</sup> per diluted share included \$5.59<sup>2</sup> per diluted share of COVID-19 impacts
- Trailing 12 month adjusted operating ROE of 2.1%<sup>1</sup> included 9.8%<sup>2</sup> of COVID-19 impacts
- Strong GFS earnings contributions in all regions
- Favorable overall investment results
- Strong premium growth and new business activity; premiums up 9.5%
- Effective capital management: \$140 million deployed into transactions; \$46 million of shares repurchased; \$94 million of capital generated from asset-intensive retrocession transaction
- Excess capital of \$1.0 billion



<sup>1</sup> Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix. <sup>2</sup> COVID-19-related impact estimates include mortality and morbidity claims with offsetting impacts from longevity.

### Third Quarter Results

# Pre-tax Adjusted Operating Income<sup>1</sup>

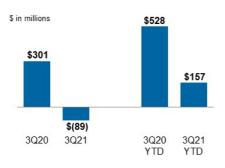
- 3Q21 results include \$500 million of estimated COVID-19 impacts<sup>2</sup>, \$1.0 billion year-to-date
- Adjusted operating income positive year-to-date

### Adjusted Operating EPS<sup>1</sup>

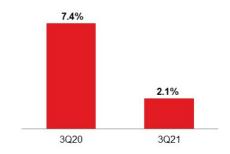
- 3Q21 estimated COVID-19 impacts<sup>2</sup> of \$5.59<sup>3</sup> per diluted share, \$11.40<sup>3</sup> per diluted share year-to-date
- 3Q21 effective tax rate of 15.2%

# Trailing 12 Month Adjusted Operating ROE<sup>1</sup>

 Estimated COVID-19 impacts<sup>2</sup> of 9.8%<sup>3</sup> on trailing 12 month adjusted operating ROE









Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix.

COVID-19-related impact estimates include mortality and morbidity claims with offsetting impacts from longevity.

Tax effected at 24%.

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### Third Quarter Results by Segment



- U.S. and Latin America: Traditional results reflect COVID-19 claim costs, excess individual mortality claims believed to be directly or indirectly COVID-19related, and higher variable investment income; U.S. Group and Individual Health were favorable; Asset-Intensive results reflect favorable overall experience and higher variable investment income
- Canada: Traditional results reflect favorable Group and Creditor experience; Financial Solutions results reflect modestly unfavorable experience
- EMEA: Traditional results reflect COVID-19 claim costs and excess mortality claims believed to be directly or indirectly COVID-19-related, primarily from South Africa, and to a lesser extent in the U.K.; Financial Solutions results reflect favorable longevity experience
- APAC: Traditional results reflect COVID-19 claim costs, primarily from India, and a small loss in Australia; Financial Solutions results reflect favorable experience and growth in new business
- Corporate: Losses were in line with the average run rate

Pre-tax Adjusted Operating Income (Loss) <sup>1</sup>	3Q21	3Q21 COVID-19 Impact <sup>2</sup>	3Q20	3Q20 COVID-19 Impact <sup>2</sup>
U.S. and Latin America Traditional	\$(121)	\$(250)	\$22	\$(100)
U.S. and Latin America Asset-Intensive	\$93	-	\$77	
U.S. and Latin America Capital Solutions	\$22	-	\$24	-
Canada Traditional	\$44	\$(5)	\$29	\$(4)
Canada Financial Solutions	2	-	\$6	\$2
EMEA Traditional	\$(91)	\$(80)	\$7	\$(20)
EMEA Financial Solutions	\$62	\$4	\$86	\$28
APAC Traditional	\$(96)	\$(169)	\$78	\$(5)
APAC Financial Solutions	\$25	-	\$9	-
Corporate & Other	\$(27)	-	\$(37)	\$4
Total	\$(89)	\$(500)	\$301	\$(95)



1\$ in millions. Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix.

2 COVID-19-related impact estimates include mortality and morbidity claims with offsetting impacts from longevity; includes claims incurred but not reported (IBNR). 3020 amounts include updated cause-of-death reporting and expense savings.

(

# **Premiums By Segment**



- Reported premium growth of 9.5%
- U.S. and Latin America premium growth includes a one-time restructure of an existing treaty
- Canada premiums reflect new business growth and positive foreign exchange impacts
- EMEA reflects strong new business growth across most countries and positive foreign exchange impacts
- APAC premiums reflect catch-up in the year-ago period, solid organic growth in Asia and Australia premiums were flat

N			
Premiums <sup>1</sup>	3Q21	3 <b>Q</b> 20	% Change
U.S. and Latin America Traditional	\$1,550	\$1,420	9.2%
U.S. and Latin America Asset-Intensive	\$14	\$13	7.7%
Canada Traditional	\$289	\$254	13.8%
Canada Financial Solutions	\$22	\$21	4.8%
EMEA Traditional	\$432	\$371	16.4%
EMEA Financial Solutions	\$96	\$58	65.5%
APAC Traditional	\$626	\$653	(4.1)%
APAC Financial Solutions	\$65	\$35	85.7%
Total	\$3,094	\$2,825	9.5%



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### **Investments Summary**

- Investment performance a strength across income and yield
- Investment yield and new money rates for non-spread portfolio supported by broad capabilities including private assets
  - Variable investment income driven by limited partnership portfolio performance as well as real estate joint venture realizations
  - Internal private asset platform launched a decade ago
- Investment portfolio credit performance continues to benefit from diligent selection
- Portfolio average quality of "A" maintained in the quarter
- Our investment strategy balances risk and return to build a portfolio to weather cycles; strong underwriting is foundational

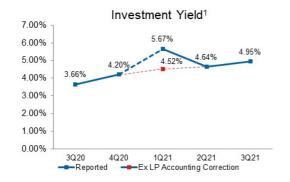
**RGA** 

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### Non-Spread Investment Results

#### Investment Yield1

- Steady income supported by portfolio allocation, including strong private asset production over time
- Variable investment income contribution increased versus prior quarter



#### **New Money Rates<sup>2</sup>**

- Majority of purchases in public investment grade assets
- New money rates rose in part due to strong private asset production which helped counter low market yields



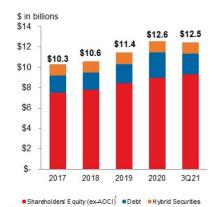


10n an amortized cost basis, excluding spread business. 4.52% does not include correction of accounting for LP investments from prior periods; includes current period activity. 2 Excludes cash, cash equivalents, and U.S. Treasury notes purchased.

### Capital and Liquidity

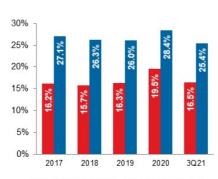
#### Capital

- Strong balance sheet with a stable capital mix
- Excess capital position of \$1.0 billion



#### **Leverage Ratios**

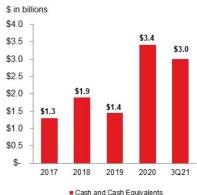
- Leverage ratios within our targeted
- Retired 2021 senior debt maturity in June



■Debt to Total Capital ■ Debt + Hybrids to Total Capital

### **Ample Liquidity**

- Holding a high level of liquidity through Q3, continuing gradual reduction through 2021
- Access to \$850 million syndicated credit facility and other sources



1 Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix.

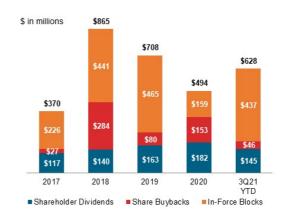
### **Balanced Capital Management**

### **3Q21 Highlights**

- Deployed \$140 million into in-force blocks
- Resumed share buybacks, purchasing \$46 million of shares
- Shareholder dividends of \$50 million reflecting a 4% increase from 2Q21
- Generated \$94 million of capital through an asset-intensive retrocession transaction

### 2021 YTD Capital Deployment

- Strong capital deployment year-to-date consistent with pre-pandemic levels
- Success over time in deploying capital into in-force blocks

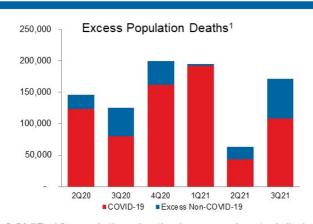


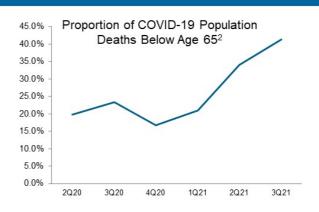
RGA

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### U.S. General Population Mortality

### Elevated Q3 COVID-19 and Non-COVID-19 excess population deaths





- COVID-19 population deaths increased materially in Q3
- Non-COVID-19 excess population deaths in Q3 at highest quarterly level since the start of the pandemic
- COVID-19 population deaths at ages below 65 at highest level since the start of the pandemic and account for over 40% of all COVID-19 reported deaths in Q3

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1 Data is pulled from CDC NCHS website as of 10/31/2021. Source: https://www.cdc.gov/inchs/nvss/vsrr/covid19/excess\_deaths.htm, Excludes certain states for recent weeks due to limitations in data quality. 2 Data as of 10/27/2021. Source: https://www.cdc.gov/inchs/nvss/vsrr/covid\_9/excess\_deaths.htm. Excludes certain states for recent weeks due to limitations in data quality. 2 Data as of 10/27/2021. Source: https://www.cdc.gov/inchs/nvss/vsrr/covid\_9/excess\_deaths.htm.

#### U.S. Individual Mortality Claims Experience

Higher Q3 mortality driven by increased general population deaths

- COVID-19 claim costs estimated at \$235 million
- Slightly above the high end of our expected range based on general population deaths due to higher mortality in attained ages below 65 and higher average claim size
- Year-to-date COVID-19 claim costs are in line with our expected range based on general population deaths
- Excess claim costs reflect a higher frequency of claims consistent with the higher level of general population excess deaths, some of which we believe to be directly or indirectly COVID-19-related

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#### Other COVID-19 Claims Experience

- \$161 million of estimated COVID-19 claim costs in India
  - Reflects more adverse impact of the Q2 2021 Delta wave
  - Higher general population deaths, a shift in deaths to younger ages, and larger average claim sizes
- \$64 million of estimated COVID-19 claim costs in South Africa
  - Reflecting impact of Delta wave as well as a change in the distribution of general population deaths and larger average claim sizes
- \$15 million of estimated COVID-19 claim costs in U.S. Group
- \$30 million of estimated COVID-19 claim costs in all other markets including Canada and U.K.
- Modest longevity offset of \$4 million given relatively low levels of U.K. deaths in recent quarters

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#### Q4 COVID-19 Mortality Expectations

- No change to the previously provided U.S., U.K. and Canada estimated COVID-19 claim costs ranges; continuing to monitor and incorporate updated data as it becomes available
  - U.S. COVID-19 general population deaths continue in Q4, trending down from September peak
  - Canada and U.K. general population deaths remain modest relative to prior wave peaks
- India and South Africa COVID-19 general population deaths are well below prior wave peaks so far in Q4 and although vaccination levels are lower than other markets, they have increased significantly, which will reduce future impacts
- Longevity offset expected to be modest due to low levels of U.K. excess mortality

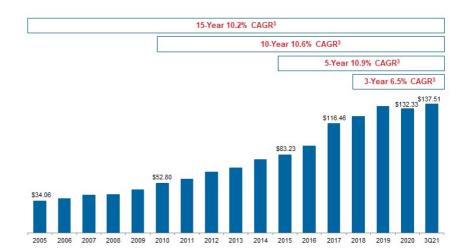
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#### Long-term Business, Long-term Success

#### Book value per share (ex-AOCI)1 total return growth2

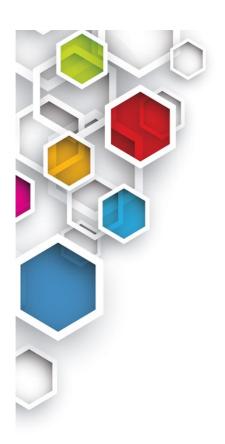


- Consistent book value growth over time, in a range of environments
- Demonstrated value from diversification of earnings sources and global platform
- Investment strategy balances risk and return to weather cycles
- Balanced and consistent capital management approach





<sup>1</sup> Periods prior to 4Q06 not restated for 2012 DAC accounting change. Please refer to "Reconciliations of Non-GAAP Measures" in Appendix. 
<sup>2</sup> CAGR growth of book value plus dividends. 
<sup>3</sup> Includes 1Q21, 2Q21, 3Q21.





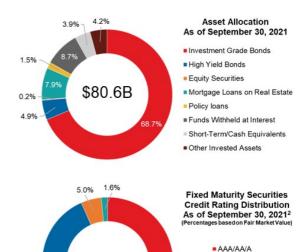
# Appendix

**RGA** 

#### Diversified, Resilient and High-Quality Portfolio



- Average portfolio credit rating: A
- 93.4% investment grade
- CML average LTV 57.6%
- CLO book value \$2.1 billion<sup>1</sup>, AA average credit quality (88.1% A and above)
- Diversification and strong underwriting are core to our investment strategy
- Impairments and credit downgrades tracking well below low end of our stress scenarios



BBBBB<BB</li>

\$59.3B



\* Includes funds witned:.

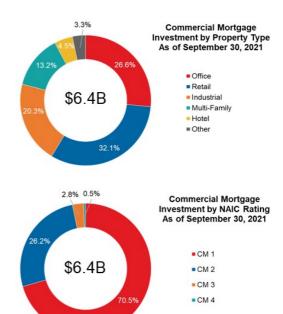
2\* The Rating Agency Designation includes all "+" or "-" at that rating level (e. g. "BBB" includes "BBB+", "BBB", and "BBB-").

Note: Data as of September 30, 2021. Additional information on investments can be found in the Quarterly Financial Supplement available on the Investors page of RGA's website, rgare.com.

#### Commercial Mortgage Loans (CML)



- Team has managed through multiple real estate cycles; robust infrastructure to protect value in times of stress
- Portfolio underwriting metrics provide significant downside support
  - Loan-to-value (<58%), significant borrower equity ahead of our investment</li>
  - Debt service coverage (>1.8x), predictable income stream to make debt service payments
  - Well-laddered maturity profile coupled with amortization reduces maturity default risk
  - Portfolio is well-diversified, both geographically and by property type
  - Portfolio average loan balance ~\$9 million
- General CML allowance for loan losses was reduced by \$6.0 million driven by continued improvement in the economy



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#### Pre-Tax Income (Loss) Reconciliation



- Investment impairments have slowed due to various improvements in the financial markets; we decreased valuation allowance on the commercial mortgage loan portfolio to reflect the updated economic outlook
- Net gains/losses on sale of fixed maturity securities include capital gains associated with portfolio repositioning
- Change in market value of equity securities and other includes changes in value of limited partnerships
- Change in GMXBs was driven primarily by assumption
- · Change in income from embedded derivatives was primarily due to changes in equity markets, credit spreads and interest rates
- "Other derivative instruments" are primarily comprised of non-qualifying hedges and credit derivatives

	3Q21	3Q20
Pre-tax income (loss) <sup>1</sup>	\$ (34)	285
Investment-related		
Investment impairments and CECL <sup>2</sup>	(4)	5
Net gains/losses on sale of fixed maturity securities	(41)	25
Change in market value of equity securities and other	(34)	(5)
Derivative-related		
GMXBs <sup>3</sup> (net of hedging and DAC)	32	60
Other embedded derivatives (net of DAC)	(15)	(44)
Change in market value of other derivative instruments	8	(24)
Tax-related items and other	(1)	(1)
Pre-tax adjusted operating income	\$ (89)	301



1\$ in millions.
2 Accounting standard related to current expected credit losses.
3 GMXBs are policy riders that provide a specified guaranteed minimum benefit. Examples include Guaranteed Minimum Withdrawal Benefits and Guaranteed Minimum Income Benefits

## Reconciliations of Non-GAAP Measures

In millions		3Q20	3Q21
U.S. & Latin America Traditional			
GAAP pre-tax income (loss)	\$	14 \$	(126)
Change in MV of embedded derivatives 1	*	8	5
Pre-tax adjusted operating income	\$	22 \$	(121)
U.S. & Latin America Asset-Intensive			
GAAP pre-tax income	\$	50 \$	106
Capital (gains) losses, derivatives and other, net 1		48	(40)
Change in MV of embedded derivatives 1		(21)	27
Pre-tax adjusted operating income	\$	77 \$	93
U.S. & Latin America Capital Solutions			
GAAP pre-tax income	<u>\$</u> \$	24 \$	22
Pre-tax adjusted operating income	\$	24 \$	22
Canada Traditional			
GAAP pre-tax income	\$	30 \$	44
Capital (gains) losses, derivatives and other, net	<u> </u>	(1)	3.50
Pre-tax adjusted operating income	\$	29 \$	44
Canada Financial Solutions			
GAAP pre-tax income	\$	6 \$	( - )
Pre-tax adjusted operating income	\$	6 \$	9.5%
EME A Traditional			
GAAP pre-tax income	\$	7 \$	(91)
Pre-tax adjusted operating income	\$	7 \$	(91)
EME A Financial Solutions			
GAAP pre-tax income	\$	92 \$	85
Capital (gains) losses, derivatives and other, net		(6)	(23)
Pre-tax adjusted operating income	\$	86 \$	62



## Reconciliations of Non-GAAP Measures

Reconciliation of GAAP pre-tax income to pre-tax adjusted operating incom	ne					
In millions		3Q20	3Q21	YTD 202	20	YTD 2021
Asia Pacific Traditional						
GAAP pre-tax income	\$	78 \$				
Pre-tax adjusted operating income	<u>\$</u>	78 5	(96)			
Asia Pacific Financial Solutions						
GAAP pre-tax income (loss)	\$	10 5	6			
Capital (gains) losses, derivatives and other, net		(1)	19			
Pre-tax adjusted operating income	\$	9 (	5 25			
Corporate and Other						
GAAP pre-tax income (loss)	\$	(26)	16			
Capital (gains) losses, derivatives and other, net	<u></u>	(11)	(43)			
Pre-tax adjusted operating loss	\$	(37)	(27)			
RGA Consolidated						
GAAP pre-tax income	\$	285 \$	(34)	\$	384	\$ 634
Capital (gains) losses, derivatives and other, net 1		29	(87)		(3)	(446
Change in MV of embedded derivatives 1		(13)	32		147	(31
Pre-tax adjusted operating income	\$	301 (	(89)	\$	528	\$ 157
GAAP net income	\$	213 \$	(22)	\$	283	\$ 461
Capital (gains) losses, derivatives and other, net 1		13	(62)		2	(284
Change in MV of embedded derivatives 1		13	9		130	(62
Adjusted operating income	\$	239 \$		\$	415	
<sup>1</sup> Net of DAC offset				XI		
Reconciliation of earnings-per-share to adjusted operating earnings-per-sh	are				- 10	
Diluted share basis		3Q20	3Q21	YTD 202	20	YTD 2021
Earnings-per-share	\$	3.12	(0.32)	\$	4.36	\$ 6.74
Capital (gains) losses, derivatives and other, net 1		0.41	(0.92)		0.02	(4.16
Change in MV of embedded derivatives 1		(0.02)	0.13		2.01	(0.90
Adjusted operating earnings-per-share	\$	3.51			6.39	
Net of DAC offset				8-		
That of Brid officer						



# Reconciliations of Non-GAAP Measures

In millions		2017	Т	2018	2019	$\top$	2020	3Q20	-	:	3Q21
GAAP stock holders' equity	S	9,569.5	s	8,450.6 S	11,601.	7 \$	14,352.0	S 13	,213	s	12,885
Less: Unrealized appreciation of securities		2,200.7		856.2	3,298.5	5	5,500.0	4	,542		3,704
Less: Accumulated currency translation adjustments		(86.4)		(168.7)	(91.6	3)	(69.0)		(171)		(50
Less: Unrecognized pension and post retirement benefits		(50.7)		(50.7)	(69.	3)	(72.0)		(82)		(71
Stockholders' equity excluding AOCI	<u>s</u>	7,505.9	\$	7,813.8 S	8,484.6	\$	8,993.0	\$ 8	,924	\$	9,302
GAAP stockholders' average equity	s	8.030.2	s	8.841.9 S	10,391.0	) S	12,204.0	S 11	.639	S	13,197
Less: Unrealized appreciation of securities		1,749.8		1,380.9	2,481.0	)	3,771.0	3	,386		4,199
Less: Accumulated currency translation adjustments		(141.8)		(120.8)	(137.0	0)	(153.0)		(171)		(70
Less: Unrecognized pension and post retirement benefits		(43.6)		(50.8)	(56.0	0)	(75.0)		(72)		(74
Stock holders' average equity excluding AOCI	S	6,465.8	S	7,652.6 S	8,103.0	) S	8,661.0	S 8	.516	S	9,142

		10	3Q21		
Trailing twelve months	In	come	ROE	Income	ROE
Net income	s	518	4.5% \$	593	4.5
Reconciliation to adjusted operating income:					
Capital (gains) losses, derivatives and other, net		19		(299)	
Change in fair value of embedded derivatives		104		(158)	
Deferred acquisition cost offset, net		(26)		26	
Tax expense on uncertain positions		19	190	34	
Adjusted operating income	S	634	7.4% S	196	2.1

		2005	20	06	2007		2008	2009	2010	2011	2012	
ook value per share	S	41.38	S	43.64 \$	48.7	0 \$	33.54 \$	49.87 \$	64.96 \$	79.31 \$	93.47	
ss: Effect of unrealized appreciation of securities		5.92		5.48	5.0	15	(7.62)	1.43	8.88	19.35	25.40	
s: Effect of accumulated currency translation adjustments		1.40		1.77	3.4	13	0.35	2.80	3.48	3.13	3.62	
s: Effect of unrecognized pension and post retirement benefits	<u> </u>	-		(0.18)	(0.1	4)	(0.20)	(0.22)	(0.20)	(0.42)	(0.50)	
ok value per share excluding AOCI	S	34.08	S	36.59 \$	40.3	8 S	41.01 S	45.86 S	52.80 S	57.25 \$	64.95	
iods prior to 2006 not restated for 2012 DAC accounting change.	· ·											
	100	2013	20	14	2015		2016	2017	2018	2019	2020	3Q21
k value per share	S	83.87	S	102.13 \$	94.0	9 \$	110.31 \$	148.48 \$	134.53 \$	185.17 \$	211.19 \$	15
: Effect of unrealized appreciation of securities		11.59		23.63	14.3	15	21.07	34.14	13.63	52.65	80.94	
s: Effect of accumulated currency translation adjustments		2.93		1.19	(2.7	78)	(2.68)	(1.34)	(2.69)	(1.48)	(1.02)	
s: Effect of unrecognized pension and post retirement benefits	<u></u>	(0.31)		(0.72)	(0.7	71)	(0.67)	(0.78)	(0.80)	(1.12)	(1.08)	
xok value per share excluding AOCI	S	69.66	S	78.03 S	83.2	2 8	92.59 S	116.46 S	124.39 S	135.10 S	132.33 S	1





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