## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): June 13, 2024

## REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact Name of Registrant as Specified in its Charter)

Missouri (State or Other Jurisdiction of Incorporation) 1-11848 (Commission File Number) 43-1627032 (IRS Employer Identification No.)

16600 Swingley Ridge Road, Chesterfield, Missouri 63017 (Address of Principal Executive Offices, and Zip Code)

Registrant's telephone number, including area code: (636) 736-7000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.01	RGA	New York Stock Exchange
5.75% Fixed-To-Floating Rate Subordinated	RZB	New York Stock Exchange
Debentures due 2056		
7.125% Fixed-Rate Reset Subordinated Debentures	RZC	New York Stock Exchange
due 2052		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter):

 $\Box$  Emerging growth company

 $\Box$  If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### Item 7.01 Regulation FD Disclosure.

As previously reported in a Current Report on Form 8-K furnished on May 16, 2024, Reinsurance Group of America, Incorporated (the "Company") announced that it will host a conference for institutional investors and analysts in New York City on Thursday, June 13, 2024 from 8:30 a.m. to 11:00 a.m. Eastern time. A live audio webcast of the presentation will be accessible on the Company's website at <u>www.rgare.com</u> under the Investors tab. Copies of the slides used in the presentation will be available on the Company's website at <u>www.rgare.com</u> through the link on the Investors tab, and are attached hereto as Exhibit 99.1 and incorporated herein by reference. An audio recording of the presentation will be made available and posted to Company's website after the event.

The information in this Item 7.01 and the exhibit attached hereto will not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor will such information or exhibit be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

- 99.1 Copy of the slide presentation for 2024 Investor Day.
- EX-104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### Date: June 13, 2024

### REINSURANCE GROUP OF AMERICA, INCORPORATED

By: /s/ Todd C. Larson Todd C. Larson Senior Executive Vice President and Chief Financial Officer

Exhibit 99.1

Trusted partner. Proven results.

# RGA Investor Day 2024

June 13, 2024



## **Recent Awards and Recognitions**



### Fortune 500

RGA listed at #223 on the 2024 Fortune 500 list, which ranks U.S.-based companies by total revenues.



### World's Most Admired Companies

RGA was named to the 2024 Fortune World's Most Admired Companies list based on criteria including the company's value as a long-term investment, quality of management, innovativeness, community responsibility, and the ability to attract and retain talent.



### #1 in Global Business Capability

In 2023, RGA was ranked #1 for the 13th consecutive year on NMG Consulting's Global All Respondents Business Capability Index, based on feedback from life and health insurance companies worldwide.









### Life Reinsurer of the Year

RGA Middle East was honored as "Life Reinsurer of the Year" by *Middle East Insurance Review* at the 10th Middle East Insurance Industry Awards 2023.

### NACD DE&I AWARD

RGA's Board was named winner of the 2023 Diversity, Equity and Inclusion Award by the National Association of Corporate Directors.

### **Bloomberg Gender Equality Index**

RGA was recognized on the 2023 Bloomberg Gender Equality Index for the company's commitment to diversity and inclusion.



### Life Reinsurer of the Year

RGA was recognized by *Asia Insurance Review* as "Life Reinsurer of the Year" at the 2023 Asia Insurance Industry Awards.



# Ratings

Financial Strength Ratings	S&P	A.M. Best	Moody's	RGA Senio	r Debt Ratings
RGA Reinsurance Company	AA- Very Strong	A+ Superior	Al Good	S&P	A Strong
RGA Americas Reinsurance Company, Ltd.	AA- Very Strong	A+ Superior		A.M. Best	<b>a-</b> Excellent
RGA Life Reinsurance Company of Canada	AA- Very Strong	A+ Superior		Moody's	Baal Medium
RGA Life and Annuity Insurance Company	AA- Very Strong	A+ Superior			
RGA Reinsurance Company of Australia Limited	AA- Very Strong				
RGA International Reinsurance Company dac	AA- Very Strong				
RGA Global Reinsurance Company, Ltd.	AA- Very Strong				
RGA Worldwide Reinsurance Company, Ltd.	AA- Very Strong				
RGA Reinsurance Company (Barbados) Ltd.	AA- Very Strong				
RGA Atlantic Reinsurance Company Ltd.	AA- Very Strong	A+ Superior			
Omnilife Insurance Company Limited	A+ Strong				
Aurora National Life Assurance Company		A+ Superior			

All ratings on stable outlook. These ratings have been provided by Moody's, S&P, and A.M. Best. None of these ratings is a recommendation to buy, sell, or hold any securities. Each rating may be subject to revision or withdrawal at any time and should be evaluated independently of any other rating.

## **Responsibilities and Commitments**

### Sustainability

Targeting net-zero GHG<sup>1</sup> by 2026

Targeting a 20% reduction in the carbon intensity of public corporate bond portfolio by the end of 2026<sup>2</sup>

Increased investments in renewable energy, health, education, and sustainable development

### Social Impact

Committed to providing a diverse and inclusive workplace that respects and embraces all

Expanded programs to support employee volunteerism and targeted workforce engagement of 50% by 2026

Increased philanthropic support through the RGA Foundation and Longer Life Foundation

### Governance

Board and executive oversight of sustainability strategy

Annual sustainability reporting aligned with TCFD and SASB<sup>3</sup>

Board diversity with 75% female or ethnically/ racially diverse

Sustainable principles are essential to our long-term success and are embedded in our culture and business strategy



<sup>1</sup>Operational Greenhouse Gas Emissions, Scope 1 and 2.
?From YE 2021 baseline; Scope 1 and Scope 2 Intensity where information is available.
?from YE 2021 baseline; Scope 1 and Scope 2 Unitensity where information is available.



### Tony Cheng FIAA President and Chief Executive Officer Reinsurance Group of America, Incorporated

Tony Cheng is President and Chief Executive Officer of Reinsurance Group of America, Incorporated (RGA). He assumed the role of CEO on January 1, 2024, and of President on January 4, 2023. Tony is also a member of RGA's Board of Directors. Tony previously served as Executive Vice President, Head of EMEA, Asia, and Australia, where he provided executive oversight for RGA's operations in those regions.

Tony joined RGA in 1997 as Chief Actuary of Malaysian Life Reinsurance Group Berhad, RGA's joint venture with the Life Insurance Association of Malaysia. In 2004, Tony was named Chief Executive Officer of RGA's Hong Kong office, responsible for all business activity in Hong Kong and Southeast Asia, and in 2011, he was named Senior Vice President, Asia, an expanded role incorporating overall management of RGA Asia.

He received his Bachelor of Economics (B.Ec.) degree from Macquarie University in Sydney, Australia, and his M.B.A. from Washington University in St. Louis' John M. Olin School of Business. He is a Fellow of the Institute of Actuaries of Australia (FIAA). An active participant and past President of the Actuarial Society of Hong Kong, he has also served as a council member of the Society and as a past Chair of its Experience and Life Committees.



Jonathan Porter FSA, FCIA Executive Vice President, Global Chief Risk Officer Reinsurance Group of America, Incorporated

Jonathan Porter is Executive Vice President and Global Chief Risk Officer for Reinsurance Group of America, Incorporated (RGA). He leads RGA's global enterprise risk management efforts and directs corporate pricing oversight. He is a member of RGA's Executive Committee.

Jonathan has deep insights into RGA's global business, having previously served as Chief Pricing Actuary of International Markets, and more recently as Senior Vice President, Global Analytics and In-Force Management.

Before joining RGA in 2008, Jonathan worked for Manulife Financial for almost 15 years, where his last position was Chief Financial Officer, U.S. Life Insurance.

Jonathan received a Bachelor of Mathematics degree from the University of Waterloo. He is a Fellow of the Society of Actuaries (FSA) and a Fellow of the Canadian Institute of Actuaries (FCIA).





#### Leslie Barbi Executive Vice President, Chief Investment Officer Reinsurance Group of America, Incorporated

Leslie Barbi is Executive Vice President and Chief Investment Officer of Reinsurance Group of America, Incorporated (RGA). She leads RGA's Investment Management team, directs the company's investment policy and strategy, and oversees the global asset portfolio. She is a member of RGA's Executive Committee.

Leslie joined RGA in 2020, bringing more than 25 years of experience in investment management, including 15 years of investment leadership in the insurance industry. Most recently, she was with Northwestern Mutual Life Insurance Company, where she served as Executive Officer – Senior Vice President, Head of Public Investments. In this role, she led a team that actively managed \$120 billion in fixed income portfolios, directing portfolio management, research, trading, strategy, and the asset/liability management and derivatives team. In addition, she served on multiple strategic committees, including the Investment Committee, and was a board member of Northwestern Mutual's Wealth Management Company.

Prior to Northwestern Mutual, Leslie was Senior Managing Director, Head of Public Fixed Income at The Guardian Life Insurance Company of America. In this role, she managed \$36 billion in fixed income assets and was responsible for oversight of the investment process, which included a focus on process improvement, talent development and retention, strategy development for portfolio construction, and risk management. Earlier in her career, Leslie held senior positions at Goldman Sachs Asset Management and at Pacific Investment Management Company (PIMCO).

Leslie received her Bachelor of Arts (A.B.) degree in economics from Harvard University and her M.B.A. degree in finance from the University of Chicago. Active in the industry, she served for eight years on the advisory board of the Fixed Income Forum, an industry organization comprising heads of fixed income for chief investment officers of approximately 50 buy-side firms.



#### Todd C. Larson Senior Executive Vice President, Chief Financial Officer Reinsurance Group of America, Incorporated

Todd C. Larson is Senior Executive Vice President and Chief Financial Officer of Reinsurance Group of America, Incorporated (RGA). Named to this post in May 2016, he is responsible for RGA's financial and capital management as well as for its financial reporting functions. These functions include: oversight of enterprise financial management and controls; capital market issuances by the company; development and submission of all filings required by the Securities and Exchange Commission and other regulatory bodies; and communication of corporate and financial information to the rating and investment communities. He is a member of RGA's Executive Committee.

Previously, Todd was Executive Vice President, Chief Risk Officer of ROA, a role that incorporated management of ROA's global enterprise risk and corporate pricing oversight. Prior to that, he was Executive Vice President, Corporate Finance and Treasurer, responsible for coordinating external reporting, management of financial reporting for RGA's various operating segments and subsidiaries, and RGA's capital management and treasury functions.

Todd joined RGA in 1995 as Vice President and Controller. Previously, he was Assistant Controller for Northwestern Mutual Life Insurance Company. He started his career with KPMG Peat Marwick LLP in Chicago, where he was a senior manager in the audit practice.

Todd received his Bachelor of Science (B.S.) degree in Accountancy from Northern Illinois University. He is a board member of the SSM Health Hospice and Home Health Foundation, St. Louis, Missouri.





#### Ron Herrmann CFP Executive Vice President, Head of the Americas Reinsurance Group of America, Incorporated

Ron Herrmann is Executive Vice President, Head of the Americas for RGA. He oversees the company's business lines across North and South America, which include U.S. Individual Ife. U.S. Individual Health, U.S. Group Reinsurance, RGA Canada, RGA Latin America, GFS Americas, and TAI. He is also a member of RGA's Executive Committee.

Ron's extensive insurance industry career includes more than 25 years of senior-level experience at major life and multi-line insurance companies. Prior to joining RGA in 2020, he was Head of Individual Life and Employee Benefits at Equitable and was also a member of the company's Operating Committee.

Over the course of his career, Ron has had extensive corporate transactional experience and played strategic roles in mergers, spin-offs, and acquisitions with both the acquiring and acquired entities. In addition, he has held senior sales and sales management roles for three large national and international insurance companies.

Ron is a member of the American Council of Life Insurers (ACLI) Board of Directors and serves on the Council's CEO Steering Committees for Prudential Issues and Taxation, as well as its Reinsurance Executive Council. In addition, he is a member of the LL Global Board of Directors and is actively involved with FINSECA.

Ron graduated from Penn State University with a Bachelor of Science degree in finance and is a Certified Financial Planner\*.



Dustin Hetzler FSA, MAAA Executive Vice President, Global Financial Solutions Reinsurance Group of America, Incorporated

Dustin Hetzler is Executive Vice President, Global Financial Solutions (GFS), a unit of RGA. Dustin leads the global GFS team and oversees all GFS product lines. He is also a member of RGA's Executive Committee.

During his three decades of service with RGA, Dustin has led risk management, marketing, and transaction services for GFS, and the pricing of reinsurance transactions globally within all GFS lines of business, including Capital Solutions, Asset-Intensive, Longevity, Stable Value, Acquisitions, and Pension Risk Transfer.

With more than 30 years of reinsurance and insurance actuarial experience, Dustin has served in positions with various actuarial and management responsibilities. These responsibilities include strategy, risk management, pricing, valuation, product development, talent development, and marketing. Some specific areas of extensive involvement for Dustin include reinsurance solution construction, longevity, economic capital model development, treaty negotiation, and asset and liability model construction. These roles and responsibilities cover life, health, and annuity products both domestically and internationally.

Dustin received a Bachelor of Science (B.S.) degree in mathematics from Iowa State University. He is a Fellow of the Society of Actuaries (FSA) and a Member of the American Academy of Actuaries (MAAA).





#### Arthur Ozeki Executive Vice President, Head of Asia Pacific Reinsurance Group of America, Incorporated

Arthur Ozeki is Executive Vice President, Head of Asia Pacific, based in Hong Kong, Prior to his current role, he served as Senior Vice President, China and Japan Markets. Since joining RGA in 2016 as Chief Executive Officer for RGA Reinsurance Company Japan Branch, Arthur has played a pivotal role in strengthening RGA's presence and market capabilities to serve the growing customer demand for innovative solutions in the Japan market. He is a member of RGA's Executive Committee.

Arthur has more than 30 years of experience in international financial services, and he has led mergers and acquisitions (M&A) and banking teams for global investment banks in Japan and Singapore for more than 20 of those years. He has advised many leading Japanese and multinational institutions on highly strategic and transformational transactions, particularly in the automotive, industrial, healthcare, and financial services sectors.

Prior to joining RGA, Arthur was with the Macquarie Group in Japan and Singapore, as Country Head, Branch Manager, and Chairman for Japan. During this period, he oversaw the development of Macquarie's business in Japan across multiple areas, including investment banking, capital-raising, and principal investments.

In addition, Arthur has held senior leadership positions at UBS Securities and Lazard Frères in Japan, and with J.P. Morgan in both Japan and the United States.

Arthur received a Bachelor of Science (B.S.) in Computer Science and Engineering from the Massachusetts Institute of Technology and an MBA from the University of Chicago's Graduate School of Business.



Simon Wainwright FCIB Executive Vice President, Head of EMEA Reinsurance Group of America, Incorporated

Simon Wainwright is Executive Vice President, Head of EMEA. Simon is responsible for leading the management and growth of RGA's businesses and operations in the U.K. and Ireland, Continental Europe, the Middle East, and Africa. He is a member of RGA's Executive Committee.

Simon has more than 30 years of strategic and global leadership experience in financial services. Prior to joining RGA in 2012 he worked for HSBC for 15 years in roles as varied as CEO HSBC Bank Ireland during the GFC, COO, Global Commercial & Corporate Banking, and Managing Director Insurance, EMEA. He has also held executive leadership roles with Lloyds Banking Group and Nationwide Building Society.

He holds several directorships with both RGA and external organizations. Simon is a graduate of The University of Reading and received a Diploma in Management Studies (DMS) from Oxford, as well as an MBA. from Henley Management School. In addition, he is a Fellow of the Chartered Institute of Bankers (now The Institute of Financial Services), and a Chartered Company Director and Fellow of the Institute of Directors.





### J. Jeffrey Hopson CFA Senior Vice President, Investor Relations Reinsurance Group of America, Incorporated

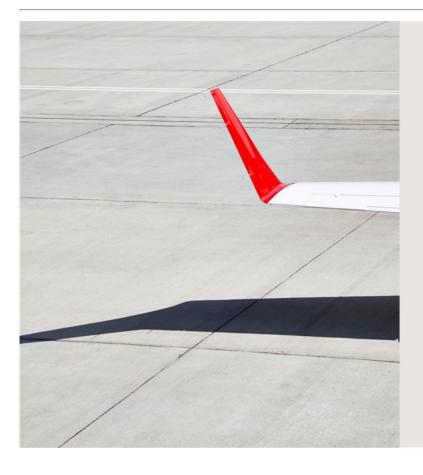
J. Jeffrey (Jeff) Hopson is Senior Vice President, Investor Relations for RGA. He is responsible for managing RGA's financial communications with the investment community.

Jeff, who came to RGA in September 2013, has several decades of experience in the field of investment analysis, following a wide range of life and property-casuality insurance and asset management firms. A ten-time All-Star Analyst in *The Wall Street Journal's* annual Best of the Street poll, Jeff is also a member of the *Journal's* Analysts Hall of Fame.

Prior to joining RGA, Jeff was a Managing Director and Senior Analyst with the St. Louis-based brokerage and investment firm of Stifel, Nicolaus & Company. Previously, he served in a variety of roles with the St. Louis-based regional brokerage firm of A.G. Edwards & Sons, Inc., culminating as Vice President, Senior Analyst and Group Leader, Financial Services.

Jeff's Bachelor of Arts (B.A.) and M.B.A. degrees in Finance are from Saint Louis University. He is a Chartered Financial Analyst (CFA).





# Welcome

Jeff Hopson Senior Vice President, Investor Relations

RGA

## Safe Harbor

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and federal securities laws including, among others, statements relating to projections of the future operations, strategies, earnings, revenues, income or loss, ratios, financial performance and growth potential of Reinsurance Group of America, Incorporated (the "Company"). Forward-looking statements often contain words and phrases such as "anticipate," "assume," "believe," "could," "estimate," "expect," "fi," "intend," "likely," "may," "plan," "potential," "project," "should," "will," "would," and other words and terms of similar meaning or that are otherwise tied to future periods or future performance, in each case in all derivative forms. Forward-looking statements are based on management's current expectations and beliefs concerning future developments and their potential effects on the Company. Forward-looking statements are not a guarantee of future performance and actual results, performance, and achievements could differ materially form them the forward-looking statements.

Factors that could also cause results or events to differ, possibly materially, from those expressed or implied by forward-looking statements, include, among others: (1) adverse changes in mortality, morbidity, lapsation or claims experience, (2) inadequate risk analysis and underwriting, (3) adverse capital and credit market conditions and their impact on the Company's liquidity, access to capital and cost of capital, (4) changes in the Company's financial strength and credit ratings and the effect of such changes on the Company's future results of operations and financial condition, (5) the availability and cost of collateral necessary for regulatory reserves and capital, (6) requirements to post collateral or make payments due to declines in the market value of assets subject to the Company's collateral arrangements, (7) action by regulators who have authority over the Company's reinsurance operations in the jurisdictions in which it operates, (8) the effect of the Company carefts status as an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations, (9) general economic conditions or a prolonged economic downturn affecting the demand for insurance in the Company's current and planned markets, (10) the impairment of other financial institutions and its effect on the Company's investment securities or result in the impairment of all or a portion of the value of certain of the Company's investment securities that in turn could affect regulatory capital, (13) market or economic conditions that daversely affect the Company's investment securities, (11) the Company's investment statedy, including changes in investment portfolio yields due to interest rate or credit quality changes, (15) the fact that the determination of allowances and impairments taken on the Company's investments is highly subjective, (16) the stability of and actions by governments and economies in the markets in which the Company operates, including ongoing uncertainties reg

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect the Company's business, including those mentioned in this document and described in the periodic reports the Company files with the SEC. These forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligation to update these forward-looking statements, even though the Company's situation may change in the future, except as required under applicable securities law. For a discussion of the risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see Item 1A – 'Risk Factors'' in the Company's annual Report on Form 10-K for the year ended December 31, 2023, as may be supplemented by Item 1A – 'Risk Factors'' in the Company's subsequent Quarterly Reports on Form 10-Q and in our other periodic and current reports filed with the SEC.

RG/

## **Use of Non-GAAP Financial Measures**

1.

Reinsurance Group of America, Incorporated (the "Company") discloses certain financial measures that are not determined in accordance with U.S. GAAP. The Company principally uses such non-GAAP financial measures in evaluating performance because the Compo believes that such measures, when reviewed in conjunction with relevant U.S. GAAP measures, present a clearer picture of our operating performance and assist the Company in the allocation of its resources. The Company believes that these more GAAP financial measures provide investors and other third parties with a better understanding of the Company's periodic aperations, financial statements and the underlying particibility divers and trans of the Company is businesses by excluding specifications which may not be indicative of Company's ongoing operating performance and may fluctuate significantly from period to period. These measures should be considered supplementary to the Company's linancial results that are presented in accordance with U.S. GAAP and should not be viewed as a substitute for U.S. GAAP measures. Other company noises may use similarly titled non-GAAP financial measures that are calculated differently from the way the Company calculates such measures. Consequently, the Company's non-GAAP financial measures may not be comparable to similar measures used by other companies. use the Company tive of the

### The following non-GAAP financial measures are used in this document or in other public disclosures made by the Company from time to time:

- Isolated perioding income, one ope-tex and flet-tex bale, and adjusted operating income per diluted hare. The Company uses these measures as balis for analyzing financial results because the Company believes that such measures better reflect the origin periodicity and underging transforming operations. Adjusted operating income is calculated as net income available to the Company's baneholders (or, in the case of per-tex adjusted operating income, income before income be 2
- 3. 4.

  - ng
- spertarge return on equity by sources or earnings. Iness measure are calculated utiliang adjusted operating income for each source or earnings available of earnings available o
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RGA

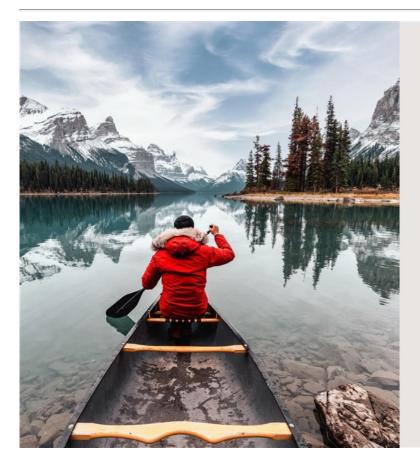
snciliations of the foregoing non-GAAP financial measures (to the extent disclosed in this document) to the most comparable GAAP financial measures are provided in the Appendix at the end of this docum

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6.

Agenda	Welcome	Jeff Hopson Senior Vice President, Investor Relations
	CEO Comments	Tony Cheng President and Chief Executive Officer
	<b>Risk Management</b>	Jonathan Porter Executive Vice President, Global Chief Risk Officer
	Investments	Leslie Barbi Executive Vice President, Chief Investment Officer
	Financial Overview	Todd Larson Senior Executive Vice President, Chief Financial Officer
		Break
	Q&A	Tony Cheng President and Chief Executive Officer
13		RGA



# **CEO Comments**

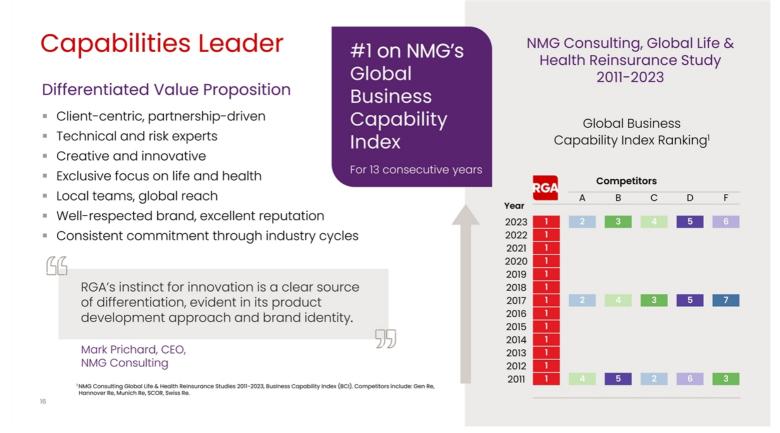
Tony Cheng President and Chief Executive Officer



# Key Messages

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Unique Platform, Favorable Industry Dynamics	<ul> <li>Leading global reinsurer with local expertise</li> <li>Deep capabilities on both sides of the balance sheet</li> <li>Favorable industry dynamics creating tailwinds</li> </ul>	Proven Results Bright
Innovation-Led Organization	<ul><li>Engaged stakeholders</li><li>Growth and attractive returns</li><li>Virtuous innovation cycle</li></ul>	Future
<ul> <li>Confident In Future</li> <li>Four areas of notable growth</li> <li>Multiple levers expected to increase profits, ROE, long-term value</li> <li>Strong momentum and ability to drive our success</li> </ul>		value



## Global Platform, Local Presence, Consistent Culture

RGA combines deep local insight with global perspective from operations in 25 markets around the world, serving multinational and domestic clients in more than 110 countries.

	U.S. and Latin America	Canada	EMEA	APAC
ΡΤΑΟΙ <sup>1</sup>	42%	7%	19%	32%
Employees	2,150+	400+	550+	800+
% of Employees in actuarial, underwriting, and medical roles	22%	36%	37%	44%
Business Capability Ranking²	<b>#1</b> ³	#1	#2	#1

<sup>1</sup> Excluding notable items, which represents the impact of changes in actuarial assumptions on th Excludes the Corporate and Other segment. <sup>2</sup> NMG Consulting Global Ite's Health Reinsurance Studies 2023, Business Capability Index (BCI). <sup>3</sup> Ranking for U.S. and Mexico (i.e., combined). mptions on busir ons of Non-GAAP Measures" in the App ct to LDTI. F

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## Global Biometric Liability Reinsurance Leader

Life and health reinsurance revenues

Reinsurer	<b>2023 Revenues</b> \$ in millions
RGA <sup>1</sup>	19,075
Swiss Re	17,865
Munich Re	12,254
SCOR Re <sup>2</sup>	7,938
Hannover Re	7,898

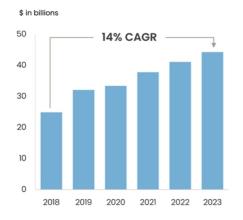
<sup>1</sup>Adjusted operating revenues. Please refer to "Reconciliation of Non-GAAP Measures" in the Appendix. <sup>2</sup>Estimate. Investment income based on Life & Health proportion of Invested assets at December 31, 2023. Note: Exchange rate conversions are based on currency rates from company filings and S&P Capital IQ Pro. Source: Annual filings for each reinsurer. A highly concentrated biometric reinsurance industry where global scale, technical and risk expertise, and long-term client relationships drive success



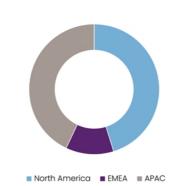
## Global Asset Reinsurance Leader

Attractive growth and diversification

### Asset-intensive Invested Assets



2019-2023 Asset-intensive Capital Deployed into In-force Transactions



### Track Record of Innovation

1997	Fixed annuity asset-intensive; Bank-Owned Life Insurance (BOLI) asset-intensive
2002	Fixed index annuity asset-intensive
2006	Variable annuity asset-intensive
2012	Largest asset-intensive treaty in RGA history; Stable value wrap
2014	Major U.S. stock acquisition of life and payout annuity company; Longevity asset- intensive
2015	First in-force coinsurance in Japan; Closed- block acquisition in the Netherlands
2017	First in-force coinsurance in Hong Kong
2019	First block transfer in the U.K.; First Eurozone full risk asset-intensive annuity transaction
2021	Annuity reinsurance with Fraternal Company; First coinsurance solution in Korea; First LTM securitization in U.K.
2022	Streamlined pricing introduced for smaller blocks
2023	U.S. pension risk transfer

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# Unique Positioning Leads to Strategic Advantages

Exclusive life and health focus with a differentiated proposition that is hard to replicate

# A global leader in asset reinsurance

Investments platform built to deliver comprehensive suite of capabilities

### **Global platform**

Local presence around the world to deliver tailored solutions to global clients



### A global leader in biometric reinsurance

Technical expertise to understand and underwrite all risks

### Trusted partner

Strong client relationships; flexibility to engage partners to compliment RGA's strengths and provide best solutions

### Strategic advantages

Long-term, multifaceted client partnerships

More holistic solutions reinsuring both sides of the balance sheet

Ability to deploy expertise and innovative solutions across the world

Disciplined approach; scale and diversification

## The Power of RGA's Unique Platform

## GG

We are pleased to partner with RGA, a highly reputable and experienced counterparty

Marc Costantini Global Head of Inforce Management, Manulife



### Background

Long-term relationship in Canada on both biometric and asset reinsurance solutions

Strong global relationship spanning more than 30 years and 10 countries Asset-intensive transaction covering a \$4.4 billion block of Manulife's legacy Universal Life business that included material biometric risk

### Solution

The reinsurance structure is a coinsurance transaction between Manulife and RGA Canada that transfers insurance risk along with investment risk

A tailored solution was developed through collaboration across multi-disciplinary teams to provide a complete solution reinsuring both the biometric and asset risks

### Impact

Successful completion of largest transaction of its kind in the Canadian marketplace with top tier client

Continuation and strengthening of a strong, long-standing relationship with the client

# Favorable Industry Dynamics Create Tailwinds

<b>I</b>	Macro Dynamics	Opportunity
Insurance P	nsurance industry rebalancing risk profile and/or divesting of non-core operations	In-force blocks of biometric and/or asset risks
	Protection gap	Demand for mortality, morbidity, and longevity products
	Emerging global middle class	Demand for protection products
<b>Demographics</b>	Aging populations	Increasing demand for retirement, senior protection, and savings products
	Changes in solvency and accounting regimes	Client balance sheet optimization opportunities
Economic +	Higher interest rates	Increase in pension risk transfer activity; increase in individual annuity volumes; reinsurance risk transfer more affordable
Technology / s	Streamlined underwriting	Automated underwriting; digital distribution; advanced analytics; increased premium
Intelligence	Medical advancements	Precision medicine; weight loss drugs lead to new wellness products

## Industry Dynamics Create Opportunities

\$5.9 billion transaction provides retirement security for retirees and their beneficiaries

### Background

A pension risk transfer (PRT) retiree buy-out transaction in partnership with Prudential (PICA) that settled approximately \$5.9 billion of pension liabilities Sixth largest known PRT transaction in the U.S.

### Solution

This transaction will provide retirement security for a population that includes retirees and their beneficiaries

RGA continues to showcase its ability to understand PRT liabilities and deliver competitive solutions that meet client objectives

### Impact

PRT is an area where we have deep global expertise as a reinsurer and a significant part of our growth strategy in the U.S., and where we have established ourselves as a direct insurer in the PRT market

RGA is proud to work with Prudential, with whom we have a long-standing relationship, to help secure pension payments for retirees



# Innovation-Led Organization

Capability-driven, market-first products and innovations

## 2010-2014

- Rx scoring tool in the U.S.
- First in-force longevity transaction in Canada
- Comprehensive early critical illness (CI) in
- Singapore
- Early CI product in IndonesiaScaled simplified issue (SI) product in Korea
- Cancer reimbursement product in Kored
- First longevity shock absorber in the Netherlands



## 2015-2019

- First longevity transaction including an underlying pension plan in Canada
- Just-in-time capital solution in Asia
- Diabetic-focused wellness program in Hong Kong
- First-in-class accelerated underwriting program in the U.S.
- Dynamic risk scoring model in India
- Insurance product for rapid test of HIV/cholesterol in South Africa
- Premium waiver product in Asia
- Tiered CI product in Asia
- First SI dementia product offering a family care feature in Korea

## 2020-2024

- Award-winning CI product for seniors in Spain
- Cancer survivor coverage in Singapore
- ASAP Infinity, an expansion of our first-in-class instant decision facultative tool in the U.S.
- Guaranteed issue funeral cover in South Africa
- First coinsurance solution in Korea
- Plan V Care, a protection product for female millennials in the U.K.
- First SI CI in China
- First cancer product targeted to the senior market in Taiwan
- FAC Exchange, an industry-wide solution providing a conduit and integration platform for facultative reinsurance submission in the U.S.
- First asset-intensive transaction in Continental Europe for RGA
- First-in-market major SI medical reimbursement product in China
- First mass lapse reinsurance transaction in France

# **Engaged Local and Global Teams**



### World's Most Admired Companies

RGA was named to the 2024 Fortune World's Most Admired Companies list based on criteria including the company's value as a long-term investment, quality of management, innovativeness, community responsibility, and **the ability to attract and retain talent.** 



2023 engagement score

Outperformed industry benchmarks for the top 25% of high-performing companies, regardless of industry



Low voluntary turnover rate; favorable to industry norms



## Innovation Delights Clients and Leads to Reinsurance Market Growth

GG

We value our partnership with RGA, which has consistently delivered customized coinsurance solutions to enhance our capital management.

Japan Post Insurance Company

### Background

For more than 10 years, RGA Japan has served as a lead reinsurer for this local client, covering the full spectrum of reinsurance services from product development to underwriting and beyond

Our long-standing partnership has enabled us to originate a significant opportunity to help the client mitigate their longevity risk

### Solution

Over a number of years, RGA provided education on longevity risk and use of different solutions to improve performance

We engaged RGA longevity experts across the organization (U.K. longevity product group, EMEA pricing) and built a longevity model for Japan

A tailored solution was developed through collaboration across multidisciplinary teams to provide a complete solution reinsuring both the biometric and asset risks

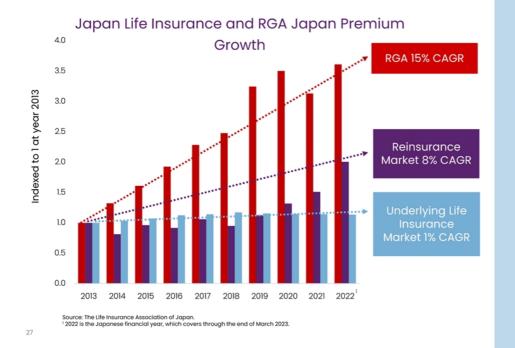
### Impact

A landmark transaction in the longevity space in Japan that will lead to other transactions

Furthers RGA's brand for innovation in product development and innovation



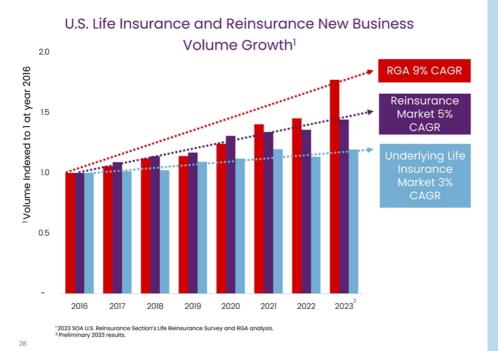
## **Innovation Drives Market Share**



Developing innovative solutions for reinsurance accelerates growth

RGA

## **Innovation Drives Market Share**



Client relationships, key partnerships, and RGA's underwriting expertise generate exclusive new business opportunities

## RGA

## Virtuous Innovation Cycle

#### Leveraging Proven Solutions Case Study: Simplified critical illness product laund the structure of the structure of the structure - Understyness Charles and the structure - Understyness Paddr 12 in the structure - Treaser Investment Paddr 12 in the structure

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### Background

Previously launched a simplified critical illness (CI) product in China in late 2022 Leveraged off data, knowledge, and a product developed in response to the aging population in South Korea five years ago

### Solution

Conducted an industry seminar sharing practical knowledge and experience on the underwriting and claims aspects of this product

Broadly replicated this product with 11 other Chinese clients

### Impact

Launched a simplified issue medical product in supplement to the original CI product in December 2023

Advanced our goal of creating an impaired-life business line, rather than just a niche product

Strengthened RGA's team engagement

Enhanced RGA's brand in China and reputation for innovation in product development



## Four Areas of Notable Growth

Strong momentum

### **U.S. Traditional**

RGA-led partnerships with RGA providing underwriting and product development capabilities

Smaller in-force transactions through direct-to-client solutions

Holistic approach to inforce management, balancing client relationships with longterm business value

### Longevity/PRT

### Strong momentum

- Support for largest U.K. PRT deal and largest direct scheme longevity swap of 2023
- Completed four U.S. PRT transactions, totaling ~\$3.3B of new business premium, covering 100K+ annuitants

Competitive advantage due to our large mortality block, proprietary data, and ability to reinsure both sides of the balance sheet

Technology solutions strengthening our market position for small schemes and individual annuities

### **Asia Asset-Intensive**

Regulatory change leading to new capital frameworks being launched

Pioneer of asset and other capital reinsurance solutions

Expansion into new markets, such as longevity

Ability to export and adapt solutions throughout the region, following the path of regulatory change and client needs

### **Asia Traditional**

Combining underwriting, technology, product development, and reinsurance on both sides of the balance sheet to create exclusive opportunities

Pioneers of product development over the past two decades

Ability to export and adapt products throughout the region, following the path of the socioeconomic and demographic trends



# U.S. End-to-End Underwriting Solutions

Comprehensive, purpose-built, and transformative ecosystem

### Underwriting Modernization and Capacity Solutions

### Strategic Underwriting Program (SUP)

- SUP Capacity
- SUP Evolution
- SUP Connect
- MD SUP
- Automatic Selection and Assessment Program (ASAP)
  - ASAP
  - ASAP Infinity

### **Facultative Expertise and Efficiency**

- FAC Optimization Solution (AWS)
- RGA FAC Call Desk
- RGA Global Underwriting Manual (GUM)
- FAC Exchange
- Workbench Solutions (MRS)



- Electronic Medical Records and Health Data Solutions
- RGA Rx Scoring Solutions
- TransUnion TrueVisionTM Life
- Third-Party Evidence Review / Study
- DigitalOwl Medical Record Summaries

### Distribution

BGA Partnerships and Advisement

### **Training and Education**

- RGA Underwriting University I & 2
- RGA ReFresh Medical
- Underwriting Webinar Series
- RGA Fraud Conference
- RGA Learning Gateway
- RGA Thought Leadership Events and Webinars
- Publications:
  - RGA ReSearch Vitals
     Newsletter
  - RGA ReFlections
  - RGA DHD News
  - RGA Springboard

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## RGA-Led Partnerships Drive Exclusive Successes

RGA demonstrated strength of underwriting and product development capabilities, industry leading position, and culture of innovation

RGA

### Background

A leading distribution insurtech partner and a life insurance carrier needed a creative solution to help meet the capital requirements of new business on a final expense product offering

The life insurance carrier slowed their sales of new business due to capital constraints

### Solution

RGA rapidly developed a solution, leveraging our end-to-end underwriting and product development capabilities with a first dollar quota share, coinsurance structure on their new business, and an in-force reinsurance transaction that provides new business strain for past sales that had not been securitized to fund the distribution partner's growth goals

### Impact

The solution delivered by RGA allowed the life insurance carrier to regain market leadership, and the distribution partner to meet their growth goals

RGA established a new relationship with the life insurance carrier and was able to generate meaningful annual premiums on an exclusive basis

RGA's ability to move swiftly deepened both relationships and multiple new opportunities have emerged with both the life insurance carrier and the distributor to develop new underwriting and product capabilities going forward

## Technical Expertise, Local Relationships Drive Success

GG

Longevity risk is one of the biggest risks facing the Scheme. This transaction helps provide greater certainty for the Scheme, our sponsor and members.

Otto Thoresen, Chair of Trustees, BT Pension Scheme



### Background

For more than 15 years, RGA has stood as one of the leading longevity reinsurers in the U.K., leveraging its extensive data and capabilities reinsuring mortality RGA built strong relationships with one of the U.K.'s largest pension schemes (\$50 billion AUM) through collaborative discussions and proven execution certainty

### Solution

\$6 billion longevity swap with major telecom pension scheme via its captive cell company

Largest longevity swap in the U.K. market in 2023

### Impact

55

Protection against the cost of unexpected increases in the life expectancy of its members

Support for a key client on their path to full longevity de-risking Efficient execution process

Enables scheme to retain scheme assets for outperformance

### Innovation Leads to Repeat Transactions with Same Client

RGA Japan's offering helping clients to manage asset and liability risks via use of asset-intensive reinsurance



RGA Japan's client holds large portfolios of traditional whole life insurance, which were set with high guaranteed rates for policyholders

Given the persistent low interest rates, this has led to capital being tied up in these older portfolios, which in turn puts pressure on the financial performance of insurers with significant amounts of this legacy business

#### Solution

One of RGA Japan's long-term clients partnered with RGA to explore potential solutions

Through multiple discussions, RGA Japan demonstrated the value of coinsurance and executed a series of asset-intensive coinsurance solutions on those in-force legacy blocks commencing in 2020 amounting to more than \$3 billion over several years

This has helped the client to release capital supporting these negative-spread inforce blocks, improving the economic profile of client's future statutory income and balance sheet position, and impact on share price while demonstrating the value of the business to the market

#### Impact

These and other transactions have anchored RGA's position as a leading reinsurer in Japan that understands our clients' problems intimately, providing relevant solutions that address their financial and capital pain-points

With the introduction of an economic value-based solvency regime in 2025, RGA is in a leading position to further expand the use of reinsurance to help clients manage their asset and liability risks



### Winning Exclusives by Applying our Full Suite of Capabilities

RGA combines its product development, underwriting and technology solutions, and asset and biometric reinsurance capabilities to extend its strong market leadership

#### Background

RGA Hong Kong has been partnering with this market-leading client for more than 10 years

The client came to us to look for solutions to take advantage of the new business opportunities from Mainland Chinese visitors following the re-opening of borders, and to address capital constraints under the new risk-based capital (HK RBC) regime

#### Solution

Combining our strengths across the value chain, RGA provided:

- Product development: new product features leveraging our understanding of customers and distribution needs
- Product and pricing expertise, helping our client enhance the range of protection propositions to customers
- A combined asset and biometric solution to optimize capital requirements under HK RBC, coupled with an underwriting and claims technology solution to improve the customer journey of Mainland Chinese visitors

#### Impact

Successfully launched a new version of their leading critical illness product with an innovative customer journey

Opportunity to replicate this packaged solution to other Hong Kong carriers and in other RGA markets



### Management Actions, Enhancing Value

- Partnership and holistic management of in-force blocks
- Continued pursuit of alternative sources of capital
- Prioritization of key resources (people, capital, collateral, etc.) to highest returning businesses
- Opportunistic reinvestment to enhance yield, extend duration, and optimize investment portfolio
- Opportunities for additional fee income

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Creating value through optimizing our balance sheet and resource allocation

## Multiple Levers Expected to Grow Profit and Increase ROE

Percentage of Management New Increased business new business actions focus on value value from growth areas exclusives Higher earnings **Higher ROE Higher earnings** Higher earnings power power and power higher ROE

37

### Strong Momentum, Sustained Success



## Our Success is Our People

24 years

Management team's average industry experience

### Recognized for excellence



years

Management team's

average years with RGA





# **Risk Management**

Jonathan Porter Executive Vice President, Global Chief Risk Officer



# Key Messages

A Global Risk Leader	<ul> <li>Proactive and balanced risk management</li> <li>Strong risk culture</li> <li>Technical expertise and discipline on both sides of the balance sheet</li> <li>management and technical expertise are key strategic differentiators</li> </ul>	
Diversified Business Profile	<ul> <li>Significant diversification across geography, business, and underlying risks</li> <li>Capital efficiencies and natural offsets in stressed environments</li> <li>Stable liability profile and net benefits from higher interest rates</li> </ul>	
Well Positioned to Benefit from Future Mortality Trends	<ul> <li>Favorable recent biometric experience</li> <li>Risk profile provides upside from potential future mortality improvement</li> <li>Data-driven research creates risk insights and enhances brand</li> </ul>	

Our risk

## Proactive and Effective Risk Management

- A strong risk culture underpins everything we do
- Well-established governance practices integrated into disciplined decision making
- Alignment of risk appetites and limits with business strategy
- Prudent capital and liquidity management
- Active pursuit of diversified risk profile
- Deep technical expertise

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- Regular stress testing to identify emerging strategic and tactical threats
- Prepared to navigate through a wide range of future scenarios



### Technical Expertise and Disciplined Decision Making

Avoiding risk and earning clients' trust

#### Background

Between 2016-2020, the dismemberment insurance market in Taiwan experienced intense competition, with upwards of one million policies sold annually

After assessing the product on the market, RGA was concerned that the pricing may not be sustainable

Further, we identified potential risks associated with the claim definition

#### Solution

RGA informed clients of the potential issues and our view of the appropriate pricing We offered an alternative product solution, but this was not taken up as it was viewed to be too conservative

The market started seeing losses and claim disputes due to definitional issues

In 2020, the regulator asked insurers to hold additional reserve for the products and by 2021, most of the original long-term dismemberment products were no longer being sold

#### Impact

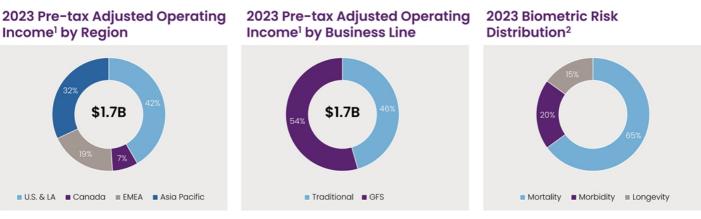
RGA's approach of maintaining discipline and continued education of the industry was ultimately viewed positively

In addition to avoiding losses from reinsuring the product, clients are actively partnering with us on new product development and our technical expertise has positioned us as local market leaders



### **Diversified Business Profile**

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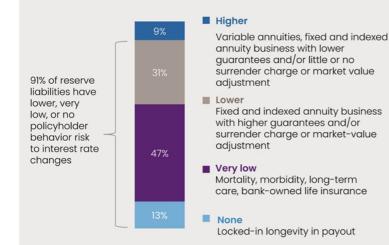


- Well-balanced and strongly-positioned global businesses are the result of disciplined geographic and product expansion over time
- Benefit of diversified risk profile and profit sources proven through past financial results
- Biometric risk profile will continue to become more balanced with longevity risk opportunities, but expect to remain long mortality risk

<sup>1</sup> Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix. Excludes notable items. Percentages excludes the Corporate and Other segment. Notable items include actuarial assumption changes on business subject to LDTI Assumption changes reflect the impact of changes in actuarial assumptions on business subject to LDTI recorded in "Future policy benefits remeasurement (gains) losses." Tax effected at 24%.

### Favorably Positioned in Current Market Environment

### RGA Reserve Profile<sup>1</sup> by Policyholder Behavior Risk

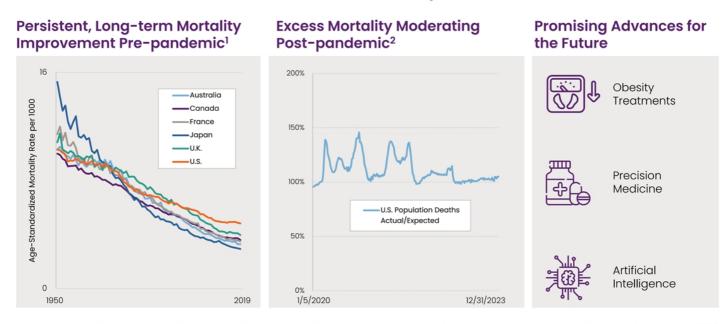


1 As of December 31, 2023

45

- Higher interest rates expected to remain a net positive
  - Additional investment income
  - More transaction opportunities
  - More affordable and attractive products for consumers
  - Modestly higher lapse experience has not had a material impact
- Less market sensitivity in liabilities
  - Risk profile is weighted more to insurance risks
  - Lower policyholder behavior risk in liabilities
- Proactive management of asset-liability risks
  - Regular monitoring and scenario testing
  - Taking advantage of market opportunities to lock in higher yields and protect against adverse interest rate shocks

### Past, Present, and Future Mortality Trends



<sup>1</sup>HMD. Human Mortality Database. Max Planck Institute for Demographic Research (Germany), University of California, Berkeley (U.S.), and French Institute for Demographic Studies (France). Available at www.mortality.org. <sup>2</sup> Human Mortality Database (2024); World Mortality Dataset (2024); Karlinsky and Kobak (2021) – processed by Our World in Data. Available at https://ourworldindata.org/excess-mortality-covid.

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## Promising Advances Could Have Meaningful Impact

### **Obesity Treatments**

- Excess weight estimated to cause nearly 500,000 deaths annually in the U.S., a loss in life expectancy of nearly 2.4 years<sup>1</sup>
- Rise in BMI between 1988-2011 reduced mortality improvement by more than 0.5% per year<sup>2</sup>, equivalent to reduction in life expectancy of 0.9 years at age 40 in 2011
- Unprecedented improvements in diabetes control, with likely reduction in secondary complications
- GLP-1 agonists induce significant weight н loss in adults with obesity and reduce the risk of cardiovascular disease<sup>3</sup>
- Total GLP-1 users in the U.S. may reach 30 million, or 9% of population, by 20304

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#### **Precision Medicine**

- Multiple genetic advances allowing for individualized care of diseases, including cancer
- Next generation of cholesterol . treatments (PCSK9 inhibitors)
- Advanced protein science and . engineering that can be used to design therapies for almost any disease
- Multi-Cancer Early Detection (MCED) test to screen for up to 50 types of cancer, most of which do not have current screening tests
- Biometric monitoring and inhome diagnostics

#### **Artificial Intelligence**

- Advances in AI leading to improvements in preventative health strategies, screening, and diagnosis
- Deep phenotyping of comprehensive medical and genetic data may enable faster and more accurate diagnosis and personalized treatment
- Healthcare operations may become more effective with augmented capabilities and operational efficiencies
- Access to healthcare likely to become greater via virtual telemedicine and remote monitoring

<sup>&</sup>lt;sup>1</sup>Ward, Zachary J et al. "Excess mortality associated with elevated body weight in the USA by state and demographic subgroup: A modelling study." *EClinicalMedicine* vol. 48 101429. 28 Apr. 2022, doi:10.1016/j.eclinm.2022.101429. <sup>2</sup> Preston, Samuel H., et al. "The role of obesity in exceptionally slow US mortality improvement." Proceedings of the National Academy of Sciences of the United States of America, vol. 115, no. 5, Jan. 2018, pp. 957–61. https://doi.org/10.1003/no.176802115. <sup>3</sup> Linocif, A. Michael, et al. "Semaglutide and Cardiovascular Outcomes in Obesity without Diabetes." New England Journal of Medicine/The New England Journal of Medicine, vol. 389, no. 24, Dec. 2023, pp. 2221–32. https://doi.org/10.1056/nemo2207563. <sup>4</sup> "The increase in appetite for obesity drugs." J.P. Morgan Research. 29 Nov. 2023, www.jpmorgan.com/insights/global-research/current-events/obesity-drugs.

### Data-Driven Research Creates Risk Insights and Enhances Brand

- Differentiated, multi-disciplinary expertise enables exclusive and forward-looking insights for both risks and opportunities
- Thought leadership initiates and supports client engagement and reinforces RGA's brand as an innovation leader in the life and health insurance industry
- RGA has ranked #1 in thought leadership and knowledge for seven consecutive years on NMG Consulting's Global Life & Health Reinsurance Study

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Multi-Cancer Early Detection Tests and Modeling the Potential Impact on Insurance

MCED tests promise to transform cancer detection and prevention. RGA explores what this could mean for insurers and the challenges of modeling and quantifying MCED's potential impa...



#### Wegovy, Trulicity, Ozempic... Oh My! In this article from On the Risk, Lauren Garfield explores the increased use of GLI receptor agoinst drugs to combat obesity and the potential impact on underwritin



Ringing in the New Year with a Chat Bot: A 2024 generative Al update for insurers

ie, we highlight several key advancements in Al large language models (LLMs) i detail how the insurance industry can most effectively apply these new innologies.



#### Exploring the Impact of Lifestyle Factors on Mortality and Morbidity Using UK Biobank Data

A research collaboration between RGA and the University of Leicester seeks to provide critical insights to enhance underwriting and pricing for wellness products, as well as to lef.



### Team Collaboration in Pension Risk

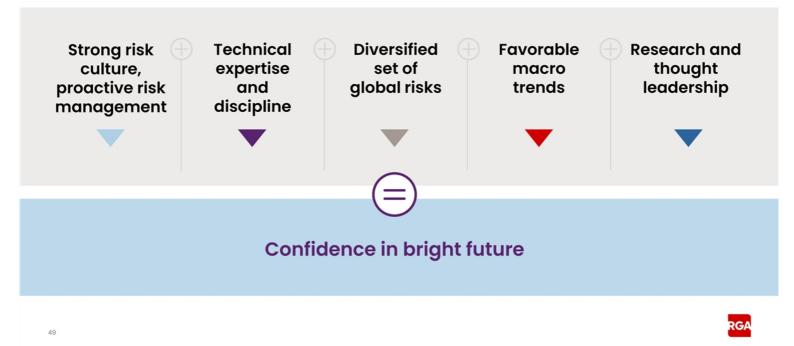
Transfer is a Key Ingredient for Success Persion mik transfer (PRT) is a booming sector of the insurance industry. Explore the elements of a successful PRT transaction, and how the key teams work together to packing a co...

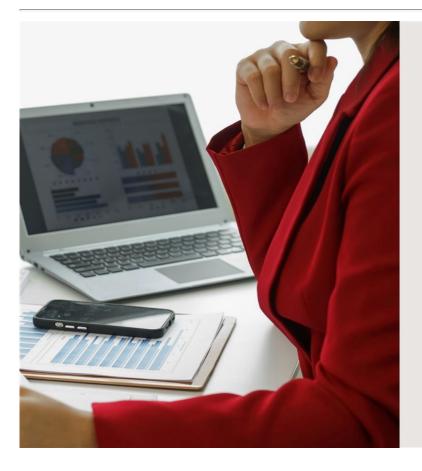


### Emerging Risks Ahead: An industry view of the future of insurance

According to a new report from the Geneva Association, the very nature of risk is changing amid a shifting cultural, geopolitical, and environmental landscape, and insurers will ne

### Managing Risk for Sustained Success





# Investments

Leslie Barbi Executive Vice President, Chief Investment Officer

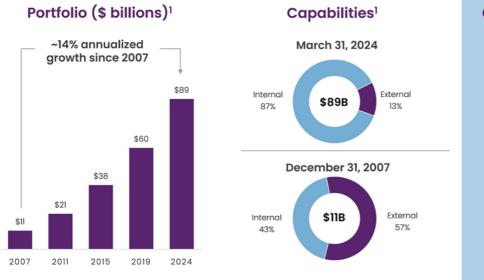


# Key Messages

Key Messages Completion Platform Provides Integrated Strategic Advantages	<ul> <li>Flexible asset platform delivering a comprehensive suite of capabilities and asset solutions</li> <li>Integrated solutions, tailored to our new business and in-force liabilities</li> <li>Positioned for growth opportunities and asset-liability risk management</li> </ul>	Integrated, aligned, and customized to deliver creative client solutions
Experience, Proven Strategy, Execution	Experienced team balances return and risk to weather cycles Disciplined investment underwriting and ongoing management drive long-term success Well-established investment and enterprise risk management	
Long Track Record of Performance Integral to Success	<ul> <li>Expanding our integrated asset platform</li> <li>Supporting financial strength</li> <li>Delivering results targeted for integrated business</li> </ul>	success

### **Investment Platform Overview**

Global resources and local expertise support integrated client solutions





"boots-on-the-ground" strategy

Values based on book value through March 31, 2024.
 Percentages based on market value supporting major regions as of March 31, 2024.

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## Integrated, Disciplined Portfolio Management

### **High Quality Portfolio**

>\$90B Assets Under

53

Management

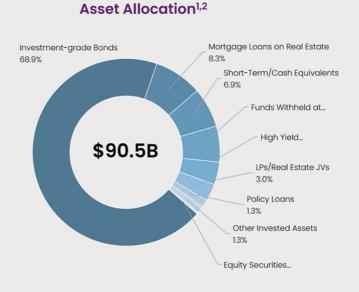
# 95%

Fixed maturity Securities Rated Investment-Grade

### **Disciplined Approach**

- 🕑 Liability Appropriate
- 🔗 Focus on Long-term Resilience
- Strong Credit Underwriting
- 🕢 Diversified Asset Allocation

<sup>1</sup> Percentage based on fair market value as of March 31, 2024.
 <sup>2</sup> \$4.4 billion of assets supporting funds withheld liability.



### Adaptive Asset Liability Management Strategies

Majority of liabilities have lower or no policyholder behavior risk

### Disciplined, proactive management of asset-liability risks

### Liability starting point

Deep upfront assessment of liability characteristics and potential variability due to factors, such as policyholder behavior

### Focus on long-term resilience

Cash flow and liquidity considerations and other transaction features inform asset strategy design, as well as other monitoring and action plans

#### Disciplined asset management approach

Well-defined risk limits

Balance of risk and return in portfolio construction

Diversification, both across and within asset classes

Opportunities to capture additional liquidity (i.e., private assets) and complexity premium, particularly in relation to our liabilities with the least variability

Taking advantage of changing market conditions to improve risk reward

#### **Stable Liabilities**



Reserve profile with lower to no policyholder behavior risk

# Less market sensitivity

- Risk profile is weighted more to insurance risks
- Lower policyholder behavior risk in liabilities
- Modest-sized variable annuity portfolio with very effective market risk hedging program

### **Experienced Team, Broad Capabilities**

investment experience

Deep expertise, broad platform, and global reach enable solutions

### **Experienced leadership**

Average industry experience



### **Broad platform**

#### Capabilities

- Portfolio management
- Investment solutions
- Strategic initiatives &
- partnerships External manager selection & oversight
- ALM, hedging
- Quantitative/modeling
  - Risk and compliance
- Operations
- Data and systems



.

#### Public assets

Average

- Corporates
- Government/municipals

26 years

- Emerging market
- Collateralized loan obligations
- Asset-backed
- Commercial mortgage-backed
- Residential mortgage-backed
- High yield
- Preferred stock



RGA experience

#### **Private assets**

Average

- Commercial mortgage loans
- Real estate joint ventures
- Upper middle market
- Lower middle market unitranche and mezzanine
  - Private equity, other funds
  - Private placements
  - Private structured
  - Lifetime mortgages
  - Fund finance lending

### **Global footprint**

Primary Investment team locations aligned to global footprint and "boots-on-the ground" strategy





### **Completion Platform Advantages**

Delivering assets integral to RGA strategy; structured to be flexible

### ⟨✓ Integrated expertise; Broad platform

### Large opportunity set Diversification

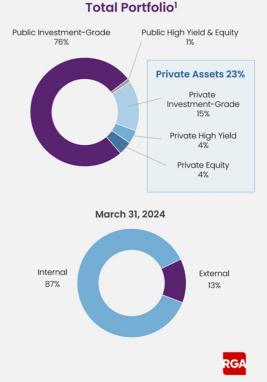
**Portfolio construction and management** strong asset liability management (ALM), integrated risk management, risk-adjusted returns

### ✓ Differentiated access

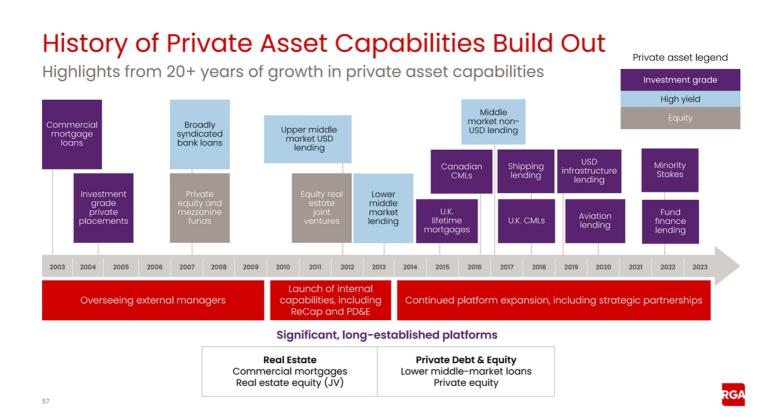
87%

Well-established internal capabilities public, private, and alternative assets Strategic partnerships and external managers when they enhance the platform 13%

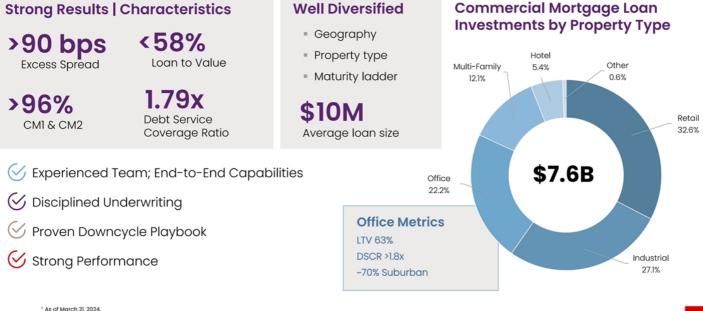
<sup>1</sup>Excludes non-segregated funds withheld, cash and cash equivalents, policy loans, and derivatives.



#### 56



## Portfolio Spotlight: Commercial Real Estate Loans<sup>1</sup>



<sup>1</sup> As of March 31, 2024. Note: Upcoming expected maturities, % of total CML portfolio, 2024 4%, 2025 6%, 2026 10%. Expected Office CML Maturities (\$): 2024: \$116 million; 2025: \$121 million; 2026: \$311 million

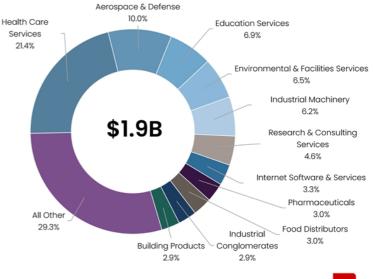
58

# Portfolio Spotlight: Private Credit<sup>1,2</sup>



59

### **Private Credit Investment by Industry**



## Strong Credit Record

### **Impairment History**

# <8 bps

Past 10-Year Annualized Impairments / Allowances

🚫 Seasoned Credit Team

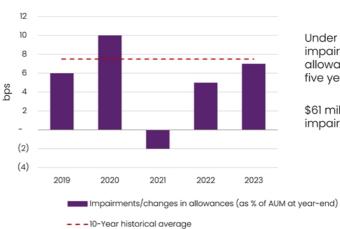
Nimble Decision Making

Strong Underwriting

60

🕢 Robust Risk Management

Consolidated Portfolio Impairments/Changes in Allowances<sup>1,2,3</sup>



Under 6 bps annualized impairments/changes in allowances over the past five years

\$61 million (or 7 bps) of impairment in 2023

<sup>1</sup>Changes in allowance take into account reversal of allowance when bonds that previously had allowances are sold. <sup>2</sup>Net credit gains (losses) have been neutral to positive on average over past ten years. <sup>3</sup>102024 imposiments/changes in allowances were \$39 million.

### Variable Investment Income

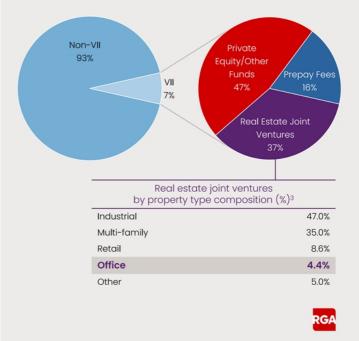
### Supported by alternative equity strategy

- Strategic growth of alternative equity portfolio for more than 10 years, across real estate joint ventures and private equity
- Supports income, business growth, and integrated client solutions
- Portfolio long-term annual return assumption<sup>2</sup>:

61

#### 10% - 12%

 Track record: 2021 and 2022 were well above long-term levels given robust environment; expect 6-8% in more constrained environment Consolidated – Five-Year Average<sup>1</sup> (% realized operating investment income)



<sup>1</sup> Pie chart 2019-2023, percentages of consolidated realized income. Private equity/funds in pie chart consists of private equity LPs, plus additional LP fund investments focused on other asset types.
<sup>2</sup> Excludes prepay fees on fixed maturity securities and mortgage loans that are included in overall VII. Return assumption includes asset base growth.
<sup>3</sup> As of March 31, 2024.

#### **Broad Asset Capabilities** New Transaction ✓ Diversified Deep Portfolio 🐼 Strategic Asset $\langle \rangle$ Expertise Allocation Origination Integration Impact >70 bps Expected Excess Spread Above Index Rates >70 bps Expected Excess Spread Above Index Rates<sup>1</sup> Risk-Free Rate IG Spread Internal Private External Other Investment Originations Partners Private Yield Originations >50 bps Expected Excess Spread from Private Originations<sup>1</sup> Based on portfolio strategies and pricing used in new transactions in 2024 (excluding equity).

### Unique Positioning Leads to Strategic Advantages

Exclusive life and health focus with a differentiated proposition that is hard to replicate

### A global leader in asset reinsurance

Investments platform built to deliver comprehensive suite of capabilities

### **Global platform**

Local presence around the world to deliver tailored solutions to global clients



# A global leader in biometric reinsurance

Technical expertise to understand and underwrite all risks

#### Trusted partner

Strong client relationships; flexibility to engage partners to compliment RGA's strengths and provide best solutions

### Strategic advantages

Long-term, multifaceted client partnerships

More holistic solutions reinsuring both sides of the balance sheet

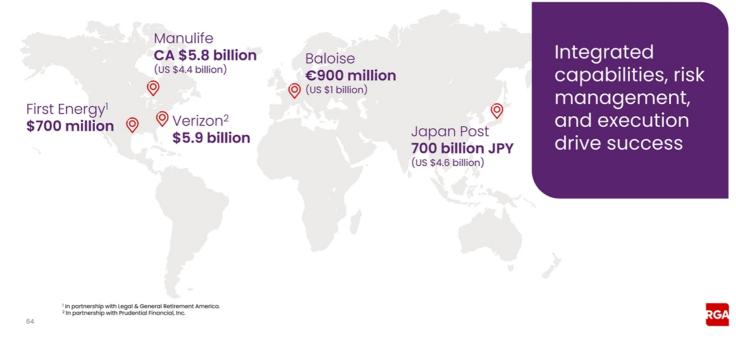
Ability to deploy expertise and innovative solutions across the world

Disciplined approach; scale and diversification



### Publicly Announced 2024 Asset-Intensive Successes

RGA client solutions and growth markets span the globe



### Ruby Re:

### Beyond Alternative Capital

Third-party asset management

#### Strategic goal

Growth capital generating fee income utilizing our global expertise and client network

#### RGA partnership advantage

- More than 50 years of reinsurance success
- Integrated asset platform built to deliver complete suite of capabilities
- Growing balance sheet over \$100 billion total assets
- Global business with access to key decision makers in the insurance industry
- Nimble to asset manager's ideas and investment opportunities
- Know how to structure insurance-friendly investment products and vehicles
- Co-creator of products for the insurance industry

#### **Strategic Investors**





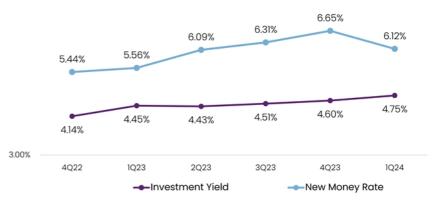




### Current New Money Rates are a Tailwind

- New money yields became a tailwind starting in 2022 after a decade of headwinds
- Run rate investment yield benefits from broad asset platform and higher interest rate environment, while maintaining a high-quality diversified portfolio
- Current investment yields well above portfolio run rate investment yield (and book yield of maturities<sup>2</sup>) will continue to support higher portfolio yield

Investment Yield and New Money Rate (Non-spread)<sup>1,2</sup>

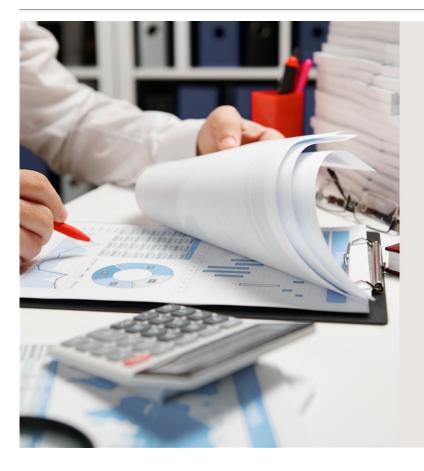


<sup>1</sup>On an amortized cost basis, excluding spread business and variable investment income. <sup>2</sup>2024 roll-off rate of 5.11% on maturities.

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### Platform Developed for Sustained Success





# **Financial Overview**

Todd Larson Senior Executive Vice President, Chief Financial Officer



# Key Messages

key mes	Diversified global	
Excellent Financial Results	<ul> <li>Strong adjusted operating income</li> <li>Robust business momentum across key geographies and products</li> <li>Execution of strategy positively impacting ROE</li> </ul>	platform, strong growth momentum, and attractive
Strong Balance Sheet	<ul> <li>Active and balanced capital management; strong ratings</li> <li>Alternative capital sources to fund future opportunities</li> <li>Quality investment portfolio, stable liability profile</li> </ul>	well-balanced earnings profile
Long-Term Value Creation	<ul> <li>Strong long-term track record of value creation</li> <li>Considerable expected future value of in-force business ma</li> <li>Intermediate-term financial targets: 8%-10% EPS<sup>1</sup> CAGR and 1</li> </ul>	0

RGA

<sup>1</sup> Targets based on expected adjusted operating income. Adjusted operating EPS range is a compound annual growth rate

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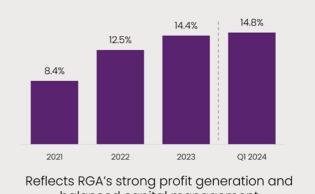
### **Key Financial Metrics**

Diverse sources of earnings by product and geography driving record operating performance

#### Adjusted Operating EPS<sup>1,2</sup>



#### Trailing 12-month Adjusted Operating ROE<sup>1,2</sup>



balanced capital management

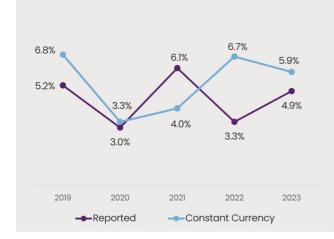
<sup>1</sup> Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix. <sup>2</sup> Amounts excluding notable items. Notable Items include actuarial assumption changes on business subject to LDTI; Assumption changes reflect the impact of changes in actuarial assumptions on business subject to LDTI recorded in "future policy benefits remeasurement (gains) losses." Tax effected at 24%.

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### **Premium Growth**

Good momentum

#### **Traditional Premium Growth**



Premiums <sup>1</sup>	2023	2022	% Change	Constant Currency % Change²		
U.S. and Latin America Traditional	\$7,023	\$6,590	6.6%	6.4%		
Canada Traditional	\$1,215	\$1,219	-0.3%	3.4%		
EMEA Traditional	\$1,775	\$1,736	2.2%	3.0%		
APAC Traditional	\$2,785	\$2,650 5.1%		\$2,785 \$2,650		7.6%
Total Traditional	\$12,798	\$12,195	4.9%	5.9%		
Global Financial Solutions <sup>3</sup>	\$2,287	\$883	159.0%	160.6%		
Total	\$15,085	\$13,078	15.3%	16.3%		

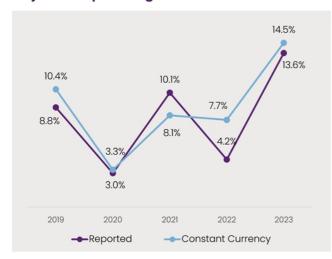
71

\$ in millions.
 <sup>2</sup> Excludes adverse net foreign currency effects of \$126 million.
 <sup>3</sup> The increase is primarily due to single premium pension risk transfer transactions completed in 2023.

# Adjusted Operating Revenue Growth

Strong momentum

#### Adjusted Operating Revenue Growth



Adjusted Operating Revenue <sup>1</sup>	2023	2022	% Change	Constant Currency % Change²
U.S. and Latin America Traditional	\$7,818	\$7,517	4.0%	3.8%
U.S. and Latin America Financial Solutions <sup>3</sup>	\$2,879	1,392	106.8%	106.8%
Canada Traditional	\$1,472	\$1,479	-0.5%	3.0%
Canada Financial Solutions	\$106	\$110	-3.6%	0.0%
EMEA Traditional	\$1,866	\$1,818	2.6%	3.4%
EMEA Financial Solutions	\$694	\$712	-2.5%	-3.1%
APAC Traditional	\$3,050	\$2,882	5.8%	8.4%
APAC Financial Solutions	\$749	\$590	26.9%	31.2%
Corporate and Other	\$441	\$293	50.5%	51.5%
Total	\$19,075	\$16,793	13.6%	14.5%

72

\$ in millions.
 <sup>2</sup> Excludes adverse net foreign currency effects of \$152 million.
 <sup>3</sup> The increase is primarily due to single premium pension risk transfer transactions completed in 2023.

### **Diversified Global Platform**

73

2023 pre-tax adjusted operating income, excluding notable items<sup>1,2</sup>



<sup>1</sup>Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix. Excludes the Corporate and Other segment.
<sup>2</sup> Notable Items include actuarial assumption changes on business subject to IDT; Assumption changes reflect the impact of changes in actuarial assumptions on business subject to IDT exceeded in "Attuar policy benefits remeasurement (gains) losses." Tax effected at 24%.

Global platform provides a diversified source of earnings

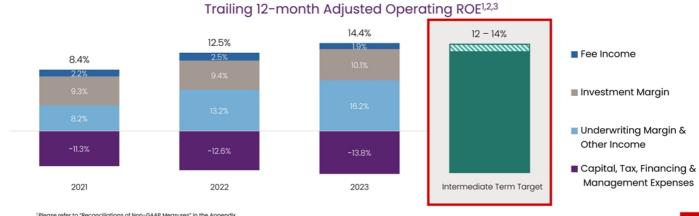
High-quality underlying earnings power

### Return on Equity by Source of Earnings

- Underwriting margin reflects benefit margin and treaty-related expenses, which can fluctuate with claims experience or other changes in inventory
- = 2021 and 2022 impacted by COVID, reflected in lower underwriting margin

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 Investment margin reflects the higher interest rate environment that continued throughout 2023, including variable investment income, which is expected to be lower in 2024



<sup>1</sup>Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix. <sup>2</sup> Amounts excluding notable items. Notable items include actuarial assumption changes on business subject to LDTI; Assumption changes reflect the impact of changes in actuarial assumptions on business subject to LDTI recorded in "Future policy benefits remeasurement (gains) losses." Tax effected at 24%. <sup>3</sup> Refer to "Definitions of Return on Equity by Source of Earnings" in the appendix for more information.



### Long-Term Business, Long-Term Success



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### Strong Balance Sheet

- Balanced capital management and strong ratings
- Quality investment portfolio, stable liability profile
- Disciplined asset liability management

<sup>1</sup> As of March 31, 2024.
 <sup>2</sup> Please refer to "Reconciliations of Non-GAAP Measures" in the Appendix.
 <sup>3</sup> As of December 31, 2023.

- Maintain ample liquidity
- Globally positioned for expanding growth opportunities
- Considerable expected future value of business in-force

\$9.6B Shareholders' Equity ex-AOCI<sup>1,2</sup>

76

\$106B

Assets<sup>1</sup>

\$33B

Value of In-force Business Margins<sup>3</sup> Well positioned to support our strategy and strong growth momentum

### **RGA's Corporate Structure**

#### Consolidated

- Corporate structure provides financial and operational flexibility to subsidiaries to support RGA's competitive position
- Capital is prudentially managed in local jurisdictions and in line with existing ratings
- Maintain fungibility of capital across the enterprise
- Alternative capital further expands financial flexibility

<sup>1</sup>These ratings have been provided by Moody's, S&P, and A.M. Best. None of these ratings is a recommendation to buy, sell, or hold any securities. Each rating may be subject to revision or withdrawal at any time and should be evaluated independently of any other rating.

#### **Operating Companies**

- Capital maintained where it can be efficiently used to support the business and transaction activity
- Strong capital levels across operating companies
- Managing capital across multiple frameworks
- Issues surplus notes and funding agreement-backed notes (FABN)

Primary Operating Company

Insurer Financial Strength Ratings

A1

AA-

 $\Delta +$ 

MOODY'S

S&P Global

1 BEST

Ratings

Outlook

Stable

Stable

Stable

#### **Holding Company**

- Supports operating companies and maintains liquidity of at least 1.5x annual shareholder dividend and interest payments
- Multiple liquidity alternatives available, including access to \$850 million syndicated credit facility
- Maintains a consistent dividend and executes share repurchases
- Issues senior and hybrid debt

Holding Company Issuer Credit Ratings <sup>1</sup>	Outlook
Baal	Stable
А	Stable
a-	Stable

### **Capital Frameworks**

- RGA is subject to a number of different capital frameworks with individual reporting requirements
  - Regulatory capital
    - Local statutory reporting in the operating company's country of domicile
    - Group Capital (U.S.) referred to as Group Capital Calculation ("GCC") as reported to RGA's lead regulator
    - Insurance Capital Standards ("ICS") since designated as an Internationally Active Insurance Group ("IAIG") which will be reported to RGA's lead regulator once adopted
  - Rating agency capital

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- RGA's internal economic capital framework
- Numerous capital frameworks require a multi-stakeholder approach to managing capital
- RGA is well capitalized under all capital frameworks, continues to manage capital efficiently across the organization

More than \$1 billion can be up-streamed to the holding company based on timing and need; preference to maintain at the operating companies



### Alternative Forms of Capital

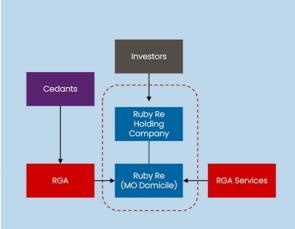
Expanding financial flexibility across the organization

- Continuing to further enhance our capital management strategy and flexibility through traditional and alternative forms of capital
- Substantial experience optimizing and managing capital across RGA's operations
- Efficient at executing alternative capital solutions applicable to a variety of capital frameworks
- Recent alternative capital actions include surplus note issuances, embedded value securitizations, and strategic retrocessions
- Established new third-party capital vehicle, Ruby Reinsurance Company ("Ruby Re")
  - Retrocession of seed block completed in 2023
  - Executing second round of investors

### Ruby Re

#### Third-party capital

- Delivers third-party equity capital to support RGA's growth objectives
  - Just-in-time equity capital that aligns with unpredictable deal sizes and uncertain timing of transactions
- As a Missouri domiciled third-party reinsurer, the on-shore structure provides RGA's group regulator with significantly greater insights compared to offshore structures
- Ruby Re will receive a quota share of qualifying U.S. assetintensive business, subject to certain conditions
  - Initial retrocession of \$2.5 billion of existing liabilities executed in December 2023
- RGA receives steady fee income for services provided to Ruby Re, including asset management, deal origination, and post-execution administration services



Efficiently leverages the RGA platform and provides committed capital

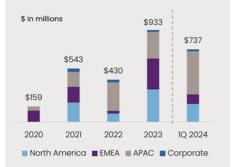


### **Capital Deployed**

#### In-force and Other Transactions

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- A recognized leader in large and complex transactions
- Long track record of credibility with clients and regulators
- Demonstrated execution certainty



#### Shareholder Dividends and Share Repurchases

- Consistently paying shareholder dividends, steady growth over time
- Balance with share repurchases after support of organic business, transaction pipeline, and shareholder dividends



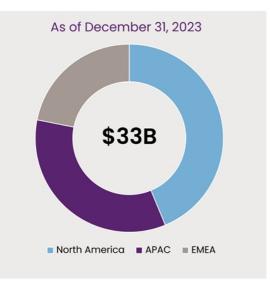
\$0.6 billion of excess capital as of March 31, 2024

#### From 2020 - 1Q 2024:

- Deployed \$2.8 billion into in-force and other transactions
- Returned \$1.4 billion to shareholders

### Value of In-force Business Margins

Substantial expected future unrealized value from in-force business



- Expanded operating measure reflects all material products, and includes expected underwriting margins<sup>1</sup>, expected investment margins<sup>1</sup>, and expected fee income<sup>1</sup>
  - Previously disclosed amount of \$27 billion included only business subject to LDTI and expected unrealized underwriting margin
- Well diversified across geographies and products
- Approximately \$4 billion increase in 2023, primarily due to new business (approximately \$2.5 billion)
  - Significant profitable new business added during 2023
- Excludes management expenses, impact of capital, and taxes

<sup>1</sup> Refer to "Value of In-force Business Margins Description" in the appendix for further explanation of the calculation

## Growth and ROE Targets

Adjusted Operating ROE<sup>1</sup> Target

Pre-tax Adjusted Operating Income	Intermediate Term Growth Targets
U.S. and Latin America	4-7%
Canada	6-9%
EMEA	7-10%
APAC	10-13%
Adjusted Operating EPS <sup>1</sup> CAGR Target	8-10%

12-14%

Well positioned in global markets with multiple growth drivers

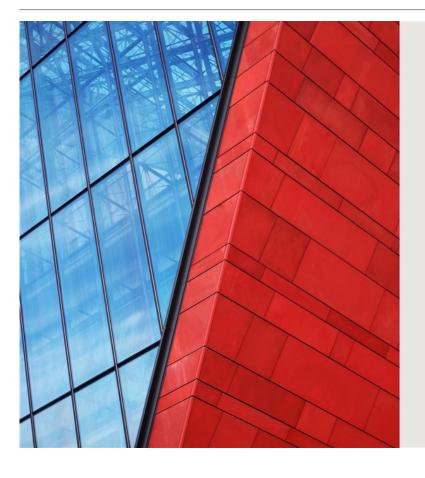
<sup>1</sup>Targets based on expected adjusted operating income. Adjusted operating EPS range is a compound annual growth rate

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## **Closing Remarks**

- Innovation-led organization, driving growth and attractive returns
- Industry dynamics are producing new growth opportunities
- Strong momentum across all geographies and business segments
- Flexible, integrated investment platform with a comprehensive suite of capabilities and solutions
- Strong balance sheet; active and balanced capital management
- Well positioned to deliver attractive financial returns for shareholders

### Confidence in bright future



# Break

# Appendix

### Definitions of Return on Equity by Source of Earnings

- Investment margin Investment margin represents net investment income and certain investment related gains (losses) less interest accrued on liabilities for future policy benefits, and interest credited on interest sensitive liabilities. A portion of net investment income and investment related gains (losses) is allocated to expense and financing to cover the Company's cost of capital.
- Fee income Fee income represents fees earned on capital solutions and financial reinsurance transactions that do not qualify for reinsurance under U.S. GAAP due to the remote-risks nature of the transactions.
- Underwriting margin & other income Underwriting margin and other income represents premiums and policyholder related fees and charges less policyholder benefits, future policy benefits remeasurement (gains) losses, and policy acquisition costs and other insurance expenses.
- Capital, tax, financing & management expenses Capital, tax, financing and management expenses represents an allocation of net investment income and investment related gains (losses) less other operating expenses, interest on long-term debt, and income taxes.

### Value of In-force **Business** Margins Description

- Expected underwriting margin<sup>1</sup> is derived from the estimated cash flows used to determine LDTI reserves, which are reviewed as part of the annual audit
  - Calculated using the locked-in LDTI liability discount rates
- Expected investment margin:
  - LDTI products: values derived from the difference between using the expected book yields<sup>2</sup> and locked-in LDTI liability discount rates
  - Interest-sensitive products: values calculated using expected investment spread<sup>2</sup> and expected duration of treaty
- = Expected fee income, primarily from capital solutions products, is calculated as the present value of expected fees
- Value is based on the Company's current estimates and assumptions and could materially change

ents the expected difference, based on current assumptions, between the present value of premiums and present value of claim benefits and allowances

- treaty allowances

  Present value of premiums = present value of expected gross premiums plus Deferred Profit Liability (DPL)

  Present value of claim benefits = present value of expected claim payments less Liability for Future Policy Benefits (LFPB) (before zero floor is
  applied)

  Present value of treaty allowances = present value of future allowances plus related Deferred Acquisition Costs (DAC)

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Reconciliation of GAAP revenue to adjusted operating revenue				
In millions		2022	:	2023
U.S. and Latin America Traditional				
GAAP Revenue	\$	7,565	\$	7,823
Realized (gains) losses, derivatives and other, net		-		(1)
Change in MV of embedded derivatives		(48)		(4)
Adjusted operating revenue	\$	7,517	\$	7,818
U.S. and Latin America Financial Solutions				
GAAP Revenue	\$	1,046	\$	2,624
Realized (gains) losses, derivatives and other, net		125		88
Change in MV of embedded derivatives		221		167
Adjusted operating revenue	\$	1,392	\$	2,879
Canada Traditional				
GAAP Revenue	\$	1,475	\$	1,474
Realized (gains) losses, derivatives and other, net Change in MV of embedded derivatives		- 4		(2)
Adjusted operating revenue	\$	1,479	\$	1,472
Canada Financial Solutions	•		•	400
GAAP Revenue	\$	110	\$	106
Realized (gains) losses, derivatives and other, net Change in MV of embedded derivatives		-		-
Adjusted operating revenue	\$	110	\$	106
EMEA Traditional GAAP Revenue	\$	1,818	s	1,866
	ð	1,010	9	1,000
Realized (gains) losses, derivatives and other, net Change in MV of embedded derivatives		2		2
Adjusted operating revenue	\$	1,818	\$	1,866

GA

Reconciliation of GAAP revenue to adjusted operating revenu In millions		2022		2023
EMEA Financial Solutions		2022		2023
GAAP Revenue	S	626	S	639
Realized (gains) losses, derivatives and other, net	9	86	9	55
Change in MV of embedded derivatives		00		55
Adjusted operating revenue	S	712	\$	694
Aujusted operating revenue	-	112	9	004
APAC Traditional				
GAAP Revenue	S	2,882	\$	3,050
Realized (gains) losses, derivatives and other, net		-		-
Change in MV of embedded derivatives		-		-
Adjusted operating revenue	\$	2,882	\$	3,050
APAC Financial Solutions				
GAAP Revenue	S	475	\$	650
Realized (gains) losses, derivatives and other, net		115		99
Change in MV of embedded derivatives		-		-
Adjusted operating revenue	\$	590	\$	749
Corporate and Other				
GAAP Revenue	S	230	S	335
Realized (gains) losses, derivatives and other, net	9	63	9	106
Change in MV of embedded derivatives		- 05		- 100
Adjusted operating revenue	\$	293	\$	441
	_		-	
RGA Consolidated				
GAAP Revenue	S	16,227	\$	18,567
Realized (gains) losses, derivatives and other, net		393		345
Change in MV of embedded derivatives		173		163
Adjusted operating revenue	S	16,793	\$	19,075

GA

Reconciliation of GAAP pre-tax income to pre-tax adjusted operating income	
In millions	2023
U.S. & Latin America Traditional	
GAAP pre-tax income	\$ 318
Capital (gains) losses, derivatives and other, net	(1)
Change in MV of embedded derivatives	(4)
Pre-tax adjusted operating income	\$ 313
Notable items	17
Pre-tax adjusted operating income excluding notable items	\$ 330
U.S. & Latin America Asset-Intensive	
GAAP pre-tax income	\$ 89
Capital (gains) losses, derivatives and other, net	120
Change in MV of embedded derivatives	161
Pre-tax adjusted operating income	\$ 370
Notable items	(22)
Pre-tax adjusted operating income excluding notable items	\$ 348
U.S. & Latin America Capital Solutions	
GAAP pre-tax income	\$ 81 \$ 81
Pre-tax adjusted operating income	\$ 81
Notable items	
Pre-tax adjusted operating income excluding notable items	\$ 81
Canada Traditional	
GAAP pre-tax income	\$ 91
Capital (gains) losses, derivatives and other, net	-
Pre-tax adjusted operating income	\$ 91
Notable items	<u>13</u> \$ 104
Pre-tax adjusted operating income excluding notable items	\$ 104
Canada Financial Solutions	
GAAP pre-tax income	\$ 52
Pre-tax adjusted operating income	\$ 52
Notable items	(22) \$ 30
Pre-tax adjusted operating income excluding notable items	\$ 30
EMEA Traditional	
GAAP pre-tax income	\$ (21)
Capital (gains) losses, derivatives and other, net	1 (20)
Pre-tax adjusted operating income Notable items	\$ (20) 47
Pre-tax adjusted operating income excluding notable items	\$ 27
rie-tax adjusted operating income excitiging notable items	21
EMEA Financial Solutions	\$ 301
GAAP pre-tax income Capital (gains) losses, derivatives and other, net	\$ 301
Pre-tax adjusted operating income	\$ 355
Notable items	(34)
Pre-tax adjusted operating income excluding notable items	\$ 321



Reconciliation of GAAP pre-tax income to pre-tax adjusted operati In millions	ing in	come			_	2023		
Asia Pacific Traditional								
GAAP pre-tax income					S	372		
Capital (gains) losses, derivatives and other, net						1		
Pre-tax adjusted operating income					S	373		
Notable items					_	(2)		
Pre-tax adjusted operating income excluding notable items					\$	371		
Asia Pacific Financial Solutions								
GAAP pre-tax income (loss)					S	113		
Capital (gains) losses, derivatives and other, net						99		
Pre-tax adjusted operating income					\$	212		
Notable items						-		
Pre-tax adjusted operating income excluding notable items					S	212		
Corporate and Other								
GAAP pre-tax income (loss)					\$	(236)		
Capital (gains) losses, derivatives and other, net					_	108		
Pre-tax adjusted operating loss					\$	(128)		
Notable items								
Pre-tax adjusted operating income excluding notable items					\$	(128)		
RGA Consolidated								
GAAP pre-tax income					S	1,160		
Capital (gains) losses, derivatives and other, net						382		
Change in MV of embedded derivatives					_	157		
Pre-tax adjusted operating income					\$	1,699		
Notable items					_	(3)		
Pre-tax adjusted operating income excluding notable items					S	1,696		
GAAP net income available to RGA shareholders					S	902		
Capital (gains) losses, derivatives and other, net						320		
Change in MV of embedded derivatives						112		
Adjusted operating income					S	1,334		
Notable items					_	-		
Adjusted operating income excluding notable items					S	1,334		
Reconciliation of earnings-per-share available to RGA sharehold	iers to		per		ngs-			
Diluted share basis		2021		2022		2023		1
Earnings-per-share	\$	17.14	S	7.64	\$	13.44	\$	
Capital (gains) losses, derivatives and other, net		(6.03)		5.37		4.77		
Change in MV of embedded derivatives	_	(3.47)	-	0.68	-	1.67	-	
Adjusted operating earnings-per-share	S	7.64	S	13.69	S	19.88	\$	
Notable items	-	2.08		2.71		-	-	
Adjusted operating income excluding notable items	\$	9.72	\$	16.40	\$	19.88	\$	_

RGA

.22)

6.02

		023	20		2022		2021	
ailing twelve months	Income	ROE	Income	ROE	Income	ROE	Income	ROE
t income available to RGA shareholders	\$ 850	10.2%	\$ 902	11.4% \$	517	6.8% \$	1,170	16.05
conciliation to adjusted operating income:								
apital (gains) losses, derivatives and other, net	526		432	_	410	_	(648)	
usted operating income	\$ 1,386	14.8%	\$ 1,334	\$		\$	522	
lotable items after tax					184		141	
isted operating income excluding notable items	\$ 1,386	14.8%	\$ 1,334	14.4% \$	1,111	12.5% \$	663	8.4
estment Margin								
income available to RGA shareholders			\$ 381	4.8% \$	260	3.5% \$	1,355	17.5
onciliation to adjusted operating income:								
ipital (gains) losses, derivatives and other, net			547		569		(585)	
isted operating income			\$ 928	\$	829	\$	770	
stable items after tax								
isted operating income excluding notable items			\$ 928	10.1% \$	829	9.4% \$	770	9.
Income								
ncome available to RGA shareholders			\$ 188	2.4% \$	302	4.0% S	183	2
onciliation to adjusted operating income:			•				100	
apital (gains) losses, derivatives and other, net			(10)		(80)		(2)	
isted operating income			\$ 178	5		\$	181	
otable items after tax								
usted operating income excluding notable items			\$ 178	1.9% \$	222	2.5% \$	181	2
one operating income encouring nearone name						2.074	101	
erwriting Margin & Other Income								
ncome available to RGA shareholders			\$ 1,499	18.9% \$	972	13.0% \$	568	8.2
onciliation to adjusted operating income:								
ipital (gains) losses, derivatives and other, net			5	-	986	-	(58)	
sted operating income			\$ 1,504	5		\$	510	
table items after tax				40.00	184	40.00	141	
sted operating income excluding notable items			\$ 1,504	16.2% \$	1,170	13.2% \$	651	8.
tal, Tax, Financing & Management Expenses								
ncome available to RGA shareholders			\$ (1,166)	-14.7% \$	(1,017)	-13.7% \$	(936)	-12.1
onciliation to adjusted operating income:								
pital (gains) losses, derivatives and other, net			(110)	_	(93)	_	(3)	
sted operating income			\$ (1,276)	\$	(1,110)	\$	(939)	
table items after tax				_		_		
isted operating income excluding notable items			\$ (1,276)	-13.8% \$	(1,110)	-12.6% \$	(939)	-11.

Reconciliation of RGA, Inc. shareholders' equity to RGA, Inc. shareholde	ers' equity excluding AOCI	0004	2022	0000	1024
In millions RGA Inc. shareholders' equity		2021 \$ 8,18		2023 \$ 9.081	1024 \$ 9,468
Less effect of AOCI:		\$ 8,18	5 7,081	\$ 9,081	\$ 9,468
Accumulated currency translation adjustment		(1)	3) (116)	68	57
Unrealized (depreciation) appreciation of securities		3.77			(4.062)
Effect of updating discount rates on future policy benefits		(4,20		3.256	3,906
Change in instrument-specific credit risk for market risk benefits			7) 3,755 7) 13	3,200	3,900
Pension and postretirement benefits		(5)			(29)
RGA. Inc. shareholders' equity excluding AOCI			0 \$ 8.952		
Nov, Inc. analenoidera equity excitating Aoon		0,00	0 0 0,002	\$ 5,400	9 9,000
Reconciliation of book value per share to book value per share excludin					
	1/1/2021	2021	2022	2023	1024
Book value per share* Less effect of AOCI:	\$ 100.64	\$ 121.7	9 \$ 106.19	\$ 138.39	\$ 143.92
Accumulated currency translation adjustment	(1.02	(0.2)	0) (1.73)	1.04	0.88
Unrealized (depreciation) appreciation of securities	82.59	56.2	7 (82.44)	(55.88)	(61.74)
Effect of updating discount rates on future policy benefits	(94.42	(62.6)	7) 56.32	49.62	59.36
Change in instrument-specific credit risk for market risk benefits	0.53	(0.1	0.19	0.05	0.04
Pension and postretirement benefits	(1.06			(0.45)	(0.45)
Book value per share excluding AOCI*		\$ 129.2		\$ 144.01	
Less effect of B36:	0.98	2.1		(2.06)	(1.13)
Book value per share excluding AOCI and B36*	\$ 113.04	\$ 127.0	5 \$ 134.36	\$ 146.07	\$ 146.96
*Reflects adoption of LDTI Accounting Standard					
Reconciliation of book value per share to book value per share excludin					
	2007 2008 2009 2010	2011	2012	2013	2014
Book value per share	\$ 48.70 \$ 33.54 \$ 49.87 \$ 64.96				\$ 102.13
Less: Effect of unrealized appreciation of securities	5.05 (7.62) 1.43 8.88	19.3		11.59	23.63
Less: Effect of accumulated currency translation adjustments	3.43 0.35 2.80 3.48	3.1		2.93	1.19
Less: Effect of unrecognized pension and post retirement benefits	(0.14) (0.20) (0.22) (0.20				(0.72)
Book value per share excluding AOCI	\$ 40.36 \$ 41.01 \$ 45.86 \$ 52.80	\$ 57.2	5 \$ 64.95	\$ 69.66	\$ 78.03
	2015 2016 2017 2018	2019	2020	2021	2022
Book value per share	\$ 94.09 \$ 110.31 \$ 148.48 \$ 134.53				\$ 62.16
Less: Effect of unrealized appreciation of securities	14.35 21.07 34.14 13.63	52.6		55.09	(81,10)
Less: Effect of accumulated currency translation adjustments	(2.78) (2.68) (1.34) (2.69				(2.56)
Less: Effect of unrecognized pension and post retirement benefits	(0.71) (0.67) (0.78) (0.80				(0.40)
Book value per share excluding AOCI	\$ 83.23 \$ 92.59 \$ 116.46 \$ 124.39	\$ 135.1	0 \$ 132.33	\$ 139.53	\$ 146.22

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