

# Reinsurance Group of America, Incorporated®

## **Financial Supplement**

## Fourth Quarter 2016

(Unaudited)

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## **Current Ratings**

	Standard & Poor's	A.M. Best	Moody's
Financial Strength Ratings			·
RGA Reinsurance Company	AA-	A+	A1
RGA Life Reinsurance Company of Canada	AA-	A+	NR
RGA International Reinsurance Company dac	AA-	NR	NR
RGA Global Reinsurance Company, Limited	AA-	NR	NR
RGA Reinsurance Company of Australia Limited	AA-	NR	NR
RGA Americas Reinsurance Company, Ltd.	AA-	A+	NR
RGA Atlantic Reinsurance Company Ltd.	NR	A+	NR
Senior Debt Ratings			
Reinsurance Group of America, Incorporated	A-	a-	Baa1

Our common stock is traded on the New York Stock Exchange under the symbol "RGA".

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#### Reinsurance Group of America, Incorporated Quarterly Financial Supplement Non-GAAP Disclosures

This Financial Supplement is for information purposes only and includes unaudited figures. This report should be read in conjunction with documents filed by Reinsurance Group of America, Incorporated ("RGA") with the SEC.

#### **Non-GAAP Disclosures**

RGA uses a non-GAAP financial measure called operating income as a basis for analyzing financial results. This measure also serves as a basis for establishing target levels and awards under RGA's management incentive programs. Management believes that operating income, on a pre-tax and after-tax basis, better measures the ongoing profitability and underlying trends of the Company's continuing operations, primarily because that measure excludes substantially all of the effect of net investment related gains and losses, as well as changes in the fair value of certain embedded derivatives and related deferred acquisition costs. These items can be volatile, primarily due to the credit market and interest rate environment and are not necessarily indicative of the performance of the Company's underlying businesses. Additionally, operating income excludes any net gain or loss from discontinued operations, the cumulative effect of any accounting changes, and other items that management believes are not indicative of the Company's ongoing operations. The definition of operating income can vary by company and is not considered a substitute for GAAP net income. A reconciliation of income before income taxes of the operating segments to operating income before income tax is presented in the appendix.

RGA evaluates its stockholders' equity position excluding the impact of accumulated other comprehensive income ("AOCI") since the net unrealized gains or losses included in AOCI primarily relate to changes in interest rates, credit spreads on its investment securities and foreign currency fluctuations that are not permanent and can fluctuate significantly from period to period.

RGA uses a non-GAAP financial measure called operating return on equity, which is calculated as operating income divided by average shareholders' equity excluding AOCI.

Additionally, RGA uses a non-GAAP financial measure called book value per share excluding the impact of AOCI that management believes is important in evaluating the balance sheet in order to ignore the effects of unrealized amounts primarily associated with mark-to-market adjustments on investments and foreign currency translation.

## Reinsurance Group of America, Incorporated Financial Supplement 2016 Notes

## **Segment Name Change**

In the fourth quarter of 2016, RGA changed the name of its Non-Traditional segments to Financial Solutions. The name change better aligns our external reports to internally used terminology. This name change does not affect any previously or future reported results for the Financial Solutions segments.

## Reinsurance Group of America, Incorporated Financial Supplement 2017 Guidance

On an annual basis, the Company provides financial guidance based upon the intermediate term rather than giving a range of annual earnings per share for an upcoming year. This better reflects the long-term nature of the business and the difficulty in predicting the timing of shorter-term or periodic events such as block transactions. The Company accepts risks over very long periods of time, up to 30 years or longer in some cases. While more predictable over longer-term horizons, RGA's business is subject to inherent short-term volatility, primarily due to mortality and morbidity experience.

Over the intermediate term, the Company continues to target growth in operating income per share in the 5 to 8 percent range, and operating return on equity of 10 to 12 percent. It is presumed that there are no significant changes in the investment environment from current levels, and the company will deploy \$300 million to \$400 million of excess capital, on average, annually. These guidance ranges are based upon "normalized" results. Both the operating EPS target range and the ROE ranges are unchanged from a year ago.

# Reinsurance Group of America, Incorporated Financial Highlights

	Three Months Ended									Curre	nt Qtr	Year-to Date							
(USD thousands, except in force & per share data)		Dec. 31, 2016		Sept. 30, 2016		June 30, 2016		March 31, 2016		Dec. 31, 2015	-		vs. PY Quarter		Dec. 31, 2016		Dec. 31, 2015		Change
Net premiums	\$	2,493,163	\$	2,251,758	\$	2,346,945	\$	2,157,005	\$	2,328,501		\$ 164	1,662	\$ 9	,248,871	\$ 8	8,570,741	\$	678,130
Net income		190,149		198,719		236,103		76,472		163,127		27	7,022		701,443		502,166		199,277
Operating income		171,259		159,361		181,228		120,750		187,950		(16	5,691)		632,598		567,084		65,514
Return on equity - annualized		10.1%		10.2%		13.2%		4.8%		10.5%			(0.4)%						
Return on equity - trailing 12 months		9.9%		9.7%	)	8.4%		6.9%		7.6%	)		2.3 %						
Operating return on equity (ex AOCI):																			
Annualized		11.7%		11.2%	)	13.2%		8.9%		14.0%	)		(2.3)%						
Trailing 12 months		11.2%		11.8%		11.4%		10.6%		10.6%	)		0.6 %						
Total assets	\$5	3,097,879	\$ 5	54,832,498	\$:	53,876,703	\$3	52,186,624	\$5	50,383,152		\$ 2,714	1,727						
Assumed Life Reinsurance In Force (in billions)																			
U.S. and Latin America Traditional	\$	1,609.3	\$	1,603.8	\$	1,612.9	\$	1,609.3	\$	1,594.3		\$	15.0						
U.S. and Latin America Financial Solutions		2.1		2.1		2.1		2.1		2.1			_						
Canada Traditional		355.7		358.7		361.8		349.0		333.0			22.7						
Europe, Middle East and Africa Traditional		603.0		612.8		608.3		624.2		602.7			0.3						
Asia Pacific Traditional		492.2		505.1		504.8		483.5		462.7			29.5						
Asia Pacific Financial Solutions		0.2		0.3		0.4		0.3		0.3	_		(0.1)						
Total Assumed Life Reinsurance In Force	\$	3,062.5	\$	3,082.8	\$	3,090.3	\$	3,068.4	\$	2,995.1	_	\$	67.4						
Assumed New Business Production (in billions)																			
U.S. and Latin America Traditional	\$	33.4	\$	19.7	\$	32.0	\$	41.3	\$	142.1	(1)	\$ (1	108.7)	\$	126.4	\$	203.9	\$	(77.5)
Canada Traditional		9.1		9.4		8.2		8.2		8.7			0.4		34.9		38.6		(3.7)
Europe, Middle East and Africa Traditional		44.3		31.7		49.1		44.7		66.0	(1)		(21.7)		169.8		171.6		(1.8)
Asia Pacific Traditional		21.6		20.5		18.0		13.6		12.1			9.5		73.7		76.9		(3.2)
Total Assumed New Business Production	\$	108.4	\$	81.3	\$	107.3	\$	107.8	\$	228.9	_	\$ (1	120.5)	\$	404.8	\$	491.0	\$	(86.2)
Per Share and Shares Data											_		_			_			
Basic earnings per share																			
Net income	\$	2.96	\$	3.10	\$	3.68	\$	1.18	\$	2.49		\$	0.47	\$	10.91	\$	7.55	\$	3.36
Operating income	\$	2.67	\$	2.48	\$	2.83	\$	1.87	\$	2.87		\$	(0.20)	\$	9.84	\$	8.52	\$	1.32
Diluted earnings per share																			
Net income	\$	2.92	\$	3.07	\$	3.64	\$	1.17	\$	2.46		\$	0.46	\$	10.79	\$	7.46	\$	3.33
Operating income	\$	2.63	\$	2.46	\$	2.80	\$	1.85	\$	2.84		\$	(0.21)	\$	9.73	\$	8.43	\$	1.30
Wgt. average common shares outstanding																			
Basic		64,251		64,146		64,126		64,568		65,535		(1	1,284)		64,274		66,553		(2,279)
Diluted		65,124		64,815		64,796		65,217		66,247			1,123)		64,989		67,292		(2,303)
												(	-,)						(=,= == )
Common shares issued		79,138		79,138		79,138		79,138		79,138					79,138		79,138		
Treasury shares		14,835		14,932		15,068		15,073		13,933			902		14,835		13,933		902
Common shares outstanding		64,303		64,206		64,070		64,065		65,205			(902)		64,303		65,205		(902)
Book value per share	\$	110.31	\$	124.50	\$	118.32	\$	104.88	\$	94.09									
Per share effect of AOCI	\$	17.72	\$	34.46	\$	30.99	\$	20.77	\$	10.86									
Book value per share, excluding AOCI	\$	92.59	\$	90.04	\$	87.33	\$	84.11	\$	83.23									
·																			
Shareholder dividends paid	\$	26,337.3	\$	26,288.3	\$	23,727.2	\$	24,018.6	\$	24,269.1		\$ 2,0	068.2	\$ 1	00,371.4	\$	93,380.5	\$	6,990.9

<sup>(1)</sup> Includes the effect of significant in force transactions.

# Reinsurance Group of America, Incorporated Consolidated GAAP Income Statements (including Operating Income Reconciliations)

		Thr	ee Months En	ded		Current Qtr		Year-to Date	
(USD thousands)	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	vs. PY	Dec. 31,	Dec. 31,	
Revenues:	2016	2016	2016	2016	2015	Quarter	2016	2015	Change
Net premiums	\$2,493,163	\$2,251,758	\$2,346,945	\$2,157,005	\$2,328,501	\$ 164,662	\$ 9,248,871	\$ 8,570,741	\$ 678,130
Investment income, net of related expenses	497,227	489,727	507,666	417,266	467,468	29,759	1,911,886	1,734,495	177,391
Investment related gains (losses), net						-			
OTTI on fixed maturity securities	(4,142)	_	(846)	(33,817)	(27,605)	23,463	(38,805)	(57,380)	18,575
OTTI on fixed maturity securities transferred to AOCI	74	_	`			74	74	` _	74
Other investment related gains (losses), net	14,261	86,624	119,110	(87,069)	(17,204)	31,465	132,926	(107,370)	240,296
Total investment related gains (losses), net	10,193	86,624	118,264	(120,886)	(44,809)	55,002	94,195	(164,750)	258,945
Other revenue	68,715	72,468	66,193	59,183	77,431	(8,716)	266,559	277,692	(11,133)
Total revenues	3,069,298	2,900,577	3,039,068	2,512,568	2,828,591	240,707	11,521,511	10,418,178	1,103,333
Benefits and expenses:	, ,	, ,	, ,	, ,	, ,	,	, ,	, ,	, ,
Claims and other policy benefits	2,116,045	1,993,064	1,997,502	1,886,764	2,015,929	100,116	7,993,375	7,489,382	503,993
Interest credited	64,089	116,848	95,849	87,905	105,032	(40,943)	364,691	336,964	27,727
Policy acquisition costs and other insurance expenses	370,134	300,962	405,681	233,763	300,329	69,805	1,310,540	1,127,486	183,054
Other operating expenses	175,634	152,556	159,895	157,424	158,556	17,078	645,509	554,044	91,465
Interest expense	41,422	43,063	20,331	32,807	35,820	5,602	137,623	142,863	(5,240)
Collateral finance and securitization expense	6,431	6,484	6,587	6,325	6,182	249	25,827	22,644	3,183
Total benefits and expenses	2,773,755	2,612,977	2,685,845	2,404,988	2,621,848	151,907	10,477,565	9,673,383	804,182
Income before income taxes	295,543	287,600	353,223	107,580	206,743	88,800	1,043,946	744,795	299,151
Income tax expense	105,394	88,881	117,120	31,108	43,616	61,778	342,503	242,629	99,874
Net income	\$ 190,149	\$ 198,719	\$ 236,103	\$ 76,472	\$ 163,127	\$ 27,022	\$ 701,443	\$ 502,166	\$ 199,277
Pre-tax Operating Income Reconciliation:	Ψ 170,117	Ψ 170,717	<u> </u>	<del>Ψ 70,172</del>	<u>ψ 103,127</u>	<u> </u>	<u> </u>	Ψ 302,100	Ψ 1777,277
Income before income taxes	\$ 295,543	\$ 287,600	\$ 353,223	\$ 107.580	\$ 206.743	\$ 88,800	\$ 1,043,946	\$ 744.705	\$ 299,151
Investment and derivative losses (gains)—	\$ 275,545	\$ 267,000	\$ 555,225	\$ 107,300	\$ 200,743	\$ 66,600	\$ 1,043,740	ψ / <del>11</del> ,//3	\$ 277,131
non-operating (1)	103,944	(26,958)	(67,100)	(31,968)	64,034	39,910	(22,082)	49,586	(71,668)
Change in value of modified coinsurance and	105,744	(20,736)	(07,100)	(31,700)	04,054	37,710	(22,002)	47,500	(71,000)
funds withheld embedded derivatives (1)	(20,374)	(49,078)	(76,966)	92,249	27,201	(47,575)	(54,169)	98,793	(152,962)
GMXB embedded derivatives (1)	(90,923)	(7,988)	28,137	62,940	(36,437)	(54,486)	(7,834)	33,191	(41,025)
Funds withheld losses (gains)—investment income	(8,238)	(7,388) $(3,322)$	(11,657)	(4,983)	246	(8,484)	(28,200)	(16,370)	(11,830)
EIA embedded derivatives—interest credited	(39,964)	42	(17,364)	29,149	(1,412)	(38,552)	(28,137)	(12,582)	(15,555)
DAC offset, net	27,625	31,876	64,841	(76,978)	(13,142)	40,767	47,364	(49,225)	96,589
Investment income on unit-linked variable annuities	(4,217)	(5,540)	(2,966)	(408)	_	(4,217)	(13,131)		(13,131)
Interest credited on unit-linked variable annuities	4,217	5,540	2,966	408		4,217	13,131	_	13,131
Non-investment derivatives	289	(1,705)	110	(831)	(120)	409	(2,137)	(118)	(2,019)
Operating Income Before Income Taxes	\$ 267,902	\$ 230,467	\$ 273,224	\$ 177,158	\$ 247,113	\$ 20,789	\$ 948,751	\$ 848,070	\$ 100,681
After-tax Operating Income Reconciliation:									
Net Income	\$ 190,149	\$ 198,719	\$ 236,103	\$ 76,472	\$ 163,127	\$ 27,022	\$ 701,443	\$ 502,166	\$ 199,277
Investment & derivative losses (gains)—									
non-operating (1)	66,640	(19,745)	(46,490)	(21,727)	40,203	26,437	(21,322)	30,020	(51,342)
Change in value of modified coinsurance and									
funds withheld embedded derivatives (1)	(13,243)	(31,901)	(50,028)	59,962	17,680	(30,923)	(35,210)	64,215	(99,425)
GMXB embedded derivatives (1)	(59,100)	(5,192)	18,289	40,911	(23,684)	(35,416)	(5,092)	21,574	(26,666)
Funds withheld losses (gains)—investment income	(5,355)	(2,159)	(7,577)	(3,239)	161	(5,516)	(18,330)	(10,640)	(7,690)
EIA embedded derivatives—interest credited	(25,977)	28	(11,287)	18,947	(917)	(25,060)	(18,289)	(8,178)	(10,111)
DAC offset, net	17,957	20,719	42,147	(50,036)	(8,542)	26,499	30,787	(31,996)	62,783
Investment income on unit-linked variable annuities	(2,741)	(3,601)	(1,928)	(265)	(0,0 12)	(2,741)	(8,535)		(8,535)
Interest credited on unit-linked variable annuities	2,741	3,601	1,928	265	_	2,741	8,535	_	8,535
Non-investment derivatives	188	(1,108)	71	(540)	(78)	266	(1,389)	(77)	(1,312)
Operating Income	\$ 171,259	\$ 159,361	\$ 181,228	\$ 120,750	\$ 187,950	\$ (16,691)	\$ 632,598	\$ 567,084	\$ 65,514
(1) Included in "Investment related gains (losses) net" on Consolidated						. (-0,0/2)	Ţ ::22,070		

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

## Reinsurance Group of America, Incorporated Consolidated Operating Income Statements (USD thousands, except per share data)

		Th	ree Months End	ded	Current Otr	rent Qtr Year-to-Date							
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	vs. PY	Dec. 31,	Dec. 31,					
	2016	2016	2016	2016	2015	Quarter	2016	2015	Change				
Revenues:													
Net premiums	\$ 2,493,163	\$ 2,251,758	\$ 2,346,945	\$ 2,157,005	\$ 2,328,501	\$ 164,662	\$ 9,248,871	\$ 8,570,741	\$ 678,130				
Investment income, net of related expenses	484,772	480,865	493,043	411,875	467,714	17,058	1,870,555	1,718,125	152,430				
Investment related gains (losses), net	2,840	2,600	2,335	2,335	9,989	(7,149)	10,110	16,820	(6,710)				
Other revenue	69,004	70,763	66,303	58,352	77,311	(8,307)	264,422	277,574	(13,152)				
Total revenues	3,049,779	2,805,986	2,908,626	2,629,567	2,883,515	166,264	11,393,958	10,583,260	810,698				
Benefits and expenses:													
Claims and other policy benefits	2,116,045	1,993,064	1,997,502	1,886,764	2,015,929	100,116	7,993,375	7,489,382	503,993				
Interest credited	99,836	111,266	110,247	58,348	106,444	(6,608)	379,697	349,546	30,151				
Policy acquisition costs and other insurance expenses	342,509	269,086	340,840	310,741	313,471	29,038	1,263,176	1,176,711	86,465				
Other operating expenses	175,634	152,556	159,895	157,424	158,556	17,078	645,509	554,044	91,465				
Interest expense	41,422	43,063	20,331	32,807	35,820	5,602	137,623	142,863	(5,240)				
Collateral finance and securitization expense	6,431	6,484	6,587	6,325	6,182	249	25,827	22,644	3,183				
Total benefits and expenses	2,781,877	2,575,519	2,635,402	2,452,409	2,636,402	145,475	10,445,207	9,735,190	710,017				
Operating income before income taxes	267,902	230,467	273,224	177,158	247,113	20,789	948,751	848,070	100,681				
Operating income tax expense	96,643	71,106	91,996	56,408	59,163	37,480	316,153	280,986	35,167				
Operating income	\$ 171,259	\$ 159,361	\$ 181,228	\$ 120,750	\$ 187,950	\$ (16,691)	\$ 632,598	\$ 567,084	\$ 65,514				
Wgt. average common shares outstanding (diluted)	65,124	64,815	64,796	65,217	66,247	(1,123)	64,989	67,292	(2,303)				
Diluted earnings per share—operating income	\$ 2.63	\$ 2.46	\$ 2.80	\$ 1.85	\$ 2.84	\$ (0.21)	\$ 9.73	\$ 8.43	\$ 1.30				
Foreign currency effect (1):													
Net premiums	\$ (35,247)	\$ (21,049)	( / /	. ( )	\$ (107,975)	\$ 72,728	\$ (172,168)	\$ (473,539)	\$ 301,371				
Operating income before income taxes	\$ (7,911)	\$ (3,236)	\$ (4,247)	\$ (9,762)	\$ (18,672)	\$ 10,761	\$ (25,156)	\$ (55,164)	\$ 30,008				

<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Consolidated Balance Sheets

	Dec. 31, Sept. 30, June 30, March 31, 2016 2016 2016 2016	Dec. 31, 2015
Assets		
Fixed maturity securities, available-for-sale	\$ 32,093,625 \$ 33,536,419 \$ 33,160,976 \$ 31,148,71	4 \$ 29,642,905
Mortgage loans on real estate	3,775,522 3,607,700 3,377,039 3,292,49	6 3,129,951
Policy loans	1,427,602 1,414,963 1,445,410 1,451,85	7 1,468,796
Funds withheld at interest	5,875,919 5,922,656 5,899,289 5,797,18	5,880,203
Short-term investments	76,710 126,702 195,979 431,53	5 558,284
Other invested assets	1,591,940 1,777,065 1,682,143 1,368,54	4 1,298,120
Total investments	44,841,318 46,385,505 45,760,836 43,490,32	9 41,978,259
Cash and cash equivalents	1,200,718 1,379,693 1,034,329 1,502,08	2 1,525,275
Accrued investment income	347,173 391,837 368,926 364,43.	2 339,452
Premiums receivable and other reinsurance balances	1,930,755 1,834,362 1,917,844 1,886,29	
Reinsurance ceded receivables	683,972 694,906 681,425 688,49	
Deferred policy acquisition costs	3,338,605 3,406,093 3,401,935 3,490,50	
Other assets	755,338 740,102 711,408 764,48	
Total assets	\$ 53,097,879 \$ 54,832,498 \$ 53,876,703 \$ 52,186,62	
Liabilities and Stockholders' Equity		
Future policy benefits	\$ 19,581,573 \$ 19,634,157 \$ 19,605,021 \$ 19,811,92	1 \$ 19,612,251
Interest-sensitive contract liabilities	14,029,354 14,217,831 14,024,012 14,087,08	
Other policy claims and benefits	4,263,026 4,304,491 4,305,219 4,384,07	
Other reinsurance balances	388,989 353,426 344,527 397,37	
Deferred income taxes	2,770,640 3,071,995 2,901,264 2,483,58	
Other liabilities	1,041,880 1,321,017 1,157,252 1,106,53	
Long-term debt (1)	3,088,635 3,088,710 3,088,280 2,297,70	
Collateral finance and securitization notes	840,700 847,389 870,482 899,48.	
Total liabilities	46,004,797 46,839,016 46,296,057 45,467,75	
Stockholders' Equity:		
Common stock, at par value	791 791 791 79	1 791
Additional paid-in-capital	1,848,611 1,842,390 1,834,995 1,827,64	
Retained earnings	5,199,130 5,039,470 4,870,711 4,668,58	
Treasury stock	(1,094,779) (1,101,495) (1,111,225) (1,108,53)	
Accumulated other comprehensive income (AOCI):	(1,100,00)	(-,,10)
Accumulated currency translation adjustment, net of income taxes	$(172,541) \qquad (121,709) \qquad (93,476) \qquad (103,41)$	8) (181,151)
Unrealized appreciation of securities, net of income taxes	1,355,033 2,381,473 2,126,815 1,482,92	, , ,
Pension and postretirement benefits, net of income taxes	(43,163) (47,438) (47,965) (49,12	
Total stockholders' equity	7,093,082 7,993,482 7,580,646 6,718,86	
Total liabilities and stockholders' equity	\$ 53,097,879 \$ 54,832,498 \$ 53,876,703 \$ 52,186,62	
Total stockholders' equity, excluding AOCI	\$ 5,953,753 \$ 5,781,156 \$ 5,595,272 \$ 5,388,48	6 \$ 5,427,097

<sup>(1)</sup> The balance of long-term debt at December 31, 2016 includes current maturities of \$299,945, which were previously included in short-term debt. The comparable prior periods have been revised to conform to the December 2016 presentation.

# Reinsurance Group of America, Incorporated U.S. and Latin America Traditional GAAP Income Statements

(USD thousands)

		Thi	ree Months End	led	Current	Year-to-Date	to-Date		
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Qtr vs. PY	Dec. 31,	Dec. 31,	
	2016	2016	2016	2016	2015	Quarter	2016	2015	Change
Revenues:									
Net premiums	\$1,430,291	\$1,277,491	\$1,307,395	\$1,234,394	\$1,370,745	\$ 59,546	\$ 5,249,571	\$4,806,706	\$ 442,865
Investment income, net of related expenses	184,674	167,898	182,238	165,023	176,174	8,500	699,833	636,779	63,054
Investment related gains (losses), net	2,147	(3,394)	(882)	(2,100)	493	1,654	(4,229)	2,306	(6,535)
Other revenue	8,119	2,922	5,252	3,500	7,438	681	19,793	19,235	558
Total revenues	1,625,231	1,444,917	1,494,003	1,400,817	1,554,850	70,381	5,964,968	5,465,026	499,942
Benefits and expenses:									
Claims and other policy benefits	1,232,207	1 121 507	1 140 665	1 110 442	1,235,926	(3,719)	4 622 921	4,366,696	266,125
Interest credited		1,131,507 20,628	1,149,665	1,119,442		(3,719)	4,632,821	, ,	,
	22,156	,	20,845	21,400	21,682	*	85,029	77,500	7,529
Policy acquisition costs and other insurance expenses	205,358	184,766	182,285	177,078	187,277	18,081	749,487	673,331	76,156
Other operating expenses	34,018	30,935	29,778	31,799	30,482	3,536	126,530	111,728	14,802
Total benefits and expenses	1,493,739	1,367,836	1,382,573	1,349,719	1,475,367	18,372	5,593,867	5,229,255	364,612
Income before income taxes	\$ 131,492	\$ 77,081	\$ 111,430	\$ 51,098	\$ 79,483	\$ 52,009	\$ 371,101	\$ 235,771	\$ 135,330
Loss and expense ratios:									
Claims and other policy benefits	86.2%	88.6%	87.9%	90.7%	90.2%	(4.0)%	88.3%	90.8%	(2.5)%
Policy acquisition costs and other insurance expenses	14.4%	14.5%	13.9%	14.3%	13.7%	0.7 %	14.3%	14.0%	0.3 %
Other operating expenses	2.4%	2.4%	2.3%	2.6%	2.2%	0.2 %	2.4%	2.3%	0.1 %
Foreign currency effect on (1):									
Net premiums	\$ (1,372)	\$ (1,135)	\$ (2,243)	\$ (867)	\$ (1,419)	\$ 47	\$ (5,617)	\$ (4,625)	\$ (992)
Income before income taxes	\$ (1,372)	\$ (1,133)	\$ (2,243)	\$ (807)	\$ (1,419)	\$ 105	\$ (3,017)	\$ (4,023)	\$ (992)
				. ,				. ,	

<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated U.S. and Latin America Traditional Operating Income Statements

(USD thousands)

		Th	ree Months End	led	Current		Year-to-Date	-to-Date		
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	Qtr vs. PY	Dec. 31,	Dec. 31,		
	2016	2016	2016	2016	2015	Quarter	2016	2015	Change	
Revenues:										
Net premiums	\$1,430,291	\$1,277,491	\$1,307,395	\$1,234,394	\$1,370,745	\$ 59,546	\$ 5,249,571	\$4,806,706	\$ 442,865	
Investment income, net of related expenses	184,674	167,898	182,238	165,023	176,174	8,500	699,833	636,779	63,054	
Other revenue	8,119	2,922	5,252	3,500	7,438	681	19,793	19,235	558	
Total revenues	1,623,084	1,448,311	1,494,885	1,402,917	1,554,357	68,727	5,969,197	5,462,720	506,477	
Benefits and expenses:										
Claims and other policy benefits	1,232,207	1,131,507	1,149,665	1,119,442	1,235,926	(3,719)	4,632,821	4,366,696	266,125	
Interest credited	22,156	20,628	20,845	21,400	21,682	474	85,029	77,500	7,529	
Policy acquisition costs and other insurance expenses	205,358	184,766	182,285	177,078	187,277	18,081	749,487	673,331	76,156	
Other operating expenses	34,018	30,935	29,778	31,799	30,482	3,536	126,530	111,728	14,802	
Total benefits and expenses	1,493,739	1,367,836	1,382,573	1,349,719	1,475,367	18,372	5,593,867	5,229,255	364,612	
Operating income before income taxes	\$ 129,345	\$ 80,475	\$ 112,312	\$ 53,198	\$ 78,990	\$ 50,355	\$ 375,330	\$ 233,465	\$ 141,865	
Loss and expense ratios:										
Claims and other policy benefits	86.2%	88.6%	87.9%	90.7%	90.2%	(4.0)%	88.3%	90.8%	(2.5)%	
Policy acquisition costs and other insurance expenses	14.4%	14.5%	13.9%	14.3%	13.7%	0.7 %	14.3%	14.0%	0.3 %	
Other operating expenses	2.4%	2.4%	2.3%	2.6%	2.2%	0.2 %	2.4%	2.3%	0.1 %	
Foreign currency effect on (1):										
Net premiums	\$ (1,372)	\$ (1,135)	\$ (2,243)	\$ (867)	\$ (1,419)	\$ 47	\$ (5,617)	\$ (4,625)	\$ (992)	
Income before income taxes	\$ 159	\$ (41)	\$ (189)	\$ (21)	\$ 54	\$ 105	\$ (92)	\$ (379)	\$ 287	

<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset Intensive GAAP Income Statements

(USD thousands)

		Tł	nree Months En	ded		Current	Year-to-Date					
	Dec. 31, 2016	Sept. 30, 2016	June 30, 2016	March 31, 2016	Dec. 31, 2015	Qtr vs. PY Quarter	Dec. 31, 2016	Dec. 31, 2015	Change			
Revenues:												
Net premiums	\$ 7,099	\$ 5,369	\$ 5,662	\$ 6,219	\$ 6,018	\$ 1,081	\$ 24,349	\$ 22,177	\$ 2,172			
Investment income, net of related expenses	161,395	167,683	177,681	117,215	153,445	7,950	623,974	560,701	63,273			
Investment related gains (losses), net	5,708	59,661	76,830	(128,551)	(31,218)	36,926	13,648	(118,482)	132,130			
Other revenue	22,808	23,417	24,555	22,834	23,238	(430)	93,614	105,389	(11,775)			
Total revenues	197,010	256,130	284,728	17,717	151,483	45,527	755,585	569,785	185,800			
Benefits and expenses:												
Claims and other policy benefits	23,593	18,927	19,507	19,833	22,605	988	81,860	66,146	15,714			
Interest credited	33,511	86,742	68,436	62,558	71,756	(38,245)	251,247	244,318	6,929			
Policy acquisition costs and other insurance expenses	60,306	56,497	97,078	(39,656)	19,957	40,349	174,225	85,760	88,465			
Other operating expenses	7,339	5,232	5,728	5,812	6,291	1,048	24,111	20,615	3,496			
Total benefits and expenses	124,749	167,398	190,749	48,547	120,609	4,140	531,443	416,839	114,604			
Income (loss) before income taxes	\$ 72,261	\$ 88,732	\$ 93,979	\$ (30,830)	\$ 30,874	\$ 41,387	\$ 224,142	\$ 152,946	\$ 71,196			

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset Intensive Operating Income Statements

(USD thousands)

		Th	ree Months En	ided	Current Qtr	Year-to-Date					
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	vs. PY	Dec. 31,	Dec. 31,			
	2016	2016	2016	2016	2015	Quarter	2016	2015	Change		
Revenues:											
Net premiums	\$ 7,099	\$ 5,369	\$ 5,662	\$ 6,219	\$ 6,018	\$ 1,081	\$ 24,349	\$ 22,177	\$ 2,172		
Investment income, net of related expenses	153,879	165,388	167,377	112,591	153,504	375	599,235	550,642	48,593		
Investment related gains (losses), net	_	(1)	1	_	(1)	1					
Other revenue	22,808	23,417	24,555	22,834	23,238	(430)	93,614	105,389	(11,775)		
Total revenues	183,786	194,173	197,595	141,644	182,759	1,027	717,198	678,208	38,990		
Benefits and expenses:											
Claims and other policy benefits	23,593	18,927	19,507	19,833	22,605	988	81,860	66,146	15,714		
Interest credited	73,475	86,700	85,800	33,409	73,168	307	279,384	256,900	22,484		
Policy acquisition costs and other insurance expenses	32,681	24,621	32,237	37,322	33,099	(418)	126,861	134,985	(8,124)		
Other operating expenses	7,339	5,232	5,728	5,812	6,291	1,048	24,111	20,615	3,496		
Total benefits and expenses	137,088	135,480	143,272	96,376	135,163	1,925	512,216	478,646	33,570		
Operating income before income taxes	\$ 46,698	\$ 58,693	\$ 54,323	\$ 45,268	\$ 47,596	\$ (898)	\$ 204,982	\$ 199,562	\$ 5,420		

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Asset Intensive (Continued)

(USD millions)

	Three Months Ended											
		Dec. 31, 2016	S	ept. 30, 2016		June 30, 2016	M	larch 31, 2016		Dec. 31, 2015		
Annuity account values:												
Fixed annuities (deferred)	\$	5,091	\$	5,130	\$	5,189	\$	5,210	\$	4,843		
Net interest spread (fixed annuities)		2.4%	1	2.6%	)	2.5%		2.1%	ı	2.7%		
Equity-indexed annuities	\$	4,291	\$	4,374	\$	4,402	\$	4,448	\$	4,509		
Variable annuities account values												
No riders	\$	731	\$	739	\$	732	\$	753	\$	782		
GMDB only		58		58		58		60		62		
GMIB only		5		5		5		5		5		
GMAB only		28		29		29		31		33		
GMWB only GMDB / WB		1,334 335		1,370 342		1,367 341		1,386		1,425		
Other		333 19		20		20		349 21		359 22		
Total variable annuities account values	\$	2,510	\$	2,563	\$	2,552	\$	2,605	\$	2,688		
Fair value of liabilities associated with living benefit riders	\$	185	\$	276	\$	284	\$	255	\$	192		
Interest-sensitive contract liabilities associated with:												
Guaranteed investment contracts	\$	554	\$	456	\$	354	\$	368	\$	322		
Bank-owned life insurance (BOLI)	\$	571	\$	568	\$	565	\$	562	\$	559		
Other asset-intensive business	\$	65	\$	65	\$	66	\$	66	\$	66		
Future policy benefits associated with:												
Payout annuities	\$	1,964	\$	1,974	\$	1,978	\$	1,949	\$	1,960		

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Financial Reinsurance GAAP Income Statements

(USD thousands)

	Three Months Ended									C	Current	Year-to-Date						
	De	ec. 31,	Se	pt. 30,	Jı	ine 30,	M	arch 31,	Dec. 31,		Qtr vs. PY		Dec. 31,		Dec. 31,			
	2	2016		2016		2016		2016		2015		uarter		2016		2015	C	hange
Revenues:																		
Investment income, net of related expenses	\$	1,092	\$	1,038	\$	2,386	\$	2,607	\$	1,702	\$	(610)	\$	7,123	\$	5,479	\$	1,644
Other revenue		22,227		18,967		17,963		18,581		19,133		3,094		77,738		68,601		9,137
Total revenues		23,319		20,005		20,349		21,188		20,835		2,484		84,861		74,080		10,781
Benefits and expenses:																		
Policy acquisition costs and other insurance expenses		5,505		3,492		3,085		2,568		2,720		2,785		14,650		10,193		4,457
Other operating expenses		3,367		2,531		2,389		2,686		2,179		1,188		10,973		8,870		2,103
Total benefits and expenses		8,872		6,023		5,474		5,254		4,899		3,973		25,623		19,063		6,560
Income before income taxes	\$	14,447	\$	13,982	\$	14,875	\$	15,934	\$	15,936	\$	(1,489)	\$	59,238	\$	55,017	\$	4,221

# Reinsurance Group of America, Incorporated U.S. and Latin America Financial Solutions - Financial Reinsurance Operating Income Statements

(USD thousands)

				Thi	ree N	Months End	ded				Cu	rrent Qtr			Yea	r-to-Date		
Revenues:		c. 31, 016		ept. 30, 2016		une 30, 2016	M	Tarch 31, 2016		ec. 31, 2015		vs. PY Quarter		ec. 31, 2016		ec. 31, 2015	Cl	hange
Investment income, net of related expenses	•	1,092	•	1,038	•	2,386	\$	2,607	\$	1,702	2	(610)	\$	7,123	<b>P</b>	5,479	•	1,644
Other revenue	Ψ	22,227	Ψ	18,967	Ψ	17,963	Ψ	18,581	Ψ	19,133	Ψ	3,094	Ψ	77,738	Ψ	68,601	Ψ	9,137
Total revenues		23,319		20,005		20,349		21,188		20,835		2,484	-	84,861		74,080		10,781
Benefits and expenses:																		
Policy acquisition costs and other insurance expenses		5,505		3,492		3,085		2,568		2,720		2,785		14,650		10,193		4,457
Other operating expenses		3,367		2,531		2,389		2,686		2,179		1,188		10,973		8,870		2,103
Total benefits and expenses		8,872		6,023		5,474		5,254		4,899		3,973		25,623		19,063		6,560
Operating income before income taxes	\$	14,447	\$	13,982	\$	14,875	\$	15,934	\$	15,936	\$	(1,489)	\$	59,238	\$	55,017	\$	4,221

# Reinsurance Group of America, Incorporated Canada Traditional GAAP Income Statements

(USD thousands)

				The	roo M	onths End	dad				Cu	rrent			Year-to-Date		
		ec. 31,	C	lept. 30,	_	ne 30,		arch 31,		Dec. 31,		vs. PY		ec. 31,	Dec. 31,		
		2016	S	2016		2016		2016		2015		arter		2016	2015		Change
Revenues:		2010	_	2010		2010	_	2010	_	2013	Qu	arter		2010			Change
Net premiums	\$ 2	41,918	\$	231,154	\$ 2	40,107	\$ 2	215,463	\$ 1	201,384	\$ 40	),534	\$ 9	28,642	\$ 838,894	\$	89,748
Investment income, net of related expenses		44,806	Ψ	45,239		46,859	Ψ	42,023	Ψ	42,938		,868		78,927	182,621	Ψ	(3,694)
Investment related gains (losses), net		2,771		3,832		2,285		1,640		1,027		,744		10,528	(1,503)		12,031
Other revenue		638		734		(339)		(1,126)		1,131		(493)		(93)	3,000		(3,093)
Total revenues	2	90,133		280,959	$\overline{}_2$	88,912		258,000		246,480		3,653	1.1	18,004	1,023,012	_	94,992
		,		,		,		,		,		,	,	,	, ,		,
Benefits and expenses:																	
Claims and other policy benefits	1	82,912		175,618	1	76,478	1	172,401		148,543	34	1,369	7	07,409	670,459		36,950
Interest credited		2		8		7		2		4		(2)		19	18		1
Policy acquisition costs and other insurance expenses		60,074		61,019		60,021		57,138		43,226	16	5,848	2	38,252	192,729		45,523
Other operating expenses		10,119		10,039		9,097		8,364		10,067		52		37,619	35,631		1,988
Total benefits and expenses	2	53,107		246,684	2	45,603	2	237,905	- 2	201,840	51	,267	9	83,299	898,837		84,462
Income before income taxes	\$	37,026	\$	34,275	\$	43,309	\$	20,095	\$	44,640	\$ (7	,614)	\$ 1	34,705	\$ 124,175	\$	10,530
Loss and expense ratios:																	
Loss ratios (creditor business)		22.5%		27.0%		32.2%		25.8%		28.2%		(5.7)%		26.9%	31.1%		(4.2)%
Loss ratios (excluding creditor business)		92.2%		93.1%		87.4%		98.5%		82.5%		9.7 %		92.6%	91.7%	Ď	0.9 %
Claims and other policy benefits / (net premiums + investment income)		63.8%		63.5%		61.5%		67.0%		60.8%		3.0 %		63.9%	65.6%	, D	(1.7)%
Policy acquisition costs and other insurance expenses (creditor business)		67.5%		65.7%		64.3%		66.9%		66.2%		1.3 %		66.1%	63.7%	, D	2.4 %
Policy acquisition costs and other insurance expenses (excluding creditor business)		11.5%		12.6%		11.8%		12.7%		12.9%		(1.4)%		12.2%	13.2%	, D	(1.0)%
Other operating expenses		4.2%		4.3%		3.8%		3.9%		5.0%		(0.8)%		4.1%	4.0%	Ď	0.1 %
Foreign currency effect on (1):																	
Net premiums	\$	(108)	\$	724	\$ (	11,615)	\$ (	(22,010)	\$	(35,018)	\$ 34	1,910	\$ (	33,009)	\$ (130,360)	\$	97,351
Income before income taxes	\$	(483)	\$	104	\$	(2,247)	\$	(3,129)	\$	(7,658)	\$ 7	7,175	\$	(5,755)	\$ (20,338)	\$	14,583
Creditor reinsurance net premiums	\$	57,471	\$	59,983	\$	60,275	\$	54,854	\$	32,484	\$ 24	1,987	\$ 2	32,583	\$ 162,629	\$	69,954

#### See appendix for reconciliation of GAAP income before income taxes to operating income before income taxes.

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Canada Traditional Operating Income Statements

(USD thousands)

				Thi	ee Months l	Ende	ed			Current		Year-to-Date	
	De	c. 31,	S	ept. 30,	June 30,		March 31,	Dec.	. 31,	Qtr vs. PY	Dec. 31,	Dec. 31,	
	2	016		2016	2016		2016	20	15	Quarter	2016	2015	Change
Revenues:	· <u> </u>											-	
Net premiums	\$ 24	41,918	\$ 2	231,154	\$ 240,107		\$ 215,463	\$ 201	,384	\$ 40,534	\$ 928,642	\$ 838,894	\$ 89,748
Investment income, net of related expenses	4	14,084		44,212	45,506		41,664	43	,125	959	175,466	176,310	(844)
Investment related gains, net		1,221		1,208	1,236		1,268	1	,286	(65)	4,933	4,444	489
Other revenue		638		734	(339	)	(1,126)	1	,131	(493)	(93)	3,000	(3,093)
Total revenues	28	87,861		277,308	286,510		257,269	246	,926	40,935	1,108,948	1,022,648	86,300
Benefits and expenses:													
Claims and other policy benefits	18	32,912		175,618	176,478		172,401	148	,543	34,369	707,409	670,459	36,950
Interest credited		2		8	7		2		4	(2)	19	18	1
Policy acquisition costs and other insurance expenses	(	50,074		61,019	60,021		57,138	43	,226	16,848	238,252	192,729	45,523
Other operating expenses		10,119		10,039	9,097		8,364	10	,067	52	37,619	35,631	1,988
Total benefits and expenses	25	53,107	2	246,684	245,603		237,905	201	,840	51,267	983,299	898,837	84,462
Operating income before income taxes	\$ 3	34,754	\$	30,624	\$ 40,907		\$ 19,364	\$ 45	,086	\$ (10,332)	\$ 125,649	\$ 123,811	\$ 1,838
Loss and expense ratios:													
Loss ratios (creditor business)		22.5%		27.0%	32.2	%	25.8%		28.2%	(5.7)%	26.9%	31.1%	(4.2)%
Loss ratios (excluding creditor business)		92.2%		93.1%	87.4	%	98.5%		82.5%	9.7 %	92.6%	91.7%	0.9 %
Claims and other policy benefits / (net premiums + investment income)		64.0%		63.8%	61.8	%	67.0%		60.8%	3.2 %	64.1%	66.0%	(1.9)%
Policy acquisition costs and other insurance expenses (creditor business)		67.5%		65.7%	64.3	%	66.9%		66.2%	1.3 %	66.1%	63.7%	2.4 %
Policy acquisition costs and other insurance expenses (excluding creditor business)		11.5%		12.6%	11.8	%	12.7%		12.9%	(1.4)%	12.2%	13.2%	(1.0)%
Other operating expenses		4.2%		4.3%	3.8	%	3.9%		5.0%	(0.8)%	4.1%	4.2%	(0.1)%
Foreign currency effect on (1):													
Net premiums	\$	(108)	\$	724	\$ (11,615	) !	\$ (22,010)	\$ (35	(.018)	\$ 34,910	\$ (33,009)	\$ (130,360)	\$ 97,351
Operating income before income taxes	\$	. ,	\$	104	\$ (2,130	-	\$ (3,701)		,795)	\$ 7,290	\$ (6,232)	\$ (20,651)	\$ 14,419
1 0 11 11 11 11 11	•	( )			. ( )	,	. (- ,)	, (,	, ,	,	. (-,)	. ( -,)	,
Creditor reinsurance net premiums	\$ 3	57,471	\$	59,983	\$ 60,275		\$ 54,854	\$ 32	,484	\$ 24,987	\$ 232,583	\$ 162,629	\$ 69,954

#### See appendix for reconciliation of GAAP income before income taxes to operating income before income taxes.

Note: The loss ratios on creditor reinsurance business are normally lower than traditional reinsurance, while allowances are normally higher as a percentage of premiums.

<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Canada Financial Solutions (1) GAAP Income Statements

(USD thousands)

						,												
				Th	ree M	Ionths End	ded				C	urrent			Yea	r-to-Date		
	Do	ec. 31,	Se	ept. 30,	Jυ	ine 30,	Ma	arch 31,	De	ec. 31,	Qtr	vs. PY	$\overline{D}$	ec. 31,	D	ec. 31,		
		2016		2016		2016		2016	2	2015	Q	uarter		2016		2015	Ch	nange
Revenues:													-					
Net premiums	\$	9,612	\$	9,946	\$	10,192	\$	8,951	\$	9,002	\$	610	\$	38,701	\$	37,969	\$	732
Investment income, net of related expenses		1,043		1,037		228		384		328		715		2,692		1,436		1,256
Other revenue		1,386		1,376		1,434		1,349		1,332		54		5,545		5,629		(84)
Total revenues		12,041		12,359		11,854		10,684		10,662		1,379		46,938		45,034		1,904
Benefits and expenses:																		
Claims and other policy benefits		7,270		10,567		8,834		9,604		6,708		562		36,275		29,251		7,024
Policy acquisition costs and other insurance expenses		229		285		513		204		145		84		1,231		552		679
Other operating expenses		477		347		379		284		389		88		1,487		1,329		158
Total benefits and expenses		7,976		11,199		9,726		10,092		7,242		734		38,993		31,132		7,861
Income before income taxes	\$	4,065	\$	1,160	\$	2,128	\$	592	\$	3,420	\$	645	\$	7,945	\$	13,902	\$	(5,957)
Foreign currency effect on (2):																		
Net premiums	\$	(3)	\$	33	\$	(491)	\$	(915)	\$	(1,570)	\$	1,567	\$	(1,376)	\$	(5,978)	\$	4,602
Income before income taxes	\$	13	\$	(9)	\$	(106)	\$	(575)	\$	(623)	\$	636	\$	(677)	\$	(1,930)	\$	1,253
													_					

<sup>(1)</sup> Canada Financial Solutions operations includes longevity and financial reinsurance transactions.

<sup>(2)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Canada Financial Solutions (1) Operating Income Statements

(USD thousands)

			Th	ree N	Months End	led			C	urrent		Yea	ır-to-Date		
	ec. 31,	S	ept. 30,		ine 30,		arch 31,	Dec. 31,	_	vs. PY	ec. 31,		ec. 31,	C1	
	2016		2016		2016		2016	 2015	<u>Q</u>	uarter	 2016		2015	Cr	nange
Revenues:															
Net premiums	\$ 9,612	\$	9,946	\$	10,192	\$	8,951	\$ 9,002	\$	610	\$ 38,701	\$	37,969	\$	732
Investment income, net of related expenses	1,043		1,037		228		384	328		715	2,692		1,436		1,256
Other revenue	1,386		1,376		1,434		1,349	1,332		54_	5,545		5,629		(84)
Total revenues	12,041		12,359		11,854		10,684	10,662		1,379	46,938		45,034		1,904
Benefits and expenses:															
Claims and other policy benefits	7,270		10,567		8,834		9,604	6,708		562	36,275		29,251		7,024
Policy acquisition costs and other insurance expenses	229		285		513		204	145		84	1,231		552		679
Other operating expenses	477		347		379		284	389		88	1,487		1,329		158
Total benefits and expenses	7,976		11,199		9,726		10,092	7,242		734	38,993		31,132		7,861
Operating income before income taxes	\$ 4,065	\$	1,160	\$	2,128	\$	592	\$ 3,420	\$	645	\$ 7,945	\$	13,902	\$	(5,957)
Foreign currency effect on (2):															
Net premiums	\$ (3)	\$	33	\$	(491)	\$	(915)	\$ (1,570)		1,567	\$ (1,376)	\$	(5,978)	\$	4,602
Operating income before income taxes	\$ 13	\$	(9)	\$	(106)	\$	(575)	\$ (623)	\$	636	\$ (677)	\$	(1,930)	\$	1,253

<sup>(1)</sup> Canada Financial Solutions operations includes longevity and financial reinsurance transactions.

<sup>(2)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional GAAP Income Statements

(USD thousands)

											. I	-				
	_					Months En					Current	_		Year-to-Dat	e	
		ec. 31,	5	Sept. 30,	J	June 30,	N	farch 31,	I	Dec. 31,	Qtr vs. PY		ec. 31,	Dec. 31,		~.
_		2016	_	2016	_	2016	_	2016	_	2015	Quarter		2016	2015		Change
Revenues:																
Net premiums		301,252	\$	275,514	\$	286,861	\$	276,435	\$	299,938	\$ 1,314	\$1,1	140,062	\$1,121,540	\$	18,522
Investment income, net of related expenses		11,745		13,067		13,321		12,168		14,123	(2,378)		50,301	51,370		(1,069)
Investment related gains (losses), net		_		_		_		5		7,527	(7,527)		5	8,397		(8,392)
Other revenue		1,806		489		1,460		1,026		5,380	(3,574)		4,781	9,435		(4,654)
Total revenues	3	14,803		289,070		301,642		289,634		326,968	(12,165)	1,1	195,149	1,190,742		4,407
Benefits and expenses:																
Claims and other policy benefits	2	253,663		241,763		252,336		251,243		260,874	(7,211)	9	999,005	969,596		29,409
Interest credited		_		_		_		_		8,126	(8,126)		_	9,629		(9,629)
Policy acquisition costs and other insurance expenses		17,383		14,133		17,550		14,782		19,171	(1,788)		63,848	63,042		806
Other operating expenses		27,931		24,659		24,922		24,725		25,938	1,993	1	102,237	100,065		2,172
Total benefits and expenses	2	298,977		280,555		294,808		290,750		314,109	(15,132)	1,1	165,090	1,142,332		22,758
											·					
Income (loss) before income taxes	\$	15,826	\$	8,515	\$	6,834	\$	(1,116)	\$	12,859	\$ 2,967	\$	30,059	\$ 48,410	\$	(18,351)
Loss and expense ratios:																
Claims and other policy benefits		84.2%		87.7%		88.0%		90.9%		87.0%	(2.8)%		87.6%	86.59	6	1.1%
Policy acquisition costs and other insurance expenses		5.8%		5.1%		6.1%		5.3%		6.4%	(0.6)%		5.6%	5.69	6	%
Other operating expenses		9.3%		9.0%		8.7%		8.9%		8.6%	0.7 %		9.0%	8.99	6	0.1%
2 0 1																
Foreign currency effect on (1):																
Net premiums	\$ (	(37,351)	\$	(32,564)	\$	(20,223)	\$	(23.009)	\$	(24,499)	\$ (12,852)	\$ (1	113,147)	\$ (119,234)	\$	6,087
Income (loss) before income taxes	, ,	(1,021)	\$	157	\$	45	\$	(184)	\$	(1,285)	\$ 264	\$	(1,003)	\$ (4,152)		3,149
		( ))					Ť	(101)	Ť	( , )	,,		( ): 00)	. (.,)		- ,
Critical illness net premiums	\$	46,455	\$	49,531	\$	53,805	\$	53,643	\$	58,610	\$ (12,155)	\$ 2	203,434	\$ 233,176	\$	(29,742)

<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Europe, Middle East and Africa Traditional Operating Income Statements

(USD thousands)

			Th	ree	Months End	ded				Current		Year-to-Da	te	
	Dec. 31	,	Sept. 30,		June 30,	N	Iarch 31,	Ι	Dec. 31,	Qtr vs. PY	Dec. 31,	Dec. 31,		
	2016		2016	_	2016		2016		2015	Quarter	2016	2015		Change
Revenues:														
Net premiums	\$ 301,252		\$ 275,514	\$	,	\$	276,435	\$	299,938	\$ 1,314	\$1,140,062	\$1,121,540	\$	,
Investment income, net of related expenses	11,74:	5	13,067		13,321		12,168		14,123	(2,378)	50,301	51,370		(1,069)
Investment related gains (losses), net	_	-	_		_		_		7,527	(7,527)	_	8,059		(8,059)
Other revenue	1,80		489		1,460		1,026		5,380	(3,574)	4,781	9,435	100	(4,654)
Total revenues	314,80	3	289,070		301,642		289,629		326,968	(12,165)	1,195,144	1,190,404		4,740
Benefits and expenses:														
Claims and other policy benefits	253,663	3	241,763		252,336		251,243		260,874	(7,211)	999,005	969,596		29,409
Interest credited	_	-	_		_		_		8,126	(8,126)	_	9,629		(9,629)
Policy acquisition costs and other insurance expenses	17,383	3	14,133		17,550		14,782		19,171	(1,788)	63,848	63,042		806
Other operating expenses	27,93	<u> </u>	24,659		24,922		24,725		25,938	1,993	102,237	100,065		2,172
Total benefits and expenses	298,97	7	280,555		294,808		290,750		314,109	(15,132)	1,165,090	1,142,332		22,758
Operating income (loss) before income taxes	\$ 15,820	<u> </u>	\$ 8,515	\$	6,834	\$	(1,121)	\$	12,859	\$ 2,967	\$ 30,054	\$ 48,072	\$	(18,018)
Loss and expense ratios:														
Claims and other policy benefits	84.2	2%	87.7%		88.0%		90.9%		87.0%	(2.8)%	87.6%	86.5	%	1.1%
Policy acquisition costs and other insurance expenses	5.3	3%	5.1%		6.1%		5.3%		6.4%	(0.6)%	5.6%	5.6	%	<u>%</u>
Other operating expenses	9	3%	9.0%		8.7%		8.9%		8.6%	0.7 %	9.0%	8.9	%	0.1%
Foreign currency effect on (1):														
Net premiums	\$ (37,35)	1)	\$ (32,564)	\$	(20,223)	\$	(23,009)	\$	(24,499)	\$ (12,852)	\$ (113,147)	\$ (119,234	) \$	6,087
Operating (loss) income before income taxes	\$ (37,33)	,	\$ (32,304) \$ 157	\$	46	\$	(194)	\$	(1,285)	\$ (12,832)	\$ (113,147)	\$ (119,234		
Operating (toss) income before income taxes	\$ (1,02)		p 13/	Ф	40	Ф	(194)	Ф	(1,283)	φ 204	\$ (1,012)	\$ (4,072	) Ф	3,000
Critical illness net premiums	\$ 46.45	5	\$ 49,531	\$	53,805	\$	53,643	\$	58,610	\$ (12,155)	\$ 203,434	\$ 233,176	\$	(29,742)
Creicar miness net premiums	φ +0,43.	,	ν <del>1</del> 2,231	ψ	33,003	Ψ	JJ,U <del>T</del> J	Ψ	50,010	ψ (12,133)	Ψ 205,754	ψ 233,170	Φ	(27,172)

<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) GAAP Income Statements

(USD thousands)

				Thr	ee N	Months End	ded				(	Current			Ye	ar-to-Date		
	$\Box$	ec. 31,	Se	ept. 30,	Jı	une 30,	M	arch 31,	Г	Dec. 31,	Q	tr vs. PY	I	Dec. 31,	Г	Dec. 31,		
		2016		2016		2016		2016		2015		Quarter	l	2016	_	2015	<u>C</u>	hange
Revenues:																		
Net premiums	\$	54,163	\$	47,018	\$	43,484	\$	35,606	\$	47,152	\$	7,011	\$	180,271	\$	171,830	\$	8,441
Investment income, net of related expenses		29,994		33,187		33,417		28,684		23,468		6,526		125,282		73,432		51,850
Investment related gains (losses), net		4,914		8,159		1,468		(1,004)		9,261		(4,347)		13,537		10,170		3,367
Other revenue		2,962		11,388		2,608		4,470		6,863		(3,901)		21,428		31,234		(9,806)
Total revenues		92,033		99,752		80,977		67,756		86,744		5,289		340,518		286,666		53,852
Benefits and expenses:																		
Claims and other policy benefits		38,631		45,805		44,004		36,443		52,064		(13,433)		164,883		161,917		2,966
Interest credited		4,217		5,540		2,966		408		_		4,217		13,131		_		13,131
Policy acquisition costs and other insurance expenses		(220)		(304)		723		(193)		(325)		105		6		(1,100)		1,106
Other operating expenses		8,077		4,925		5,815		5,674		6,860		1,217		24,491		17,404		7,087
Total benefits and expenses		50,705		55,966		53,508		42,332		58,599		(7,894)		202,511		178,221		24,290
Income before income taxes	\$	41,328	\$	43,786	\$	27,469	\$	25,424	\$	28,145	\$	13,183	\$	138,007	\$	108,445	\$	29,562
Foreign currency effect on (2):																		
Net premiums	\$	(9,059)	\$	(8,262)	\$	(3,127)	\$	(2,022)	\$	(2,062)	\$	(6,997)	\$	(22,470)	\$	(12,562)	\$	(9,908)
Income before income taxes	\$	(9,274)	\$	(6,193)	\$	(1,991)	\$	(1,924)	\$	(1,807)	\$	(7,467)	\$	(19,382)	\$	(11,272)	\$	(8,110)

<sup>(1)</sup> Europe, Middle East and Africa Financial Solutions operations includes asset intensive, financial reinsurance, capital motivated and longevity closed block business.

<sup>(2)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Europe, Middle East and Africa Financial Solutions (1) Operating Income Statements

(USD thousands)

		Th	ree N	Months End	led			(	Current		_	Ye	ar-to-Date	
	ec. 31,	ept. 30,	J	une 30,	M	arch 31,	ec. 31,	` .	r vs. PY	Ι	Dec. 31,		Dec. 31,	
	 2016	 2016		2016		2016	 2015		)uarter		2016		2015	 hange
Revenues:														
Net premiums	\$ 54,163	\$ 47,018	\$	43,484	\$	35,606	\$ 47,152	\$	7,011	\$	180,271	\$	171,830	\$ 8,441
Investment income, net of related expenses	25,777	27,647		30,451		28,276	23,468		2,309		112,151		73,432	38,719
Other revenue	3,276	9,706		2,735		3,653	6,758		(3,482)		19,370		31,045	(11,675)
Total revenues	83,216	84,371		76,670		67,535	77,378		5,838		311,792		276,307	35,485
Benefits and expenses:														
Claims and other policy benefits	38,631	45,805		44,004		36,443	52,064		(13,433)		164,883		161,917	2,966
Policy acquisition costs and other insurance expenses	(220)	(304)		723		(193)	(325)		105		6		(1,100)	1,106
Other operating expenses	8,077	4,925		5,815		5,674	6,860		1,217		24,491		17,404	7,087
Total benefits and expenses	46,488	50,426		50,542		41,924	58,599		(12,111)		189,380		178,221	11,159
Operating income before income taxes	\$ 36,728	\$ 33,945	\$	26,128	\$	25,611	\$ 18,779	\$	17,949	\$	122,412	\$	98,086	\$ 24,326
Foreign currency effect on (2):														
Net premiums	\$ (9,059)	\$ (8,262)	\$	(3,127)	\$	(2,022)	\$ (2,062)	\$	(6,997)	\$	(22,470)	\$	(12,562)	\$ (9,908)
Operating income before income taxes	\$ (8,168)	\$ (4,742)	\$	(1,819)	\$	(1,978)	\$ (1,441)	\$	(6,727)	\$	(16,707)	\$	(10,828)	\$ (5,879)

<sup>(1)</sup> Europe, Middle East and Africa's Financial Solutions operations includes asset intensive, financial reinsurance, capital motivated and longevity closed block business.

<sup>(2)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Asia Pacific Traditional GAAP Income Statements

(USD thousands)

				Thi	ee	Months End	led				(	Current	1		Year	r-to-Date		
	De	c. 31,	S	Sept. 30,		June 30,	N	Iarch 31,	I	Dec. 31,	Q	tr vs. PY		Dec. 31,	De	ec. 31,		
	2	016		2016	_	2016	_	2016		2015	(	Quarter	I	2016	2	2015	(	Change
Revenues:																		
Net premiums		48,283	\$	404,451	\$	454,629	\$	374,142	\$	388,663	\$	59,620	\$1.	,681,505	-	51,586	\$ 1	29,919
Investment income, net of related expenses	2	21,448		21,273		20,461		19,867		20,276		1,172		83,049		80,549		2,500
Investment related gains (losses), net		—		_		_		14		1,706		(1,706)		14		_		14
Other revenue		2,002		1,923		2,481		176		553		1,449	<u> </u>	6,582		6,222		360
Total revenues	47	71,733		427,647		477,571		394,199		411,198		60,535	1,	,771,150	1,6	38,357	1	32,793
Benefits and expenses:																		
Claims and other policy benefits		58,091		365,115		338,447		274,298		284,269		83,822	1,	,345,951		08,984		36,967
Policy acquisition costs and other insurance expenses		46,604		4,157		67,908		44,367		49,747		(3,143)		163,036		87,976	(	(24,940)
Other operating expenses		38,574		38,553		36,734		34,374		39,767		(1,193)	<u> </u>	148,235		35,743		12,492
Total benefits and expenses	45	53,269		407,825		443,089		353,039		373,783		79,486	1,	,657,222	1,5	32,703	1	24,519
Income before income taxes	ф 1	10 161	ф	10.022	Φ	24.492	Φ	41.160	Φ	27 415	Φ.	(10.051)	ø	112 020	¢ 1	05 (51	Φ	0.274
income defore income taxes	\$ 1	18,464	\$	19,822	\$	34,482	\$	41,160	Þ	37,415	<b>D</b>	(18,951)	<u> </u>	113,928	\$ 1	05,654	\$	8,274
Loss and Expense Ratios:																		
Claims and other policy benefits		82.1%		90.3%		74.4%		73.3%		73.1%		9.0 %		80.0%		77.9%		2.1 %
Policy acquisition costs and other insurance expenses		10.4%		1.0%		14.9%		11.9%		12.8%		(2.4)%		9.7%		12.1%		(2.4)%
Other operating expenses		8.6%		9.5%		8.1%		9.2%		10.2%		(1.6)%		8.8%		8.7%		0.1 %
Foreign currency effect on (1):																		
Net premiums	\$ 1	12,575	\$	20,095	\$	(7,741)	\$	(21,627)	\$	(43,034)	\$	55,609	\$	3,302	\$ (1	98,173)	\$ 2	201,475
Income before income taxes	\$	1,143	\$	331	\$	506	\$	(2,735)	\$	(4,686)	\$	5,829	\$	(755)	\$	(8,034)	\$	7,279
Critical illness net premiums	\$ 8	85,931	\$	100,641	\$	113,297	\$	98,389	\$	81,271	\$	4,660	\$	398,258	\$ 3	12,599	\$	85,659

<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated **Asia Pacific Traditional Operating Income Statements** (USD thousands)

			Thi	ee	Months En	ded					Current			Y	ear-to-Date		
	Г	ec. 31,	Sept. 30,	J	June 30,	N	Iarch 31,	I	Dec. 31,		tr vs. PY	Г	ec. 31,		Dec. 31,		
		2016	 2016		2016		2016		2015		Quarter		2016	_	2015		Change
Revenues:																	
Net premiums	\$	448,283	\$ 404,451	\$	454,629	\$	374,142	\$	388,663	\$	59,620	\$1,	681,505	\$	1,551,586	\$ 1	129,919
Investment income, net of related expenses		21,448	21,273		20,461		19,867		20,276		1,172		83,049		80,549		2,500
Investment related losses, net		_	_		_		(2)		_		_		(2)		_		(2)
Other revenue		2,002	 1,923	_	2,481		176		553	_	1,449		6,582		6,222	_	360
Total revenues		471,733	427,647		477,571		394,183		409,492		62,241	1,	771,134		1,638,357	1	132,777
Benefits and expenses:																	
Claims and other policy benefits		368,091	365,115		338,447		274,298		284,269		83,822	1,	345,951		1,208,984	1	136,967
Policy acquisition costs and other insurance expenses		46,604	4,157		67,908		44,367		49,747		(3,143)		163,036		187,976		(24,940)
Other operating expenses		38,574	38,553	_	36,734		34,374		39,767		(1,193)		148,235		135,743		12,492
Total benefits and expenses		453,269	407,825		443,089		353,039		373,783		79,486	1,	657,222		1,532,703	1	124,519
Operating income before income taxes	\$	18,464	\$ 19,822	\$	34,482	\$	41,144	\$	35,709	\$	(17,245)	\$	113,912	\$	105,654	\$	8,258
Loss and Expense Ratios:																	
Claims and other policy benefits		82.1%	90.3%		74.4%		73.3%		73.1%		9.0 %		80.0%		77.9%		2.1 %
Policy acquisition costs and other insurance expenses		10.4%	1.0%		14.9%		11.9%		12.8%		(2.4)%		9.7%		12.1%		(2.4)%
Other operating expenses		8.6%	9.5%		8.1%		9.2%		10.2%		(1.6)%		8.8%		8.7%		0.1 %
Foreign currency effect on (1):																	
Net premiums	\$	12,575	\$ 20,095	\$	(7,741)	\$	(21,627)	\$	(43,034)	\$	55,609	\$	3,302	\$	(198,173)	\$ 2	201,475
Operating income before income taxes	\$	1,144	\$ 331	\$	506	\$	(2,748)	\$	(4,204)	\$	5,348	\$	(767)	\$	(8,034)	\$	7,267
Critical illness net premiums	\$	85,931	\$ 100,641	\$	113,297	\$	98,389	\$	81,271	\$	4,660	\$	398,258	\$	312,599	\$	85,659

<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Asia Pacific Financial Solutions (1) GAAP Income Statements

(USD thousands)

		Th	ree N	Months En	ded			(	Current		Yea	ar-to-Date	
	ec. 31,	ept. 30,	J	une 30,		arch 31,	Dec. 31,	_	tr vs. PY	Dec. 31,		ec. 31,	~·-
	 2016	 2016		2016		2016	 2015	. —	Quarter	 2016		2015	 Change
Revenues:													
Net premiums	\$ 492	\$ 743	\$	(1,493)	\$	5,686	\$ 5,487	\$	(4,995)	\$ 5,428	\$	19,474	\$ (14,046)
Investment income, net of related expenses	5,562	5,827		5,885		6,374	6,659		(1,097)	23,648		18,678	4,970
Investment related gains (losses), net	(4,886)	6,108		6,527		1,687	671		(5,557)	9,436		(531)	9,967
Other revenue	 6,061	6,359		6,126		6,324	5,698		363	 24,870		18,960	 5,910
Total revenues	 7,229	 19,037		17,045		20,071	 18,515		(11,286)	63,382		56,581	6,801
Benefits and expenses:													
Claims and other policy benefits	9,693	3,777		8,237		3,473	4,951		4,742	25,180		16,295	8,885
Interest credited	3,322	3,308		3,136		3,030	3,095		227	12,796		4,471	8,325
Policy acquisition costs and other insurance expenses	1,635	1,482		1,667		1,287	1,297		338	6,071		2,554	3,517
Other operating expenses	4,545	2,921		4,078		3,728	3,705		840	15,272		13,642	 1,630
Total benefits and expenses	19,195	11,488		17,118		11,518	13,048		6,147	59,319		36,962	22,357
Income (loss) before income taxes	\$ (11,966)	\$ 7,549	\$	(73)	\$	8,553	\$ 5,467	\$	(17,433)	\$ 4,063	\$	19,619	\$ (15,556)
Foreign currency effect on (2):													
Net premiums	\$ 71	\$ 60	\$	(225)	\$	243	\$ (373)	\$	444	\$ 149	\$	(2,607)	\$ 2,756
Income before income taxes	\$ (464)	\$ 917	\$	233	\$	778	\$ (587)	\$	123	\$ 1,464	\$	(2,907)	\$ 4,371

<sup>(1)</sup> Asia Pacific Financial Solutions operations includes asset intensive, financial reinsurance, and disabled life closed block business.

<sup>(2)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Asia Pacific Financial Solutions (1) Operating Income Statements

(USD thousands)

			Th	waa N	Months End	dad			,	Current		V	ar-to-Date	
	ec. 31, 2016	S	ept. 30, 2016		une 30, 2016		arch 31, 2016	Dec. 31, 2015	Q	tr vs. PY Quarter	Dec. 31, 2016	Г	ec. 31, 2015	Change
Revenues:														
Net premiums	\$ 492	\$	743	\$	(1,493)	\$	5,686	\$ 5,487	\$	(4,995)	\$ 5,428	\$	19,474	\$ (14,046)
Investment income, net of related expenses	5,562		5,827		5,885		6,374	6,659		(1,097)	23,648		18,678	4,970
Investment related gains, net	960		825		602		576	654		306	2,963		2,368	595
Other revenue	6,061		6,359		6,126		6,324	5,698		363	24,870		18,960	5,910
Total revenues	13,075		13,754		11,120		18,960	18,498		(5,423)	56,909		59,480	(2,571)
Benefits and expenses:														
Claims and other policy benefits	9,693		3,777		8,237		3,473	4,951		4,742	25,180		16,295	8,885
Interest credited	3,322		3,308		3,136		3,030	3,095		227	12,796		4,471	8,325
Policy acquisition costs and other insurance expenses	1,635		1,482		1,667		1,287	1,297		338	6,071		2,554	3,517
Other operating expenses	 4,545		2,921		4,078		3,728	 3,705		840	 15,272		13,642	1,630
Total benefits and expenses	19,195		11,488		17,118		11,518	13,048		6,147	59,319		36,962	22,357
Operating income (loss) before income taxes	\$ (6,120)	\$	2,266	\$	(5,998)	\$	7,442	\$ 5,450	\$	(11,570)	\$ (2,410)	\$	22,518	\$ (24,928)
Foreign currency effect on (2):														
Net premiums	\$ 71	\$	60	\$	(225)	\$	243	\$ (373)	\$	444	\$ 149	\$	(2,607)	\$ 2,756
Operating income before income taxes	\$ 100	\$	451	\$	(113)	\$	323	\$ (774)	\$	874	\$ 761	\$	(3,558)	\$ 4,319

<sup>(1)</sup> Asia Pacific Financial Solutions operations includes asset intensive, financial reinsurance, and disabled life closed block business.

<sup>(2)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated Corporate and Other GAAP Income Statements

(USD thousands)

				`		,												
				Thi	ee N	Months Enc	led				(	Current			Ye	ar-to-Date		
	Dec	2. 31,	Se	ept. 30,	Jı	une 30,	M	arch 31,	Γ	Dec. 31,	Qt	r vs. PY	$\Gamma$	Dec. 31,	Γ	Dec. 31,		
		016		2016		2016		2016		2015	(	Quarter		2016		2015	(	Change
Revenues:																		
Net premiums	\$	53	\$	72	\$	108	\$	109	\$	112	\$	(59)	\$	342	\$	565	\$	(223)
Investment income, net of related expenses		35,468		33,478		25,190		22,921		28,355		7,113		117,057		123,450		(6,393)
Investment related gains (losses), net		(461)		12,258		32,036		7,423		(34,276)		33,815		51,256		(65,107)		116,363
Other revenue		706		4,893		4,653		2,049		6,665		(5,959)		12,301		9,987		2,314
Total revenues		35,766		50,701		61,987		32,502		856		34,910		180,956		68,895		112,061
Benefits and expenses:																		
Claims and other policy benefits		(15)		(15)		(6)		27		(11)		(4)		(9)		38		(47)
Interest credited		881		622		459		507		369		512		2,469		1,028		1,441
Policy acquisition costs and other insurance income	(	26,740)		(24,565)		(25,149)		(23,812)		(22,886)		(3,854)		(100,266)		(87,551)		(12,715)
Other operating expenses		41,187		32,414		40,975		39,978		32,878		8,309		154,554		109,017		45,537
Interest expense		41,422		43,063		20,331		32,807		35,820		5,602		137,623		142,863		(5,240)
Collateral finance and securitization expense		6,431		6,484		6,587		6,325		6,182		249		25,827		22,644		3,183
Total benefits and expenses		63,166		58,003		43,197		55,832		52,352		10,814		220,198		188,039		32,159
Income (loss) before income taxes	\$ (	27,400)	\$	(7,302)	\$	18,790	\$	(23,330)	\$	(51,496)	\$	24,096	\$	(39,242)	\$	(119,144)	\$	79,902
Foreign currency effect (1):																		
Income before income taxes	\$	401	\$	294	\$	(1,941)	\$	(1,409)	\$	(2,642)	\$	3,043	\$	(2,655)	\$	(6,079)	\$	3,424

<sup>(1)</sup> Compared to comparable prior year period.

## Reinsurance Group of America, Incorporated **Corporate and Other** Operating Income Statements (USD thousands)

			Thi	ee N	Months End	led				(	Current			Yea	ar-to-Date	
	ec. 31,	S	ept. 30,	J	une 30,	N	Iarch 31,	Ι	Dec. 31,	Qt	tr vs. PY	Ι	Dec. 31,		ec. 31,	
	 2016		2016		2016		2016		2015	(	Quarter		2016		2015	 Change
Revenues:																
Net premiums	\$ 53	\$	72	\$	108	\$	109	\$	112	\$	(59)	\$	342	\$	565	\$ (223)
Investment income, net of related expenses	35,468		33,478		25,190		22,921		28,355		7,113		117,057		123,450	(6,393)
Investment related gains, net	659		568		496		493		523		136		2,216		1,949	267
Other revenue	681		4,870		4,636		2,035		6,650		(5,969)		12,222		10,058	2,164
Total revenues	36,861		38,988		30,430		25,558		35,640		1,221		131,837		136,022	(4,185)
Benefits and expenses:																
Claims and other policy benefits	(15)		(15)		(6)		27		(11)		(4)		(9)		38	(47)
Interest credited	881		622		459		507		369		512		2,469		1,028	1,441
Policy acquisition costs and other insurance income	(26,740)		(24,565)		(25,149)		(23,812)		(22,886)		(3,854)		(100,266)		(87,551)	(12,715)
Other operating expenses	41,187		32,414		40,975		39,978		32,878		8,309		154,554		109,017	45,537
Interest expense	41,422		43,063		20,331		32,807		35,820		5,602		137,623		142,863	(5,240)
Collateral finance and securitization expense	 6,431		6,484		6,587		6,325		6,182		249		25,827		22,644	3,183
Total benefits and expenses	63,166		58,003		43,197		55,832		52,352		10,814		220,198		188,039	32,159
Operating income (loss) before income taxes	\$ (26,305)	\$	(19,015)	\$	(12,767)	\$	(30,274)	\$	(16,712)	\$	(9,593)	\$	(88,361)	\$	(52,017)	\$ (36,344)
									<u> </u>							
Foreign currency effect (1):																
Operating income before income taxes	\$ 367	\$	513	\$	(442)	\$	(868)	\$	(2,604)	\$	2,971	\$	(430)	\$	(5,712)	\$ 5,282

<sup>(1)</sup> Compared to comparable prior year period.

# Reinsurance Group of America, Incorporated Summary of Segment GAAP Income Statements

(USD thousands)

		Thr	ree Months End	led		Current Qtr		Year-to-date	
	Dec. 31, 2016	Sept. 30, 2016	June 30, 2016	March 31, 2016	Dec. 31, 2015	vs. PY Quarter	Dec. 31, 2016	Dec. 31, 2015	Change
U.S. and Latin America:									
Traditional	\$ 131,492	\$ 77,081	\$ 111,430	\$ 51,098	\$ 79,483	\$ 52,009	\$ 371,101	\$ 235,771	\$ 135,330
Financial Solutions:									
Asset Intensive	72,261	88,732	93,979	(30,830)	30,874	41,387	224,142	152,946	71,196
Financial Reinsurance	14,447	13,982	14,875	15,934	15,936	(1,489)	59,238	55,017	4,221
Total U.S. and Latin America	218,200	179,795	220,284	36,202	126,293	91,907	654,481	443,734	210,747
Canada:									
Canada Traditional	37,026	34,275	43,309	20,095	44,640	(7,614)	134,705	124,175	10,530
Canada Financial Solutions	4,065	1,160	2,128	592	3,420	645	7,945	13,902	(5,957)
Total Canada	41,091	35,435	45,437	20,687	48,060	(6,969)	142,650	138,077	4,573
Europe, Middle East and Africa:						· · ·			
Europe, Middle East and Africa Traditional	15,826	8,515	6,834	(1,116)	12,859	2,967	30,059	48,410	(18,351)
Europe, Middle East and Africa Financial Solutions	41,328	43,786	27,469	25,424	28,145	13,183	138,007	108,445	29,562
Total Europe, Middle East and Africa	57,154	52,301	34,303	24,308	41,004	16,150	168,066	156,855	11,211
Asia Pacific:									
Asia Pacific Traditional	18,464	19,822	34,482	41,160	37,415	(18,951)	113,928	105,654	8,274
Asia Pacific Financial Solutions	(11,966)	7,549	(73)	8,553	5,467	(17,433)	4,063	19,619	(15,556)
Total Asia Pacific	6,498	27,371	34,409	49,713	42,882	(36,384)	117,991	125,273	(7,282)
Corporate and Other	(27,400)	(7,302)	18,790	(23,330)	(51,496)		(39,242)	(119,144)	79,902
Consolidated Income before Income Taxes	\$ 295,543	\$ 287,600	\$ 353,223	\$ 107,580	\$ 206,743	\$ 88,800	\$ 1,043,946	\$ 744,795	\$ 299,151

## Reinsurance Group of America, Incorporated Summary of Segment Operating Income Statements

(USD thousands)

			Thre	e Months End	ded				Cui	rrent Qtr			Ye	ar-to-date	
	Dec. 31, 2016	Sept. 30 2016	),	June 30, 2016	M	arch 31, 2016	Ι	Dec. 31, 2015	1	vs. PY Quarter	I	Dec. 31, 2016	Γ	Dec. 31, 2015	Change
U.S. and Latin America:						_									
Traditional	\$ 129,345	\$ 80,4	75	\$ 112,312	\$	53,198	\$	78,990	\$	50,355	\$	375,330	\$	233,465	\$ 141,865
Financial Solutions:															
Asset Intensive	46,698	58,6	93	54,323		45,268		47,596		(898)		204,982		199,562	5,420
Financial Reinsurance	14,447	13,9	82	14,875		15,934		15,936		(1,489)		59,238		55,017	4,221
Total U.S. and Latin America	190,490	153,1	50	181,510		114,400		142,522		47,968		639,550		488,044	151,506
Canada:															
Canada Traditional	34,754	30,6	24	40,907		19,364		45,086		(10,332)		125,649		123,811	1,838
Canada Financial Solutions	4,065	1,1	60	2,128		592		3,420		645		7,945		13,902	(5,957)
Total Canada	38,819	31,7	84	43,035		19,956		48,506		(9,687)		133,594		137,713	(4,119)
Europe, Middle East and Africa:															
Europe, Middle East and Africa Traditional	15,826	8,5	15	6,834		(1,121)		12,859		2,967		30,054		48,072	(18,018)
Europe, Middle East and Africa Financial Solutions	36,728	33,9	45	26,128		25,611		18,779		17,949		122,412		98,086	24,326
Total Europe, Middle East and Africa	52,554	42,4	60	32,962		24,490		31,638		20,916		152,466		146,158	6,308
Asia Pacific:															
Asia Pacific Traditional	18,464	19,8	22	34,482		41,144		35,709		(17,245)		113,912		105,654	8,258
Asia Pacific Financial Solutions	(6,120)	2,2	66	(5,998)		7,442		5,450		(11,570)		(2,410)		22,518	(24,928)
Total Asia Pacific	12,344	22,0	88	28,484		48,586		41,159		(28,815)		111,502		128,172	(16,670)
Corporate and Other	(26,305)			(12,767)		(30,274)		(16,712)		(9,593)		(88,361)		(52,017)	(36,344)
Consolidated Operating Income before Income Taxes	\$ 267,902	\$ 230,4	67	\$ 273,224	\$	177,158	\$	247,113	\$	20,789	\$	948,751	\$	848,070	\$ 100,681

(USD thousands)

## **Cash and Invested Assets**

	Dec. 31, 2016	Sept. 30, 2016	June 30, 2016	March 31, 2016	Dec. 31, 2015
Fixed maturity securities, available-for-sale	\$ 32,093,625	\$ 33,536,419	\$ 33,160,976	\$ 31,148,714	\$ 29,642,905
Mortgage loans on real estate	3,775,522	3,607,700	3,377,039	3,292,496	3,129,951
Policy loans	1,427,602	1,414,963	1,445,410	1,451,857	1,468,796
Funds withheld at interest	5,875,919	5,922,656	5,899,289	5,797,183	5,880,203
Short-term investments	76,710	126,702	195,979	431,535	558,284
Other invested assets	1,591,940	1,777,065	1,682,143	1,368,544	1,298,120
Cash and cash equivalents	 1,200,718	 1,379,693	 1,034,329	1,502,082	 1,525,275
Total cash and invested assets	\$ 46,042,036	\$ 47,765,198	\$ 46,795,165	\$ 44,992,411	\$ 43,503,534

## **Investment Income and Yield Summary**

		T	hree	Months End	ed							Year-to-Date		
	Dec. 31, 2016	Sept. 30, 2016		June 30, 2016	]	March 31, 2016	]	Dec. 31, 2015		Current Qtr vs. PY Quarter	Dec. 31, 2016	Dec. 31, 2015		Change
Average invested assets at amortized cost (1)	\$ 24,621,939	\$ 24,128,430	\$	23,216,459	\$	22,379,003	\$ 2	1,552,560	\$	3,069,379	\$23,188,717	\$20,784,941	\$ :	2,403,776
Net investment income (1)	\$ 283,484	\$ 263,111	\$	268,747	\$	245,299	\$	262,660	\$	20,824	\$ 1,060,641	\$ 1,002,197	\$	58,444
Annualized investment yield (ratio of net investment income to average invested assets at amortized cost) (1)	4.69%	4.43%		4.71%		4.46%		4.96%	(2)	-0.27%	4.57%	4.82%		-0.25%

<sup>(1)</sup> Excludes spread-related business (e.g. coinsurance of annuities).

<sup>(2)</sup> Includes the cumulative effective of income related to a funds withheld transaction executed in the fourth quarter of 2015, retroactive to the beginning of the year.

(USD thousands)

# Amortized Cost, Gross Unrealized Gains and Losses, and Estimated Fair Values of Fixed Maturity and Equity Securities (Excludes Funds Withheld Portfolios)

December 31, 2016

	Amortized Cost	Ţ	Jnrealized Gains	Unrealized Losses	Es	stimated Fair Value	% of Total	Other-than- temporary Impairment in AOCI
Available-for-sale:								
Corporate securities	\$ 18,924,711	\$	911,618	\$ 217,245	\$	19,619,084	61.1%	\$ —
Canadian and Canadian provincial governments	2,561,605		1,085,982	3,541		3,644,046	11.4%	_
Residential mortgage-backed securities	1,258,039		33,917	13,380		1,278,576	4.0%	(375)
Asset-backed securities	1,443,822		9,350	23,828		1,429,344	4.5%	275
Commercial mortgage-backed securities	1,342,440		28,973	7,759		1,363,654	4.2%	_
U.S. government and agencies	1,518,702		12,644	63,044		1,468,302	4.6%	_
State and political subdivisions	566,761		37,499	12,464		591,796	1.8%	_
Other foreign government, supranational, and foreign								
government-sponsored enterprises	2,595,707		123,054	19,938		2,698,823	8.4%	_
Total fixed maturity securities	\$ 30,211,787	\$	2,243,037	\$ 361,199	\$	32,093,625	100.0%	\$ (100)
Non-redeemable preferred stock	\$ 55,812	\$	1,648	\$ 6,337	\$	51,123	18.6%	
Other equity securities	229,767		1,792	7,321		224,238	81.4%	
Total equity securities	\$ 285,579	\$	3,440	\$ 13,658	\$	275,361	100.0%	
	December 31	1, 201	5					
	Amortizad		Innasligad	I Immoolized	Г	stimated Fair	0/ of	Other-than- temporary

	Amortized Cost	1	Unrealized Gains	Unrealized Losses	Es	stimated Fair Value	% of Total	Other-than- temporary Impairment in AOCI
Available-for-sale:								
Corporate securities	\$ 17,575,507	\$	599,718	\$ 467,069	\$	17,708,156	59.7%	\$
Canadian and Canadian provincial governments	2,469,009		1,110,282	2,532		3,576,759	12.1%	_
Residential mortgage-backed securities	1,277,998		45,152	11,673		1,311,477	4.4%	(300)
Asset-backed securities	1,219,000		12,052	18,376		1,212,676	4.1%	354
Commercial mortgage-backed securities	1,456,848		37,407	11,168		1,483,087	5.0%	(1,609)
U.S. government and agencies	1,423,791		15,586	57,718		1,381,659	4.7%	_
State and political subdivisions	480,067		40,014	9,067		511,014	1.7%	_
Other foreign government, supranational, and foreign								
government-sponsored enterprises	2,420,757		78,964	41,644		2,458,077	8.3%	
Total fixed maturity securities	\$ 28,322,977	\$	1,939,175	\$ 619,247	\$	29,642,905	100.0%	\$ (1,555)
Non-redeemable preferred stock	\$ 85,645	\$	7,837	\$ 5,962	\$	87,520	69.5%	
Other equity securities	40,584			2,242		38,342	30.5%	
Total equity securities	\$ 126,229	\$	7,837	\$ 8,204	\$	125,862	100.0%	

(USD thousands)

# Corporate Fixed Maturities Securities by Sector (Excludes Funds Withheld Portfolios)

December 31, 2016 December 31, 2015 Estimated Estimated Average Average Amortized Fair % of Credit Amortized Fair % of Credit Value Total Value Total Cost Ratings (1) Cost Ratings (1) Financial institutions 21.9% A-Banking \$ 4,167,029 \$ 4,255,932 \$ 3,557,406 \$ 3,641,125 20.5% A-Brokerage/asset managers/exchanges 403.014 413,699 2.1% A 315,848 327,477 1.8% Α 120.782 0.6% A-68,996 70.947 0.4% BBB-Finance companies 127,327 Insurance 1,314,077 1,353,008 6.9% A-877,691 908,752 5.1% A-REITs 582,157 598,366 3.0% BBB+ 524,424 540.120 3.1% BBB+ Other finance 138,140 140.636 0.7% A-64.426 66.623 0.4%A-Total financial institutions 6,725,199 \$ 6,888,968 35.2% \$ 5,408,791 \$ 5,555,044 31.3% Industrials Basic 887,179 923,839 4.7% BBB 937,498 \$ 894,466 5.1% BBB \$ Capital goods 998,749 1,027,098 5.2% BBB+ 1,090,670 1,091,523 6.2% BBB+ Communications 1,841,904 1,928,261 9.8% BBB 1,891,983 1,912,375 10.8% BBB Consumer cyclical 1,081,091 1,116,933 5.7% BBB+ 1,015,183 1,028,521 5.8% BBB+ 1,805,347 Consumer noncyclical 1,957,052 2,050,927 10.5% A-1,762,018 10.2% A-1,867,072 9.9% BBB+ 1,922,366 10.9% BBB+ Energy 1,941,301 2,064,824 644,474 660,200 3.4% A 574.280 3.2% A-Technology 569,174 777,939 4.4% A-854,681 887,911 4.5% A-763,055 Transportation Other industrial 0.5% A-117,021 123,100 0.7% BBB+ 96,611 103,143 Total industrials \$ 10,228,813 \$ 10,639,613 54.2% \$ 10,211,426 \$ 10,129,917 57.3% Utilities \$ 1,498,919 7.6% A-\$ 1,395,335 \$ 1,444,368 8.2% Electric \$ 1,432,641 BBB+ 1.7% A-315,826 323,206 1.8% Natural gas 316,447 338,253 A-Other utility 221,611 253,331 1.3% A-244,129 255,621 1.4% A-1.970,699 2.090.503 1.955.290 2.023.195 11.4% Total utilities \$ 10.6% \$ \$ 18,924,711 \$ 19,619,084 100.0% \$ 17,575,507 \$ 17,708,156 100.0% Total BBB+ BBB+

<sup>(1)</sup> The Average Credit Rating designations are based on the weighted average ratings from nationally recognized statistical rating organizations (NRSRO), primarily those assigned by S&P. In instances where a S&P rating is not available, the Company will reference the rating provided by Moody's, and in the absence of both the Company will assign equivalent ratings based on information from the National Association of Insurance Commissioners (NAIC).

(USD thousands)

# Ratings of Fixed Maturity Securities (Excludes Funds Withheld Portfolios)

		Dece	mber 31, 2016	<u> </u>	Septe	mber 30, 2016	<u> </u>	Ju	ne 30, 2016		Mai	rch 31, 2016		Dece	mber 31, 2015	<u> </u>
NAIC Designation	Rating Agency Designation	Amortized Cost	Estimated Fair Value	% of Total												
1	AAA/AA/A	\$19,813,653	\$21,369,081	66.5%	\$19,794,556	\$22,594,066	67.3%	\$19,755,011	\$22,392,311	67.5%	\$18,511,837	\$20,516,462	65.9%	\$17,801,017	\$19,231,535	64.8%
2	BBB	8,834,469	9,162,483	28.5%	8,660,225	9,296,652	27.7%	8,679,819	9,130,971	27.5%	8,813,991	9,005,192	28.9%	8,838,444	8,830,172	29.8%
3	BB	944,839	955,735	3.0%	1,010,694	1,027,001	3.1%	1,012,092	1,018,629	3.1%	1,096,165	1,057,763	3.4%	1,054,449	1,001,614	3.4%
4	В	414,087	411,138	1.3%	451,456	441,887	1.3%	456,457	431,649	1.3%	402,872	372,795	1.2%	399,417	359,591	1.2%
5	CCC	187,744	177,481	0.6%	157,857	151,182	0.5%	143,675	135,927	0.4%	178,537	165,491	0.5%	207,351	197,498	0.7%
6	In or near default	16,995	17,707	0.1%	23,108	25,631	0.1%	29,830	51,489	0.2%	31,872	31,011	0.1%	22,299	22,495	0.1%
	Total	\$30,211,787	\$32,093,625	100.0%	\$30,097,896	\$33,536,419	100.0%	\$30,076,884	\$33,160,976	100.0%	\$29,035,274	\$31,148,714	100.0%	\$28,322,977	\$29,642,905	100.0%

<sup>(1)</sup> Structured securities held by the Company's insurance subsidiaries that maintain the NAIC statutory basis of accounting that meet the definition of SSAP No. 43R utilize the NAIC rating methodology.

All other securities will continue to utilize the NRSRO ratings, as available, or equivalent rating based on information from the NAIC.

## **Structured Fixed Maturity Securities**

	December	31, 2016	September	r 30, 2016	June 30	), 2016	March 3	1, 2016	December	31, 2015
	Amortized Cost	Estimated Fair Value								
Residential mortgage-backed securities:										
Agency	\$ 579,686	\$ 602,549	\$ 590,881	\$ 642,041	\$ 601,728	\$ 659,526	\$ 593,662	\$ 642,617	\$ 602,524	\$ 634,077
Non-agency	678,353	676,027	656,796	669,651	623,990	633,252	737,232	738,280	675,474	677,400
Total residential mortgage-backed securities	1,258,039	1,278,576	1,247,677	1,311,692	1,225,718	1,292,778	1,330,894	1,380,897	1,277,998	1,311,477
Commercial mortgage-backed securities	1,342,440	1,363,654	1,402,249	1,475,033	1,441,091	1,507,693	1,466,500	1,508,183	1,456,848	1,483,087
Asset-backed securities	1,443,822	1,429,344	1,388,263	1,382,574	1,377,736	1,356,677	1,319,616	1,289,381	1,219,000	1,212,676
Total	\$ 4,044,301	\$ 4,071,574	\$ 4,038,189	\$ 4,169,299	\$ 4,044,545	\$ 4,157,148	\$ 4,117,010	\$ 4,178,461	\$ 3,953,846	\$ 4,007,240

<sup>(2)</sup> The Rating Agency Designation includes all "+" or "-" at that rating level (e. g. 'BBB' includes 'BBB+', 'BBB', and 'BBB-').

(USD thousands)

## **Gross Unrealized Losses Aging**

## **Fixed Maturity Securities**

	December 3	31, 2016	September	30, 2016	June 30,	2016	March 3	1, 2016	December	31, 2015
	Gross Unrealized Losses	% of Total								
Less than 20%	\$ 328,691	87.7%	\$ 85,446	62.2%	\$ 148,844	74.9%	\$ 272,450	70.5%	\$ 458,676	73.1%
20% or more for less than six months	18,733	5.0%	12,551	9.1%	7,248	3.7%	68,067	17.6%	140,568	22.4%
20% or more for six months or greater	13,775	3.7%	32,286	23.5%	34,078	17.2%	36,949	9.6%	20,003	3.2%
Total	\$ 361,199	96.4%	\$ 130,283	94.8%	\$ 190,170	95.8%	\$ 377,466	97.7%	\$ 619,247	98.7%

## **Equity Securities**

		December	31, 2016	September 30, 2016			June 30,	ne 30, 2016			March 3	1, 2016		]	December	31, 2015
	Un	Gross realized cosses	% of Total	 Gross nrealized Losses	% of Total	Un	Gross realized Losses	% of Total		Un	Gross realized Losses	% c Tota		Uni	Gross realized osses	% of Total
Less than 20%	\$	9,140	2.4%	\$ 2,588	1.9%	\$	1,794	(	).9%	\$	2,678		0.7%	\$	4,433	0.7%
20% or more for less than six months		705	0.2%	_	0.0%		1,685	(	0.8%		1,672		0.4%		1,927	0.3%
20% or more for six months or greater		3,813	1.0%	4,472	3.3%		4,903	2	2.5%		4,714		1.2%		1,844	0.3%
Total	\$	13,658	3.6%	\$ 7,060	5.2%	\$	8,382	4	1.2%	\$	9,064		2.3%	\$	8,204	1.3%

(USD thousands)

# Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

As of December 31, 2016

		Less than	12 m	onths	_Equa	l to or greate	er tha	an 12 months	Total					
	E	stimated Fair Value	Gro	ss Unrealized Losses		mated Fair Value	Gro	oss Unrealized Losses	Е	stimated Fair Value	Gro	ss Unrealized Losses		
Investment grade securities:														
Corporate securities	\$	4,661,706	\$	124,444	\$	549,273	\$	43,282	\$	5,210,979	\$	167,726		
Canadian and Canadian provincial governments		101,578		3,541		_		_		101,578		3,541		
Residential mortgage-backed securities		490,473		9,733		112,216		3,635		602,689		13,368		
Asset-backed securities		563,259		12,010		257,166		9,653		820,425		21,663		
Commercial mortgage-backed securities		368,465		6,858		10,853		166		379,318		7,024		
U.S. government and agencies		1,056,101		63,044		_		_		1,056,101		63,044		
State and political subdivisions		187,194		9,396		13,635		3,068		200,829		12,464		
Other foreign government, supranational, and foreign government-sponsored enterprises		524,236		13,372		51,097		2,981		575,333		16,353		
Total investment grade securities	\$	7,953,012	\$	242,398	\$	994,240	\$	62,785	\$	8,947,252	\$	305,183		
Below investment grade securities:														
Corporate securities	\$	330,757	\$	7,914	\$	163,152	\$	41,605	\$	493,909	\$	49,519		
Residential mortgage-backed securities		_		_		412		12		412		12		
Asset-backed securities		5,904		700		12,581		1,465		18,485		2,165		
Commercial mortgage-backed securities		5,815		735		_		_		5,815		735		
Other foreign government, supranational, and foreign government-sponsored enterprises		32,355		1,258		39,763		2,327		72,118		3,585		
Total below investment grade securities		374,831		10,607		215,908		45,409		590,739		56,016		
Total fixed maturity securities	\$	8,327,843	\$	253,005	\$	1,210,148	\$	108,194	\$	9,537,991	\$	361,199		
Equity securities:														
Non-redeemable preferred stock	\$	10,831	\$	831	\$	21,879	\$	5,506	\$	32,710	\$	6,337		
Other equity securities		202,068		7,020		6,751		301		208,819		7,321		
Total equity securities	\$	212,899	\$	7,851	\$	28,630	\$	5,807	\$	241,529	\$	13,658		

(USD thousands)

# Fixed Maturities and Equity Securities Below Amortized Cost (Excludes Funds Withheld Portfolios)

As of December 31, 2015

	As of December 31, 2015												
		Less than	12 months			qual to or greate	er th	an 12 months		To	otal		
	Es	stimated Fair Value	Gro	ss Unrealized Losses	E	Estimated Fair Value	Gro	oss Unrealized Losses	Estimated Fair Value		Gro	ss Unrealized Losses	
Investment grade securities:													
Corporate securities	\$	6,388,148	\$	323,961	\$	294,755	\$	40,861	\$	6,682,903	\$	364,822	
Canadian and Canadian provincial governments		122,746		2,532		_		_		122,746		2,532	
Residential mortgage-backed securities		452,297		7,036		82,314		4,057		534,611		11,093	
Asset-backed securities		581,701		9,825		199,298		7,100		780,999		16,925	
Commercial mortgage-backed securities		514,877		9,806		31,177		997		546,054		10,803	
U.S. government and agencies		1,010,387		57,718		_		_		1,010,387		57,718	
State and political subdivisions		157,837		5,349		13,016		3,718		170,853		9,067	
Other foreign government, supranational, and foreign government- sponsored enterprises		702,962		18,279		38,379		4,206		741,341		22,485	
Total investment grade securities	\$	9,930,955	\$	434,506	\$	658,939	\$	60,939	\$	10,589,894	\$	495,445	
Below investment grade securities:													
Corporate securities	\$	554,688	\$	71,171	\$	114,427	\$	31,076	\$	669,115	\$	102,247	
Residential mortgage-backed securities		22,646		282		7,679		298		30,325		580	
Asset-backed securities		6,772		201		9,335		1,250		16,107		1,451	
Commercial mortgage-backed securities		3,253		248		767		117		4,020		365	
Other foreign government, supranational, and foreign government-sponsored enterprises		60,668		7,356		31,693		11,803		92,361		19,159	
Total below investment grade securities		648,027		79,258		163,901		44,544		811,928		123,802	
Total fixed maturity securities	\$	10,578,982	\$	513,764	\$	822,840	\$	105,483	\$	11,401,822	\$	619,247	
Equity securities:													
Non-redeemable preferred stock	\$	12,331	\$	2,175	\$	12,191	\$	3,787	\$	24,522	\$	5,962	
Other equity securities		38,327		2,242						38,327		2,242	
Total equity securities	\$	50,658	\$	4,417	\$	12,191	\$	3,787	\$	62,849	\$	8,204	

# Reinsurance Group of America, Incorporated Investments (USD thousands)

#### **Consolidated Investment Related Gains and Losses**

		Thr	ee Months End	Current Otr	Year-to-date							
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	vs. PY	Dec. 31,	Dec. 31,				
	2016	2016	2016	2016	2015	Quarter	2016	2015	Change			
Fixed maturity and equity securities avail. for sale:												
Other-than-temporary impairment losses on fixed maturities	\$ (4,142)	\$ —	\$ (846)	\$ (33,817)	\$ (27,605)	\$ 23,463	\$ (38,805)	\$ (57,380)	\$ 18,575			
Portion of loss recognized in accumulated other												
comprehensive income (before taxes)	74					74	74		74			
Net other-than-temporary impairment losses on fixed												
maturities recognized in earnings	(4,068)	_	(846)	(33,817)	(27,605)	23,537	(38,731)	(57,380)	18,649			
Gain on investment activity	27,217	46,346	53,615	27,192	20,077	7,140	154,370	73,079	81,291			
Loss on investment activity	(6,568)	(9,054)	(22,556)	(11,787)	(21,636)	15,068	(49,965)	(71,893)	21,928			
Net gains (losses) on fixed maturity & equity securities												
available for sale	16,581	37,292	30,213	(18,412)	(29,164)	45,745	65,674	(56,194)	121,868			
Other impairment losses and change in mortgage loan provision	(8,895)	(262)	211	(2,060)	(2,292)	(6,603)	(11,006)	(6,953)	(4,053)			
Other non-derivative gaines (losses), net	4,987	4,754	5,123	4,057	11,824	(6,837)	18,921	28,169	(9,248)			
Free-standing derivatives:												
Credit default swaps	4,564	6,672	3,518	3,346	1,253	3,311	18,100	(4,683)	22,783			
Interest rate swaps - non-hedged	(100,500)	4,122	41,500	62,527	(9,271)	(91,229)	7,649	20,358	(12,709)			
Interest rate swaps - hedged	_		_		-			7	(7)			
Foreign currency swaps - hedged (1)	5,766	1,606	(2,395)	(4,562)	2,983	2,783	415	848	(433)			
Futures	(9,957)	(11,677)	(7,557)	(11,051)	(6,822)	(3,135)	(40,242)	319	(40,561)			
CPI swaps	223	76	(520)	(180)	(55)	278	(401)	(208)	(193)			
Equity options	(8,694)	(13,648)	(3,225)	(2,703)	(21,376)	12,682	(28,270)	(16,899)	(11,371)			
Currency forwards	(4,954)	507	3,577	2,500	(214)	(4,740)	1,630	(1,160)	2,790			
Bond forwards	(225)	116	(1,010)	841	(911)	686	(278)	354	(632)			
Interest rate options	` <u> </u>	_		_		_		3,276	(3,276)			
Total free-standing derivatives	(113,777)	(12,226)	33,888	50,718	(34,413)	(79,364)	(41,397)	2,212	(43,609)			
Embedded derivatives:												
Modified coinsurance and funds withheld treaties	20,374	49,078	76,966	(92,249)	(27,201)	47,575	54,169	(98,793)	152,962			
GMXB	90,923	7,988	(28,137)	(62,940)	36,437	54,486	7,834	(33,191)	41,025			
Total embedded derivatives	111,297	57,066	48,829	(155,189)	9,236	102,061	62,003	(131,984)	193,987			
Net gain (loss) on total derivatives	(2,480)	44,840	82,717	(104,471)	(25,177)	22,697	20,606	(129,772)	150,378			
Total investment related gains (losses), net	\$ 10,193	\$ 86,624	\$ 118,264	\$ (120,886)	\$ (44,809)	\$ 55,002	\$ 94,195	\$ (164,750)	\$ 258,945			

<sup>(1)</sup> The Company recognizes gains and losses on derivatives and the related hedged items in fair value hedges within net gains (losses) on total derivatives.



# Reinsurance Group of America, Incorporated®

## **Appendix**

**Reconciliations of GAAP Income Statements to Operating Income Statements** 

# Reinsurance Group of America, Incorporated Reconciliation of GAAP Income Statements to Operating Income Statements

		Th	ree Months En	ded	Current Qtr		Year-to-Date				
	Dec. 31,	Sept. 30,	June 30,	March 31,	Dec. 31,	vs. PY	Dec. 31,	Dec. 31,	_		
	2016	2016	2016	2016	2015	Quarter	2016	2015	Change		
U.S. & Latin America Traditional											
Income before income taxes	\$ 131,492	\$ 77,081	\$ 111,430	\$ 51,098	\$ 79,483	\$ 52,009	\$ 371,101	\$ 235,771	\$ 135,330		
Investment and derivative gains (losses) - non-operating (1)	(336)	(69)	1	65	203	(539)	(339)	201	(540)		
Change in value of modified coinsurance and											
funds withheld embedded derivatives (1)	(1,811)	3,463	881	2,035	(696)	(1,115)	4,568	(2,507)	7,075		
Operating income before income taxes	\$ 129,345	\$ 80,475	\$ 112,312	\$ 53,198	\$ 78,990	\$ 50,355	\$ 375,330	\$ 233,465	\$ 141,865		
U.S. & Latin America Asset Intensive											
Income (loss) before income taxes	\$ 72,261	\$ 88,732	\$ 93,979	\$ (30,830)	\$ 30,874	\$ 41,387	\$ 224,142	\$ 152,946	\$ 71,196		
Investment and derivative gains (losses) - non-operating (1)	103,778	867	(27,119)	(24,603)	39,757	64,021	52,923	(16,009)	68,932		
Change in value of modified coinsurance and											
funds withheld embedded derivatives (1)	(18,563)	(52,541)	(77,847)	90,214	27,897	(46,460)	(58,737)	101,300	(160,037)		
GMXB embedded derivatives (1)	(90,923)	(7,988)	28,137	62,940	(36,437)	(54,486)	(7,834)	33,191	(41,025)		
Funds withheld gains (losses) - investment income	(7,516)	(2,295)	(10,304)	(4,624)	59	(7,575)	(24,739)	(10,059)	(14,680)		
EIA embedded derivatives - interest credited	(39,964)	42	(17,364)	29,149	(1,412)	(38,552)	(28,137)	(12,582)	(15,555)		
DAC offset, net	27,625	31,876	64,841	(76,978)			47,364	(49,225)	96,589		
Operating income before income taxes	\$ 46,698	\$ 58,693	\$ 54,323	\$ 45,268	\$ 47,596	\$ (898)	\$ 204,982	\$ 199,562	\$ 5,420		
U.S. & Latin America Financial Reinsurance											
Income before income taxes	\$ 14,447	\$ 13,982	\$ 14,875	\$ 15,934	\$ 15,936	\$ (1,489)	\$ 59,238	\$ 55,017	\$ 4,221		
Operating income before income taxes	\$ 14,447	\$ 13,982		\$ 15,934	\$ 15,936	\$ (1,489)	\$ 59,238	<del></del>	\$ 4,221		
Total U.S. & Latin America											
Income before income taxes	\$ 218,200	\$ 179,795	\$ 220,284	\$ 36,202	\$ 126,293	\$ 91,907	\$ 654,481	\$ 443,734	\$ 210,747		
Investment and derivative gains (losses) - non-operating (1)	103,442	798	(27,118)			63,482	52,584	(15,808)	68,392		
Change in value of modified coinsurance and	105,442	776	(27,110)	(24,336)	37,700	05,462	32,364	(13,606)	00,372		
funds withheld embedded derivatives (1)	(20,374)	(49,078)	(76,966)	92,249	27,201	(47,575)	(54,169)	98,793	(152,962)		
GMXB embedded derivatives (1)	(90,923)	(7,988)		62,940	(36,437)		(7,834)		(41,025)		
Funds withheld gains (losses) - investment income	(7,516)	(2,295)		-		(7,575)	(24,739)		(14,680)		
EIA embedded derivatives - interest credited	(39,964)	42	(17,364)		(1,412)	, , ,	(28,137)		(15,555)		
DAC offset, net	27,625	31,876	64,841	(76,978)	(13,142)		47,364	(49,225)	96,589		
Operating income before income taxes	\$ 190,490	\$ 153,150	\$ 181,510	\$ 114,400	\$ 142,522	\$ 47,968	\$ 639,550		\$ 151,506		
operating income before income taxes	Ψ 170,770	Ψ 133,130	Ψ 101,510	Ψ 117,700	Ψ 172,322	Ψ +1,700	Ψ 057,550	Ψ +00,0+	Ψ 151,500		

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

# Reinsurance Group of America, Incorporated Reconciliation of GAAP Income Statements to Operating Income Statements

Part		Three Months Ended											ırrent Qtr			Year-to-Date			
Parale Traditional   Parale		D	ec. 31,	S	ept. 30,	Jı	une 30,	Ma	arch 31,	,		vs. PY		Dec. 31,		Dec. 31,			
Income before income taxes			2016		2016		2016		2016		2015	_(	Quarter		2016		2015	(	Change
Investment and derivative gains (losses) - non-operating (f)	Canada Traditional																		
Funds withheld gains (losses) - investment income   (722)   (1,027)   (1,353)   (359)   187   (909)   (3,461)   (6,311)   2,850   (3,461)   (3,411)   (3,418)   (3,4	Income before income taxes	\$	37,026	\$	34,275	\$	43,309	\$	20,095	\$	44,640	\$	(7,614)	\$	134,705	\$	124,175	\$	10,530
Canada Financial Solutions	Investment and derivative gains (losses) - non-operating (1)		(1,550)		(2,624)		(1,049)		(372)		259		(1,809)		(5,595)		5,947		(11,542)
Canada Financial Solutions	Funds withheld gains (losses) - investment income		(722)		(1,027)		(1,353)		(359)		187		(909)		(3,461)		(6,311)		2,850
Income before income taxes	Operating income before income taxes	\$	34,754	\$	30,624	\$	40,907	\$	19,364	\$	45,086	\$	(10,332)	\$	125,649	\$	123,811	\$	1,838
Income before income taxes	Canada Financial Solutions																		
Departing income before income taxes		\$	4 065	\$	1 160	\$	2.128	\$	592	\$	3 420	\$	645	\$	7 945	\$	13 902	\$	(5.957)
Income (loss) before income taxes		\$	,	-	,					\$				_		-		<u> </u>	
Income (loss) before income taxes																			
Investment and derivative gains (losses) - non-operating (t)	Europe, Middle East and Africa Traditional																		
Europe, Middle East and Africa Financial Solutions   Sample   Sa	Income (loss) before income taxes	\$	15,826	\$	8,515	\$	6,834	\$	(1,116)	\$	12,859	\$	2,967	\$	30,059	\$	48,410	\$	(18,351)
Europe, Middle East and Africa Financial Solutions   Sample   Sa	Investment and derivative gains (losses) - non-operating (1)		_		_		_		(5)		_		_		(5)		(338)		333
Income before income taxes	Operating income (loss) before income taxes	\$	15,826	\$	8,515	\$	6,834	\$	(1,121)	\$	12,859	\$	2,967	\$	30,054	\$	48,072	\$	(18,018)
Income before income taxes	Eurone, Middle East and Africa Financial Solutions																		
Investment and derivative gains (losses) - non-operating (I) (4,914) (8,159) (1,468) 1,004 (9,261) 4,347 (13,537) (10,170) (3,367) (10,170) Investment income on unit-linked variable annuities (4,217) (5,540) (2,966) (408) — (4,217) (13,131) — (13,131) Interest credited on unit-linked variable annuities (4,217) 5,540 2,966 408 — 4,217 13,131 — 13,131 Non-investment derivatives (314) (1,682) 127 (817) (105) 419 (2,058) (189) (1,869) Operating income before income taxes (36,728) 33,945 (26,128) 25,611 (10,170) (105) 419 (2,058) (189) (1,86		\$	41.328	\$	43.786	\$	27.469	\$	25.424	\$	28.145	\$	13.183	\$	138.007	\$	108.445	\$	29.562
Investment income on unit-linked variable annuities		Ψ		Ψ		Ψ	-	Ψ		Ψ		Ψ	,	Ψ		Ψ	,	Ψ	
Interest credited on unit-linked variable annuities							,						-						
Non-investment derivatives 314 (1,682) 127 (817) (105) 419 (2,058) (189) (1,869) Operating income before income taxes 36,728 33,945 26,128 25,611 18,779 17,949 122,412 98,086 24,326    Asia Pacific Traditional Income before income taxes 18,464 19,822 34,482 41,160 37,415 (18,951) 17,949 122,412 98,086 24,326 10,869											_						_		
Operating income before income taxes       \$ 36,728       \$ 33,945       \$ 26,128       \$ 25,611       \$ 18,779       \$ 17,949       \$ 122,412       \$ 98,086       \$ 24,326         Asia Pacific Traditional         Income before income taxes       \$ 18,464       \$ 19,822       \$ 34,482       \$ 41,160       \$ 37,415       \$ (18,951)       \$ 113,928       \$ 105,654       \$ 8,274         Investment and derivative gains (losses) - non-operating (I)       -       -       -       (16)       (1,706)       1,706       (16)       -       (16)         Operating income before income taxes       \$ 18,464       \$ 19,822       \$ 34,482       \$ 41,144       \$ 35,709       \$ (17,245)       \$ 113,912       \$ 105,654       \$ 8,258         Asia Pacific Financial Solutions         Income (loss) before income taxes       \$ (11,966)       \$ 7,549       \$ (73)       \$ 8,553       \$ 5,467       \$ (17,433)       \$ 4,063       \$ 19,619       \$ (15,556)         Investment and derivative gains (losses) - non-operating (I)       5,846       (5,283)       (5,925)       (1,111)       (17)       5,863       (6,473)       2,899       (9,372)	Non-investment derivatives		-		-						(105)		-				(189)		
Income before income taxes \$ 18,464 \$ 19,822 \$ 34,482 \$ 41,160 \$ 37,415 \$ (18,951) \$ 113,928 \$ 105,654 \$ 8,274 \$ 10 to stment and derivative gains (losses) - non-operating (1)	Operating income before income taxes	\$		\$		\$		\$	_ `	\$	<u> </u>	\$		\$		\$		\$	
Income before income taxes \$ 18,464 \$ 19,822 \$ 34,482 \$ 41,160 \$ 37,415 \$ (18,951) \$ 113,928 \$ 105,654 \$ 8,274 \$ 10 to stment and derivative gains (losses) - non-operating (1)																			
Investment and derivative gains (losses) - non-operating (1)		Ф	10.464	Ф	10.022	Ф	24.402	Φ	41.160	ф	25.415	Ф	(10.051)	Φ.	112.020	Φ	105 654	Φ	0.074
Operating income before income taxes       \$ 18,464       \$ 19,822       \$ 34,482       \$ 41,144       \$ 35,709       \$ (17,245)       \$ 113,912       \$ 105,654       \$ 8,258         Asia Pacific Financial Solutions       Income (loss) before income taxes       \$ (11,966)       \$ 7,549       \$ (73)       \$ 8,553       \$ 5,467       \$ (17,433)       \$ 4,063       \$ 19,619       \$ (15,556)         Investment and derivative gains (losses) - non-operating (I)       5,846       (5,283)       (5,925)       (1,111)       (17)       5,863       (6,473)       2,899       (9,372)		\$	18,464	\$	19,822	\$	34,482	\$	,	\$		\$		\$	*	\$	105,654	\$	-
Asia Pacific Financial Solutions Income (loss) before income taxes Investment and derivative gains (losses) - non-operating (1)  5,846  5,283  5,467  5,467  5,863  6,473  5,863  6,473  2,899  9,372	_ , , , , ,	Φ.	10.464	Ф	10.022	Ф	24.402	Φ		ф		Ф		Φ.		Φ	105.654	Φ	
Income (loss) before income taxes       \$ (11,966)       \$ 7,549       \$ (73)       \$ 8,553       \$ 5,467       \$ (17,433)       \$ 4,063       \$ 19,619       \$ (15,556)         Investment and derivative gains (losses) - non-operating (I)       5,846       (5,283)       (5,925)       (1,111)       (17)       5,863       (6,473)       2,899       (9,372)	Operating income before income taxes	\$	18,464	<u>\$</u>	19,822	<u>\$</u>	34,482	<u>\$</u>	41,144	<u></u>	35,/09	<u>\$</u>	(17,245)	<u></u>	113,912	<u>\$</u>	105,654	<u>\$</u>	8,258
Income (loss) before income taxes       \$ (11,966)       \$ 7,549       \$ (73)       \$ 8,553       \$ 5,467       \$ (17,433)       \$ 4,063       \$ 19,619       \$ (15,556)         Investment and derivative gains (losses) - non-operating (I)       5,846       (5,283)       (5,925)       (1,111)       (17)       5,863       (6,473)       2,899       (9,372)	Asia Pacific Financial Solutions																		
Investment and derivative gains (losses) - non-operating (1) 5,846 (5,283) (5,925) (1,111) (17) 5,863 (6,473) 2,899 (9,372)	<u> </u>	\$	(11,966)	\$	7,549	\$	(73)	\$	8,553	\$	5,467	\$	(17,433)	\$	4,063	\$	19,619	\$	(15,556)
											•								
	Operating income (loss) before income taxes	\$	(6,120)	\$		\$	(5,998)	\$	7,442	\$	. /	\$	(11,570)	\$		\$	22,518	\$	(24,928)

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.

# Reinsurance Group of America, Incorporated Reconciliation of GAAP Income Statements to Operating Income Statements

		Thr	ee Months En	ded		Current Qtr	Year-to-Date						
	Dec. 31, 2016	Sept. 30, 2016	June 30, 2016	March 31, 2016	Dec. 31, 2015	vs. PY Quarter	Dec. 31, 2016	Dec. 31, 2015	Change				
Corporate and Other Segment													
Income (loss) before income taxes	\$ (27,400)	\$ (7,302)	\$ 18,790	\$ (23,330)	\$ (51,496)	\$ 24,096	\$ (39,242)	\$ (119,144)	\$ 79,902				
Investment and derivative gains (losses) - non-operating (1)	1,120	(11,690)	(31,540)	(6,930)	34,799	(33,679)	(49,040)	67,056	(116,096)				
Non-investment derivatives	(25)	(23)	(17)	(14)	(15)	(10)	(79)	71	(150)				
Operating income (loss) before income taxes	\$ (26,305)	\$ (19,015)	\$ (12,767)	\$ (30,274)	\$ (16,712)	\$ (9,593)	\$ (88,361)	\$ (52,017)	\$ (36,344)				
<b>Consolidated</b>													
Income before income taxes	\$ 295,543	\$ 287,600	\$ 353,223	\$ 107,580	\$ 206,743	\$ 88,800	\$1,043,946	\$ 744,795	\$ 299,151				
Investment and derivative gains (losses) - non-operating (1)	103,944	(26,958)	(67,100)	(31,968)	64,034	39,910	(22,082)	49,586	(71,668)				
Change in value of modified coinsurance and													
funds withheld embedded derivatives (1)	(20,374)	(49,078)	(76,966)	92,249	27,201	(47,575)	(54,169)	98,793	(152,962)				
GMXB embedded derivatives (1)	(90,923)	(7,988)	28,137	62,940	(36,437)	(54,486)	(7,834)	33,191	(41,025)				
Funds withheld gains (losses) - investment income	(8,238)	(3,322)	(11,657)	(4,983)	246	(8,484)	(28,200)	(16,370)	(11,830)				
EIA embedded derivatives - interest credited	(39,964)	42	(17,364)	29,149	(1,412)	(38,552)	(28,137)	(12,582)	(15,555)				
DAC offset, net	27,625	31,876	64,841	(76,978)	(13,142)	40,767	47,364	(49,225)	96,589				
Investment income on unit-linked variable annuities	(4,217)	(5,540)	(2,966)	(408)	_	(4,217)	(13,131)	_	(13,131)				
Interest credited on unit-linked variable annuities	4,217	5,540	2,966	408	_	4,217	13,131	_	13,131				
Non-investment derivatives	289	(1,705)	110	(831)	(120)	409	(2,137)	(118)	(2,019)				
Operating income before income taxes	\$ 267,902	\$ 230,467	\$ 273,224	\$ 177,158	\$ 247,113	\$ 20,789	\$ 948,751	\$ 848,070	\$ 100,681				

<sup>(1)</sup> Included in "Investment related gains (losses), net" on Consolidated GAAP Income Statement.